

BlackRock Inc.  
Form 10-Q  
August 08, 2017

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934.

For the quarterly period ended June 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_\_ .

Commission file number 001-33099

BlackRock, Inc.

(Exact name of registrant as specified in its charter)

Delaware 32-0174431  
(State or Other Jurisdiction of (I.R.S. Employer Identification No.)

Incorporation or Organization)

55 East 52nd Street, New York, NY 10055

(Address of Principal Executive Offices)

(Zip Code)

(212) 810-5300

(Registrant's Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of July 31, 2017, there were 160,978,194 shares of the registrant’s common stock outstanding.

BlackRock, Inc.

Index to Form 10-Q

PART I

FINANCIAL INFORMATION

	Page
Item 1. <u>Financial Statements (unaudited)</u>	
<u>Condensed Consolidated Statements of Financial Condition</u>	1
<u>Condensed Consolidated Statements of Income</u>	2
<u>Condensed Consolidated Statements of Comprehensive Income</u>	3
<u>Condensed Consolidated Statements of Changes in Equity</u>	4
<u>Condensed Consolidated Statements of Cash Flows</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	7
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	34
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	64
Item 4. <u>Controls and Procedures</u>	65

PART II

OTHER INFORMATION

Item 1. <u>Legal Proceedings</u>	66
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	68
Item 6. <u>Exhibits</u>	69

## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements

BlackRock, Inc.

## Condensed Consolidated Statements of Financial Condition

(unaudited)

(in millions, except shares and per share data)	June 30, 2017	December 31, 2016
<b>Assets</b>		
Cash and cash equivalents	\$5,508	\$ 6,091
Accounts receivable	2,984	2,350
Investments	1,942	1,595
Assets of consolidated variable interest entities:		
Cash and cash equivalents	74	84
Investments	1,194	1,008
Other assets	50	63
Separate account assets	146,888	149,089
Separate account collateral held under securities lending agreements	26,269	27,792
Property and equipment (net of accumulated depreciation of \$671 and \$601 at June 30, 2017 and December 31, 2016, respectively)	549	559
Intangible assets (net of accumulated amortization of \$882 and \$832 at June 30, 2017 and December 31, 2016, respectively)	17,423	17,363
Goodwill	13,199	13,118
Other assets	1,408	1,065
<b>Total assets</b>	<b>\$217,488</b>	<b>\$ 220,177</b>
<b>Liabilities</b>		
Accrued compensation and benefits	\$1,140	\$ 1,880
Accounts payable and accrued liabilities	1,520	1,094
Liabilities of consolidated variable interest entities	295	216
Borrowings	4,970	4,915
Separate account liabilities	146,888	149,089
Separate account collateral liabilities under securities lending agreements	26,269	27,792
Deferred income tax liabilities	4,981	4,840
Other liabilities	1,538	1,007
<b>Total liabilities</b>	<b>187,601</b>	<b>190,833</b>
Commitments and contingencies (Note 11)		
Temporary equity		
Redeemable noncontrolling interests	271	194
Permanent Equity		
BlackRock, Inc. stockholders' equity		
Common stock, \$0.01 par value;	2	2
Shares authorized: 500,000,000 at June 30, 2017 and December 31, 2016;		

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Shares issued: 171,252,185 at June 30, 2017 and December 31, 2016;

Shares outstanding: 161,137,506 and 161,534,443 at June 30, 2017 and

December 31, 2016, respectively

Preferred stock (Note 15)	—	—
Additional paid-in capital	19,038	19,337
Retained earnings	14,523	13,660
Accumulated other comprehensive loss	(575 )	(716 )
Treasury stock, common, at cost (10,114,679 and 9,717,742 shares held at June 30, 2017 and December 31, 2016, respectively)	(3,433 )	(3,185 )
Total BlackRock, Inc. stockholders' equity	29,555	29,098
Nonredeemable noncontrolling interests	61	52
Total permanent equity	29,616	29,150
Total liabilities, temporary equity and permanent equity	\$217,488	\$ 220,177

See accompanying notes to condensed consolidated financial statements.

BlackRock, Inc.

## Condensed Consolidated Statements of Income

(unaudited)

(in millions, except shares and per share data)	Three Months Ended		Six Months Ended	
	June 30, 2017	2016	June 30, 2017	2016
Revenue				
Investment advisory, administration fees and				
securities lending revenue				
Related parties	\$1,888	\$1,713	\$3,667	\$3,330
Other third parties	787	776	1,538	1,518
Total investment advisory, administration fees and				
securities lending revenue	2,675	2,489	5,205	4,848
Investment advisory performance fees	48	74	118	108
Technology and risk management revenue	164	146	322	287
Distribution fees	5	11	12	22
Advisory and other revenue	73	84	132	163
Total revenue	2,965	2,804	5,789	5,428
Expense				
Employee compensation and benefits	999	977	2,020	1,924
Distribution and servicing costs	121	109	238	206
Amortization of deferred sales commissions	4	9	9	19
Direct fund expense	224	195	432	383
General and administration	350	316	651	634
Restructuring charge	—	—	—	76
Amortization of intangible assets	25	25	50	50
Total expense	1,723	1,631	3,400	3,292
Operating income	1,242	1,173	2,389	2,136
Nonoperating income (expense)				
Net gain (loss) on investments	36	20	87	18
Interest and dividend income	13	6	20	11
Interest expense	(48	) (51	) (113	) (102
Total nonoperating income (expense)	1	(25	) (6	) (73
Income before income taxes	1,243	1,148	2,383	2,063
Income tax expense	376	353	645	621
Net income	867	795	1,738	1,442
Less:				
Net income (loss) attributable to noncontrolling				
interests	10	6	19	(4
Net income attributable to BlackRock, Inc.	\$857	\$789	\$1,719	\$1,446
Earnings per share attributable to BlackRock, Inc.				

common stockholders:

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Basic	\$5.27	\$4.79	\$10.56	\$8.76
Diluted	\$5.22	\$4.73	\$10.45	\$8.66
Cash dividends declared and paid per share	\$2.50	\$2.29	\$5.00	\$4.58
Weighted-average common shares outstanding:				
Basic	162,502,465	164,758,612	162,758,112	165,073,371
Diluted	164,149,861	166,639,290	164,544,760	167,023,559

See accompanying notes to condensed consolidated financial statements.

BlackRock, Inc.

## Condensed Consolidated Statements of Comprehensive Income

(unaudited)

(in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Net income	\$867	\$795	\$1,738	\$1,442
Other comprehensive income:				
Foreign currency translation adjustments <sup>(1)</sup>	102	(87)	142	(113)
Other	—	1	(1)	1
Other comprehensive income (loss)	102	(86)	141	(112)
Comprehensive income	969	709	1,879	1,330
Less: Comprehensive income (loss) attributable to				
noncontrolling interests	10	6	19	(4)
Comprehensive income attributable to BlackRock, Inc.	\$959	\$703	\$1,860	\$1,334

<sup>(1)</sup> Amounts for the three months ended June 30, 2017 and 2016 include a loss from a net investment hedge of \$31 million (net of a tax benefit of \$18 million) and a gain of \$12 million (net of tax of \$8 million), respectively. Amounts for the six months ended June 30, 2017 and 2016 include a loss from a net investment hedge of \$38 million (net of a tax benefit of \$22 million) and \$11 million (net of a tax benefit of \$6 million), respectively.

See accompanying notes to condensed consolidated financial statements.



BlackRock, Inc.

Condensed Consolidated Statements of Changes in Equity

(unaudited)

	Accumulated				Total	Redeemable		Noncontrolling
	Additional	Other	Treasury	BlackRock	Nonredeemable	Total	Permanent	Temporary
(in millions)	Paid-in	Comprehensive	Stock	Stockholders	Noncontrolling	Equity	Equity	Equity
	Capital <sup>(1)</sup>	Income	Common	Equity	Interests	Equity	Equity	Equity
December 31, 2016	\$ 19,339	\$ 13,660	\$ (716 )	\$ (3,185 )	\$ 29,098	\$ 52	\$ 29,150	\$ 194
Net income	—	1,719	—	—	1,719	2	1,721	17
Dividends paid	—	(854 )	—	—	(854 )	—	(854 )	—
Stock-based compensation	290	—	—	—	290	—	290	—
PNC preferred stock contribution	193	—	—	—	193	—	193	—
Retirement of preferred stock	(193 )	—	—	—	(193 )	—	(193 )	—
Issuance of common shares related to employee stock transactions	(592 )	—	—	598	6	—	6	—
Employee tax withholdings related to employee stock transactions	—	—	—	(296 )	(296 )	—	(296 )	—
Shares repurchased	—	—	—	(550 )	(550 )	—	(550 )	—
Subscriptions (redemptions/ distributions) —	—	—	—	—	—	—	—	—
noncontrolling interest holders	—	—	—	—	—	(7 )	(7 )	256

Net consolidations

(deconsolidations) of

sponsored

investment funds	—	—	—	—	—	14	14	(196 )
Other comprehensive								
income (loss)	—	—	141	—	141	—	141	—
Adoption of new								
accounting								
pronouncement	3	(2 )	—	—	1	—	1	—
June 30, 2017	\$ 19,040	\$ 14,523	\$ (575 )	\$ (3,433 )	\$ 29,555	\$ 61	\$ 29,616	\$ 271

(1) Amounts include \$2 million of common stock at both June 30, 2017 and December 31, 2016.

See accompanying notes to condensed consolidated financial statements.

BlackRock, Inc.

Condensed Consolidated Statements of Changes in Equity

(unaudited)

	Additional Paid-in Capital <sup>(1)</sup>	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock Common	Total BlackRock Stockholders' Equity	Nonredeemable Noncontrolling Interests	Total Permanent Equity	Redeemable Noncontrolling Interests / Temporary Equity
(in millions) December 31, 2015	\$ 19,407	\$ 12,033	\$ (448 )	\$(2,489 )	\$ 28,503	\$ 77	\$ 28,580	\$ 464
Net income	—	1,446	—	—	1,446	(1 )	1,445	(3 )
Dividends paid	—	(795 )	—	—	(795 )	—	(795 )	—
Stock-based compensation	289	—	—	—	289	—	289	—
PNC preferred stock capital contribution	172	—	—	—	172	—	172	—
Retirement of preferred stock	(172 )	—	—	—	(172 )	—	(172 )	—
Issuance of common shares related to employee stock transactions	(630 )	—	—	640	10	—	10	—
Employee tax withholdings	—	—	—	(266 )	(266 )	—	(266 )	—
related to employee stock transactions	—	—	—	(575 )	(575 )	—	(575 )	—
Shares repurchased	—	—	—	—	—	—	—	—
Net tax benefit (shortfall) from	—	—	—	—	—	(9 )	(9 )	753
stock-based compensation Subscriptions (redemptions/	68	—	—	—	68	—	68	—
	—	—	—	—	—	(9 )	(9 )	753

distributions) —									
noncontrolling interest									
holders									
Net consolidations									
(deconsolidations) of									
sponsored									
investment funds	—	—	—	—	—	—	—	—	(694 )
Other comprehensive									
income (loss)	—	—	(112 )	—	(112 )	—	(112 )	—	
June 30, 2016	\$ 19,134	\$ 12,684	\$ (560 )	\$ (2,690 )	\$ 28,568	\$ 67	\$ 28,635	\$ 520	

(1) Amounts include \$2 million of common stock at both June 30, 2016 and December 31, 2015.

See accompanying notes to condensed consolidated financial statements.

BlackRock, Inc.

## Condensed Consolidated Statements of Cash Flows

(unaudited)

(in millions)	Six Months Ended June 30,	
	2017	2016
Cash flows from operating activities		
Net income	\$1,738	\$1,442
Adjustments to reconcile net income to cash flows from operating activities:		
Depreciation and amortization	125	133
Stock-based compensation	290	289
Deferred income tax expense (benefit)	174	55
Net (gains) losses on nontrading investments	—	1
Assets and liabilities of consolidated VIEs:		
Change in cash and cash equivalents	(11 )	(125 )
Net (gains) losses within consolidated VIEs	(66 )	(15 )
Net (purchases) proceeds within consolidated VIEs	(122 )	(534 )
(Earnings) losses from equity method investees	(60 )	(36 )
Distributions of earnings from equity method investees	13	12
Changes in operating assets and liabilities:		
Accounts receivable	(603 )	(624 )
Investments, trading	(128 )	(222 )
Other assets	(330 )	(157 )
Accrued compensation and benefits	(740 )	(903 )
Accounts payable and accrued liabilities	450	565
Other liabilities	409	21
Cash flows from operating activities	1,139	(98 )
Cash flows from investing activities		
Purchases of investments	(308 )	(69 )
Proceeds from sales and maturities of investments	64	197
Distributions of capital from equity method investees	18	15
Net consolidations (deconsolidations) of sponsored investment funds	(7 )	(20 )
Acquisitions	(73 )	(30 )
Purchases of property and equipment	(55 )	(67 )
Cash flows from investing activities	(361 )	26
Cash flows from financing activities		
Proceeds from long-term borrowings	697	—
Repayments of long-term borrowings	(700 )	—
Cash dividends paid	(854 )	(795 )
Repurchases of common stock	(846 )	(841 )
Net (redemptions/distributions paid)/subscriptions received from noncontrolling		
interest holders	249	744
Excess tax benefit from stock-based compensation	—	72
Other financing activities	(9 )	10

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Cash flows from financing activities	(1,463)	(810 )
Effect of exchange rate changes on cash and cash equivalents	102	(136 )
Net increase (decrease) in cash and cash equivalents	(583 )	(1,018)
Cash and cash equivalents, beginning of period	6,091	6,083
Cash and cash equivalents, end of period	\$5,508	\$5,065
Supplemental disclosure of cash flow information:		
Cash paid for:		
Interest	\$122	\$104
Income taxes (net of refunds)	\$626	\$639
Supplemental schedule of noncash investing and financing transactions:		
Issuance of common stock	\$592	\$630
PNC preferred stock capital contribution	\$193	\$172
Increase (decrease) in noncontrolling interests due to net consolidation (deconsolidation) of		
sponsored investment funds	\$(182 )	\$(694 )

See accompanying notes to condensed consolidated financial statements.

BlackRock, Inc.

Notes to the Condensed Consolidated Financial Statements

(unaudited)

## 1. Business Overview

BlackRock, Inc. (together, with its subsidiaries, unless the context otherwise indicates, “BlackRock” or the “Company”) is a leading publicly traded investment management firm providing a broad range of investment and risk management services to institutional and retail clients worldwide.

BlackRock’s diverse platform of active (alpha) and index (beta) investment strategies across asset classes enables the Company to tailor investment outcomes and asset allocation solutions for clients. Product offerings include single- and multi-asset portfolios investing in equities, fixed income, alternatives and money market instruments. Products are offered directly and through intermediaries in a variety of vehicles, including open-end and closed-end mutual funds, iShares® exchange-traded funds (“ETFs”), separate accounts, collective investment funds and other pooled investment vehicles. BlackRock also offers an investment and risk management technology platform, Aladdin®, risk analytics, advisory and technology services and solutions to a broad base of institutional and wealth management investors.

At June 30, 2017, The PNC Financial Services Group, Inc. (“PNC”) held 21.3% of the Company’s voting common stock and 21.8% of the Company’s capital stock, which includes outstanding common and nonvoting preferred stock.

## 2. Significant Accounting Policies

**Basis of Presentation.** These condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and include the accounts of the Company and its controlled subsidiaries. Noncontrolling interests on the condensed consolidated statements of financial condition represents the portion of consolidated sponsored investment funds in which the Company does not have direct equity ownership. Accounts and transactions between consolidated entities have been eliminated.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting periods. Actual results could differ from those estimates.

Certain financial information that normally is included in annual financial statements, including certain financial statement footnotes, is not required for interim reporting purposes and has been condensed or omitted herein. These condensed consolidated financial statements should be read in conjunction with the Company’s consolidated financial statements and notes related thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016, which was filed with the Securities and Exchange Commission (“SEC”) on February 28, 2017 (“2016 Form 10-K”).

The interim financial information at June 30, 2017 and for the three and six months ended June 30, 2017 and 2016 is unaudited. However, in the opinion of management, the interim information includes all normal recurring adjustments

necessary for the fair presentation of the Company's results for the periods presented. The results of operations for interim periods are not necessarily indicative of results to be expected for the full year.

Certain items previously reported have been reclassified to conform to the current year presentation. Beginning with the first quarter of 2017, Aladdin revenue previously reported within "BlackRock Solution® and advisory" has been presented within "Technology and risk management revenue" on the condensed consolidated statements of income. The remaining previously reported "BlackRock Solutions and advisory" revenue is currently reported as part of "Advisory and other revenue." The prior period amounts reported for BlackRock Solutions and advisory for the three and six months ended June 30, 2016 have been reclassified to conform to the current presentation.

Accounting Pronouncements Adopted in the Six Months Ended June 30, 2017.

Accounting for Share-Based Payments. In March 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-09, Improvements to Employee Share-Based Payment Accounting ("ASU 2016-09"). ASU 2016-09 simplifies accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the condensed consolidated statements of cash flows. The Company adopted ASU 2016-09 as of January 1, 2017. ASU 2016-09 requires all



excess tax benefits and deficiencies to be recognized in income tax expense on the condensed consolidated statements of income. Accordingly, the Company recorded a discrete income tax benefit of \$81 million during the three months ended March 31, 2017 for vested restricted stock units where the grant date stock price was lower than the vesting date stock price. The new guidance will increase the volatility of income tax expense as a result of fluctuations in the Company's stock price. Upon adoption, the Company elected to account for forfeitures as they occur, which did not have a material impact on the condensed consolidated financial statements. In addition, the Company elected to present excess tax benefits and deficiencies prospectively in operating activities on the condensed consolidated statements of cash flows.

#### Fair Value Measurements.

**Hierarchy of Fair Value Inputs.** The Company uses a fair value hierarchy that prioritizes inputs to valuation approaches used to measure fair value. The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Assets and liabilities measured and reported at fair value are classified and disclosed in one of the following categories:

##### Level 1 Inputs:

Quoted prices (unadjusted) in active markets for identical assets or liabilities at the reporting date.

Level 1 assets may include listed mutual funds, ETFs, listed equities and certain exchange-traded derivatives.

##### Level 2 Inputs:

Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; quotes from pricing services or brokers for which the Company can determine that orderly transactions took place at the quoted price or that the inputs used to arrive at the price are observable; and inputs other than quoted prices that are observable, such as models or other valuation methodologies.

Level 2 assets may include debt securities, investments in CLOs, short-term floating-rate notes, asset-backed securities, securities held within consolidated hedge funds, restricted public securities valued at a discount, as well as over-the-counter derivatives, including interest and inflation rate swaps and foreign currency exchange contracts that have inputs to the valuations that generally can be corroborated by observable market data.

##### Level 3 Inputs:

Unobservable inputs for the valuation of the asset or liability, which may include nonbinding broker quotes. Level 3 assets include investments for which there is little, if any, market activity. These inputs require significant management judgment or estimation.

Level 3 assets may include direct private equity investments held within consolidated funds and investments in CLOs.

Level 3 liabilities include contingent liabilities related to acquisitions valued based upon discounted cash flow analyses using unobservable market data.

**Significance of Inputs.** The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument.

**Valuation Approaches.** The fair values of certain Level 3 assets and liabilities were determined using various valuation approaches as appropriate, including third-party pricing vendors, broker quotes and market and income approaches. Such quotes and modeled prices are evaluated for reasonableness through various procedures, including due diligence reviews of third-party pricing vendors, variance analyses, consideration of the current market environment and other analytical procedures.

A significant number of inputs used to value equity, debt securities and investments in CLOs is sourced from third-party pricing vendors. Generally, prices obtained from pricing vendors are categorized as Level 1 inputs for identical securities traded in active markets and as Level 2 for other similar securities if the vendor uses observable inputs in determining the price. Annually, BlackRock's internal valuation committee or other designated groups review both the valuation approaches, including the general assumptions and methods used to value various asset classes, and operational processes with these vendors. On a quarterly basis, meetings are held with key vendors to identify any significant changes to the vendors' processes.

In addition, quotes obtained from brokers generally are nonbinding and categorized as Level 3 inputs. However, if the Company is able to determine that market participants have transacted for the asset in an orderly manner near the quoted price or if the Company can determine that the inputs used by the broker are observable, the quote is classified as a Level 2 input.

**Investments Measured at Net Asset Values.** As a practical expedient, the Company uses net asset value (“NAV”) as the fair value for certain investments. The inputs to value these investments may include BlackRock capital accounts for its partnership interests in various alternative investments, including hedge funds, real assets and private equity funds, which may be adjusted by using the returns of certain market indices. The various partnerships generally are investment companies, which record their underlying investments at fair value based on fair value policies established by management of the underlying fund. Fair value policies at the underlying fund generally require the fund to utilize pricing/valuation information from third-party sources, including independent appraisals. However, in some instances, current valuation information for illiquid securities or securities in markets that are not active may not be available from any third-party source or fund management may conclude that the valuations that are available from third-party sources are not reliable. In these instances, fund management may perform model-based analytical valuations that could be used as an input to value these investments.

**Derivative Instruments and Hedging Activities.** The Company does not use derivative financial instruments for trading or speculative purposes. The Company uses derivative financial instruments primarily for purposes of hedging exposures to fluctuations in foreign currency exchange rates of certain assets and liabilities, and market exposures for certain seed investments. However, certain consolidated sponsored investment funds may also utilize derivatives as a part of their investment strategy.

Changes in the fair value of the Company’s derivative financial instruments are recognized in earnings and, where applicable, are offset by the corresponding gain or loss on the related foreign-denominated assets or liabilities or hedged investments, on the condensed consolidated statements of income.

The Company may also use financial instruments designated as net investment hedges for accounting purposes to hedge net investments in international subsidiaries whose functional currency is not U.S. dollars. The gain or loss from revaluing accounting hedges of net investments in foreign operations at the spot rate is deferred and reported within accumulated other comprehensive income on the condensed consolidated statements of financial condition. The Company reassesses the effectiveness of its net investment hedge on a quarterly basis.

**Money Market Fee Waivers.** The Company is currently voluntarily waiving a portion of its management fees on certain money market funds to ensure that they maintain a targeted level of daily net investment income (the “Yield Support waivers”). During the three and six months ended June 30, 2017, these waivers resulted in a reduction of management fees of approximately \$0 million and \$6 million, respectively. During the three and six months ended June 30, 2016, these waivers resulted in a reduction of management fees of approximately \$13 million and \$25 million, respectively. Approximately 0% and 60% of Yield Support waivers for the six months ended June 30, 2017 and 2016, respectively, were offset by a reduction of BlackRock’s distribution and servicing costs paid to a financial intermediary. BlackRock may increase or decrease the level of Yield Support waivers in future periods.

**Separate Account Assets and Liabilities.** Separate account assets are maintained by BlackRock Life Limited, a wholly owned subsidiary of the Company, which is a registered life insurance company in the United Kingdom, and represent segregated assets held for purposes of funding individual and group pension contracts. The life insurance company does not underwrite any insurance contracts that involve any insurance risk transfer from the insured to the life insurance company. The separate account assets primarily include equity securities, debt securities, money market funds and derivatives. The separate account assets are not subject to general claims of the creditors of BlackRock. These separate account assets and the related equal and offsetting liabilities are recorded as separate account assets and separate account liabilities on the condensed consolidated statements of financial condition.

The net investment income attributable to separate account assets supporting individual and group pension contracts accrues directly to the contract owner and is not reported on the condensed consolidated statements of income. While BlackRock has no economic interest in these separate account assets and liabilities, BlackRock earns policy administration and management fees associated with these products, which are included in investment advisory, administration fees and securities lending revenue on the condensed consolidated statements of income.

**Separate Account Collateral Assets Held and Liabilities Under Securities Lending Agreements.** The Company facilitates securities lending arrangements whereby securities held by separate accounts maintained by BlackRock Life Limited are lent to third parties under global master securities lending agreements. In exchange, the Company receives legal title to the collateral with minimum values generally ranging from approximately 102% to 112% of the value of the securities lent in order to reduce counterparty risk. The required collateral value is calculated on a daily basis. The global master securities lending agreements provide the Company the right to request additional collateral or, in the event of borrower default, the right to liquidate collateral. The securities lending transactions entered into by the Company are accompanied by an agreement that entitles the Company to request the borrower to return the securities at any time; therefore, these transactions are not reported as sales.

The Company records on the condensed consolidated statements of financial condition the cash and noncash collateral received under these BlackRock Life Limited securities lending arrangements as its own asset in addition to an equal and offsetting collateral liability for the obligation to return the collateral. The securities lending revenue earned from lending securities held by the separate accounts is included in investment advisory, administration fees and securities lending revenue on the condensed consolidated statements of income. During the six months ended June 30, 2017 and 2016, the Company had not resold or repledged any of the collateral received under these arrangements. At June 30, 2017 and December 31, 2016, the fair value of loaned securities held by separate accounts was approximately \$23.8 billion and \$25.7 billion, respectively, and the fair value of the collateral held under these securities lending agreements was approximately \$26.3 billion and \$27.8 billion, respectively.

#### Recent Accounting Pronouncements Not Yet Adopted.

**Revenue from Contracts with Customers.** In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (“ASU 2014-09”). ASU 2014-09 outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. The guidance also changes the accounting for certain contract costs and revises the criteria for determining if an entity is acting as a principal or agent in certain arrangements. The Company continues to evaluate the impact of ASU 2014-09 on the presentation and recognition of its revenue contracts and certain contract costs. The most significant change identified to date relates to the presentation of certain distribution costs, which are currently presented net against revenues (contra-revenue) and will likely be presented as an expense on a gross basis. The Company will adopt ASU 2014-09 upon its effective date of January 1, 2018, together with all amending ASUs, and is currently evaluating which transition method it will apply.

**Recognition and Measurement of Financial Instruments.** In January 2016, the FASB issued ASU 2016-01, Recognition and Measurement of Financial Assets and Financial Liabilities (“ASU 2016-01”). ASU 2016-01 amends guidance on the classification and measurement of financial instruments, including significant revisions in accounting related to the classification and measurement of investments in equity securities and presentation of certain fair value changes for financial liabilities when the fair value option is elected. ASU 2016-01 also amends certain disclosure requirements associated with the fair value of financial instruments. ASU 2016-01 is effective for the Company on January 1, 2018. In the period of adoption, the Company is required to reclassify the unrealized gains/losses on equity securities within accumulated other comprehensive income to retained earnings, which is not expected to be material to the condensed consolidated financial statements.

**Leases.** In February 2016, the FASB issued ASU 2016-02, Leases (“ASU 2016-02”), which requires lessees to recognize assets and liabilities arising from most operating leases on the statement of financial condition. The Company expects to record assets and liabilities for its current operating leases upon adoption of ASU 2016-02 and does not expect the adoption to have a material impact on its results of operations or cash flows. ASU 2016-02 is effective for the Company on January 1, 2019, and the Company intends to apply the practical expedients allowed by the standard upon transition. See Note 13 of the 2016 Form 10-K for information on the Company’s operating lease commitments.

Cash Flow Classification. In August 2016, the FASB issued ASU 2016-15, Classification of Certain Cash Receipts and Cash Payments (“ASU 2016-15”), which amends and clarifies the current guidance to reduce diversity in practice of the classification of certain cash receipts and payments in the statement of cash flows. The Company is currently evaluating the impact of adopting ASU 2016-15, which is effective for the Company on January 1, 2018 with early adoption permitted. The Company must apply the guidance retrospectively to all periods presented.

### 3. Investments

A summary of the carrying value of total investments is as follows:

(in millions)	June 30, 2017	December 31, 2016
Available-for-sale investments	\$ 103	\$ 80
Held-to-maturity investments	74	51
Trading investments:		
Consolidated sponsored investment funds	503	465
Other equity and debt securities	164	101
Deferred compensation plan mutual funds	52	59
Total trading investments	719	625
Other investments:		
Equity method investments <sup>(1)</sup>	935	730
Cost method investments <sup>(2)</sup>	92	91
Carried interest <sup>(3)</sup>	19	18
Total other investments	1,046	839
Total investments	\$ 1,942	\$ 1,595

- (1) Equity method investments primarily include BlackRock's direct investments in certain BlackRock sponsored investment funds.
- (2) Amounts include nonmarketable securities, primarily Federal Reserve Bank stock, which is held for regulatory purposes and is restricted from sale. At June 30, 2017 and December 31, 2016, there were no indicators of impairment on these investments.
- (3) Carried interest of consolidated sponsor investment funds accounted for as voting rights entities ("VREs") represents allocations to BlackRock's general partner capital accounts from certain funds. These balances are subject to change upon cash distributions, additional allocations or reallocations back to limited partners within the respective funds.

#### Available-for-Sale Investments

At both June 30, 2017 and December 31, 2016, available-for-sale investments primarily included certain investments in CLOs and seed investments in BlackRock sponsored mutual funds. The cost of these investments approximated carrying value.

#### Held-to-Maturity Investments

The carrying value of held-to-maturity investments was \$74 million and \$51 million at June 30, 2017 and December 31, 2016, respectively. Held-to-maturity investments included foreign government debt held primarily for regulatory purposes and certain investments in CLOs. The amortized cost (carrying value) of these investments approximated fair value. At June 30, 2017, \$11 million of these investments mature between five to ten years and \$63 million mature after ten years.

#### Trading Investments

A summary of the cost and carrying value of trading investments is as follows:

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(in millions)	June 30, 2017		December 31, 2016	
	Carrying		Carrying	
	Cost	Value	Cost	Value
Trading investments:				
Deferred compensation plan mutual funds	\$34	\$ 52	\$41	\$ 59
Equity securities/multi-asset mutual funds	374	408	290	308
Debt securities/fixed income mutual funds:				
Corporate debt	174	179	128	128
Government debt	30	30	60	60
Asset/mortgage backed debt	49	50	70	70
Total trading investments	\$661	\$ 719	\$589	\$ 625



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At June 30, 2017, trading investments included \$242 million of debt securities and \$261 million of equity securities held by consolidated sponsored investment funds accounted for as VREs, \$52 million of certain deferred compensation plan mutual fund investments and \$164 million of other equity and debt securities.

At December 31, 2016, trading investments included \$246 million of debt securities and \$219 million of equity securities held by consolidated sponsored investment funds accounted for as VREs, \$59 million of certain deferred compensation plan mutual fund investments and \$101 million of other equity and debt securities.

### Other

In addition, the Company accounts for its interest in PennyMac Financial Services, Inc. (“PennyMac”) as an equity method investment. At June 30, 2017 and December 31, 2016 the Company’s investment in PennyMac was excluded from investments in the table above and included in other assets on the condensed consolidated statements of financial condition. The carrying value and fair value of the Company’s interest (approximately 20% or 16 million shares and units) was approximately \$317 million and \$260 million, respectively, at June 30, 2017 and approximately \$301 million and \$259 million, respectively, at December 31, 2016. The fair value of the Company’s interest reflected the PennyMac stock price at June 30, 2017 and December 31, 2016, respectively (a Level 1 input). The Company performed an other-than-temporary impairment analysis as of June 30, 2017 and determined the decline in fair value below the carrying value to be temporary.

### 4. Consolidated Voting Rights Entities

The Company consolidates certain sponsored investment funds accounted for as VREs because it is deemed to control such funds. The investments owned by these consolidated VREs are classified as trading investments. The following table presents the balances related to these consolidated VREs that were recorded on the condensed consolidated statements of financial condition, including BlackRock’s net interest in these funds:

(in millions)	June 30, 2017	December 31, 2016
Cash and cash equivalents	\$ 86	\$ 53
Trading investments	503	465
Other assets	29	15
Other liabilities	(51 )	(50 )
Noncontrolling interests	(77 )	(39 )
BlackRock’s net interests in consolidated VREs	\$ 490	\$ 444

BlackRock’s total exposure to consolidated VREs represents the value of its economic ownership interest in these sponsored investment funds. Valuation changes associated with investments held at fair value by these consolidated VREs are reflected in nonoperating income (expense) and partially offset in net income (loss) attributable to noncontrolling interests for the portion not attributable to BlackRock.

The Company cannot readily access cash and cash equivalents held by consolidated VREs to use in its operating activities.



## 5. Variable Interest Entities

In the normal course of business, the Company is the manager of various types of sponsored investment vehicles, which may be considered variable interest entities (“VIEs”). The Company may from time to time own equity or debt securities or enter into derivatives with the vehicles, each of which are considered variable interests. The Company’s involvement in financing the operations of the VIEs is generally limited to its investments in the entity. The Company consolidates entities when it is determined to be the primary beneficiary (“PB”).

**Consolidated VIEs.** The Company’s consolidated VIEs include certain sponsored investment funds in which BlackRock has an investment and as the investment manager is deemed to have both the power to direct the most significant activities of the funds and the right to receive benefits (or the obligation to absorb losses) that could potentially be significant to these sponsored investment funds. The assets of these VIEs are not available to creditors of the Company. In addition, the investors in these VIEs have no recourse to the credit of the Company.

Consolidated VIE assets and liabilities are presented after intercompany eliminations in the following table:

(in millions)	June 30, 2017	December 31, 2016
Assets of consolidated VIEs:		
Cash and cash equivalents	\$ 74	\$ 84
Investments	1,194	1,008
Other assets	50	63
Total investments and other assets	1,244	1,071
Liabilities of consolidated VIEs	(295 )	(216 )
Noncontrolling interests	(255 )	(207 )
BlackRock's net interests in consolidated VIEs	\$ 768	\$ 732

The Company recorded a \$33 million and a \$66 million nonoperating net gain during the three and six months ended June 30, 2017, respectively, related to consolidated VIEs. The net gain attributable to noncontrolling interest was \$12 million and \$18 million for the three and six months ended June 30, 2017, respectively, related to consolidated VIEs.

The Company recorded a \$13 million and a \$15 million nonoperating net gain during the three and six months ended June 30, 2016, respectively, related to consolidated VIEs. The net gain attributable to noncontrolling interest was \$3 million and the net loss attributable to noncontrolling interest was \$3 million for the three and six months ended June 30, 2016, respectively, related to consolidated VIEs.

**Non-Consolidated VIEs.** At June 30, 2017 and December 31, 2016, the Company’s carrying value of assets and liabilities included on the condensed consolidated statements of financial condition pertaining to nonconsolidated VIEs and its maximum risk of loss related to VIEs for which it held a variable interest, but for which it was not the PB, was as follows:

(in millions)

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		Advisory Fee Receivables	Other Net Assets (Liabilities)	Maximum Risk of Loss <sup>(1)</sup>
At June 30, 2017	Investments			
Sponsored investment products	\$ 228	\$ 12	\$ (7 )	\$ 257
At December 31, 2016				
Sponsored investment products	\$ 171	\$ 9	\$ (8 )	\$ 197

<sup>(1)</sup>At both June 30, 2017 and December 31, 2016, BlackRock's maximum risk of loss associated with these VIEs primarily related to BlackRock's investments and the collection of advisory fee receivables.

The net assets of sponsored investment products that are nonconsolidated VIEs approximated \$5 billion and \$4 billion at June 30, 2017 and December 31, 2016, respectively.

## 6. Fair Value Disclosures

## Fair Value Hierarchy

Assets and liabilities measured at fair value on a recurring basis and other assets not held at fair value

June 30, 2017 (in millions)	Quoted Prices in		Active		Investments Measured at NAV <sup>(1)</sup>	Other Assets Not Held at Fair Value <sup>(2)</sup>	June 30, 2017
	Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Significant			
Assets:							
Investments							
Available-for-sale	\$ 8	\$ 72	\$ 23	\$ —	\$ —	\$ 103	\$ 103
Held-to-maturity securities	—	—	—	—	74	74	74
Trading:							
Deferred compensation plan mutual funds	52	—	—	—	—	52	52
Equity securities/Multi-asset mutual funds	408	—	—	—	—	408	408
Debt securities / fixed income mutual funds	1	254	4	—	—	259	259
Total trading	461	254	4	—	—	719	719
Other investments:							
Equity method:							
Equity and fixed income mutual funds	305	—	—	10	—	315	315
Other	—	—	—	609	11	620	620
Total equity method	305	—	—	619	11	935	935
Cost method investments	—	—	—	—	92	92	92
Carried interest	—	—	—	—	19	19	19
Total investments	774	326	27	619	196	1,942	1,942
Separate account assets	112,370	33,545	—	—	973	146,888	146,888
Separate account collateral held under securities lending							
agreements:							
Equity securities	20,733	—	—	—	—	20,733	20,733
Debt securities	—	5,536	—	—	—	5,536	5,536
Total separate account collateral held under securities lending agreements	20,733	5,536	—	—	—	26,269	26,269

Investments of consolidated VIEs:						
Private / public equity <sup>(3)</sup>	5	5	113	77	80	280
Equity securities	300	—	—	—	—	300
Debt securities	—	316	—	—	—	316
Other	—	—	—	64	—	64
Carried interest	—	—	—	—	234	234
Total investments of consolidated VIEs	305	321	113	141	314	1,194
Total	\$ 134,182	\$ 39,728	\$ 140	\$ 760	\$ 1,483	\$ 176,293
Liabilities:						
Separate account collateral liabilities under securities						
lending agreements	\$ 20,733	\$ 5,536	\$ —	\$ —	\$ —	\$ 26,269
Other liabilities <sup>(4)</sup>	—	7	218	—	—	225
Total	\$ 20,733	\$ 5,543	\$ 218	\$ —	\$ —	\$ 26,494

(1) Amounts are comprised of certain investments measured at fair value using NAV (or its equivalent) as a practical expedient.

(2) Amounts are comprised of investments held at cost or amortized cost, carried interest and certain equity method investments, which include sponsored investment funds and other assets, which are not accounted for under a fair value measure. In accordance with GAAP, certain equity method investees do not account for both their financial assets and liabilities under fair value measures; therefore, the Company's investment in such equity method investees may not represent fair value.

(3) Level 3 amounts primarily include direct investments in private equity companies held by private equity funds.

(4) Amounts primarily include recorded contingent liabilities related to certain acquisitions (see Note 11, Commitments and Contingencies, for more information).

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Assets and liabilities measured at fair value on a recurring basis and other assets not held at fair value

December 31, 2016 (in millions)	Quoted Prices in					
	Active Markets for Identical Assets (Level 1)	Significant Observable (Level 2)	Other Inputs (Level 3)	Significant Unobservable Investments Measured at NAV <sup>(1)</sup>	Other Assets Not Held at Fair Value <sup>(2)</sup>	December 31, 2016
<b>Assets:</b>						
<b>Investments</b>						
Available-for-sale	\$ 7	\$ 49	\$ 24	\$ —	\$ —	\$ 80
Held-to-maturity securities	—	—	—	—	51	51
<b>Trading:</b>						
Deferred compensation plan mutual funds	59	—	—	—	—	59
Equity/Multi-asset mutual funds	308	—	—	—	—	308
Debt securities / fixed income mutual funds	1	250	7	—	—	258
Total trading	368	250	7	—	—	625
<b>Other investments:</b>						
<b>Equity method:</b>						
Equity and fixed income mutual funds	323	—	—	5	—	328
Other	—	—	—	394	8	402
Total equity method	323	—	—	399	8	730
Cost method investments	—	—	—	—	91	91
Carried interest	—	—	—	—	18	18
Total investments	698	299	31	399	168	1,595
Separate account assets	109,663	38,542	—	—	884	149,089
<b>Separate account collateral held under securities lending agreements:</b>						
Equity securities	22,173	—	—	—	—	22,173
Debt securities	—	5,619	—	—	—	5,619
Total separate account collateral held under securities lending agreements	22,173	5,619	—	—	—	27,792
<b>Investments of consolidated VIEs:</b>						
Private / public equity <sup>(3)</sup>	3	2	112	89	79	285
Equity securities	278	—	—	—	—	278
Debt securities	—	274	—	—	—	274
Other	—	—	—	63	—	63
Carried interest	—	—	—	—	108	108
Total investments of consolidated VIEs	281	276	112	152	187	1,008
Total	\$ 132,815	\$ 44,736	\$ 143	\$ 551	\$ 1,239	\$ 179,484
<b>Liabilities:</b>						
Separate account collateral liabilities under securities lending agreements	\$ 22,173	\$ 5,619	\$ —	\$ —	\$ —	\$ 27,792

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Other liabilities <sup>(4)</sup>	—	7	115	—	—	122
Total	\$ 22,173	\$ 5,626	\$ 115	\$ —	\$ —	\$ 27,914

- (1) Amounts are comprised of certain investments measured at fair value using NAV (or its equivalent) as a practical expedient.
- (2) Amounts are comprised of investments held at cost or amortized cost, carried interest and certain equity method investments, which include sponsored investment funds and other assets, which are not accounted for under a fair value measure. In accordance with GAAP, certain equity method investees do not account for both their financial assets and liabilities under fair value measures; therefore, the Company's investment in such equity method investees may not represent fair value.
- (3) Level 3 amounts include direct investments in private equity companies held by private equity funds.
- (4) Amounts primarily include recorded contingent liabilities related to certain acquisitions (see Note 11, Commitments and Contingencies, for more information).



Level 3 Assets. Level 3 investments of consolidated VIEs of \$113 million and \$112 million at June 30, 2017 and December 31, 2016, respectively, related to direct investments in private equity companies held by consolidated private equity funds.

Direct investments in private equity companies may be valued using the market approach or the income approach, or a combination thereof, and were valued based on an assessment of each underlying investment, incorporating evaluation of additional significant third-party financing, changes in valuations of comparable peer companies, the business environment of the companies, market indices, assumptions relating to appropriate risk adjustments for nonperformance and legal restrictions on disposition, among other factors. The fair value derived from the methods used is evaluated and weighted, as appropriate, considering the reasonableness of the range of values indicated. Under the market approach, fair value may be determined by reference to multiples of market-comparable companies or transactions, including earnings before interest, taxes, depreciation and amortization (“EBITDA”) multiples. Under the income approach, fair value may be determined by discounting the expected cash flows to a single present value amount using current expectations about those future amounts. Unobservable inputs used in a discounted cash flow model may include projections of operating performance generally covering a five-year period and a terminal value of the private equity direct investment. For investments utilizing the discounted cash flow valuation technique, a significant increase (decrease) in the discount rate, risk premium or discount for lack of marketability in isolation could result in a significantly lower (higher) fair value measurement. For investments utilizing the market-comparable valuation technique, a significant increase (decrease) in the EBITDA multiple in isolation could result in a significantly higher (lower) fair value measurement.

Level 3 assets may include investments in CLOs valued based on single-broker nonbinding quotes and direct private equity investments valued using the market approach or the income approach as described above.

Level 3 Liabilities. Level 3 other liabilities primarily include recorded contingent liabilities related to certain acquisitions, which were valued based upon discounted cash flow analyses using unobservable market data inputs.

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Three Months Ended June 30, 2017

(in millions)	Realized and Unrealized Gains (Losses) in Earnings						Transfers into Level 3		Transfers out of Level 3		Total Net Unrealized Gains (Losses) Included in Earnings <sup>(2)</sup>
	March 31, 2017	and OCI	Purchases	Maturities	Sales and other	Settlements	Level 3 <sup>(3)</sup>	Level 3	June 30, 2017		
Assets:											
Investments:											
Available-for-sale securities <sup>(3)</sup>	\$ —	\$ —	\$ 23	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 23		
Trading	—	—	4	—	—	—	—	—	4		
Total investments	—	—	27	—	—	—	—	—	27		
Assets of consolidated VIEs -											
Private equity	113	—	—	—	—	—	—	—	113		
Total Level 3 assets	\$ 113	\$ —	\$ 27	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 140		
Liabilities:											
Other liabilities <sup>(4)</sup>	\$ 113	\$ 3	\$ —	\$ —	\$ 108	\$ —	\$ —	\$ —	\$ 218	\$ 3	

(1) Issuance and other settlements amount includes a contingent liability in connection with the acquisition of the equity infrastructure franchise of First Reserve in June 2017 (“First Reserve Transaction”).

(2) Earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held at the reporting date.

(3) Amounts include investments in CLOs.

(4) Other liabilities amount includes contingent liabilities in connection with certain acquisitions.

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Six Months Ended June 30, 2017

(in millions)	December 31, 2016	Realized and Unrealized Gains (Losses) in Earnings		Sales and Issuances and other		Transfers into Level 3 <sup>(1)</sup> and Transfers out of Level 3 <sup>(2)</sup>		June 30, 2017	Total Net Unrealized Gains (Losses) Included in Earnings <sup>(3)</sup>
		and OCI	Purchases	Maturities	Settlements	Level 3 <sup>(1)</sup>	Level 3 <sup>(2)</sup>		
<b>Assets:</b>									
<b>Investments:</b>									
Available-for-sale securities <sup>(4)</sup>	\$ 24	\$ —	\$ 23	\$ —	\$ —	\$ —	\$ (24 )	\$ 23	
Trading	7	—	4	—	—	—	(7 )	4	
Total investments	31	—	27	—	—	—	(31 )	27	
<b>Assets of consolidated VIEs -</b>									
Private equity	112	1	—	—	—	—	—	113	\$ 1
Total Level 3 assets	\$ 143	\$ 1	\$ 27	\$ —	\$ —	\$ —	\$ (31 )	\$ 140	
<b>Liabilities:</b>									
Other liabilities <sup>(5)</sup>	\$ 115	\$ 5	\$ —	\$ —	\$ 108	\$ —	\$ —	\$ 218	\$ 5

(1) Issuance and other settlements amount includes a contingent liability related to the First Reserve Transaction.

(2) Amounts include transfers out of Level 3 due to availability of observable market inputs from pricing vendors.

(3) Earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held at the reporting date.

(4) Amounts include investments in CLOs.

(5) Other liabilities amount includes contingent liabilities in connection with certain acquisitions.

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Three Months Ended June 30, 2016

(in millions)	March 31, 2016	Realized and Unrealized Gains (Losses) in					Issuances and other Settlements <sup>(1)</sup>		Transfers into Level 3 out of Level 3		June 30, 2016	Total Net Unrealized Gains (Losses) Included in Earnings <sup>(2)</sup>
		Earnings and OCI	Purchases	Sales and Maturities	Level 3	Transfers out of Level 3	Level 3	June 30, 2016				
Assets:												
Investments:												
Available-for-sale securities <sup>(3)</sup>	\$ 23	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (23 )	\$ —	\$ —	\$ —	\$ —
Trading	4	—	—	—	—	—	—	(1 )	3			
Total investments	27	—	—	—	—	—	—	(24 )	3			
Assets of consolidated VIEs -												
Private equity	192	—	—	(3 )	—	—	—	—	—	189		
Total Level 3 assets	\$ 219	\$ —	\$ —	\$ (3 )	\$ —	\$ —	\$ —	\$ (24 )	\$ 192			
Liabilities:												
Other liabilities <sup>(4)</sup>	\$ 49	\$ 3	\$ —	\$ —	\$ 75	\$ —	\$ —	\$ —	\$ 121	\$ 3		

(1) Issuances and other settlements amount includes a contingent liability related to the BofA® Global Capital Management transaction in April 2016.

(2) Earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held at the reporting date.

(3) Amounts include investments in CLOs.

(4) Other liabilities amount includes contingent liabilities in connection with certain acquisitions.

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Six Months Ended June 30, 2016

(in millions)	December 31, 2015	Realized and Unrealized Gains (Losses) in					Issuances and Transfers		June 30, 2016	Total Net Unrealized Gains (Losses) Included in Earnings <sup>(2)</sup>
		Earnings and OCI	Purchases	Sales and Maturities	other Settlements	into Level 3	out of Level 3			
<b>Assets:</b>										
<b>Investments</b>										
Available-for-sale securities <sup>(3)</sup>	\$ 23	\$ —	\$ 23	\$ —	\$ —	\$ —	\$ (46 )	\$ —		
Trading	2	—	4	—	—	—	(3 )	3		
Total investments	25	—	27	—	—	—	(49 )	3		
<b>Assets of consolidated VIEs -</b>										
Private equity	196	2	—	(9 )	—	—	—	189	\$ 2	
Total Level 3 assets	\$ 221	\$ 2	\$ 27	\$ (9 )	\$ —	\$ —	\$ (49 )	\$ 192		
<b>Liabilities:</b>										
Other liabilities <sup>(4)</sup>	\$ 48	\$ 2	\$ —	\$ —	\$ 75	\$ —	\$ —	\$ 121	\$ 2	

(1) Issuances and other settlements amount includes a contingent liability related to the BofA Global Capital Management transaction in April 2016.

(2) Earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held at the reporting date.

(3) Amounts include investments in CLOs.

(4) Other liabilities amount includes contingent liabilities in connection with certain acquisitions.

Realized and Unrealized Gains (Losses) for Level 3 Assets and Liabilities. Realized and unrealized gains (losses) recorded for Level 3 assets and liabilities are reported in nonoperating income (expense) on the condensed consolidated statements of income. A portion of net income (loss) for consolidated sponsored investment funds are allocated to noncontrolling interests to reflect net income (loss) not attributable to the Company.

Transfers in and/or out of Levels. Transfers in and/or out of levels are reflected when significant inputs, including market inputs or performance attributes, used for the fair value measurement become observable/unobservable, or when the carrying value of certain equity method investments no longer represents fair value as determined under valuation methodologies.

Disclosures of Fair Value for Financial Instruments Not Held at Fair Value. At June 30, 2017 and December 31, 2016, the fair value of the Company's financial instruments not held at fair value are categorized in the table below:

(in millions)	June 30, 2017		December 31, 2016		Fair Value Hierarchy	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value		
<b>Financial Assets:</b>						
Cash and cash equivalents	\$5,508	\$ 5,508	\$6,091	\$ 6,091	Level 1	(1) (2)
Accounts receivable	2,984	2,984	2,350	2,350	Level 1	(3)
Cash and cash equivalents of consolidated VIEs	74	74	84	84	Level 1	(1) (2)
Other assets	60	60	25	25	Level 1	(1) (4)
<b>Financial Liabilities:</b>						
Accounts payable and accrued liabilities	1,520	1,520	1,094	1,094	Level 1	(3)
Long-term borrowings	4,970	5,225	4,915	5,165	Level 2	(5)

- (1) Cash and cash equivalents are carried at either cost or amortized cost, which approximates fair value due to their short-term maturities.
- (2) At June 30, 2017 and December 31, 2016, approximately \$136 million and \$132 million, respectively, of money market funds were recorded within cash and cash equivalents on the condensed consolidated statements of financial condition. In addition, at June 30, 2017 and December 31, 2016, approximately \$21 million and \$13 million, respectively, of money market funds were recorded within cash and cash equivalents of consolidated VIEs. Money market funds are valued based on quoted market prices, or \$1.00 per share, which generally is the NAV of the fund.
- (3) The carrying amounts of accounts receivable, accounts payable and accrued liabilities approximate fair value due to their short-term nature.
- (4) Other assets primarily include restricted cash.
- (5) Long-term borrowings are recorded at amortized cost net of debt issuance costs. The fair value of the long-term borrowings, including the current portion of long-term borrowings, is estimated using market prices at the end of June 2017 and December 2016, respectively. See Note 10, Borrowings, for the fair value of each of the Company's long-term borrowings.



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Investments in Certain Entities that Calculate Net Asset Value Per Share.

As a practical expedient to value certain investments that do not have a readily determinable fair value and have attributes of an investment company, the Company uses NAV as the fair value. The following tables list information regarding all investments that use a fair value measurement to account for both their financial assets and financial liabilities in their calculation of a NAV per share (or equivalent).

June 30, 2017

(in millions)	Ref	Fair Value	Total		
			Unfunded	Redemption	Redemption
Equity method: <sup>(1)</sup>			Commitments	Frequency	Notice Period
Hedge funds/funds of hedge funds	(a)	\$ 253	\$ 11	Daily/Monthly (21%)	1 – 90 days
				Quarterly (54%)	
				N/R (25%)	
Private equity funds	(b)	87	67	N/R	N/R
Real assets funds	(c)	261	113	Quarterly (86%)	60 days
				N/R (14%)	
Other		18	22	Daily/Monthly (62%)	3 – 5 days
				N/R (38%)	
Consolidated VIEs:					
Private equity funds of funds	(d)	77	20	N/R	N/R
Hedge fund	(a)	22	—	Quarterly	90 days
Real assets funds	(c)	42	54	N/R	N/R
Total		\$ 760	\$ 287		

December 31, 2016

(in millions)	Ref	Fair Value	Total		
			Unfunded	Redemption	Redemption
Equity method: <sup>(1)</sup>			Commitments	Frequency	Notice Period
Hedge funds/funds of hedge funds	(a)	\$ 237	\$ 14	Daily/Monthly (21%)	1 – 90 days
				Quarterly (51%)	
				N/R (28%)	
Private equity funds	(b)	90	62	N/R	N/R
Real assets funds	(c)	60	35	Quarterly (41%)	60 days
				N/R (59%)	
Other		12	9	Daily/Monthly (42%)	3 – 5 days



				N/R (58%)	
Consolidated VIEs:					
Private equity funds of funds	(d)	89	16	N/R	N/R
Hedge fund	(a)	36	—	Quarterly	90 days
Real assets funds	(c)	27	21	N/R	N/R
Total		\$ 551	\$ 157		

N/R – not redeemable

- (1) Comprised of equity method investments, which include investments in investment companies, which account for their financial assets and most financial liabilities under fair value measures; therefore, the Company's investment in such equity method investees approximates fair value.
- (a) This category includes hedge funds and funds of hedge funds that invest primarily in equities, fixed income securities, distressed credit, opportunistic and mortgage instruments and other third-party hedge funds. The fair values of the investments have been estimated using the NAV of the Company's ownership interest in partners' capital. It was estimated that the investments in the funds that are not subject to redemption will be liquidated over a weighted-average period of six years at June 30, 2017 and approximately one year at December 31, 2016.
- (b) This category includes several private equity funds that initially invest in nonmarketable securities of private companies, which ultimately may become public in the future. The fair values of these investments have been estimated using capital accounts representing the Company's ownership interest in the funds as well as other performance inputs. The Company's investment in each fund is not subject to redemption and is normally returned through distributions as a result of the liquidation of the underlying assets of the private equity funds. It was estimated that the investments in these funds will be liquidated over a weighted-average period of approximately five years at both June 30, 2017 and December 31, 2016.

22

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(c) This category includes several real assets funds that invest directly in real estate, real estate related assets and infrastructure. The fair values of the investments have been estimated using capital accounts representing the Company's ownership interest in the funds. The Company's investments that are not subject to redemption or are not currently redeemable are normally returned through distributions as a result of the liquidation of the underlying assets of the funds. It is estimated that the investments in these funds not subject to redemptions will be liquidated over a weighted-average period of approximately eight years at June 30, 2017 and six years at December 31, 2016. The total remaining unfunded commitments to other third-party funds were \$167 million and \$56 million at June 30, 2017 and December 31, 2016, respectively. The Company had contractual obligations to the consolidated funds of \$137 million at both June 30, 2017 and \$56 million at December 31, 2016.

(d) This category includes the underlying third-party private equity funds within consolidated BlackRock sponsored private equity funds of funds. The fair values of the investments in the third-party funds have been estimated using capital accounts representing the Company's ownership interest in each fund in the portfolio as well as other performance inputs. These investments are not subject to redemption; however, for certain funds, the Company may sell or transfer its interest, which may need approval by the general partner of the underlying funds. Due to the nature of the investments in this category, the Company reduces its investment by distributions that are received through the realization of the underlying assets of the funds. It is estimated that the underlying assets of these funds will be liquidated over a weighted-average period of approximately five years at both June 30, 2017 and December 31, 2016. The total remaining unfunded commitments to other third-party funds were \$20 million and \$16 million at June 30, 2017 and December 31, 2016, respectively. The Company had contractual obligations to the consolidated funds of \$24 million at both June 30, 2017 and December 31, 2016.

## 7. Derivatives and Hedging

The Company maintains a program to enter into swaps to hedge against market price and interest rate exposures with respect to certain seed investments in sponsored investment products. At June 30, 2017, the Company had outstanding total return swaps with aggregate notional values of approximately \$588 million. At December 31, 2016, the Company had outstanding total return swaps and interest rate swaps with aggregate notional values of approximately \$572 million and \$42 million, respectively.

Gains (losses) on the total return swaps are recorded in nonoperating income (expense) and were \$(30) million and \$(64) million for the three and six months ended June 30, 2017, respectively. Gains (losses) on total return swaps were not material for the three and six months ended June 30, 2016.

Gains (losses) on the interest rate swaps are recorded in nonoperating income (expense) and were not material for the three and six months ended June 30, 2017 and 2016.

The Company has entered into a derivative providing credit protection to a counterparty of approximately \$17 million, representing the Company's maximum risk of loss with respect to the provision of credit protection. The Company carries the derivative at fair value based on the expected discounted future cash outflows under the arrangement.

The Company executes forward foreign currency exchange contracts to mitigate the risk of certain foreign exchange movements. At June 30, 2017 and December 31, 2016, the Company had outstanding forward foreign currency exchange contracts with aggregate notional values of approximately \$1.2 billion and \$107 million, respectively.

Gains (losses) on the forward foreign currency exchange contracts are recorded in other general and administration expense and were \$25 million and \$29 million for the three and six months ended June 30, 2017, respectively. Gains (losses) on the forward foreign currency exchange contracts were not material for the three and six months ended June 30, 2016.

The Company consolidates certain sponsored investment funds, which may utilize derivative instruments as a part of the funds' investment strategies. The change in fair value of such derivatives, which is recorded in nonoperating income (expense), was not material for the three and six months ended June 30, 2017 and 2016.

The fair value of the outstanding derivatives mentioned above were not material at June 30, 2017 and December 31, 2016.

See Note 12, Borrowings, in the 2016 Form 10-K for more information on the Company's net investment hedge.

## 8. Goodwill

Goodwill activity during the six months ended June 30, 2017 was as follows:

(in millions)	
December 31, 2016	\$13,118
Acquisition <sup>(1)</sup>	91
Goodwill adjustments related to Quellos <sup>(2)</sup>	(10 )
June 30, 2017	\$13,199

<sup>(1)</sup> Amount represents goodwill in connection with the First Reserve Transaction, which expanded the Company's energy and power infrastructure platform. Total consideration included \$120 million of contingent consideration at fair value at time of close.

<sup>(2)</sup> The decrease in goodwill during the six months ended June 30, 2017 primarily resulted from a decline related to tax benefits realized from tax-deductible goodwill in excess of book goodwill from the acquisition of the fund-of-funds business of Quellos Group, LLC in October 2007 (the "Quellos Transaction"). Goodwill related to the Quellos Transaction will continue to be reduced in future periods by the amount of tax benefits realized from tax-deductible goodwill in excess of book goodwill from the Quellos Transaction. The balance of the Quellos tax-deductible goodwill in excess of book goodwill was approximately \$184 million and \$200 million at June 30, 2017 and December 31, 2016, respectively

## 9. Intangible Assets

The carrying amounts of identifiable intangible assets are summarized as follows:

(in millions)	Indefinite-lived	Finite-lived	Total
December 31, 2016	\$ 17,178	\$ 185	\$17,363
Amortization expense	—	(50 )	(50 )
Acquisition <sup>(1)</sup>	—	110	110
June 30, 2017	\$ 17,178	\$ 245	\$17,423

<sup>(1)</sup> In connection with the First Reserve Transaction, the Company acquired \$110 million of finite-lived assets with a weighted-average estimated life of approximately nine years.

## 10. Borrowings

## Short-Term Borrowings

2017 Revolving Credit Facility. The Company's credit facility has an aggregate commitment amount of \$4.0 billion and was amended in April 2017 to extend the maturity date to April 2022 (the "2017 credit facility"). The 2017 credit facility permits the Company to request up to an additional \$1.0 billion of borrowing capacity, subject to lender credit approval, increasing the overall size of the 2017 credit facility to an aggregate principal amount not to exceed \$5.0 billion. Interest on borrowings outstanding accrues at a rate based on the applicable London Interbank Offered Rate plus a spread. The 2017 credit facility requires the Company not to exceed a maximum leverage ratio (ratio of net debt to earnings before interest, taxes, depreciation and amortization, where net debt equals total debt less unrestricted cash) of 3 to 1, which was satisfied with a ratio of less than 1 to 1 at June 30, 2017. The 2017 credit facility provides back-up liquidity to fund ongoing working capital for general corporate purposes and various investment opportunities. At June 30, 2017, the Company had no amount outstanding under the 2017 credit facility.

Commercial Paper Program. The Company can issue unsecured commercial paper notes (the "CP Notes") on a private-placement basis up to a maximum aggregate amount outstanding at any time of \$4.0 billion. The commercial paper program is currently supported by the 2017 credit facility. At June 30, 2017, BlackRock had no CP Notes outstanding.

## Long-Term Borrowings

The carrying value and fair value of long-term borrowings estimated using market prices and foreign exchange rates at June 30, 2017 included the following:

		Unamortized		
		Discount		
		and Debt		
(in millions)	Maturity Amount	Issuance Costs	Carrying Value	Fair Value
5.00% Notes due 2019	\$ 1,000	\$ (1 )	\$ 999	\$ 1,074
4.25% Notes due 2021	750	(4 )	746	805
3.375% Notes due 2022	750	(4 )	746	780
3.50% Notes due 2024	1,000	(6 )	994	1,050
1.25% Notes due 2025	798	(6 )	792	809
3.20% Notes due 2027	700	(7 )	693	707
Total Long-term Borrowings	\$ 4,998	\$ (28 )	\$ 4,970	\$ 5,225

Long-term borrowings at December 31, 2016 had a carrying value of \$4.9 billion and a fair value of \$5.2 billion determined using market prices at the end of December 2016.

**2027 Notes.** In March 2017, the Company issued \$700 million in aggregate principal amount of 3.20% senior unsecured and unsubordinated notes maturing on March 15, 2027 (the “2027 Notes”). Interest is payable semi-annually on March 15 and September 15 of each year, commencing September 15, 2017, and is approximately \$22 million per year. The 2027 Notes may be redeemed prior to maturity at any time in whole or in part at the option of the Company at a “make-whole” redemption price. The unamortized discount and debt issuance costs are being amortized over the remaining term of the 2027 Notes.

In April 2017, the net proceeds of the 2027 Notes were used to fully repay \$700 million in aggregate principal amount outstanding of 6.25% notes prior to their maturity in September 2017.

See Note 12, Borrowings, in the 2016 Form 10-K for more information regarding the Company’s borrowings.

## 11. Commitments and Contingencies

**Investment Commitments.** At June 30, 2017, the Company had \$298 million of various capital commitments to fund sponsored investment funds, including consolidated VIEs. These funds include private equity funds, real assets funds and opportunistic funds. This amount excludes additional commitments made by consolidated funds of funds to underlying third-party funds as third-party noncontrolling interest holders have the legal obligation to fund the respective commitments of such funds of funds. In addition to the capital commitments of \$298 million, the Company

had approximately \$3 million of contingent commitments for certain funds which have investment periods that have expired. Generally, the timing of the funding of these commitments is unknown and the commitments are callable on demand at any time prior to the expiration of the commitment. These unfunded commitments are not recorded on the condensed consolidated statements of financial condition. These commitments do not include potential future commitments approved by the Company that are not yet legally binding. The Company intends to make additional capital commitments from time to time to fund additional investment products for, and with, its clients.

Lease Commitment. In May 2017, the Company entered into an agreement with 50 HYMC Owner LLC, for the lease of approximately 847,000 square feet of office space located at 50 Hudson Yards, New York, New York. The term of the lease is twenty years from the date that rental payments begin, expected to occur in May 2023, with the option to renew for a specified term.

Future minimum commitments of annual base rental payments under this operating lease are as follows:

(in millions)	
Year	Amount
2023	\$ 34
2024	51
2025	51
2026	51
2027	51
Thereafter	1,007
Total	\$ 1,245

#### Contingencies

Contingent Payments Related to Business Acquisitions. In connection with certain acquisitions, BlackRock is required to make contingent payments, subject to achieving specified performance targets, which may include revenue related to acquired contracts or new capital commitments for certain products. The fair value of the remaining aggregate contingent payments at June 30, 2017 totaled \$218 million, including \$120 million related to the First Reserve Transaction, and is included in other liabilities on the condensed consolidated statements of financial condition.

Other Contingent Payments. The Company acts as the portfolio manager in a series of derivative transactions and has a maximum potential exposure of \$17 million between the Company and counterparty. See Note 7, Derivatives and Hedging, for further discussion.

Legal Proceedings. From time to time, BlackRock receives subpoenas or other requests for information from various U.S. federal, state governmental and domestic and international regulatory authorities in connection with certain industry-wide or other investigations or proceedings. It is BlackRock's policy to cooperate fully with such inquiries. The Company and certain of its subsidiaries have been named as defendants in various legal actions, including arbitrations and other litigation arising in connection with BlackRock's activities. Additionally, BlackRock advised investment portfolios may be subject to lawsuits, any of which potentially could harm the investment returns of the applicable portfolio or result in the Company being liable to the portfolios for any resulting damages.

On May 27, 2014, certain purported investors in the BlackRock Global Allocation Fund, Inc. and the BlackRock Equity Dividend Fund (collectively, the "Funds") filed a consolidated complaint (the "Consolidated Complaint") in the U.S. District Court for the District of New Jersey against BlackRock Advisors, LLC, BlackRock Investment Management, LLC and BlackRock International Limited under the caption In re BlackRock Mutual Funds Advisory Fee Litigation. The Consolidated Complaint, which purports to be brought derivatively on behalf of the Funds, alleges that the defendants violated Section 36(b) of the Investment Company Act by receiving allegedly excessive investment advisory fees from the Funds. On February 24, 2015, the same plaintiffs filed another complaint in the same court against BlackRock Investment Management, LLC and BlackRock Advisors, LLC. The allegations and



legal claims in both complaints are substantially similar, with the new complaint purporting to challenge fees received by defendants after the plaintiffs filed their prior complaint. Both complaints seek, among other things, to recover on behalf of the Funds all allegedly excessive advisory fees received by defendants in the twelve month period preceding the start of each lawsuit, along with purported lost investment returns on those amounts, plus interest. On March 25, 2015, defendants' motion to dismiss the Consolidated Complaint was denied. The defendants believe the claims in both lawsuits are without merit and intend to vigorously defend the actions.

Between November 12, 2015 and November 16, 2015, BlackRock, Inc., BlackRock Realty Advisors, Inc. ("BRA"), BlackRock US Core Property Fund, Inc. (formerly known as BlackRock Granite Property Fund, Inc.) ("Granite Fund"), and certain other Granite Fund related entities (collectively, the "BlackRock Parties") were named as defendants in thirteen lawsuits filed in the Superior Court of the State of California for the County of Alameda arising out of the June

16, 2015 collapse of a balcony at the Library Gardens apartment complex in Berkeley, California (the "Property"). The Property is indirectly owned by the Granite Fund, which is managed by BRA. The plaintiffs also named as defendants in the lawsuits Greystar, which manages the Property, and certain other non-BlackRock related entities, including the developer of the Property, building contractors and building materials suppliers. The plaintiffs allege, among other things, that the BlackRock Parties were negligent in their ownership, control and maintenance of the Property's balcony, and seek monetary, including punitive, damages. Additionally, on March 16, 2016, three former tenants of the Library Gardens apartment unit that experienced the balcony collapse sued the BlackRock Parties. The former tenants, who witnessed (but were not physically injured in) the accident make allegations virtually identical to those in the other previously filed actions and claim that, as a result of the collapse, they suffered unspecified emotional damage. Several defendants also filed cross-complaints alleging a variety of claims, including claims against the BlackRock Parties for contribution, negligence, and declaratory relief. BlackRock believes the claims against the BlackRock Parties are without merit and intends to vigorously defend the actions.

On June 16, 2016, iShares Trust, BlackRock, Inc. and certain of its advisory affiliates, and the directors and certain officers of the iShares ETFs were named as defendants in a purported class action lawsuit filed in California state court. The lawsuit was filed by investors in certain iShares ETFs (the "ETFs"), and alleges the defendants violated the federal securities laws, purportedly by failing to adequately disclose in prospectuses issued by the ETFs the risks to the ETFs' shareholders in the event of a "flash crash." Plaintiffs seek unspecified monetary damages. The Plaintiffs' complaint was dismissed in December 2016 and on January 6, 2017, plaintiffs filed an amended complaint. The defendants filed a motion for judgment on the pleadings dismissing that complaint. On April 27, 2017, the court granted the defendants' motion in part and denied it in part. The defendants believe the claims in this lawsuit are without merit and intend to vigorously defend the action.

On April 5, 2017, BlackRock, Inc., BlackRock Institutional Trust Company, N.A., the BlackRock, Inc. Retirement Committee and various sub-committees, and a BlackRock employee were named as defendants in a purported class action lawsuit brought in the U.S. District Court for the Northern District of California by a former employee on behalf of all BlackRock employee 401(k) Plan (the "Plan") participants and beneficiaries in the Plan from April 5, 2011, to the present. The lawsuit generally alleges that the defendants breached their duties towards Plan participants in violation of the Employee Retirement Income Security Act of 1974 by, among other things, offering investment options that were overly expensive, underperformed peer funds, focused disproportionately on active versus passive strategies, and were unduly concentrated with investment options managed by BlackRock. While the complaint does not contain any specific amount in alleged damages, it claims that the purported underperformance and hidden fees cost Plan participants more than \$60 million. The defendants believe the claims in this lawsuit are without merit and intend to vigorously defend the action.

Management, after consultation with legal counsel, currently does not anticipate that the aggregate liability arising out of regulatory matters or lawsuits will have a material effect on BlackRock's results of operations, financial position, or cash flows. However, there is no assurance as to whether any such pending or threatened matters will have a material effect on BlackRock's results of operations, financial position or cash flows in any future reporting period. Due to uncertainties surrounding the outcome of these matters, management cannot reasonably estimate the possible loss or range of loss that may arise from these matters.

**Indemnifications.** In the ordinary course of business or in connection with certain acquisition agreements, BlackRock enters into contracts pursuant to which it may agree to indemnify third parties in certain circumstances. The terms of these indemnities vary from contract to contract and the amount of indemnification liability, if any, cannot be determined or the likelihood of any liability is considered remote. Consequently, no liability has been recorded on the condensed consolidated statements of financial condition.

In connection with securities lending transactions, BlackRock has issued certain indemnifications to certain securities lending clients against potential loss resulting from a borrower's failure to fulfill its obligations under the securities lending agreement should the value of the collateral pledged by the borrower at the time of default be insufficient to

cover the borrower's obligation under the securities lending agreement. At June 30, 2017, the Company indemnified certain of its clients for their securities lending loan balances of approximately \$184.8 billion. The Company held, as agent, cash and securities totaling \$198.1 billion as collateral for indemnified securities on loan at June 30, 2017. The fair value of these indemnifications was not material at June 30, 2017.

## 12. Stock-Based Compensation

## Restricted Stock and RSUs.

Restricted stock and restricted stock units (“RSUs”) activity for the six months ended June 30, 2017 is summarized below.

	Restricted Stock and RSUs	Weighted- Average Grant Date Fair Value
Outstanding at December 31, 2016	2,987,588	\$ 318.04
Granted	1,032,221	\$ 375.93
Converted	(1,294,073)	\$ 319.78
Forfeited	(30,438 )	\$ 338.43
June 30, 2017 <sup>(1)</sup>	2,695,298	\$ 339.14

<sup>(1)</sup> At June 30, 2017, approximately 2.4 million awards are expected to vest and 0.3 million awards have vested but have not been converted.

In January 2017, the Company granted 699,991 RSUs or shares of restricted stock to employees as part of 2016 annual incentive compensation that vest ratably over three years from the date of grant and 277,313 RSUs or shares of restricted stock to employees that cliff vest 100% on January 31, 2020. The Company values restricted stock and RSUs at their grant-date fair value as measured by BlackRock’s common stock price. The total fair market value of RSUs/restricted stock granted to employees during the six months ended June 30, 2017 was \$388 million.

At June 30, 2017, the intrinsic value of outstanding RSUs was \$1.1 billion, reflecting a closing stock price of \$422.41.

At June 30, 2017, total unrecognized stock-based compensation expense related to unvested RSUs was \$434 million. The unrecognized compensation cost is expected to be recognized over the remaining weighted-average period of 1.4 years.

## Performance-Based RSUs.

Performance-based RSU activity for the six months ended June 30, 2017 is summarized below.

Outstanding at	Performance- Based RSUs	Weighted- Average Grant Date
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		Fair Value
December 31, 2016	610,371	\$ 315.65
Granted	294,584	\$ 375.27
Forfeited	(1,430	) \$ 296.12
June 30, 2017	903,525	\$ 335.12

In January 2017, the Company granted 293,385 performance-based RSUs to certain employees that cliff vest 100% on January 31, 2020. These awards are amortized over a service period of three years. The number of shares distributed at vesting could be higher or lower than the original grant based on the level of attainment of predetermined Company performance measures.

The Company values performance-based RSUs at their grant-date fair value as measured by BlackRock's common stock price. The total grant-date fair market value of performance-based RSUs granted to employees during the six months ended June 30, 2017 was \$111 million.

At June 30, 2017, the intrinsic value of outstanding performance-based RSUs was \$382 million, reflecting a closing stock price of \$422.41.

At June 30, 2017, total unrecognized stock-based compensation expense related to unvested performance-based awards was \$157 million. The unrecognized compensation cost is expected to be recognized over the remaining weighted-average period of 1.7 years.

Market Performance-based RSUs.

Market performance-based RSUs activity for the six months ended June 30, 2017 is summarized below.

	Market Performance-	Weighted- Average Grant Date	Fair Value
Outstanding at December 31, 2016	Based RSUs		\$ 151.20
Converted	(517,138 )		\$ 126.76
June 30, 2017 <sup>(1)</sup>	286,336		\$ 195.33

<sup>(1)</sup> The market performance-based RSUs require that separate 15%, 25% and 35% share price appreciation targets be achieved during the six-year term of the awards. The awards are split into three tranches and each tranche may vest if the specified target increase in share price is met. At June 30, 2017 approximately 0.2 million awards are expected to vest and an immaterial amount of awards have vested and have not been converted.

See Note 14, Stock-Based Compensation, in the 2016 Form 10-K for more information on market performance-based RSUs.

At June 30, 2017, the intrinsic value of outstanding market performance-based RSUs was \$121 million reflecting a closing stock price of \$422.41.

At June 30, 2017, total unrecognized stock-based compensation expense related to unvested market performance-based awards was \$7 million. The unrecognized compensation cost is expected to be recognized over the remaining weighted-average period of less than one year.

Long-Term Incentive Plans Funded by PNC. Under a share surrender agreement, PNC committed to provide up to 4 million shares of BlackRock stock, held by PNC, to fund certain BlackRock long-term incentive plans (“LTIP”), including performance-based and market performance-based RSUs. The current share surrender agreement commits PNC to provide BlackRock Series C nonvoting participating preferred stock to fund the remaining committed shares. As of June 30, 2017, 3.8 million shares had been surrendered by PNC.

517,138 shares were surrendered by PNC in the first quarter of 2017.

At June 30, 2017, the remaining shares committed by PNC of 0.2 million were available to fund certain future long-term incentive awards.

### 13. Net Capital Requirements

The Company is required to maintain net capital in certain regulated subsidiaries within a number of jurisdictions, which is partially maintained by retaining cash and cash equivalent investments in those subsidiaries or jurisdictions.

As a result, such subsidiaries of the Company may be restricted in their ability to transfer cash between different jurisdictions and to their parents. Additionally, transfers of cash between international jurisdictions, including repatriation to the United States, may have adverse tax consequences that could discourage such transfers.

At June 30, 2017, the Company was required to maintain approximately \$1.6 billion in net capital in certain regulated subsidiaries, including BlackRock Institutional Trust Company, N.A. (a wholly owned subsidiary of the Company that is chartered as a national bank whose powers are limited to trust and other fiduciary activities and which is subject to regulatory capital requirements administered by the Office of the Comptroller of the Currency), entities regulated by the Financial Conduct Authority and Prudential Regulation Authority in the United Kingdom, and the Company's broker-dealers. The Company was in compliance with all applicable regulatory net capital requirements.

14. Accumulated Other Comprehensive Income (Loss)

The following tables present changes in accumulated other comprehensive income (loss) by component for the three and six months ended June 30, 2017 and 2016:

	Foreign currency translation adjustments <sup>(1)</sup>	Other <sup>(2)</sup>	Total
(in millions)			
For the Three Months Ended June 30, 2017			
March 31, 2017	\$ (681 )	\$ 4	\$(677)
Net other comprehensive income (loss) for			
the three months ended June 30, 2017	102	—	102
June 30, 2017	\$ (579 )	\$ 4	\$(575)
For the Six Months Ended June 30, 2017			
December 31, 2016	\$ (721 )	\$ 5	\$(716)
Net other comprehensive income (loss) for			
the six months ended June 30, 2017	142	(1 )	141
June 30, 2017	\$ (579 )	\$ 4	\$(575)

<sup>(1)</sup> Amount for the three and six months ended June 30, 2017 includes a loss from a net investment hedge of \$31 million (net of a tax benefit of \$18 million) and \$38 million (net of a tax benefit of \$22 million), respectively.

<sup>(2)</sup> Other includes amounts related to benefit plans and available-for-sale investments.

	Foreign currency translation adjustments <sup>(1)</sup>	Other <sup>(2)</sup>	Total
(in millions)			
For the Three Months Ended June 30, 2016			
March 31, 2016	\$ (478 )	\$ 4	\$(474)
Net other comprehensive income (loss) for			
the three months ended June 30, 2016	(87 )	1	(86 )
June 30, 2016	\$ (565 )	\$ 5	\$(560)
For the Six Months Ended June 30, 2016			
December 31, 2015	\$ (452 )	\$ 4	\$(448)
Net other comprehensive income (loss) for	(113 )	1	(112)



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the six months ended June 30, 2016  
June 30, 2016 \$ (565 ) \$ 5 \$(560)

(1) Amount for the three and six months ended June 30, 2016 includes a gain from a net investment hedge of \$12 million (net of tax of \$8 million) and a loss of \$11 million (net of a tax benefit of \$6 million), respectively.

(2) Other includes amounts related to benefit plans and available-for-sale investments.

## 15. Capital Stock

Nonvoting Participating Preferred Stock. The Company's preferred shares authorized, issued and outstanding consisted of the following:

	June 30, 2017	December 31, 2016
Series A		
Shares authorized, \$0.01 par value	20,000,000	20,000,000
Shares issued and outstanding	—	—
Series B		
Shares authorized, \$0.01 par value	150,000,000	150,000,000
Shares issued and outstanding <sup>(1)</sup>	823,188	823,188
Series C		
Shares authorized, \$0.01 par value	6,000,000	6,000,000
Shares issued and outstanding <sup>(1)</sup>	246,522	763,660
Series D		
Shares authorized, \$0.01 par value	20,000,000	20,000,000
Shares issued and outstanding	—	—

<sup>(1)</sup> Shares held by PNC.

Share Repurchases. The Company repurchased 1.4 million common shares in open market transactions under the share repurchase program for approximately \$550 million during the six months ended June 30, 2017. At June 30, 2017, there were 7.6 million shares still authorized to be repurchased.

PNC Capital Contribution. During the three months ended March 31, 2017, PNC surrendered to BlackRock 517,138 shares of BlackRock Series C Preferred to fund certain LTIP awards.

## 16. Restructuring Charge

A restructuring charge of \$76 million (\$53 million after-tax), comprised of \$44 million of severance and \$32 million of expense related to the accelerated amortization of previously granted deferred cash and equity compensation awards, was recorded in the first quarter of 2016 in connection with a project to streamline and simplify the organization. At June 30, 2017 and December 31, 2016, the restructuring liability was \$2 million and \$4 million, respectively, and is included within other liabilities on the condensed consolidated statements of financial condition.

## 17. Earnings Per Share

Due to the similarities in terms between BlackRock nonvoting participating preferred stock and the Company's common stock, the Company considers its participating preferred stock to be a common stock equivalent for purposes of earnings per share ("EPS") calculations. As such, the Company has included the outstanding nonvoting participating preferred stock in the calculation of average basic and diluted shares outstanding.

The following table sets forth the computation of basic and diluted EPS for the three and six months ended June 30, 2017 and 2016 under the treasury stock method:

(in millions, except shares and per share data)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
Net income attributable to BlackRock	\$857	\$789	\$1,719	\$1,446
Basic weighted-average shares outstanding	162,502,465	164,758,612	162,758,112	165,073,371
Dilutive effect of nonparticipating RSUs and stock				
options	1,647,396	1,880,678	1,786,648	1,950,188
Total diluted weighted-average shares outstanding	164,149,861	166,639,290	164,544,760	167,023,559
Basic earnings per share	\$5.27	\$4.79	\$10.56	\$8.76
Diluted earnings per share	\$5.22	\$4.73	\$10.45	\$8.66

## 18. Segment Information

The Company's management directs BlackRock's operations as one business, the asset management business. The Company utilizes a consolidated approach to assess performance and allocate resources. As such, the Company operates in one business segment as defined in ASC 280-10.

The following table illustrates investment advisory, administration fees, securities lending revenue and performance fees by product type, technology and risk management revenue, distribution fees, and advisory and other revenue for the three and six months ended June 30, 2017 and 2016.

(in millions)	Three Months		Six Months	
	Ended		Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
Equity	\$1,378	\$1,278	\$2,677	\$2,462
Fixed income	713	657	1,404	1,280
Multi-asset	289	293	566	580
Alternatives	206	216	412	412
Cash management	137	119	264	222
Total investment advisory, administration fees,				
securities lending revenue and performance fees	2,723	2,563	5,323	4,956

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Technology and risk management revenue	164	146	322	287
Distribution fees	5	11	12	22
Advisory and other revenue	73	84	132	163
Total revenue	\$2,965	\$2,804	\$5,789	\$5,428

The following table illustrates total revenue for the three and six months ended June 30, 2017 and 2016 by geographic region. These amounts are aggregated on a legal entity basis and do not necessarily reflect where the customer resides or affiliated services are provided.

(in millions)	Three Months		Six Months	
	Ended		Ended	
	June 30,		June 30,	
Revenue	2017	2016	2017	2016
Americas	\$2,012	\$1,876	\$3,951	\$3,646
Europe	803	792	1,550	1,514
Asia-Pacific	150	136	288	268
Total revenue	\$2,965	\$2,804	\$5,789	\$5,428

The following table illustrates long-lived assets that consist of goodwill and property and equipment at June 30, 2017 and December 31, 2016 by geographic region. These amounts are aggregated on a legal entity basis and do not necessarily reflect where the asset is physically located.

(in millions)	June 30,	December 31,
Long-lived Assets	2017	2016
Americas	\$13,498	\$ 13,424
Europe	163	163
Asia-Pacific	87	90
Total long-lived assets	\$13,748	\$ 13,677

Americas primarily is comprised of the United States and Canada, while Europe primarily is comprised of the United Kingdom and Luxembourg. Asia-Pacific primarily is comprised of Hong Kong, Australia, Japan and Singapore.

#### 19. Subsequent Events

In June 2017, the Company announced that it entered into an agreement for a minority investment in Scalable Capital, a digital investment manager in Europe. The transaction is expected to close in the third quarter of 2017, subject to customary regulatory approvals and closing conditions.

In July 2017, the Company completed the acquisition of Cachematrix, a leading provider of financial technology which simplifies the cash management process for banks and their corporate clients in a streamlined, open-architecture platform.

These transactions are not expected to be material to the Company's condensed consolidated statements of financial condition or results of operations.

The Company conducted a review for additional subsequent events and determined that no subsequent events had occurred that would require accrual or additional disclosures.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

FORWARD-LOOKING STATEMENTS

This report, and other statements that BlackRock may make, may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act, with respect to BlackRock's future financial or business performance, strategies or expectations. Forward-looking statements are typically identified by words or phrases such as "trend," "potential," "opportunity," "pipeline," "believe," "comfortable," "expect," "anticipate," "current," "intention," "estimate," "assume," "outlook," "continue," "remain," "maintain," "sustain," "seek," "achieve," and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "may" and similar expressions.

BlackRock cautions that forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made, and BlackRock assumes no duty to and does not undertake to update forward-looking statements. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance.

In addition to risk factors previously disclosed in BlackRock's Securities and Exchange Commission ("SEC") reports and those identified elsewhere in this report, the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: (1) the introduction, withdrawal, success and timing of business initiatives and strategies; (2) changes and volatility in political, economic or industry conditions, the interest rate environment, foreign exchange rates or financial and capital markets, which could result in changes in demand for products or services or in the value of assets under management ("AUM"); (3) the relative and absolute investment performance of BlackRock's investment products; (4) the impact of increased competition; (5) the impact of future acquisitions or divestitures; (6) the unfavorable resolution of legal proceedings; (7) the extent and timing of any share repurchases; (8) the impact, extent and timing of technological changes and the adequacy of intellectual property, information and cyber security protection; (9) the potential for human error in connection with BlackRock's operational systems; (10) the impact of legislative and regulatory actions and reforms, including the Dodd-Frank Wall Street Reform and Consumer Protection Act, and regulatory, supervisory or enforcement actions of government agencies relating to BlackRock or The PNC Financial Services Group, Inc. ("PNC"); (11) changes in law and policy and uncertainty pending any such changes; (12) terrorist activities, international hostilities and natural disasters, which may adversely affect the general economy, domestic and local financial and capital markets, specific industries or BlackRock; (13) the ability to attract and retain highly talented professionals; (14) fluctuations in the carrying value of BlackRock's economic investments; (15) the impact of changes to tax legislation, including income, payroll and transaction taxes, and taxation on products or transactions, which could affect the value proposition to clients and, generally, the tax position of the Company; (16) BlackRock's success in negotiating distribution arrangements and maintaining distribution channels for its products; (17) the failure by a key vendor of BlackRock to fulfill its obligations to the Company; (18) any disruption to the operations of third parties whose functions are integral to BlackRock's ETF platform; (19) the impact of BlackRock electing to provide support to its products from time to time and any potential liabilities related to securities lending or other indemnification obligations; and (20) the impact of problems at other financial institutions or the failure or negative performance of products at other financial institutions.

## OVERVIEW

BlackRock, Inc. (together, with its subsidiaries, unless the context otherwise indicates, “BlackRock” or the “Company”) is a leading publicly traded investment management firm with \$5.689 trillion of AUM at June 30, 2017. With approximately 13,000 employees in more than 30 countries, BlackRock provides a broad range of investment and risk management services to institutional and retail clients worldwide.

BlackRock’s diverse platform of active (alpha) and index (beta) investment strategies across asset classes enables the Company to tailor investment outcomes and asset allocation solutions for clients. Product offerings include single- and multi-asset class portfolios investing in equities, fixed income, alternatives and money market instruments. Products are offered directly and through intermediaries in a variety of vehicles, including open-end and closed-end mutual funds, iShares® exchange-traded funds (“ETFs”), separate accounts, collective investment funds and other pooled investment vehicles. BlackRock also offers the investment and risk management technology platform, Aladdin®, risk analytics, advisory and technology services and solutions to a broad base of institutional and wealth management investors.

BlackRock serves a diverse mix of institutional and retail clients across the globe. Clients include tax-exempt institutions, such as defined benefit and defined contribution pension plans, charities, foundations and endowments; official institutions, such as central banks, sovereign wealth funds, supnationals and other government entities; taxable institutions, including insurance companies, financial institutions, corporations and third-party fund sponsors, and retail investors.

BlackRock maintains a significant global sales and marketing presence that is focused on establishing and maintaining retail and institutional investment management relationships by marketing its services to investors directly and through financial professionals and pension consultants, and establishing third-party distribution relationships.

At June 30, 2017, PNC held 21.3% of the Company’s voting common stock and 21.8% of the Company’s capital stock, which includes outstanding common and nonvoting preferred stock.

Certain items previously reported have been reclassified to conform to the current period presentation. For more information on the current period’s reclassification, see “Discussion of Financial Results – Revenue” herein.

## OTHER DEVELOPMENTS

### Acquisitions

The Company completed the acquisition of the equity infrastructure franchise of First Reserve in June 2017 (“First Reserve Transaction”), expanding the Company’s energy and power infrastructure platform. Total consideration for the transaction was approximately \$193 million, including \$120 million of contingent consideration at fair value at time of close.

In June 2017, the Company announced that it entered into an agreement for a minority investment in Scalable Capital, a digital investment manager in Europe. The transaction is expected to close in the third quarter of 2017, subject to customary regulatory approvals and closing conditions.

In July 2017, the Company completed the acquisition of Cachematrix, a leading provider of financial technology which simplifies the cash management process for banks and their corporate clients in a streamlined, open-architecture platform.

These transactions are not expected to be material to the Company's condensed consolidated statements of financial condition or results of operations.

#### United Kingdom Exit from European Union

Following the June 2016 vote to exit the European Union ("EU"), the United Kingdom served notice under Article 50 of the Treaty on European Union on March 29, 2017 to initiate the process of exiting from the EU, commonly referred to as "Brexit". The outcome of the negotiations between the United Kingdom and the EU in connection with Brexit is highly uncertain and information regarding the long-term consequences is expected to become clearer over time as negotiations progress. The Company will continue to monitor the potential impact of Brexit on its results of operations and financial condition.



## EXECUTIVE SUMMARY

(in millions, except shares and per share data)	Three Months Ended		Six Months Ended			
	June 30, 2017	2016	June 30, 2017	2016		
GAAP basis:						
Total revenue	\$2,965	\$2,804	\$5,789	\$5,428		
Total expense	1,723	1,631	3,400	3,292		
Operating income	1,242	1,173	2,389	2,136		
Operating margin	41.9	% 41.8	% 41.3	% 39.4		%
Nonoperating income (expense), less net income (loss)						
attributable to noncontrolling interests	(9	) (31	) (25	) (69	)	)
Income tax expense	(376	) (353	) (645	) (621	)	)
Net income attributable to BlackRock	\$857	\$789	\$1,719	\$1,446		
Diluted earnings per common share	\$5.22	\$4.73	\$10.45	\$8.66		
Effective tax rate	30.5	% 30.9	% 27.3	% 30.1		%
As adjusted <sup>(1)</sup> :						
Operating income	\$1,246	\$1,179	\$2,397	\$2,226		
Operating margin	43.9	% 43.9	% 43.3	% 42.8		%
Nonoperating income (expense), less net income (loss)						
attributable to noncontrolling interests	(9	) (31	) (25	) (69	)	)
Net income attributable to BlackRock	\$860	\$797	\$1,725	\$1,508		
Diluted earnings per common share	\$5.24	\$4.78	\$10.48	\$9.03		
Effective tax rate	30.5	% 30.6	% 27.3	% 30.1		%
Other:						
Assets under management (end of period)	\$5,689,273	\$4,890,121	\$5,689,273	\$4,890,121		
Diluted weighted-average common shares outstanding <sup>(2)</sup>	164,149,861	166,639,290	164,544,760	167,023,559		
Common and preferred shares outstanding						
(end of period)	162,207,216	164,463,297	162,207,216	164,463,297		
Book value per share <sup>(3)</sup>	\$181.47	\$173.70	\$181.47	\$173.70		
Cash dividends declared and paid per share	\$2.50	\$2.29	\$5.00	\$4.58		

(1) As adjusted items are described in more detail in Non-GAAP Financial Measures.

(2) Nonvoting participating preferred shares are considered to be common stock equivalents for purposes of determining basic and diluted earnings per share calculations.

(3) Total BlackRock stockholders' equity divided by total common and preferred shares outstanding at June 30 of the respective period-end.

THREE MONTHS ENDED JUNE 30, 2017 COMPARED WITH THREE MONTHS ENDED JUNE 30, 2016

GAAP. Operating income of \$1,242 million increased \$69 million and operating margin of 41.9% increased 10 bps from the second quarter of 2016. Operating income and operating margin growth reflected higher year-over-year base fees, and technology and risk management revenue, partially offset by higher volume-related expense, as a result of higher average AUM, and higher general and administration, and compensation and benefits expense. Nonoperating income (expense), less net income (loss) attributable to noncontrolling interests (“NCI”), increased \$22 million driven by higher net gains on investments.

Earnings per diluted common share increased \$0.49, or 10%, from the second quarter of 2016, driven primarily by higher operating income and the benefit of share repurchases.

As Adjusted. Operating income of \$1,246 million increased \$67 million from the second quarter of 2016. Income tax expense for the prior year’s quarter excluded a \$4 million net noncash expense. Earnings per diluted common share increased \$0.46, or 10%, from the second quarter of 2016.

SIX MONTHS ENDED JUNE 30, 2017 COMPARED WITH SIX MONTHS ENDED JUNE 30, 2016

GAAP. Operating income of \$2,389 million increased \$253 million and operating margin of 41.3% increased 190 bps from the six months ended June 30, 2016. Operating income and operating margin growth reflected higher year-over-year base fees, and technology and risk management revenue, partially offset by higher compensation and benefits, and volume-related expense, and approximately \$22 million of expense associated with the strategic repositioning of the active equity platform. Operating income for the six months ended June 30, 2016 included a restructuring charge of \$76 million in connection with a project to streamline and simplify the organization. Nonoperating income (expense), less net income (loss) attributable to NCI, increased \$44 million driven by higher net gains on investments. Nonoperating results for the six months ended June 30, 2017 included a “make-whole” redemption premium of \$14 million related to the refinancing of \$700 million of 6.25% notes, which were paid prior to their September 2017 maturity.

Income tax expense for the six months ended June 30, 2017 included an \$81 million discrete tax benefit reflecting the adoption of new accounting guidance related to stock-based compensation awards that vested in the first quarter of 2017. See Income Tax Expense within Discussion of Financial Results for more information.

Earnings per diluted common share increased \$1.79, or 21%, from the six months ended June 30, 2016, driven primarily by higher operating income, including the effect of a restructuring charge recorded in the first quarter of 2016, a lower effective tax rate due to the adoption of new accounting guidance described above and the benefit of share repurchases.

As Adjusted. Operating income of \$2,397 million increased \$171 million and operating margin of 43.3% increased 50 bps from the six months ended June 30, 2016. The pre-tax restructuring charge of \$76 million described above was excluded from as adjusted results for the six months ended June 30, 2016. Income tax expense for the six months ended June 30, 2017 included the \$81 million discrete tax benefit described above. Earnings per diluted common share increased \$1.45, or 16%, from the six months ended June 30, 2016.

See Non-GAAP Financial Measures for further information on as adjusted items and the reconciliation to accounting principles generally accepted in the United States (“GAAP”).

For further discussion of BlackRock’s revenue, expense, nonoperating results and income tax expense, see Discussion of Financial Results herein.

## NON-GAAP FINANCIAL MEASURES

BlackRock reports its financial results in accordance with GAAP; however, management believes evaluating the Company's ongoing operating results may be enhanced if investors have additional non-GAAP financial measures. Management reviews non-GAAP financial measures to assess ongoing operations and considers them to be helpful, for both management and investors, in evaluating BlackRock's financial performance over time. Management also uses non-GAAP financial measures as a benchmark to compare its performance with other companies and to enhance the comparability of this information for the reporting periods presented. Non-GAAP measures may pose limitations because they do not include all of BlackRock's revenue and expense. BlackRock's management does not advocate that investors consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. Non-GAAP measures may not be comparable to other similarly titled measures of other companies.

Management uses both GAAP and non-GAAP financial measures in evaluating BlackRock's financial performance. Adjustments to GAAP financial measures ("non-GAAP adjustments") include certain items management deems nonrecurring or that occur infrequently, transactions that ultimately will not impact BlackRock's book value or certain tax items that do not impact cash flow.

Computations for all periods are derived from the condensed consolidated statements of income as follows:

(1) Operating income, as adjusted, and operating margin, as adjusted:

Management believes operating income, as adjusted, and operating margin, as adjusted, are effective indicators of BlackRock's financial performance over time and, therefore, provide useful disclosure to investors.

(in millions)	Three Months		Six Months	
	Ended June 30, 2017	2016	Ended June 30, 2017	2016
Operating income, GAAP basis	\$1,242	\$1,173	\$2,389	\$2,136
Non-GAAP expense adjustments:				
Restructuring charge	—	—	—	76
PNC LTIP funding obligation	4	6	8	14
Operating income, as adjusted	\$1,246	\$1,179	\$2,397	\$2,226
Revenue, GAAP basis	\$2,965	\$2,804	\$5,789	\$5,428
Non-GAAP adjustments:				
Distribution and servicing costs	(121 )	(109 )	(238 )	(206 )
Amortization of deferred sales commissions	(4 )	(9 )	(9 )	(19 )
Revenue used for operating margin measurement	\$2,840	\$2,686	\$5,542	\$5,203
Operating margin, GAAP basis	41.9 %	41.8 %	41.3 %	39.4 %
Operating margin, as adjusted	43.9 %	43.9 %	43.3 %	42.8 %

Operating income, as adjusted, includes non-GAAP expense adjustments. The portion of compensation expense associated with certain long-term incentive plans ("LTIP") funded, or to be funded, through share distributions to participants of BlackRock stock held by PNC has been excluded because it ultimately does not impact BlackRock's book value. For the six months ended June 30, 2016, a restructuring charge comprised of severance and accelerated amortization expense of previously granted deferred compensation awards has been excluded to provide an analysis of BlackRock's ongoing operations and to ensure comparability among periods presented.

Revenue used for operating margin, as adjusted, excludes distribution and servicing costs paid to related parties and other third parties. Management believes such costs represent a benchmark for the amount of revenue passed through to external parties who distribute the Company's products. In addition, management believes the exclusion of such costs is useful because it creates consistency in the treatment for certain contracts for similar services, which due to the terms of the contracts, are accounted for under GAAP on a net basis within investment advisory, administration fees and securities lending revenue. Amortization of deferred sales commissions is excluded from revenue used for operating margin measurement, as adjusted, because such costs, over time, substantially offset distribution fee revenue the

38

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Company earns. For each of these items, BlackRock excludes from revenue used for operating margin, as adjusted, the costs related to each of these items as a proxy for such offsetting revenue.

(2) Net income attributable to BlackRock, as adjusted:

(in millions, except per share data)	Three Months		Six Months	
	Ended		Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
Net income attributable to BlackRock, GAAP basis	\$857	\$789	\$1,719	\$1,446
Non-GAAP adjustments:				
Restructuring charge (including \$23 tax benefit)	—	—	—	53
PNC LTIP funding obligation, net of tax	3	4	6	9
Income tax matters	—	4	—	—
Net income attributable to BlackRock, as adjusted	\$860	\$797	\$1,725	\$1,508
Diluted weighted-average common shares outstanding <sup>(3)</sup>	164.1	166.6	164.5	167.0
Diluted earnings per common share, GAAP basis <sup>(3)</sup>	\$5.22	\$4.73	\$10.45	\$8.66
Diluted earnings per common share, as adjusted <sup>(3)</sup>	\$5.24	\$4.78	\$10.48	\$9.03

Management believes net income attributable to BlackRock, as adjusted, and diluted earnings per common share, as adjusted, are useful measures of BlackRock's profitability and financial performance. Net income attributable to BlackRock, as adjusted, equals net income attributable to BlackRock, GAAP basis, adjusted for significant nonrecurring items, charges that ultimately will not impact BlackRock's book value or certain tax items that do not impact cash flow.

See aforementioned discussion regarding operating income, as adjusted, and operating margin, as adjusted, for information on the PNC LTIP funding obligation and the restructuring charge.

For each period presented, the non-GAAP adjustment related to the restructuring charge and PNC LTIP funding obligation was tax effected at the respective blended rates applicable to the adjustments. Amounts for income tax matters represent net noncash (benefits) expense primarily associated with the revaluation of certain deferred tax liabilities related to intangible assets and goodwill. Amounts have been excluded from the as adjusted results as these items will not have a cash flow impact and to ensure comparability among periods presented.

Per share amounts reflect net income attributable to BlackRock, as adjusted divided by diluted weighted average common shares outstanding.

(3) Nonvoting participating preferred stock is considered to be a common stock equivalent for purposes of determining basic and diluted earnings per share calculations.



## ASSETS UNDER MANAGEMENT

AUM for reporting purposes generally is based upon how investment advisory and administration fees are calculated for each portfolio. Net asset values, total assets, committed assets or other measures may be used to determine portfolio AUM.

## AUM and Net Inflows (Outflows) by Client Type

	AUM			Net inflows (outflows)			
				Three	Six	Twelve	
				Months	Months	Months	
				Ended	Ended	Ended	
(in millions)	June 30, 2017	March 31, 2017	December 31, 2016	June 30, 2016	June 30, 2017	June 30, 2017	June 30, 2017
Retail	\$586,756	\$564,333	\$ 541,952	\$544,427	\$6,510	\$11,134	\$6,462
iShares ETFs	1,528,236	1,413,335	1,287,879	1,154,122	73,755	138,236	238,793
Institutional:							
Active	1,075,855	1,037,233	1,009,974	1,009,721	4,589	3,580	17,416
Index	2,093,193	2,013,905	1,901,681	1,796,654	8,662	20,906	54,133
Total institutional	3,169,048	3,051,138	2,911,655	2,806,375	13,251	24,486	71,549
Long-term	5,284,040	5,028,806	4,741,486	4,504,924	93,516	173,856	316,804
Cash management	402,575	388,935	403,584	374,684	10,178	(5,527 )	26,841
Advisory <sup>(1)</sup>	2,658	2,736	2,782	10,513	(78 )	(114 )	(7,570 )
Total	\$5,689,273	\$5,420,477	\$ 5,147,852	\$4,890,121	\$103,616	\$168,215	\$336,075

## AUM and Net Inflows (Outflows) by Product Type

	AUM			Net inflows (outflows)			
				Three	Six	Twelve	
				Months	Months	Months	
				Ended	Ended	Ended	
(in millions)	June 30, 2017	March 31, 2017	December 31, 2016	June 30, 2016	June 30, 2017	June 30, 2017	June 30, 2017
Equity	\$3,014,696	\$2,865,515	\$ 2,657,176	\$2,432,558	\$38,370	\$82,428	\$153,743
Fixed income	1,704,624	1,630,569	1,572,365	1,566,656	42,915	76,288	138,576
Multi-asset	436,736	411,565	395,007	386,520	9,524	11,073	18,967
Alternatives:							
Core	97,551	90,914	88,630	89,912	1,852	2,854	2,663
Currency and	30,433	30,243	28,308	29,278	855	1,213	2,855



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commodities <sup>(2)</sup>							
Subtotal	127,984	121,157	116,938	119,190	2,707	4,067	5,518
Long-term	5,284,040	5,028,806	4,741,486	4,504,924	93,516	173,856	316,804
Cash management	402,575	388,935	403,584	374,684	10,178	(5,527 )	26,841
Advisory <sup>(1)</sup>	2,658	2,736	2,782	10,513	(78 )	(114 )	(7,570 )
Total	\$5,689,273	\$5,420,477	\$5,147,852	\$4,890,121	\$103,616	\$168,215	\$336,075

AUM and Net Inflows (Outflows) by Investment Style

(in millions)	AUM				Net inflows (outflows)		
	June 30, 2017	March 31, 2017	December 31, 2016	June 30, 2016	Three	Six	Twelve
					Months	Months	Months
					Ended	Ended	Ended
Active	\$1,598,591	\$1,543,519	\$1,501,052	\$1,510,424	\$7,535	\$5,692	\$9,185
Index and iShares ETFs	3,685,449	3,485,287	3,240,434	2,994,500	85,981	168,164	307,619
Long-term	5,284,040	5,028,806	4,741,486	4,504,924	93,516	173,856	316,804
Cash management	402,575	388,935	403,584	374,684	10,178	(5,527 )	26,841
Advisory <sup>(1)</sup>	2,658	2,736	2,782	10,513	(78 )	(114 )	(7,570 )
Total	\$5,689,273	\$5,420,477	\$5,147,852	\$4,890,121	\$103,616	\$168,215	\$336,075

<sup>(1)</sup> Advisory AUM represents long-term portfolio liquidation assignments.

<sup>(2)</sup> Amounts include commodity iShares ETFs.

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Component Changes in AUM for the Three Months Ended June 30, 2017

The following table presents the component changes in AUM by client type and product type for the three months ended June 30, 2017.

(in millions)	Net						
	March 31, 2017	inflows (outflows)	Acquisition <sup>(1)</sup>	Market change	FX impact <sup>(2)</sup>	June 30, 2017	Average AUM <sup>(3)</sup>
<b>Retail:</b>							
Equity	\$208,181	\$(553 )	\$ -	\$5,524	\$2,656	\$215,808	\$212,757
Fixed income	230,003	7,091	-	1,940	1,898	240,932	236,361
Multi-asset	110,702	(149 )	-	2,952	398	113,903	112,530
Alternatives	15,447	121	-	340	205	16,113	16,565
Retail subtotal	564,333	6,510	-	10,756	5,157	586,756	578,213
<b>iShares ETFs:</b>							
Equity	1,052,409	51,834	-	29,006	6,601	1,139,850	1,098,998
Fixed income	337,904	20,950	-	2,090	4,047	364,991	351,251
Multi-asset	2,890	269	-	77	4	3,240	3,065
Alternatives	20,132	702	-	(772 )	93	20,155	20,296
iShares ETFs subtotal	1,413,335	73,755	-	30,401	10,745	1,528,236	1,473,610
<b>Institutional:</b>							
<b>Active:</b>							
Equity	124,817	(4,386 )	-	4,282	1,733	126,446	126,151
Fixed income	543,782	(2,217 )	-	8,088	3,999	553,652	549,297
Multi-asset	290,729	9,458	-	5,249	6,485	311,921	300,779
Alternatives	77,905	1,734	3,264	222	711	83,836	79,275
Active subtotal	1,037,233	4,589	3,264	17,841	12,928	1,075,855	1,055,502
<b>Index:</b>							
Equity	1,480,108	(8,525 )	-	48,500	12,509	1,532,592	1,513,735
Fixed income	518,880	17,091	-	(3,791 )	12,869	545,049	536,685
Multi-asset	7,244	(54 )	-	457	25	7,672	7,551
Alternatives	7,673	150	-	(56 )	113	7,880	7,800
Index subtotal	2,013,905	8,662	-	45,110	25,516	2,093,193	2,065,771
Institutional subtotal	3,051,138	13,251	3,264	62,951	38,444	3,169,048	3,121,273
Long-term	5,028,806	93,516	3,264	104,108	54,346	5,284,040	5,173,096
Cash management	388,935	10,178	-	406	3,056	402,575	401,996
Advisory <sup>(4)</sup>	2,736	(78 )	-	(62 )	62	2,658	2,693
<b>Total</b>	<b>\$5,420,477</b>	<b>\$103,616</b>	<b>\$ 3,264</b>	<b>\$104,452</b>	<b>\$57,464</b>	<b>\$5,689,273</b>	<b>\$5,577,785</b>

<sup>(1)</sup> Amount represents AUM acquired in the First Reserve Transaction.

<sup>(2)</sup> Foreign exchange reflects the impact of translating non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

<sup>(3)</sup> Average AUM is calculated as the average of the month-end spot AUM amounts for the trailing four months.

<sup>(4)</sup> Advisory AUM represents long-term portfolio liquidation assignments.

41

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The following table presents component changes in AUM by investment style and product type for the three months ended June 30, 2017.

(in millions)	Net						
	March 31, 2017	inflows (outflows)	Acquisition <sup>(1)</sup>	Market change	FX impact <sup>(2)</sup>	June 30, 2017	Average AUM <sup>(3)</sup>
<b>Active:</b>							
Equity	\$285,716	\$(7,641)	\$ -	\$8,546	\$3,575	\$290,196	\$288,982
Fixed income	763,020	4,012	-	10,018	5,572	782,622	774,232
Multi-asset	401,431	9,309	-	8,201	6,883	425,824	413,309
Alternatives	93,352	1,855	3,264	562	916	99,949	95,840
Active subtotal	1,543,519	7,535	3,264	27,327	16,946	1,598,591	1,572,363
<b>Index and iShares ETFs:</b>							
<b>iShares:</b>							
Equity	1,052,409	51,834	-	29,006	6,601	1,139,850	1,098,998
Fixed income	337,904	20,950	-	2,090	4,047	364,991	351,251
Multi-asset	2,890	269	-	77	4	3,240	3,065
Alternatives	20,132	702	-	(772)	93	20,155	20,296
iShares ETFs subtotal	1,413,335	73,755	-	30,401	10,745	1,528,236	1,473,610
<b>Non-ETF Index:</b>							
Equity	1,527,390	(5,823)	-	49,760	13,323	1,584,650	1,563,661
Fixed income	529,645	17,953	-	(3,781)	13,194	557,011	548,111
Multi-asset	7,244	(54)	-	457	25	7,672	7,551
Alternatives	7,673	150	-	(56)	113	7,880	7,800
Non-ETF Index subtotal	2,071,952	12,226	-	46,380	26,655	2,157,213	2,127,123
Index & iShares ETFs subtotal	3,485,287	85,981	-	76,781	37,400	3,685,449	3,600,733
Long-term	5,028,806	93,516	3,264	104,108	54,346	5,284,040	5,173,096
Cash management	388,935	10,178	-	406	3,056	402,575	401,996
Advisory <sup>(4)</sup>	2,736	(78)	-	(62)	62	2,658	2,693
<b>Total</b>	<b>\$5,420,477</b>	<b>\$103,616</b>	<b>\$ 3,264</b>	<b>\$104,452</b>	<b>\$57,464</b>	<b>\$5,689,273</b>	<b>\$5,577,785</b>

(1) Amount represents AUM acquired in the First Reserve Transaction.

(2) Foreign exchange reflects the impact of translating non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(3) Average AUM is calculated as the average of the month-end spot AUM amounts for the trailing four months.

(4) Advisory AUM represents long-term portfolio liquidation assignments.

The following table presents component changes in AUM by product type for the three months ended June 30, 2017.

(in millions)	Net						
	March 31, 2017	inflows (outflows)	Acquisition <sup>(1)</sup>	Market change	FX impact <sup>(2)</sup>	June 30, 2017	Average AUM <sup>(3)</sup>
Equity	\$2,865,515	\$38,370	\$ -	\$87,312	\$23,499	\$3,014,696	\$2,951,641
Fixed income	1,630,569	42,915	-	8,327	22,813	1,704,624	1,673,594
Multi-asset	411,565	9,524	-	8,735	6,912	436,736	423,925

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Alternatives:							
Core	90,914	1,852	3,264	589	932	97,551	93,411
Currency and commodities <sup>(4)</sup>	30,243	855	-	(855 )	190	30,433	30,525
Alternatives subtotal	121,157	2,707	3,264	(266 )	1,122	127,984	123,936
Long-term	5,028,806	93,516	3,264	104,108	54,346	5,284,040	5,173,096
Cash management	388,935	10,178	-	406	3,056	402,575	401,996
Advisory <sup>(5)</sup>	2,736	(78 )	-	(62 )	62	2,658	2,693
Total	\$5,420,477	\$ 103,616	\$ 3,264	\$ 104,452	\$ 57,464	\$ 5,689,273	\$ 5,577,785

(1) Amount represents AUM acquired in the First Reserve Transaction.

(2) Foreign exchange reflects the impact of translating non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(3) Average AUM is calculated as the average of the month-end spot AUM amounts for the trailing four months.

(4) Amounts include commodity iShares ETFs.

(5) Advisory AUM represents long-term portfolio liquidation assignments.

AUM increased \$268.8 billion, or 5%, to \$5.7 trillion at June 30, 2017 from \$5.4 trillion at March 31, 2017, driven by net market appreciation, positive net inflows, the impact of foreign exchange movements and AUM acquired in the First Reserve Transaction.

Net market appreciation of \$104.5 billion was driven by higher U.S. and global equity markets.

Long-term net inflows of \$93.5 billion included \$73.8 billion, \$13.3 billion and \$6.5 billion from iShares ETFs, institutional clients and retail clients, respectively. Net flows in long-term products are described below.

• iShares ETFs net inflows of \$73.8 billion were led by equity net inflows of \$51.8 billion, driven by both U.S. and international equity market exposures. Fixed income net inflows of \$21.0 billion reflected inflows into investment grade corporate, emerging markets debt and treasury bond funds. Commodities iShares generated \$0.7 billion of net inflows.

• Institutional index net inflows of \$8.7 billion reflected fixed income net inflows of \$17.1 billion, partially offset by equity net outflows of \$8.5 billion.

• Retail net inflows of \$6.5 billion reflected net inflows of \$3.5 billion internationally and \$3.0 billion in the United States. Fixed income net inflows of \$7.1 billion were diversified across all strategies, led by net inflows into municipal, total return and unconstrained categories. Equity net outflows of \$0.6 billion reflected outflows from European and U.S. equities.

• Institutional active net inflows of \$4.6 billion were led by multi-asset net inflows of \$9.5 billion reflecting ongoing demand for the LifePath® target-date series. Alternatives net inflows of \$1.7 billion were led by flows into infrastructure offerings. Equity net outflows of \$4.4 billion were largely due to outflows from scientific active and fundamental U.S. equities.

Cash management AUM increased 4% to \$402.6 billion, driven by \$10.2 billion of net inflows.

AUM also increased \$57.5 billion due to the impact of foreign exchange movements, primarily resulting from the weakening of the U.S. dollar against the Euro and the British pound.

## Component Changes in AUM for the Six Months Ended June 30, 2017

The following table presents the component changes in AUM by client type and product for the six months ended June 30, 2017.

(in millions)	December 31, 2016	Net		Market change	FX impact <sup>(2)</sup>	June 30, 2017	Average AUM <sup>(3)</sup>
		inflows (outflows)	Acquisition <sup>(1)</sup>				
<b>Retail:</b>							
Equity	\$196,221	\$1,276	\$ -	\$14,782	\$3,529	\$215,808	\$207,755
Fixed income	222,256	11,884	-	4,433	2,359	240,932	231,545
Multi-asset	107,997	(1,893 )	-	7,209	590	113,903	111,068
Alternatives	15,478	(133 )	-	502	266	16,113	16,078
Retail subtotal	541,952	11,134	-	26,926	6,744	586,756	566,446
<b>iShares ETFs:</b>							
Equity	951,252	96,386	-	83,756	8,456	1,139,850	1,050,985
Fixed income	314,707	41,254	-	4,050	4,980	364,991	339,617
Multi-asset	3,149	(109 )	-	195	5	3,240	3,003
Alternatives	18,771	705	-	561	118	20,155	19,961
iShares ETFs subtotal	1,287,879	138,236	-	88,562	13,559	1,528,236	1,413,566
<b>Institutional:</b>							
<b>Active:</b>							
Equity	120,699	(9,062 )	-	12,157	2,652	126,446	124,758
Fixed income	536,727	(3,463 )	-	13,192	7,196	553,652	546,905
Multi-asset	276,933	13,217	-	13,703	8,068	311,921	292,484
Alternatives	75,615	2,888	3,264	860	1,209	83,836	78,086
Active subtotal	1,009,974	3,580	3,264	39,912	19,125	1,075,855	1,042,233
<b>Index:</b>							
Equity	1,389,004	(6,172 )	-	128,583	21,177	1,532,592	1,474,598
Fixed income	498,675	26,613	-	1,548	18,213	545,049	522,641
Multi-asset	6,928	(142 )	-	709	177	7,672	7,365
Alternatives	7,074	607	-	38	161	7,880	7,584
Index subtotal	1,901,681	20,906	-	130,878	39,728	2,093,193	2,012,188
Institutional subtotal	2,911,655	24,486	3,264	170,790	58,853	3,169,048	3,054,421
Long-term	4,741,486	173,856	3,264	286,278	79,156	5,284,040	5,034,433
Cash management	403,584	(5,527 )	-	625	3,893	402,575	401,362
Advisory <sup>(4)</sup>	2,782	(114 )	-	(92 )	82	2,658	2,727
<b>Total</b>	<b>\$5,147,852</b>	<b>\$168,215</b>	<b>\$ 3,264</b>	<b>\$286,811</b>	<b>\$83,131</b>	<b>\$5,689,273</b>	<b>\$5,438,522</b>

(1) Amount represents AUM acquired in the First Reserve Transaction.

(2) Foreign exchange reflects the impact of translating non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(3) Average AUM is calculated as the average of the month-end spot AUM amounts for the trailing seven months.

(4) Advisory AUM represents long-term portfolio liquidation assignments.

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The following table presents component changes in AUM by investment style and product type for the six months ended June 30, 2017.

(in millions)	December 31, 2016	Net			FX impact <sup>(2)</sup>	June 30, 2017	Average AUM <sup>(3)</sup>
		inflows (outflows)	Acquisition <sup>(1)</sup>	Market change			
<b>Active:</b>							
Equity	\$275,033	\$(14,460 )	\$ -	\$24,533	\$5,090	\$290,196	\$285,283
Fixed income	749,996	6,073	-	17,423	9,130	782,622	767,774
Multi-asset	384,930	11,324	-	20,912	8,658	425,824	403,552
Alternatives	91,093	2,755	3,264	1,362	1,475	99,949	94,164
Active subtotal	1,501,052	5,692	3,264	64,230	24,353	1,598,591	1,550,773
<b>Index and iShares ETFs:</b>							
<b>iShares</b>							
Equity	951,252	96,386	-	83,756	8,456	1,139,850	1,050,985
Fixed income	314,707	41,254	-	4,050	4,980	364,991	339,617
Multi-asset	3,149	(109 )	-	195	5	3,240	3,003
Alternatives	18,771	705	-	561	118	20,155	19,961
iShares ETFs subtotal	1,287,879	138,236	-	88,562	13,559	1,528,236	1,413,566
<b>Non-ETF Index</b>							
Equity	1,430,891	502	-	130,989	22,268	1,584,650	1,521,828
Fixed income	507,662	28,961	-	1,750	18,638	557,011	533,317
Multi-asset	6,928	(142 )	-	709	177	7,672	7,365
Alternatives	7,074	607	-	38	161	7,880	7,584
Non-ETF Index subtotal	1,952,555	29,928	-	133,486	41,244	2,157,213	2,070,094
<b>Index &amp; iShares ETFs subtotal</b>							
	3,240,434	168,164	-	222,048	54,803	3,685,449	3,483,660
Long-term	4,741,486	173,856	3,264	286,278	79,156	5,284,040	5,034,433
Cash management	403,584	(5,527 )	-	625	3,893	402,575	401,362
Advisory <sup>(4)</sup>	2,782	(114 )	-	(92 )	82	2,658	2,727
<b>Total</b>	<b>\$5,147,852</b>	<b>\$168,215</b>	<b>\$3,264</b>	<b>\$286,811</b>	<b>\$83,131</b>	<b>\$5,689,273</b>	<b>\$5,438,522</b>

(1) Amount represents AUM acquired in the First Reserve Transaction.

(2) Foreign exchange reflects the impact of translating non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(3) Average AUM is calculated as the average of the month-end spot AUM amounts for the trailing seven months.

(4) Advisory AUM represents long-term portfolio liquidation assignments.

The following table presents component changes in AUM by product type for the six months ended June 30, 2017.

(in millions)	December 31, 2016	Net			FX impact <sup>(2)</sup>	June 30, 2017	Average AUM <sup>(3)</sup>
		inflows (outflows)	Acquisition <sup>(1)</sup>	Market change			
Equity	\$2,657,176	\$82,428	\$ -	\$239,278	\$35,814	\$3,014,696	\$2,858,096
Fixed income	1,572,365	76,288	-	23,223	32,748	1,704,624	1,640,708
Multi-asset	395,007	11,073	-	21,816	8,840	436,736	413,920
<b>Alternatives:</b>							



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Core	88,630	2,854	3,264	1,398	1,405	97,551	91,742
Currency and commodities <sup>(4)</sup>	28,308	1,213	-	563	349	30,433	29,967
Alternatives subtotal	116,938	4,067	3,264	1,961	1,754	127,984	121,709
Long-term	4,741,486	173,856	3,264	286,278	79,156	5,284,040	5,034,433
Cash management	403,584	(5,527 )	-	625	3,893	402,575	401,362
Advisory <sup>(5)</sup>	2,782	(114 )	-	(92 )	82	2,658	2,727
Total	\$5,147,852	\$ 168,215	\$ 3,264	\$286,811	\$ 83,131	\$5,689,273	\$5,438,522

(1) Amount represents AUM acquired in the First Reserve Transaction.

(2) Foreign exchange reflects the impact of translating non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(3) Average AUM is calculated as the average of the month-end spot AUM amounts for the trailing seven months.

(4) Amounts include commodity iShares ETFs.

(5) Advisory AUM represents long-term portfolio liquidation assignments.

AUM increased \$541.4 billion, or 11%, to \$5.7 trillion at June 30, 2017 from \$5.1 trillion at December 31, 2016, driven by net market appreciation, positive net inflows, the impact of foreign exchange movements and AUM acquired in the First Reserve Transaction.

Net market appreciation of \$286.8 billion was primarily driven by higher U.S. and global equity markets.

Long-term net inflows of \$173.9 billion were comprised of net inflows of \$138.2 billion, \$24.5 billion and \$11.1 billion from iShares ETFs, institutional clients and retail clients, respectively. Net flows in long-term products are described below.

iShares ETFs net inflows of \$138.2 billion were led by equity net inflows of \$96.4 billion, with strength in the iShares Core and broad developed market exposures. Fixed income net inflows of \$41.3 billion reflected inflows into investment grade corporate, emerging markets debt and treasury bond funds.

Institutional index net inflows of \$20.9 billion were driven by fixed income net inflows of \$26.6 billion, partially offset by equity net outflows of \$6.2 billion.

Retail net inflows of \$11.1 billion reflected net inflows of \$8.5 billion internationally and \$2.6 billion in the United States. Retail net inflows were led by fixed income net inflows of \$11.9 billion, reflecting inflows into emerging markets, municipal bond funds and unconstrained strategies.

Institutional active net inflows of \$3.6 billion reflected active multi-asset net inflows of \$13.2 billion and \$2.9 billion in alternatives, partially offset by active equity net outflows of \$9.1 billion and \$3.5 billion from fixed income.

Multi-asset net inflows were driven by ongoing demand for the LifePath target-date series. Alternatives net inflows of \$2.9 billion were led by inflows into infrastructure offerings. Equity net outflows of \$9.1 billion were largely due to outflows from scientific active and fundamental U.S. equities.

Cash management net outflows of \$5.5 billion primarily reflected net outflows from offshore and government funds from EMEA and Americas institutional clients, respectively, partially offset by net inflows from offshore and prime strategies from Americas institutional clients.

AUM also increased \$83.1 billion due to the impact of foreign exchange movements, primarily resulting from the weakening of the U.S. dollar against the Euro and the British pound.

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Component Changes in AUM for the Twelve Months Ended June 30, 2017

The following table presents the component changes in AUM by client type and product for the twelve months ended June 30, 2017.

(in millions)	June 30, 2016	Net inflows (outflows)	Acquisition <sup>(1)</sup>	Market change	FX impact <sup>(2)</sup>	June 30, 2017	Average AUM <sup>(3)</sup>
<b>Retail:</b>							
Equity	\$191,980	\$(872 )	\$ -	\$24,857	\$(157 )	\$215,808	\$201,420
Fixed income	223,710	15,854	-	863	505	240,932	229,597
Multi-asset	111,456	(7,043 )	-	9,529	(39 )	113,903	110,946
Alternatives	17,281	(1,477 )	-	279	30	16,113	16,273
Retail subtotal	544,427	6,462	-	35,528	339	586,756	558,236
<b>iShares ETFs:</b>							
Equity	826,768	172,556	-	138,104	2,422	1,139,850	971,426
Fixed income	304,896	63,658	-	(4,688 )	1,125	364,991	330,422
Multi-asset	2,328	709	-	202	1	3,240	2,770
Alternatives	20,130	1,870	-	(1,864 )	19	20,155	20,761
iShares ETFs subtotal	1,154,122	238,793	-	131,754	3,567	1,528,236	1,325,379
<b>Institutional:</b>							
<b>Active:</b>							
Equity	120,127	(15,224 )	-	22,264	(721 )	126,446	123,258
Fixed income	549,686	2,864	-	5,194	(4,092 )	553,652	549,815
Multi-asset	264,937	25,407	-	20,209	1,368	311,921	283,762
Alternatives	74,971	4,369	3,264	1,497	(265 )	83,836	76,581
Active subtotal	1,009,721	17,416	3,264	49,164	(3,710 )	1,075,855	1,033,416
<b>Index:</b>							
Equity	1,293,683	(2,717 )	-	249,560	(7,934 )	1,532,592	1,412,424
Fixed income	488,364	56,200	-	7,214	(6,729 )	545,049	509,285
Multi-asset	7,799	(106 )	-	304	(325 )	7,672	7,628
Alternatives	6,808	756	-	419	(103 )	7,880	7,348
Index subtotal	1,796,654	54,133	-	257,497	(15,091)	2,093,193	1,936,685
Institutional subtotal	2,806,375	71,549	3,264	306,661	(18,801)	3,169,048	2,970,101
Long-term	4,504,924	316,804	3,264	473,943	(14,895)	5,284,040	4,853,716
Cash management	374,684	26,841	-	1,070	(20 )	402,575	395,485
Advisory <sup>(4)</sup>	10,513	(7,570 )	-	(54 )	(231 )	2,658	6,132
<b>Total</b>	<b>\$4,890,121</b>	<b>\$336,075</b>	<b>\$3,264</b>	<b>\$474,959</b>	<b>\$(15,146)</b>	<b>\$5,689,273</b>	<b>\$5,255,333</b>

(1) Amount represents AUM acquired in the First Reserve Transaction.

(2) Foreign exchange reflects the impact of translating non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(3) Average AUM is calculated as the average of the month-end spot AUM amounts for the trailing thirteen months.

(4) Advisory AUM represents long-term portfolio liquidation assignments.



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The following table presents component changes in AUM by investment style and product type for the twelve months ended June 30, 2017.

	June 30,	Net		Market	FX	June 30,	Average
(in millions)	2016	inflows (outflows)	Acquisition <sup>(1)</sup>	change	impact <sup>(2)</sup>	2017	AUM <sup>(3)</sup>
Active:							
Equity	\$276,348	\$(26,841 )	\$ -	\$41,321	\$(632 )	\$290,196	\$281,929
Fixed income	765,431	14,770	-	5,895	(3,474 )	782,622	