NATIONAL BANKSHARES INC Form 10-Q November 07, 2018

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UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
Washington, D. C. 20549	
FORM 10-Q	
[x] QUARTERLY REPORT PURSUANT TO SECTION ACT OF 1934 For the quarterly period ended September 30, 2018 [ ] TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934	
For the transition period from to	
Commission File Number 0-15204	
NATIONAL BANKSHARES, INC.	
(Exact name of registrant as specified in its charter)	
Virginia	54-1375874
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
101 Hubbard Street	
P. O. Box 90002	

Blacksburg, VA (Address of principal executive offices) (540) 951-6300	24062-9002 (Zip Code)	
(Registrant's telephone number, includin	ng area code)	
Securities Exchange Act of 1934 during	strant (1) has filed all reports required to be the preceding 12 months (or for such short been subject to such filing requirements for	er period that the registrant was
any, every Interactive Data File required	strant has submitted electronically and post to be submitted and posted pursuant to Ru ceding 12 months (or for such shorter period) No	le 405 of Regulation S-T
smaller reporting company, or an emergi	strant is a large accelerated filer, an accelering growth company. See the definitions of "emerging growth company" in Rule 12b-	f "large accelerated filer," "accelerated
Large accelerated filer [ ] Accelerate reporting company)	ed filer [x] Non-accelerated filer [ ]	(Do not check if a smaller
Smaller reporting company [ ] Emer	rging growth company [ ]	
	e by check mark if the registrant has electe vised financial accounting standards provide	
[] Yes [x] No		
Note: the text of Form 10-Q does not, an	d this amendment will not, appear in the C	ode of Federal Regulations.
Indicate by check mark whether the regis	strant is a shell company (as defined in Rul	le 12b–2 of the Exchange Act).
[] Yes [x] No		

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<u>Class</u> <u>Outstanding at November 6, 2018</u>

Common Stock, \$1.25 Par Value 6,957,974 (This report contains 64 pages)

# NATIONAL BANKSHARES, INC. AND SUBSIDIARIES

Form 10-Q

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## Part I

## **Item 1. Financial Statements Financial Information**

National Bankshares, Inc. and Subsidiaries

Consolidated Balance Sheets

(in thousands, except share and per share data) Assets	(Unaudited) September 30, 2018	December 31, 2017
Cash and due from banks	\$11,533	\$12,926
Interest-bearing deposits	28,328	51,233
Securities available for sale, at fair value	448,485	31,233
Securities held to maturity (fair value of \$130,113 at December 31, 2017)	440,403	127,164
· ·		•
Restricted stock, at cost	2,708	1,200
Loans held for sale	1,027	260
Loans:	<b>2</b> 04.034	660.060
Loans, net of unearned income and deferred fees and costs	701,834	668,069
Less allowance for loan losses	(7,713	. , ,
Loans, net	694,121	660,144
Premises and equipment, net	8,727	8,221
Accrued interest receivable	5,589	5,297
Other real estate owned, net	2,214	2,817
Intangible assets and goodwill	5,861	5,898
Bank-owned life insurance	34,434	33,756
Other assets	15,262	16,454
Total assets	\$1,258,289	\$1,256,757
Liabilities and Stockholders' Equity		
Noninterest-bearing demand deposits	\$ 199,953	\$182,511
Interest-bearing demand deposits	584,305	622,189
Savings deposits	141,751	140,150
Time deposits	96,167	114,884
Total deposits	1,022,176	1,059,734
Other borrowed funds	35,000	
Accrued interest payable	165	62
Other liabilities	12,791	12,065
Total liabilities	1,070,132	1,071,861
Commitments and contingencies	1,070,132	1,071,001
Stockholders' Equity		
Preferred stock, no par value, 5,000,000 shares authorized; none issued and outstanding		
Common stock of \$1.25 par value. Authorized 10,000,000 shares; issued and outstanding		
6,957,974 shares at September 30, 2018 and at December 31, 2017	8,698	8,698

Retained earnings	193,445	185,893
Accumulated other comprehensive loss, net	(13,986	) (9,695 )
Total stockholders' equity	188,157	184,896
Total liabilities and stockholders' equity	\$1,258,289	\$1,256,757

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Income

Three Months Ended September 30, 2018 and 2017

(Unaudited)

	30,	September 30,
(in thousands, except share and per share data)	2018	2017
Interest Income	<b>.</b>	
Interest and fees on loans	\$ 8,005	\$ 7,473
Interest on interest-bearing deposits	111	224
Interest on securities – taxable	1,771	1,426
Interest on securities – nontaxable	1,058	1,178
Total interest income	10,945	10,301
Interest Expense		
Interest on time deposits	107	130
Interest on other deposits	1,034	891
Interest on borrowed funds	104	
Total interest expense	1,245	1,021
Net interest income	9,700	9,280
Provision for loan losses	223	201
Net interest income after provision for loan losses	9,477	9,079
Noninterest Income		
Service charges on deposit accounts	673	710
Other service charges and fees	20	42
Credit and debit card fees	362	315
Trust income	355	365
BOLI income	222	233
Other income	282	215
Realized securities gain, net		4
Total noninterest income	1,914	1,884
Noninterest Expense		
Salaries and employee benefits	3,639	3,478
Occupancy and furniture and fixtures	433	459
Data processing and ATM	684	565
FDIC assessment	88	93
Intangible assets amortization	12	13
Net costs of other real estate owned	274	58
Franchise taxes	314	332
	-	

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Other operating expenses	1,019	1,033
Total noninterest expense	6,463	6,031
Income before income taxes	4,928	4,932
Income tax expense	677	1,147
(continued)		

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Net Income	\$4,251	\$3,785
Basic net income per common share	<b>\$0.61</b>	\$0.54
Fully diluted net income per common share	<b>\$0.61</b>	\$0.54
Weighted average number of common shares outstanding – basic and diluted	6,957,974	6,957,974
Dividends declared per common share		

See accompanying notes to consolidated financial statements.

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National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Comprehensive Income

Three Months Ended September 30, 2018 and 2017

(Unaudited)

(in thousands) Net Income	September 30, 2018 \$ 4,251	Septemb 30, 2017 \$ 3,785	er
Other Comprehensive Loss, Net of Tax			
Unrealized holding loss on available for sale securities net of tax of (\$517) and (\$219) for the periods ended September 30, 2018 and 2017, respectively	(1,945	(407	)
Reclassification adjustment for gain included in net income, net of tax of (\$1) for the period ended September 30, 2017		(3	)
Other comprehensive loss, net of tax  Total Comprehensive Income	(1,945 \$ 2,306	) (410 \$ 3,375	)

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Income

Nine Months Ended September 30, 2018 and 2017

(Unaudited)

	30,	September 30,
(in thousands, except share and per share data)	2018	2017
Interest Income Interest and fees on loans	¢ 22 150	¢ 22 270
	\$ 23,159 509	\$ 22,379 603
Interest on interest-bearing deposits		4,225
Interest on securities – taxable Interest on securities – nontaxable	5,125	•
Total interest income	3,362	3,627
Total interest income	32,155	30,834
Interest Expense		
Interest on time deposits	344	410
Interest on other deposits	3,023	2,687
Interest on borrowed funds	104	
Total interest expense	3,471	3,097
Net interest income	28,684	27,737
Provision for loan losses	93	724
Net interest income after provision for loan losses	28,591	27,013
Noninterest Income		
Service charges on deposit accounts	2,037	2,067
Other service charges and fees	87	152
Credit and debit card fees	1,071	854
Trust income	1,131	1,127
BOLI income	678	522
Other income	801	735
Realized securities gain, net		8
Total noninterest income	5,805	5,465
Noninterest Expense		
Salaries and employee benefits	10,878	10,420
Occupancy and furniture and fixtures	1,396	1,366
Data processing and ATM	2,024	1,673
FDIC assessment	269	279
Intangible assets amortization	37	56
Net costs of other real estate owned	523	142
Franchise taxes	965	983

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Write-down of insurance receivable	2,010	
Other operating expenses	2,949	3,369
Total noninterest expense	21,051	18,288
Income before income taxes	13,345	14,190
Income tax expense	1,757	3,186
(continued)		

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Net Income	\$11,588	\$11,004
Basic net income per common share	<b>\$1.67</b>	\$1.58
Fully diluted net income per common share	<b>\$1.67</b>	\$1.58
Weighted average number of common shares outstanding – basic and diluted	6,957,974	6,957,974
Dividends declared per common share	\$0.58	\$0.56

See accompanying notes to consolidated financial statements.

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National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Comprehensive Income

Nine Months Ended September 30, 2018 and 2017

(Unaudited)

(in thousands) Net Income	September 30, 2018 \$ 11,588	<b>September 30, 2017</b> \$ 11,004
Other Comprehensive Income (Loss), Net of Tax		
Unrealized holding gain (loss) on available for sale securities net of tax of (\$1,378) and \$1,235 for the periods ended September 30, 2018 and 2017, respectively	(5,182	2,294
Unrealized holding gain on securities transferred from held to maturity to available for sale, net of tax of \$237 for the period ended September 30, 2018	891	
Reclassification adjustment for gain included in net income, net of tax of (\$1) for the period ended September 30, 2017.		(3)
Other comprehensive income (loss), net of tax	(4,291	2,291
Total Comprehensive Income	\$ 7,297	\$ 13,295

See accompanying notes to consolidated financial statements.

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National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Changes in Stockholders' Equity

(Unaudited)

Three Months Ended September 30, 2018 and 2017

## Accumulated

(in the argands)	Common Retained		Other	7F. 4 1	
(in thousands)	Stock	Earnings	Comprehensive	Total	
			Loss		
Balances at June 30, 2017	\$ 8,698	\$181,546	\$ (5,958	\$184,286	
Net income		3,785		3,785	
Other comprehensive loss, net of tax of (\$220)			(410	) (410 )	
Balances at September 30, 2017	\$ 8,698	185,331	(6,368	187,661	
Balances at June 30, 2018	\$ 8,698	\$189,194	\$ (12,041	) \$184,851	
Net income		4,251		4,251	
Other comprehensive loss, net of tax of (\$517)			(1,945	) (1,945 )	
Balances at September 30, 2018	\$ 8,698	\$193,445	\$ (13,986	\$188,157	

See accompanying notes to consolidated financial statements.

Nine Months Ended September 30, 2018 and 2017

### Accumulated

(*** 4h de)	Common Retained		Other	T-4-1	
(in thousands)	Stock	Earnings	Comprehensive	Total	
			Loss		
Balances at December 31, 2016	\$ 8,698	\$178,224	\$ (8,659	) \$178,263	
Net income		11,004		11,004	
Dividends \$0.56 per share		(3,897)		(3,897)	
Other comprehensive income, net of tax of \$1,234			2,291	2,291	

Balances at September 30, 2018	\$ 8,698	\$193,445 \$ (13,986	) \$188,157
Other comprehensive loss, net of tax of (\$1,141)		(4,291	) (4,291 )
Dividends \$0.58 per share		(4,036 )	(4,036)
Net income		11,588	11,588
Balances at December 31, 2017	\$ 8,698	\$185,893 \$ (9,695	) \$184,896
Balances at September 30, 2017	\$ 8,698	185,331 (6,368	) 187,661

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Cash Flows

Nine Months Ended September 30, 2018 and 2017

(Unaudited)

(in thousands) Cash Flows from Operating Activities	September 30, 2018	September 30, 2017
Net income	\$ 11,588	\$11,004
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	93	724
Depreciation of bank premises and equipment	595	601
Amortization of intangibles	37	56
Amortization of premiums and accretion of discounts, net	43	44
Gain on sales and calls of securities available for sale, net		(4)
Gain on calls of securities held to maturity, net		(4)
Loss and write-down on other real estate owned, net	464	79
Increase in cash value of bank-owned life insurance	(678	(522)
Origination of mortgage loans held for sale	(11,032)	(9,666)
Proceeds from sale of mortgage loans held for sale	10,430	9,777
Gain on sale of mortgage loans held for sale	(165	(138)
Write-down of insurance receivable	2,010	
Net change in:		
Accrued interest receivable	(292	
Other assets	323	(1,661)
Accrued interest payable	103	(4)
Other liabilities	<b>726</b>	616
Net cash provided by operating activities	14,245	11,039
Cash Flows from Investing Activities		
Net change in interest-bearing deposits	22,905	22,008
Proceeds from calls, principal payments, sales and maturities of securities available for sale	22,424	10,589
Proceeds from calls, principal payments and maturities of securities held to maturity	6,430	6,466
Purchase of securities available for sale	(24,263)	(12,081)
Purchases of securities held to maturity		(1,319)
Net change in restricted stock	(1,508	(30)
Purchase of BOLI		(10,000)
Purchase of loan participations	(7,726	(1,296)
Collection of loan participations	856	751
Loan originations and principal collections, net	(27,382)	(12,851)
Proceeds from sale of other real estate owned	139	251

Recoveries on loans charged off Proceeds from sale and purchases of premises and equipment, net Net cash used in investing activities (continued)	182 (1,101 (9,044	)	138 (207 2,419	)
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# **Cash Flows from Financing Activities**

Net change in time deposits	<b>(18,717</b> ) (11,895)
Net change in other deposits	<b>(18,841</b> ) 426
Cash dividends paid	<b>(4,036</b> ) <b>(</b> 3,897 <b>)</b>
Borrowing advances	35,000
Net cash used in financing activities	<b>(6,594</b> ) (15,366)
Net change in cash and due from banks	<b>(1,393</b> ) (1,908 )
Cash and due from banks at beginning of period	<b>12,926</b> 13,974
Cash and due from banks at end of period	<b>\$11,533</b> \$12,066
Supplemental Disclosures of Cash Flow Information	
Interest paid on deposits and borrowed funds	<b>\$3,368</b> \$3,101
Income taxes paid	<b>1,054</b> 2,872
Supplemental Disclosure of Noncash Activities	
Loans charged against the allowance for loan losses	<b>\$487</b> \$689
Loans transferred to other real estate owned	<b></b> 97
Unrealized net gain (loss) on securities available for sale	( <b>6,560</b> ) 3,525
Unrealized net gain on securities transferred from held to maturity to available for sale	1,128
Fair value of securities transferred from held to maturity to available for sale	119,790

See accompanying notes to consolidated financial statements.

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National Bankshares, Inc. and Subsidiaries

**Notes to Consolidated Financial Statements** 

**September 30, 2018** 

(Unaudited)

\$ in thousands, except per share data

Note 1: General

The consolidated financial statements of National Bankshares, Inc. ("NBI") and its wholly-owned subsidiaries, The National Bank of Blacksburg ("NBB") and National Bankshares Financial Services, Inc. ("NBFS") (collectively, the "Company"), conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The accompanying interim period consolidated financial statements are unaudited; however, in the opinion of management, all adjustments consisting of normal recurring adjustments, which are necessary for a fair presentation of the consolidated financial statements, have been included. The results of operations for the nine month period ended September 30, 2018 are not necessarily indicative of results of operations for the full year or any other interim period. The interim period consolidated financial statements and financial information included in this Form 10-Q should be read in conjunction with the notes to consolidated financial statements included in the Company's 2017 Form 10-K. The Company posts all reports required to be filed under the Securities and Exchange Act of 1934 on its web site at www.nationalbankshares.com.

#### Accounting Standards Adopted in 2018

ASU No. 2014-09, "Revenue from Contracts with Customers"

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." The standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies generally will be required to use more judgment and make more estimates than under current guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. Subsequent to the issuance of ASU 2014-09, the FASB issued targeted updates to clarify specific implementation issues including ASU No. 2016-08, "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)," ASU No. 2016-10, "Identifying Performance Obligations and Licensing," ASU No.

2016-12, "Narrow-Scope Improvements and Practical Expedients," and ASU No. 2016-20 "Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers." For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified retrospective adoption, meaning the standard is applied only to the most current period presented in the financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application.

Since the guidance does not apply to revenue associated with financial instruments, including loans and securities that are accounted for under other GAAP, the new guidance did not have a material impact on revenue most closely associated with financial instruments, including interest income and expense. The Company completed its overall assessment of revenue streams and review of related contracts potentially affected by the ASU, including trust and asset management fees, deposit related fees, interchange fees, merchant income, bank-financed sales of other real estate owned and annuity and insurance commissions. Based on this assessment, the Company concluded that ASU 2014-09 did not materially change the method in which the Company currently recognizes revenue for these revenue streams. The Company also completed its evaluation of certain costs related to these revenue streams to determine whether such costs should be presented as expenses or contra-revenue (i.e., gross vs. net). Based on its evaluation, the Company determined that the classification of certain debit and credit card related costs should change (i.e., cost previously recorded as expense is now recorded as contra-revenue). The Company identified \$2,093 previously presented as credit card processing expense for the nine months ended September 30, 2017 and \$715 for the three months ended September 30, 2017, and reclassified it to net against credit card fee income. The Company adopted ASU 2014-09 and its related amendments on its required effective date of January 1, 2018 utilizing the full retrospective approach. There was no impact to net income. Consistent with the full retrospective approach, the Company adjusted prior period amounts for the debit and credit card costs reclassifications noted above.

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ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities"

In January 2016, the FASB issued ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments by making targeted improvements to GAAP. The provisions of the ASU that apply to the Company are as follows: (1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer; (2) simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; (3) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (4) require use of the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (5) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (6) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. The adoption of ASU No. 2016-01 on January 1, 2018 did not have a material impact on the Company's Consolidated Financial Statements. In accordance with (4) above, the Company measured the fair value of its loan portfolio and time deposit portfolio as of September 30, 2018 using an exit price notion (see Note 14 Fair Value of Assets and Liabilities).

ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost"

In March 2017, the FASB issued ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." Under the new guidance, employers are required to present the service cost component of the net periodic benefit cost in the same income statement line item (e.g., Salaries and Employee Benefits) as other employee compensation costs arising from services rendered during the period. In addition, only the service cost component will be eligible for capitalization in assets. Employers will present the other components of net periodic benefit cost separately (e.g., Other Noninterest Expense) from the line item that includes the service cost. ASU No. 2017-07 is effective for interim and annual reporting periods beginning after December 15, 2017. Employers will apply the guidance on the presentation of the components of net periodic benefit cost in the income statement retrospectively. The guidance limiting the capitalization of net periodic benefit cost in assets to the service cost component will be applied prospectively. The Company adopted ASU No. 2017-07 on January 1, 2018 and utilized the ASU's practical expedient allowing entities to estimate amounts for comparative periods using the information previously disclosed in their pension and other postretirement benefit plan footnote and re-classified non-servicing components of net periodic pension cost from compensation expense to other noninterest expense. ASU No. 2017-07 did not have a material impact on the Company's Consolidated Financial Statements.

The loan portfolio, excluding loans held for sale, was comprised of the following.

	September	December
	30,	31,
	2018	2017
Real estate construction	\$ 42,548	\$ 34,694
Consumer real estate	171,679	166,965
Commercial real estate	346,756	340,414
Commercial non real estate	44,497	40,518
Public sector and IDA	59,369	51,443
Consumer non real estate	37,587	34,648
Gross loans	702,436	668,682
Less unearned income and deferred fees and costs	(602)	(613)
Loans, net of unearned income and deferred fees and costs	\$ 701,834	\$668,069

#### Note 3: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans

The allowance for loan losses methodology incorporates individual evaluation of impaired loans and collective evaluation of groups of non-impaired loans. The Company performs ongoing analysis of the loan portfolio to determine credit quality and to identify impaired loans. Credit quality is rated based on the loan's payment history, the borrower's current financial situation and value of the underlying collateral.

#### **Impaired Loans**

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due will not be collected when due according to the contractual terms of the loan agreement. Impaired loans are those loans that have been modified in a troubled debt restructure ("TDR" or "restructure") and larger, non-homogeneous loans that are in nonaccrual or exhibit payment history or financial status that indicate that collection probably will not occur when due according to the loan's terms. Generally, impaired loans are given risk ratings that indicate higher risk, such as "classified" or "other assets especially mentioned." Impaired loans are individually evaluated to determine appropriate reserves and are measured at the lower of the invested amount or the fair value. Impaired loans that are not troubled debt restructures and for which fair value measurement indicates an impairment loss are designated nonaccrual. A restructured loan that maintains current status for at least six months may be in accrual status. Please refer to Note 1: Summary of Significant Accounting Policies for additional information on evaluation of impaired loans and associated specific reserves, and policies regarding nonaccruals, past due status and charge-offs.

Troubled debt restructurings impact the estimation of the appropriate level of the allowance for loan losses. If the restructuring included forgiveness of a portion of principal or accrued interest, the charge-off is included in the historical charge-off rates applied to the collective evaluation methodology. Restructured loans are individually evaluated for impairment, and the amount of a restructured loan's book value in excess of its fair value is accrued as a specific allocation in the allowance for loan losses. If a TDR loan payment exceeds 90 days past due, it is examined to determine whether the late payment indicates collateral dependency or cash flows below those that were used in the fair value measurement. TDRs, as well as all impaired loans, that are determined to be collateral dependent are charged down to fair value. Deficiencies indicated by impairment measurements for TDRs that are not collateral dependent may be accrued in the allowance for loan losses or charged off if deemed uncollectible.

#### Collectively-Evaluated Loans

The Company evaluated characteristics in the loan portfolio and determined major segments and smaller classes within each segment. These characteristics include collateral type, repayment sources, and (if applicable) the borrower's business model. The methodology for calculating reserves for collectively-evaluated loans is applied at the class level.

#### Portfolio Segments and Classes

The segments and classes used in determining the allowance for loan losses are as follows.

Real Estate Construction

Construction, residential

Construction, other Commercial Non Real Estate

Commercial and industrial

Consumer Real Estate

Equity lines Public Sector and IDA

Residential closed-end first liens Public sector and IDA

Residential closed-end junior liens

Investor-owned residential real estate Consumer Non Real Estate

Credit cards

Commercial Real Estate Automobile

Multifamily real estate Other consumer loans

Commercial real estate, owner-occupied

Commercial real estate, other

#### Historical Loss Rates

The Company's allowance methodology for collectively-evaluated loans applies historical loss rates by class to current class balances as part of the process of determining required reserves. Class loss rates are calculated as the net charge-offs for the class as a percentage of average class balance. The Company averages loss rates for the most recent 8 quarters to determine the historical loss rate for each class.

Two loss rates for each class are calculated: total net charge-offs for the class as a percentage of average class loan balance ("class loss rate"), and total net charge-offs for the class as a percentage of average classified loans in the class ("classified loss rate"). Classified loans are those with risk ratings of "substandard" or lower. Net charge-offs in both calculations include charge-offs and recoveries of classified and non-classified loans as well as those associated with impaired loans. Class historical loss rates are applied to non-classified loan balances at the reporting date, and classified historical loss rates are applied to classified balances at the reporting date.

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#### Risk Factors

In addition to historical loss rates, risk factors pertinent to credit risk for each class are analyzed to estimate reserves for collectively-evaluated loans. Factors include changes in national and local economic and business conditions, the nature and volume of classes within the portfolio, loan quality, loan officers' experience, lending policies and the Company's loan review system.

The analysis of certain factors results in standard allocations to all segments and classes. These factors include the risk from changes in lending policies, loan officers' average years of experience, unemployment levels, bankruptcy rates, interest rate environment, and competition/legal/regulatory environments. Factors analyzed for each class, with resultant allocations based upon the level of risk assessed for each class, include the risk from changes in loan review, levels of past due loans, levels of nonaccrual loans, current class balance as a percentage of total loans, and the percentage of high risk loans within the class. Additionally, factors specific to each segment are analyzed and result in allocations to the segment. Please refer to Note 1: Summary of Significant Accounting Policies of Form 10-K for a discussion of risk factors pertinent to each class.

Real estate construction loans are subject to general risks from changing commercial building and housing market trends and economic conditions that may impact demand for completed properties and the costs of completion. These risks are measured by market-area unemployment rates, bankruptcy rates, building market trends, and interest rates.

The credit quality of consumer real estate is subject to risks associated with the borrower's repayment ability and collateral value, measured generally by analyzing local unemployment and bankruptcy trends, local housing market trends, and interest rates.

The commercial real estate segment includes loans secured by multifamily residential real estate, commercial real estate occupied by the owner/borrower, and commercial real estate leased to non-owners. Loans in the commercial real estate segment are impacted by economic risks from changing commercial real estate markets, rental markets for multi-family housing and commercial buildings, business bankruptcy rates, local unemployment and interest rate trends that would impact the businesses housed by the commercial real estate.

Commercial non real estate loans are secured by collateral other than real estate, or are unsecured. Credit risk for commercial non real estate loans is subject to economic conditions, generally monitored by local business bankruptcy trends, and interest rates.

Public sector and IDA loans are extended to municipalities and related entities. Credit risk is based upon the entity's ability to repay and interest rate trends.

Consumer non real estate includes credit cards, automobile and other consumer loans. Credit cards and certain other consumer loans are unsecured, while collateral is obtained for automobile loans and other consumer loans. Credit risk stems primarily from the borrower's ability to repay, measured by average unemployment, average personal bankruptcy rates and interest rates.

Factor allocations applied to each class are increased for loans rated special mention and increased to a greater extent for loans rated classified. The Company allocates additional reserves for "high risk" loans. High risk loans include junior liens, interest only and high loan to value loans.

A detailed analysis showing the allowance roll-forward by portfolio segment and related loan balance by segment follows.

# Activity in the Allowance for Loan Losses for the Nine Months Ended September 30, 2018

	Real Consume Estate		ate		l <sup>Public</sup> Sector	Consumer Non	er UnallocatedTotal		
	Const	Real tr <b>Estin</b>	Real Estate	Non Real Estate	and IDA	Real Estate	Unallocat	ied Total	
Balance, December 31, 2017 Charge-offs Recoveries	\$337 	\$ 2,027 (36 2	\$ 3,044 ) 37	\$ 1,072 (107 ) 22	\$ 419 	\$ 707 (344 ) 121	\$ 319 	\$7,925 (487) 182	
Provision for (recovery of) loan losses	137	185	(42)	(305)	151	240	(273	93	
Balance, September 30, 2018	\$474	\$ 2,178	\$ 3,039	\$ 682	\$ 570	\$ 724	\$ 46	\$7,713	

# Activity in the Allowance for Loan Losses for the Nine Months Ended September 30, 2017

		Consum Real Estate uction	ner Commer Real Estate	cialCommerci Non Real Estate	Public al Sector and IDA	( 'onsiim		ated <b>T</b> otal
Balance, December 31, 2016	\$438	\$ 1,830	\$ 3,738	\$ 1,063	\$ 330	\$ 644	\$ 257	\$8,300
Charge-offs		(146	) (122	) (73	)	(348	)	(689)
Recoveries		1	44	14		79		138
Provision for (recovery of) loan losses	(140)	337	33	111	55	357	(29	) 724
Balance, September 30, 2017	\$298	\$ 2,022	\$ 3,693	\$ 1,115	\$ 385	\$ 732	\$ 228	\$8,473

# Activity in the Allowance for Loan Losses for the Year Ended December 31, 2017

	Estate	Consum Real u <b>Estan</b> e	er Commerc Real Estate	cialCommerc Non Real Estate	Public ial Sector and IDA	Consumer Non Real Estate	Unallocate	edFotal
Balance, December 31, 2016	\$438	\$ 1,830	\$ 3,738	\$ 1,063	\$ 330	\$ 644	\$ 257	\$8,300
Charge-offs		(146	) (139	) (82	)	(452)		(819)
Recoveries		1	131	23		132		287
Provision for (recovery of) loan losses	(101)	342	(686	) 68	89	383	62	157
Balance, December 31, 2017	\$337	\$ 2,027	\$ 3,044	\$ 1,072	\$ 419	\$ 707	\$ 319	\$7,925

## Allowance for Loan Losses as of September 30, 2018

	Estate	Consume Real r <b>Estatn</b>	r Commerc Real Estate	INC	ommercia on Real state	Public ll Sector and	N R	onsumei on eal state	nalloca	atedTotal
Individually evaluated for impairment	\$	\$ 14	\$	\$	142	\$	\$		\$ 	\$156
Collectively evaluated for impairment	474	2,164	3,039		540	570		724	46	7,557
Total	\$474	\$ 2,178	\$ 3,039	\$	682	\$ 570	\$	724	\$ 46	\$7,713

Allowance for Loan Losses as of December 31, 2017

Real Consumer	· Commercia	<b>ICommercialPublic</b>	<b>Consumer Unallocated Total</b>
Estate Real	Real	Non Real	Non
ConstrEctate	Estate	Estate	Real

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					Sector and	Estate		
Individually evaluated for impairment	\$	\$ 16	\$	\$ 160	<b>IDA</b> \$	\$ 1	\$ 	\$177
Collectively evaluated for impairment	337	2,011	3,044	912	419	706	319	7,748
Total	\$337	\$ 2,027	\$ 3,044	\$ 1,072	\$ 419	\$ 707	\$ 319	\$7,925
17								

Loans	as o	of Sep	tember	· 30, 2018	
-------	------	--------	--------	------------	--

	Real Estate	Consumer Real	Commercial Real	l Commercia Non Real	Public Sector	Consumer Non	Unalloca	táFlotal
		ate Kear nstruc <b>tfost</b> ate	Estate Estate	and		Real Estate		temai
Individually evaluated for impairment	\$2,470	\$1,688	\$ 6,610	\$ 1,149	\$	\$ 17	\$	\$11,934
Collectively evaluated for impairment <b>Total</b>	40,078 \$42,548	169,991 \$171,679	340,146 \$ 346,756	43,348 \$ 44,497	59,369 \$59,369	37,570 \$ 37,587	\$	690,502 \$702,436

# Loans as of December 31, 2017

	Real Estate Constru	Real	Commercia Real Estate	al Commercia Non Real Estate	Public Il Sector and IDA	Consumer Non Real Estate	Unalloca	at <b>éfi</b> otal
Individually evaluated for impairment	\$2,882	\$1,267	\$ 6,516	\$ 1,229	\$	\$ 30	\$	\$11,924
Collectively evaluated for impairment	31,812	165,698	333,898	39,289	51,443	34,618		656,758
Total	\$34,694	\$166,965	\$ 340,414	\$ 40,518	\$51,443	\$ 34,648	\$	\$668,682

A summary of ratios for the allowance for loan losses follows.

	As of an Nine Mo Ended		e Year Ended	
	Septeml	ber,	Decemb	oer
	2018	2017	2017	
Ratio of allowance for loan losses to the end of period loans, net of unearned income and deferred fees and costs	1.10 %	1.28%	1.19	%
Ratio of net charge-offs to average loans, net of unearned income and deferred fees and costs <sup>(1)</sup>	0.06 %	0.11%	0.08	%

<sup>(1)</sup> Net charge-offs are on an annualized basis.

A summary of nonperforming assets follows.

	Septemb	_	December 31,		
	2018	2017		017	
Nonperforming assets:					
Nonaccrual loans	\$220	\$7	\$	6	
Restructured loans in nonaccrual	2,856	3,149		2,763	
Total nonperforming loans	3,076	3,156		2,769	
Other real estate owned, net	2,214	2,923		2,817	
Total nonperforming assets	\$5,290	\$6,079	\$	5,586	
Ratio of nonperforming assets to loans, net of unearned income and deferred fees and costs, plus other real estate owned	0.75	<b>%</b> 0.92	%	0.83	%
Ratio of allowance for loan losses to nonperforming loans <sup>(1)</sup>	250.75	<b>%</b> 268.47	7%	286.20	%

The Company defines nonperforming loans as nonaccrual loans and restructured loans that are nonaccrual. Nonperforming loans do not include loans 90 days past due and still accruing or accruing restructured loans.

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A summary of loans past due 90 days or more and impaired loans follows.

	September 30,		December 31,
	2018	2017	2017
Loans past due 90 days or more and still accruing	\$63	\$250	\$ 51
Ratio of loans past due 90 days or more and still accruing to loans, net of unearned income and deferred fees and costs	0.01 %	0.04 %	0.01 %
Accruing restructured loans	<b>\$7,843</b>	\$4,815	\$ 5,134
Impaired loans:			
Impaired loans with no valuation allowance	\$10,530	\$10,522	\$ 10,444
Impaired loans with a valuation allowance	1,404	1,637	1,480
Total impaired loans	\$11,934	\$12,159	\$ 11,924
Valuation allowance	<b>(156</b> )	(186)	(177)
Impaired loans, net of allowance	\$11,778	\$11,973	\$ 11,747
Average recorded investment in impaired loans <sup>(1)</sup>	\$12,684	\$12,541	\$ 13,344
Interest income recognized on impaired loans, after designation as impaired	\$414	\$387	\$ 528
Amount of income recognized on a cash basis	<b>\$</b>	\$	\$

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

Nonaccrual loan relationships that meet the Company's balance threshold of \$250 and all TDRs are designated as impaired. The Company also designates as impaired other loan relationships that meet the Company's balance threshold of \$250 and for which the Company does not expect to collect according to the note's contractual terms. No interest income was recognized on nonaccrual loans for the nine months ended September 30, 2018 or September 30, 2017 or for the year ended December 31, 2017.

A detailed analysis of investment in impaired loans, associated reserves and interest income recognized, segregated by loan class follows.

Impaire	d Loans as of So	eptember 30, 2018			
Principal Total		Recorded	Recorded	Related	
Balance	Recorded	Investment <sup>(1)</sup> for	r Investment <sup>(1)</sup> Allowance		
			for		
	Investment <sup>(1)</sup>	Which There is			
		No	Which		
			There is a		

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			 elated llowance	 elated llowance	)	
Real Estate Construction <sup>(2)</sup>						
Construction, other	\$2,470	\$ 2,470	\$ 2,470	\$ 	\$	
Consumer Real Estate <sup>(2)</sup>						
Residential closed-end first liens	928	882	707	175		10
Residential closed-end junior liens	150	150		150		4
Investor-owned residential real estate	678	656	656			
Commercial Real Estate <sup>(2)</sup>						
Multifamily	294	294	294			
Commercial real estate, owner-occupied	3,529	3,520	3,520			
Commercial real estate, other	3,152	2,796	2,796			
Commercial Non Real Estate <sup>(2)</sup>						
Commercial and industrial	1,158	1,149	70	1,079		142
Consumer Non Real Estate <sup>(2)</sup>						
Automobile	17	17	17			
Total	\$12,376	\$ 11,934	\$ 10,530	\$ 1,404	\$	156

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

<sup>(2)</sup> Only classes with impaired loans are shown.

T	T	CD -	1	21	2017
<b>Impaired</b>	Loans	as of De	cember	31.	<i>2</i> 01/

	imparted Loans as of December 31, 2017									
					corded		ecorded			
	Principal	l	Total Recorded Investment(1)		Investment <sup>(1)</sup> for		<sub>1)</sub> Investment <sup>(1</sup> for Which There is a		Related Allowance	
	Balance				Which There is					
					Related owance	Related Allowance				
Real Estate Construction <sup>(2)</sup>										
Construction 1-4 family residential	\$2,882	\$	2,882	\$ 2	,882	\$		\$		
Consumer Real Estate <sup>(2)</sup>										
Residential closed-end first liens	807	,	768	5	90		178		10	
Residential closed-end junior liens	174		174				174		6	
Investor-owned residential real estate	347		325	3	25					
Commercial Real Estate <sup>(2)</sup>										
Multifamily real estate	303		303	3	03					
Commercial real estate, owner occupied	3,619		3,611	3	,611					
Commercial real estate, other	2,921		2,602	2	,602					
Commercial Non Real Estate <sup>(2)</sup>										
Commercial and industrial	1,236		1,229	1	26		1,103		160	
Consumer Non Real Estate <sup>(2)</sup>										
Automobile	30		30	5			25		1	
Total	\$12,319	\$	11,924	\$ 1	0,444	\$	1,480	\$	177	

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

Real Estate Construction(2)

Consumer Real Estate<sup>(2)</sup>

Construction 1-4 family residential

The following tables show the average recorded investment and interest income recognized for impaired loans.

For the Nine Months Ended
September 30, 2018 Average Interest
RecordedIncome
InvestmenRecognized
\$2,697 \$ 108

<sup>(2)</sup> Only classes with impaired loans are shown.

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Residential closed-end first liens	891	40
Residential closed-end junior liens	162	7
Investor-owned residential real estate	661	18
Commercial Real Estate <sup>(2)</sup>		
Multifamily real estate	298	12
Commercial real estate, owner occupied	3,934	145
Commercial real estate, other	2,829	55
Commercial Non Real Estate <sup>(2)</sup>		
Commercial and industrial	1,188	28
Consumer Non Real Estate <sup>(2)</sup>		
Automobile	24	1
Total	\$12,684 \$	414

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

<sup>(2)</sup> Only classes with impaired loans are shown.

For the Nine Months Ended

September 30, 2017 Average Interest

## RecordedIncome

Investme	er <b>R</b> (	<del>l</del> cognized
\$3,323	\$	133
1,107		30
188		8
333		12
310		12
3,420		140
2,658		45
1,187		6
15		1
\$12,541	\$	387
	\$3,323 1,107 188 333 310 3,420 2,658 1,187 15	1,107 188 333 310 3,420 2,658 1,187

- (1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.
- (2) Only classes with impaired loans are shown.

#### For the Year Ended

December 31, 2017 Average Interest

## RecordedIncome

	InvestmerRecognize			ed
Real Estate Construction <sup>(2)</sup>				
Construction 1-4 family residential	\$3,298	\$	177	
Consumer Real Estate <sup>(2)</sup>				
Residential closed-end first liens	781		57	
Residential closed-end junior liens	185		11	
Investor-owned residential real estate	329		1	
Commercial Real Estate <sup>(2)</sup>				
Multifamily real estate	748		16	

Commercial real estate, owner occupied	4,047	200
Commercial real estate, other	2,638	
Commercial Non Real Estate <sup>(2)</sup>		
Commercial and industrial	1,282	64
Consumer Non Real Estate <sup>(2)</sup>		
Automobile	36	2
Total	\$13.344 \$	528

- (1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.
- (2) Only classes with impaired loans are shown.

The Company reviews nonaccrual loans on an individual loan basis to determine whether future payments are reasonably assured. To satisfy this criteria, the Company's evaluation must determine that the underlying cause of the original delinquency or weakness that indicated nonaccrual status has been resolved, such as receipt of new guarantees, increased cash flows that cover the debt service or other resolution. Nonaccrual loans that demonstrate reasonable assurance of future payments and that have made at least six consecutive payments in accordance with repayment terms and timeframes may be returned to accrual status.

An analysis of past due and nonaccrual loans follows.

# **September 30, 2018**

	30 – 89 Days	90 or More	90 or More Days	
	Past Due and	Days Past	Past Due and	Nonaccruals <sup>(2)</sup>
	Accruing	Due	Accruing	
Consumer Real Estate <sup>(1)</sup>				
Equity lines	<b>70</b>			
Residential closed-end first liens	1,388	63	38	163
Residential closed-end junior liens	12			
Investor-owned residential real estate	54			200
Commercial Real Estate <sup>(1)</sup>				
Multifamily real estate	294	195		195
Commercial real estate, owner-occupied	379			
Commercial real estate, other		2,510		2,510
Commercial Non Real Estate <sup>(1)</sup>				
Commercial and industrial	196			8
Consumer Non Real Estate <sup>(1)</sup>				
Credit cards	7	5	5	
Automobile	322	10	10	
Other consumer loans	46	10	10	
Total	\$ 2,768	\$2,793	\$ 63	\$ 3,076

<sup>(1)</sup> Only classes with past-due or nonaccrual loans are shown.

# **December 31, 2017**

	30 – 89 Days	90 or More		or ore		
	Past Due and	Days Past	Da Du	nys Past ie	N	onaccruals <sup>(2)</sup>
	Accruing	Due	an Ao	d ecruing		
Consumer Real Estate <sup>(1)</sup>						
Residential closed-end first liens	\$ 637	\$16	\$	11	\$	145

<sup>(2)</sup> Includes current and past due loans in nonaccrual status. Includes impaired loans in nonaccrual status.

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Residential closed-end junior liens	188			
Investor-owned residential real estate	66			6
Commercial Real Estate <sup>(1)</sup>				
Multifamily real estate	303			
Commercial real estate, owner occupied	402			
Commercial real estate, other		2,602		2,602
Commercial Non Real Estate <sup>(1)</sup>				
Commercial and industrial	131			15
Consumer Non Real Estate <sup>(1)</sup>				
Credit cards	7	12	12	
Automobile	375	22	22	1
Other consumer loans	154	6	6	
Total	\$ 2,263	\$2,658 \$	51	\$ 2,769

<sup>(1)</sup> Only classes with past-due or nonaccrual loans are shown.

<sup>(2)</sup> Includes current and past due loans in nonaccrual status. Includes impaired loans in nonaccrual status.

The estimate of credit risk for non-impaired loans is obtained by applying allocations for internal and external factors. The allocations are increased for loans that exhibit greater credit quality risk.

Credit quality indicators, which the Company terms risk grades, are assigned through the Company's credit review function for larger loans and selective review of loans that fall below credit review thresholds. Loans that do not indicate heightened risk are graded as "pass." Loans that appear to have elevated credit risk because of frequent or persistent past due status, which is less than 75 days, or that show weakness in the borrower's financial condition are risk graded "special mention." Loans with frequent or persistent delinquency exceeding 75 days or that have a higher level of weakness in the borrower's financial condition are graded "classified." Classified loans have regulatory risk ratings of "substandard" and "doubtful." Allocations are increased by 50% and by 100% for loans with grades of "special mention" and "classified," respectively.

Determination of risk grades was completed for the portfolio as of September 30, 2018 and December 31, 2017.

The following displays collectively-evaluated loans by credit quality indicator.

#### **September 30, 2018**

	- 40	Special			
	Pass <sup>(1)</sup>	Mention <sup>(1)</sup>	Classified <sup>(1)</sup>		
<b>Real Estate Construction</b>					
Construction, 1-4 family residential	\$9,281	\$	\$		
Construction, other	30,776	21			
<b>Consumer Real Estate</b>					
Equity lines	16,653	296			
Closed-end first liens	87,835	916	590		
Closed-end junior liens	4,059				
Investor-owned residential real estate	59,642				
Commercial Real Estate					
Multifamily residential real estate	93,296		195		
Commercial real estate owner-occupied	122,589	74	32		
Commercial real estate, other	123,960				
Commercial Non Real Estate					
Commercial and industrial	43,176	167	5		
<b>Public Sector and IDA</b>					
States and political subdivisions	59,369				
<b>Consumer Non Real Estate</b>					
Credit cards	5,564				
Automobile	15,912	<b>78</b>	49		
Other consumer	15,934	24	9		
Total	\$688,046	\$ 1,576	\$ 880		

(1) Excludes impaired, if any.

The following displays collectively-evaluated loans by credit quality indicator.

#### **December 31, 2017**

	$\mathbf{p}_{\mathbf{occ}}(1)$	Special Pass <sup>(1)</sup>				
	1 435	Mention <sup>(1)</sup>	Classified <sup>(1)</sup>			
<b>Real Estate Construction</b>						
Construction, 1-4 family residential	\$10,396	\$	\$			
Construction, other	21,416					
<b>Consumer Real Estate</b>						
Equity lines	16,673	39				
Closed-end first liens	85,975	2,400	355			
Closed-end junior liens	4,483	29	12			
Investor-owned residential real estate	55,410	66	256			
<b>Commercial Real Estate</b>						
Multifamily residential real estate	95,894	127				
Commercial real estate owner-occupied	130,256	246	763			
Commercial real estate, other	106,612					
<b>Commercial Non Real Estate</b>						
Commercial and industrial	38,904	220	165			
<b>Public Sector and IDA</b>						
States and political subdivisions	51,443					
<b>Consumer Non Real Estate</b>						
Credit cards	5,493					
Automobile	16,059	218	116			
Other consumer	12,692	16	24			
Total	\$651,706	\$ 3,361	\$ 1,691			

<sup>(1)</sup> Excludes impaired, if any.

## Sales, Purchases and Reclassification of Loans

The Company finances mortgages under "best efforts" contracts with mortgage purchasers. The mortgages are designated as held for sale upon initiation. There have been no major reclassifications from portfolio loans to held for sale. Occasionally, the Company purchases or sells participations in loans. All participation loans purchased met the Company's normal underwriting standards at the time the participation was entered. Participation loans are included in the appropriate portfolio balances to which the allowance methodology is applied.

# **Troubled Debt Restructurings**

From time to time the Company modifies loans in troubled debt restructurings. Total troubled debt restructurings amounted to \$10,700 at September 30, 2018, \$7,897 at December 31, 2017, and \$7,964 at September 30, 2017.

The following table presents restructurings by class that occurred during the three month period ended September 30, 2018.

**Restructurings That Occurred During** the Three Months

	Ended September 30, 2018				
	Pre-Modification Number Post-Modifica				
	of	Ou	itstanding	Ou	tstanding
	Co		<b>ints</b> ipal lance	Principal Balanc	
<b>Residential Real Estate</b>					
Investor owned real estate	2	\$	338	\$	338
Total	2	\$	338	\$	338

The restructurings completed during the three-month period ended September 30, 2018 provided payment relief to the borrowers without forgiving principal or interest. One loan was restructured to provide for a 12-month interest-only period, after which the loan will be re-evaluated. The impairment measurement was based on the fair value of collateral and did not result in a specific allocation. The second restructure consolidated debt at a longer term, provided a rate reduction for certain of the loans consolidated but increased the interest rate on certain other loans consolidated, and capitalized interest. The impairment measurement was based upon the present value of cash flows and did not result in a specific allocation.

The following table presents restructurings by class that occurred during the nine month period ended September 30, 2018.

the Nine Months

715

6 \$ 3,935

**Restructurings That Occurred During** 

	Ended September Pre-Modificati	•
	Number of Outstanding	Outstanding
	Con <b>Prants</b> ipal Balance	Principal Balance
Real Estate Construction		
Construction, other	2 \$ 2,882	\$ 2,882
Residential Real Estate		
Investor owned real estate	2 338	338
<b>Commercial Real Estate</b>		

Commercial real estate owner-occupied 2

**Total** 

The Company restructured six loans during the nine month period ended September 30, 2018. Each of the construction loans were restructured to extend the maturity and interest only period. Impairment measurements were based on the fair value of the collateral and did not result in a specific allocation.

715

\$ 3.935

One of the investor owned real estate loans was restructured to provide for a 12-month interest-only period, after which the loan will be reevaluated. The impairment measurement was based on the fair value of collateral and did not result in a specific allocation. The second investor owned residential real estate loan consolidated debt at a longer term, provided a rate reduction for certain of the loans consolidated but increased the interest rate on certain other loans consolidated, and capitalized interest. The impairment measurement was based upon the present value of cash flows and did not result in a specific allocation.

Two commercial real estate loans were restructured to provide a 12-month interest-only period. When the interest-only period expires, the commercial real estate loans will be re-amortized for a longer term. The impairment measurements were based upon the present value of cash flows and did not result in a specific allocation for either

loan.

The following table present restructurings by class that occurred during the three month period ended September 30, 2017.

Restructurings That Occurred During
the Three Months

	Ended September 30, 2017					
	Pre-Modification Number of Outstanding			Post-Modification Outstanding		
	Con <b>Prints</b> ipal Balance		Principal Balance			
Commercial Non Real Estate Commercial and industrial Consumer Non Real Estate	2	\$	1,116	\$	1,116	
Automobile	2		14		14	
Total	4	\$	1,130	\$	1,130	

Each of the restructurings completed during the three-month period ended September 30, 2017 provided payment relief to the borrowers without forgiving principal or interest. The two commercial non-real estate loans were restructured to reduce monthly debt service by increasing the amortization period and reducing the rate. Impairment measurement, based on the present value of cash flows, indicated a specific reserve for each of the commercial non-real estate loans. The two automobile loans were restructured pursuant to Chapter 13 bankruptcy requirements, reducing the interest rate and re-amortizing over a longer term to provide monthly debt service relief. Impairment measurement was based on the present value of cash flows method and resulted in specific allocations for each loan.

The following table presents restructurings by class that occurred during the nine month period ending September 30, 2017.

Destauraturings That Occurred During

	Restructurings That Occurred During the Nine Months					
	Ended September 30, Pre-Modification					
	Number			1 USC-IVIUUIIICAUUII		
	of Outstanding		Outstanding			
	Con <b>Prints</b> ipal Balance		Principal Balance			
Commercial Real Estate						
Commercial real estate, owner occupied	1	\$	132	\$	132	
Commercial Non Real Estate		·				
Commercial and industrial	4		1,234		1,234	
<b>Consumer Non Real Estate</b>			,		,	
Automobile	2		14		14	
Total	7	\$	1,380	\$	1,380	

Each of the restructurings completed during the nine-month period ended September 30, 2017 provided payment relief to the borrowers without forgiving principal or interest. The commercial real estate loan was restructured to reduce monthly debt service by lowering the interest rate and changing the interest method from variable to fixed. Interest was capitalized and the loan was re-amortized over a longer term. Impairment measurement, based on the present value of cash flows, did not result in a specific allocation. The loan is in nonaccrual status and all payments made during the nonaccrual period are credited fully to principal, reducing the book balance below the present value of cash flows. The four commercial non-real estate loans were restructured to reduce monthly debt service by increasing the amortization period. Three of the commercial non-real estate loans received rate reductions, and the interest method on one commercial non-real estate loan was changed from variable to fixed. Impairment measurement, based on the present value of cash flows, indicated a specific reserve for two of the commercial non-real estate loans. The two automobile loans were restructured pursuant to Chapter 13 bankruptcy requirements, reducing the interest rate and re-amortizing over a longer term to provide monthly debt service relief. Impairment measurement was based on the present value of cash flows method and resulted in specific allocations for each loan.

The Company analyzed its TDR portfolio for loans that defaulted during the three and nine month periods ended September 30, 2018 and September 30, 2017, and that were modified within 12 months prior to default. For these purposes, the Company defines default as one or more payments that occur more than 90 days past the due date, charge-offs, or foreclosure after the date of restructuring. Of the restructured loans that defaulted during the three and nine month periods ended September 30, 2018 and September 30, 2017, none were modified within 12 months prior to default.

# **Note 4: Securities**

The amortized costs, gross unrealized gains, gross unrealized losses and fair values for securities available for sale by major security type are as follows.

	September 30, 2018			
		Gross	Gross	
	Amortized			Fair
		Unrealized	Unrealized	
	Costs			Values
		Gains	Losses	
Available for Sale:				
U.S. Government agencies and corporations	\$329,455	\$ 267	\$ 9,751	\$319,971
States and political subdivisions	121,515	1,272	1,704	121,083
Mortgage-backed securities	632	47		679
Corporate debt securities	7,003	14	265	6,752
Total securities available for sale	\$458,605	\$ 1,600	\$ 11,720	\$448,485

	December 31, 2017					
		Gross Gross				
	Amortized			Fair		
		Unrealized Unrealize Gains Losses		Unrealized		
	Costs				Values	
				Losses		
Available for Sale:						
U.S. Government agencies and corporations	\$312,604	\$	609	\$ 5,494	\$307,719	
States and political subdivisions	16,853		100	119	16,834	
Mortgage-backed securities	602		57		659	
Corporate debt securities	6,016		188	29	6,175	
Total securities available for sale	\$336,075	\$	954	\$ 5,642	\$331,387	

The amortized cost and fair value of single maturity securities available for sale at September 30, 2018, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage-backed securities included in these totals are categorized by final maturity.

	September 30, 2018 Amortized Fair		
	Cost Value		
Available for Sale:			
Due in one year or less	\$81,642	\$81,455	
Due after one year through five years	184,604	179,518	
Due after five years through ten years	97,187	94,744	
Due after ten years	95,172	92,768	
Total securities available for sale	\$458,605	\$448,485	

Prior to the second quarter of 2018, the Company designated securities in its portfolio as either available for sale or held to maturity. During the second quarter of 2018, the Company re-designated all of its held to maturity securities to available for sale. The securities were re-designated to provide opportunities to maximize asset utilization. At the time of transfer, the securities had a fair value of \$119,790 and an amortized cost of \$118,662, resulting in an unrealized gain of \$1,128 which was added to accumulated other comprehensive income.

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The amortized costs, gross unrealized gains, gross unrealized losses and fair values for securities held to maturity as of December 31, 2017 by major security type are as follows.

	December			
	Amortized Gross Unrealized Gains		Gross Unrealized Losses	Fair Values
Held to Maturity:				
U.S. Government agencies and corporations	\$3,934	\$ 167	\$	\$4,101
States and political subdivisions	122,039	2,929	173	124,795
Mortgage-backed securities	209	21		230
Corporate debt securities	982	5		987
<b>Total securities held to maturity</b>	\$127,164	\$ 3,122	\$ 173	\$130,113

Information pertaining to securities with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows.

September 30,

2018

Less

Than 12

Months

Months or More

Fair

Value