

STARRETT L S CO  
Form 10-Q  
November 05, 2014

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO  
SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

OR

TRANSITION REPORT PURSUANT TO  
SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 1-367

**THE L. S. STARRETT COMPANY**

(Exact name of registrant as specified in its charter)

MASSACHUSETTS

(State or other jurisdiction of incorporation or organization)

04-1866480

(I.R.S. Employer Identification No.)

121 CRESCENT STREET, ATHOL, MASSACHUSETTS 01331-1915

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code 978-249-3551

Edgar Filing: STARRETT L S CO - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES      NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES      NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a

non-accelerated  
filer, or a smaller  
reporting  
company. See  
definition of  
“accelerated filer,”  
“large accelerated  
filer” and “smaller  
reporting  
company” in Rule  
12b-2 of the  
Exchange  
Act. (Check  
One):

Large Accelerated  
Filer  
Accelerated Filer

Non-Accelerated  
Filer      Smaller  
Reporting  
Company

Indicate  
by check  
mark  
whether  
the  
registrant  
is a shell  
company  
(as  
defined in  
Rule  
12b-2 of  
the  
Exchange  
Act).

YES  
NO

Common Shares outstanding as of October 31, 2014

Class A Common Shares	6,188,480
-----------------------	-----------

Class B Common Shares

784,058

1

---

THE L. S. STARRETT COMPANY

CONTENTS

	Page No.
Part I.	
Financial Information:	
Item 1.	
Financial Statements	
Consolidated Balance Sheets – September 30, 2014 (unaudited) and June 30, 2014	3
Consolidated Statements of Operations – three months ended September 30, 2014 and September 30, 2013 (unaudited)	4
Consolidated Statements of Comprehensive Income (Loss) – three months ended September 30, 2014 and September 30, 2013 (unaudited)	5
Consolidated Statements of Stockholders' Equity – three months ended September 30, 2014 and September 30, 2013 (unaudited)	6
Consolidated Statements of Cash Flows - three months ended September 30, 2014 and September 30, 2013 (unaudited)	7
Notes to Unaudited Consolidated Financial Statements	8-12
Item 2.	
Management's Discussion and Analysis of Financial Condition and Results of Operations	13-14
Item 3.	
Quantitative and Qualitative Disclosures About Market Risk	14
Item 4.	
Controls and Procedures	14
Part II.	
Other Information:	

Item 1A.	Risk Factors	15
Item 6.	Exhibits	15
SIGNATURES		16

**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

## THE L. S. STARRETT COMPANY

## Consolidated Balance Sheets

(in thousands except share data)

	September 30, 2014  (unaudited)	June 30, 2014
<b>ASSETS</b>		
Current assets:		
Cash	\$ 18,323	\$ 16,233
Short-term investments	8,295	8,723
Accounts receivable (less allowance for doubtful accounts of \$700 and \$704, respectively)	35,298	43,712
Inventories	65,968	65,582
Current deferred income tax assets	4,671	6,037
Prepaid expenses and other current assets	8,236	6,615
Total current assets	140,791	146,902
Property, plant and equipment, net	48,876	51,537
Long-term taxes receivable	3,776	3,775
Long-term deferred income tax assets, net of current portion	16,322	16,537
Intangible assets, net	7,565	7,760
Goodwill	3,034	3,034
Other assets	1,945	1,898
Total assets	\$ 222,309	\$ 231,443
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Notes payable and current maturities of long-term debt	\$ 11,485	\$ 10,548
Accounts payable	11,298	9,980
Accrued expenses	6,384	8,516
Accrued compensation	5,160	6,642
Total current liabilities	34,327	35,686
Long-term debt, net of current portion	10,408	10,804

Edgar Filing: STARRETT L S CO - Form 10-Q

Other tax obligations	2,863	3,013
Deferred tax liabilities	2,027	2,037
Postretirement benefit and pension obligations	42,934	43,589
Total liabilities	92,559	95,129
Stockholders' equity:		
Class A Common stock \$1 par (20,000,000 shares authorized; 6,182,016 outstanding at September 30, 2014 and 6,165,838 outstanding at June 30, 2014)	6,182	6,166
Class B Common stock \$1 par (10,000,000 shares authorized; 787,109 outstanding at September 30, 2014 and 794,990 outstanding at June 30, 2014)	787	795
Additional paid-in capital	54,235	54,063
Retained earnings	95,941	95,715
Accumulated other comprehensive loss	(27,395 )	(20,425 )
Total stockholders' equity	129,750	136,314
Total liabilities and stockholders' equity	\$ 222,309	\$ 231,443

See Notes to Unaudited Consolidated Financial Statements



## THE L. S. STARRETT COMPANY

## Consolidated Statements of Operations

(in thousands except per share data) (unaudited)

	3 Months Ended	
	9/30/2014	9/30/2013
Net sales	\$60,172	\$ 57,487
Cost of goods sold	41,029	39,678
Gross margin	19,143	17,809
% of Net sales	31.8 %	31.0 %
Selling, general and administrative expenses	18,077	17,073
Operating income	1,066	736
Other income	675	109
Income before income taxes	1,741	845
Income tax expense	818	629
Net income	\$923	\$ 216
Basic and diluted income per share	\$0.13	\$ 0.03
Weighted average outstanding shares used in per share calculations:		
Basic	6,965	6,895
Diluted	6,999	6,931
Dividends per share	\$ .10	\$ .10

See Notes to Unaudited Consolidated Financial Statements



THE L. S. STARRETT COMPANY

Consolidated Statements of Comprehensive Income (Loss)

(in thousands) (unaudited)

	3 Months Ended	
	9/30/2014	9/30/2013
Net income	\$923	\$ 216
Other comprehensive income (loss), net of tax:		
Translation (loss) gain	(6,948)	1,175
Pension and postretirement plans	(22 )	(15 )
Other comprehensive (loss) income	(6,970)	1,160
Total comprehensive (loss) income	\$(6,047)	\$ 1,376

## THE L. S. STARRETT COMPANY

## Consolidated Statements of Stockholders' Equity

For the Three Months Ended September 30, 2014 and September 30, 2013

(in thousands except per share data) (unaudited)

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
	Outstanding Class A	Class B				
Balance June 30, 2013	\$6,077	\$750	\$ 52,613	\$ 91,778	\$ (24,476	) \$126,742
Total comprehensive income				216	1,160	1,376
Dividends (\$0.10 per share)				(691	)	(691
Issuance of stock under 1984 ESOP	7		62			69
Issuance of stock under 2013 ESOP		76	697			773
Issuance of stock for length of service awards	5		54			59
Stock-based compensation			55			55
Conversion of class B to class A	10	(10	)			
Balance September 30, 2013	\$6,099	\$816	\$ 53,481	\$ 91,303	\$ (23,316	) \$128,383
Balance June 30, 2014	\$6,166	\$795	\$ 54,063	\$ 95,715	\$ (20,425	) \$136,314
Total comprehensive income (loss)				923	(6,970	) (6,047
Dividends (\$0.10 per share)				(697	)	(697
Repurchase of shares		(1	) (10	)		(11
Issuance of stock under 1984 ESOP	4		62			66
Issuance of stock for length of service awards	5		71			76
Stock-based compensation			49			49
Conversion of class B to class A	7	(7	)			-
Balance September 30, 2014	\$6,182	\$787	\$ 54,235	\$ 95,941	\$ (27,395	) \$129,750
Accumulated balance consists of:						
Translation loss					\$ (25,259	)
Pension and postretirement plans, net of taxes					(2,136	)
					\$ (27,395	)

See Notes to Unaudited Consolidated Financial Statements



## THE L. S. STARRETT COMPANY

## Consolidated Statements of Cash Flows

(in thousands of dollars) (unaudited)

3 Months Ended  
9/30/2014 9/30/2013

Cash flows from operating activities:		
Net income	\$923	\$ 216
Non-cash operating activities:		
Depreciation	1,996	2,023
Amortization	317	289
Stock-based compensation	49	55
Issuance of stock for length of service awards	76	59
Deferred taxes	1,343	480
Unrealized transaction gain	(1 )	(5 )
Income on equity method investment	(47 )	(94 )
Working capital changes:		
Accounts receivable	5,825	4,481
Inventories	(3,457 )	(1,133 )
Other current assets	(1,970 )	(1,074 )
Other current liabilities	(1,012 )	(733 )
Postretirement benefit and pension obligations	(6 )	443
Other	799	230
Net cash provided by operating activities	4,835	5,237
Cash flows from investing activities:		
Additions to property, plant and equipment	(1,584 )	(1,451 )
Purchase of investments	(28 )	(26 )
Net cash used in investing activities	(1,612 )	(1,477 )
Cash flows from financing activities:		
Proceeds from short-term borrowings	921	-
Short-term debt repayments	-	(15 )
Long-term debt repayments	(379 )	(1,887 )
Proceeds from common stock issued	66	69
Shares purchased	(11 )	-
Dividends paid	(697 )	(691 )
Net cash used in financing activities	(100 )	(2,524 )
Effect of exchange rate changes on cash	(1,033 )	157
Net increase in cash	2,090	1,393
Cash, beginning of period	16,233	19,755

Cash, end of period	\$18,323	\$ 21,148
Supplemental cash flow information:		
Interest paid	\$187	\$ 239
Income taxes paid, net	897	1,840
Supplemental disclosure of non-cash activities:		
Issuance of stock under 2013 ESOP	\$-	\$ 773

See Notes to Unaudited Consolidated Financial Statements

7

---

THE L. S. STARRETT COMPANY

Notes to Unaudited Consolidated Financial Statements

September 30, 2014

**Note 1: Basis of Presentation and Summary of Significant Account Policies**

The balance sheet as of June 30, 2014, which has been derived from audited financial statements, and the unaudited interim financial statements have been prepared by The L.S. Starrett Company (the “Company”) in accordance with accounting principles generally accepted in the United States of America for interim financial reporting. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. These unaudited financial statements, which, in the opinion of management, reflect all adjustments (including normal recurring adjustments) necessary for a fair presentation, should be read in conjunction with the financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended June 30, 2014. Operating results are not necessarily indicative of the results that may be expected for any future interim period or for the entire fiscal year.

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States of America requires management to make judgments, assumptions and estimates that affect amounts reported in the consolidated financial statements and accompanying notes. Note 2 to the Company’s Consolidated Financial Statements included in the Annual Report on Form 10-K for the year ended June 30, 2014 describes the significant accounting policies and methods used in the preparation of the consolidated financial statements.

**Note 2: Recent Accounting Pronouncements**

In May 2014, the FASB issued a new standard related to the “Revenue from Contracts with Customers” which amends the existing accounting standards for revenue recognition. The standard requires entities to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration the entity expects to be entitled to in exchange for those goods or services. This standard is applicable for fiscal years beginning after December 15, 2016 and for interim periods within those years and early adoption is not permitted. The Company expects to adopt this standard on July 1, 2017. The Company is currently evaluating the impact of the adoption of this standard on its consolidated financial statements.



Accounting Standards Update 2013-11, *Income Taxes: Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists* was approved by the FASB in July 2013 and requires that companies report their tax reserves net of the impact of tax loss and credit carryforwards by its year beginning after December 15, 2013. The Company has implemented this pronouncement in the first quarter of fiscal 2015 with retrospective application as permitted by the standard. Amounts presented for prior periods have been reclassified to conform. There is no effect on tax expense and net income. On the balance sheet, there is a reduction in deferred tax assets of \$7.8 million and a reduction in Other Tax Obligations of \$7.8M for all periods presented.

### **Note 3: Stock-based Compensation**

On September 5, 2012, the Board of Directors adopted The L.S. Starrett Company 2012 Long Term Incentive Plan (the "2012 Stock Plan"). The 2012 stock plan was approved by shareholders October 17, 2012. The 2012 Stock Plan permits the granting of the following types of awards to officers, other employees and non-employee directors: stock options; restricted stock awards; unrestricted stock awards; stock appreciation rights; stock units including restricted stock units; performance awards; cash-based awards; and awards other than previously described that are convertible or otherwise based on stock. The 2012 Stock Plan provides for the issuance of up to 500,000 shares of common stock.

Options granted vest in periods ranging from one year to three years and expire ten years after the grant date. Restricted stock units ("RSU") granted generally vest from one year to three years. Vested restricted stock units will be settled in shares of common stock. As of September 30, 2014, there were 20,500 stock options and 44,967 restricted stock units outstanding. In addition, there were 431,800 shares available for grant under the 2012 Stock Plan as of September 30, 2014.

For the stock option grant the fair value of each grant was estimated at the date of grant using the Binomial Options pricing model. The Binomial Options pricing model utilizes assumptions related to stock volatility, the risk-free interest rate, the dividend yield and employee exercise behavior. Expected volatilities utilized in the model are based on the historic volatility of the Company's stock price. The risk free interest rate is derived from the U.S. Treasury Yield curve in effect at the time of the grant. The expected life is determined using the average of the vesting period and contractual term of the options (Short-cut method).

The fair value of stock options issued during the 3 months ended September 30, 2014 of \$3.82 was estimated using the following assumptions:

Risk-free interest rate	1.0 %
Expected life (years)	6.0
Expected stock volatility	52.3 %
Expected dividend yield	4.0 %

The weighted average contractual term for stock options outstanding as of September 30, 2014 was 8.25 years. The aggregate intrinsic value of stock options outstanding as of September 30, 2014 was \$0.1 million. Stock options exercisable as of September 30, 2014 were 6,833.

The Company accounts for RSU awards by recognizing the expense of the fair value ratably over vesting periods generally ranging from one year to three years. The related expense is included in selling, general and administrative expenses.

There were 39,500 RSU awards issued during the three months ended September 30, 2014. No RSUs vested during the three months ended September 30, 2014. The aggregate intrinsic value of RSU awards outstanding as of September 30, 2014 was \$0.8 million. RSU awards granted and vested as of September 30, 2014 were 2,733.

On February 5, 2013, the Board of Directors adopted The L.S. Starrett Company 2013 Employee Stock Ownership Plan (the "2013 ESOP"). The purpose of the plan is to supplement existing Company programs through an employer funded individual account plan dedicated to investment in common stock of the Company, thereby encouraging increased ownership of the Company while providing an additional source of retirement income. The plan is intended as an employee stock ownership plan within the meaning of Section 4975 (e) (7) of the Internal Revenue Code of 1986, as amended. U.S. employees who have completed a year of service as of December 31, 2012 were eligible to participate.

Compensation expense related to all stock based plans for the three month period ended September 30, 2014 and September 30, 2013 was \$0.1 million and \$0.1 million respectively. As of September 30, 2014, there was \$0.7 million of total unrecognized compensation costs related to outstanding stock-based compensation arrangements. The cost is expected to be recognized over a weighted average period of 2.34 years.

**Note 4: Inventories**

Inventories consist of the following (in thousands):

	9/30/2014	6/30/2014
Raw material and supplies	\$ 31,960	\$ 31,303
Goods in process and finished parts	19,400	19,148
Finished goods	42,075	42,459
	93,435	92,910
LIFO Reserve	(27,467 )	(27,328 )
Inventories	\$ 65,968	\$ 65,582

LIFO inventories were \$14.9 million and \$14.1 million at September 30, 2014 and June 30, 2014, respectively, or approximately \$ 27.5 million and \$ 27.3 million, respectively, less than their balances accounted for on a FIFO basis. The use of LIFO, as compared to FIFO, resulted in a \$0.1 million increase in cost of sales for the three months ended September 30, 2014 compared to a \$0.2 million decrease in the three months ended September 30, 2013.

#### **Note 5: Goodwill and Intangible Assets**

The Company's acquisition of Bytewise in 2011 gave rise to a goodwill asset balance. The Company performed a qualitative analysis in accordance with ASU 2011-08 for its October 1, 2013 annual assessment of goodwill (commonly referred to as "Step Zero"). From a qualitative perspective, in evaluating whether it is more likely than not that the fair value of the reporting unit exceeds its respective carrying amount, relevant events and circumstances were taken into account, with greater weight assigned to events and circumstances that most affect the fair value or the carrying amounts of its assets. Items that were considered included, but were not limited to, the following: macroeconomic conditions, industry and market conditions, cost factors, overall financial performance, changes in management or key personnel. After assessing these and other factors the Company determined that it was more likely than not that the fair value of the reporting unit exceeded its carrying amount as of October 1, 2013.

Amortizable intangible assets consist of the following (in thousands):

	9/30/2014	6/30/2014
Non-compete agreement	\$ 600	\$ 600
Trademarks and trade names	1,480	1,480
Completed technology	2,358	2,358
Customer relationships	4,950	4,950
Software development	1,129	1,007
Other intangible assets	325	325
Total	10,842	10,720
Accumulated amortization	(3,277 )	(2,960 )
Total net balance	\$ 7,565	\$ 7,760

Amortizable intangible assets are being amortized on a straight-line basis over the period of expected economic benefit.

The estimated useful lives of the intangible assets subject to amortization are 14 years for trademarks and trade names, 8 years for non-compete agreements, 10 years for completed technology, 8 years for customer relationships and 5 years for software development.

The estimated aggregate amortization expense for the remainder of fiscal 2015 and for each of the next five years and thereafter, is as follows (in thousands):

2015 (Remainder of year)	\$996
2016	1,328
2017	1,327
2018	1,258
2019	1,180
2020	626
Thereafter	850

#### **Note 6: Pension and Post-retirement Benefits**

Net periodic benefit costs for the Company's defined benefit pension plans consist of the following (in thousands):

	Three Months	
	Ended	
	9/30/2014	9/30/2013
Service cost	\$ 694	\$ 709
Interest cost	1,690	1,715
Expected return on plan assets	(1,740)	(1,562 )
Amortization of prior service cost	-	29
Amortization of net loss	7	3
	\$ 651	\$ 894

Net periodic benefit costs for the Company's postretirement medical plan and life insurance consists of the following (in thousands):

	Three Months Ended	
	9/30/2014	9/30/2013
Service cost	\$28	\$ 88
Interest cost	61	133
Amortization of prior service credit	(200)	(126 )
	\$(111)	\$ 95

The Company's pension plans use fair value as the market-related value of plan assets and recognize net actuarial gains or losses in excess of ten percent (10%) of the greater of the market-related value of plan assets or of the plans' projected benefit obligation in net periodic (benefit) cost as of the plan measurement date, which is the same as the fiscal year end of the Company. Net actuarial gains or losses that are less than 10% of the thresholds noted above are accounted for as part of the accumulated other comprehensive income (loss).

Effective December 31, 2013, the Company terminated the eligibility of employees ages 55 -64 years old to enter into the Postretirement Medical Plan.

#### Note 7: Debt

Debt, including capitalized lease obligations, is comprised of the following (in thousands):

	9/30/2014	6/30/2014
<u>Notes payable and current maturities of long term debt</u>		
Loan and Security Agreement	\$ 11,326	\$ 10,410
Capitalized leases	159	138
	11,485	10,548
<u>Long-term debt</u>		
Loan and Security Agreement	10,364	10,726
Capitalized leases	44	78
	10,408	10,804
	\$ 21,893	\$ 21,352

The Company executed an amendment to its Loan and Security Agreement (Line of Credit) as of April 25, 2012. The Line of Credit is effective for three years commencing April 25, 2012 and expires on April 30, 2015 at which time the Company intends to negotiate an extension of the agreement. The agreement continues the previous line of \$23.0 million, of which \$12.2 million is available as of September 30, 2014, and interest rate of LIBOR plus 1.5%.

On May 9, 2013, the Company further amended the agreement to adjust the covenant for the current funded debt to EBITDA ratio from 1.45 to 1, to 2.25 to 1 for the fourth quarter of fiscal 2013 and the first quarter of fiscal 2014. Thereafter, and through the end of the agreement on April 30, 2015, the funded debt to EBITDA covenant returned to 1.45 to 1.

On December 23, 2013, the Company amended the loan agreement to reverse the portion of the May 9, 2013 agreement that called for the funded debt to EBITDA ratio to revert back to 1.45 to 1 from 2.25 to 1, beginning with the second quarter of fiscal 2014. Under this new agreement the maximum ratio of funded debt to EBITDA will remain 2.25 to 1 for the remaining term of the loan.

The material financial covenants of the amended Loan and Security Agreement are now: 1) funded debt to EBITDA, excluding non-cash and retirement benefit expenses (“maximum leverage”), not to exceed 2.25 to 1, 2) annual capital expenditures not to exceed \$15.0 million, 3) maintain a Debt Service Coverage Rate of a minimum of 1.25 to 1 and 4) maintain consolidated cash plus liquid investments of not less than \$10.0 million at any time.

The effective interest rate on the Line of Credit under the Loan and Security Agreement for the three months ended September 30, 2014 and 2013 was 2.0% and 2.0%, respectively.

On November 22, 2011, in conjunction with the Bytewise acquisition, the Company entered into a \$15.5 million term loan (the “Term Loan”) under the existing Loan and Security Agreement with TD Bank N.A. The term loan is a ten year loan bearing a fixed interest rate of 4.5% and is payable in fixed monthly payments of principal and interest of \$160,640. The term loan, which had a balance of \$11.8 million at September 30, 2014, is subject to the same financial covenants as the Loan and Security Agreement.

The Company was in compliance with its debt covenants as of September 30, 2014.

#### **Note 8: Income Tax**

The Company is subject to U.S. federal income tax and various state, local and foreign income taxes in numerous jurisdictions. The Company's domestic and foreign tax liabilities are subject to the allocation of revenues and expenses in different jurisdictions and the timing of recognizing revenues and expenses. Additionally, the amount of income taxes paid is subject to the Company's interpretation of applicable tax laws in the jurisdictions in which it files.

The Company provides for income taxes on an interim basis based on an estimate of the effective tax rate for the year. This estimate is reassessed on a quarterly basis. Discrete tax items are accounted for in the quarterly period in which they occur.

The tax expense for the first quarter of fiscal 2015 was \$818,000 on a profit before tax of \$1,741,000 (an effective tax rate of 47.0%). The tax expense for the first quarter of fiscal 2014 was \$629,000 on a profit before tax for the quarter of \$845,000 (an effective tax rate of 74.4%). The tax rate is higher than the U.S. statutory rate in part due to losses in some foreign jurisdictions for which no tax benefit is recognized. In the first quarter of fiscal 2015, there was a discrete reduction to tax expense of \$75,000 related to use of tax loss carryforwards and the reduction of the tax liability for audits related to the expiration of the statute of limitations. In the first quarter of fiscal 2014 there was a discrete tax expense of \$278,000 for the effect of a tax rate change in the UK applied to the net deferred tax assets in that jurisdiction.

U.S. Federal tax returns through fiscal 2010 are generally no longer subject to review by tax authorities; however, tax loss carryforwards from years before fiscal 2011 are still subject to adjustment. As of September 30, 2014, the Company has substantially resolved all open income tax audits and there were no other local or federal income tax audits in progress. In international jurisdictions including Australia, Brazil, Canada, China, Germany, Mexico, New Zealand, Singapore and the UK, which comprise a significant portion of the Company's operations, the years that may be examined vary by country. The Company's most significant foreign subsidiary in Brazil is subject to audit for the years 2009 – 2014. The Company has identified no new uncertain tax positions during the three month period ended September 30, 2014 for which it is currently likely that the total amount of unrecognized tax benefits will significantly increase or decrease within the next twelve months.

Accounting for income taxes requires estimates of future benefits and tax liabilities. Due to the temporary differences in the timing of recognition of items included in income for accounting and tax purposes, deferred tax assets or liabilities are recorded to reflect the impact arising from these differences on future tax payments. With respect to recorded tax assets, the Company assesses the likelihood that the asset will be realized by addressing the positive and



negative evidence to determine whether realization is more likely than not to occur. If realization is in doubt because of uncertainty regarding future profitability, the Company provides a valuation allowance related to the asset to the extent that it is more likely than not that the deferred tax asset will not be realized. Should any significant changes in the tax law or the estimate of the necessary valuation allowance occur, the Company would record the impact of the change, which could have a material effect on our financial position.

No valuation allowance has been recorded for the Company's domestic federal net operating loss (NOL) carry forwards. The Company continues to believe that due to forecasted future taxable income and certain tax planning strategies available, it is more likely than not that it will be able to utilize the U.S. federal NOL carryforwards. In certain other countries where company operations are in a loss position, the deferred tax assets for tax loss carryforwards and other temporary differences are fully offset by a valuation allowance.

**Note 9: Contingencies**

The Company is involved in certain legal matters which arise in the normal course of business. These matters are not expected to have a material impact on the Company's financial condition, results of operations or cash flows.

**ITEM 2.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**RESULTS OF OPERATIONS**

**Three months Ended September 30, 2014 and September 30, 2013**

**Overview**

The Company experienced strong revenue growth in North America and modest improvement in Europe while economic and political issues resulted in declines in South America. The Company is a multi-national whose financial performance is impacted by the geopolitical and economic issues around the world. The Company's diverse product lines and dispersed geographic locations tend to minimize the financial volatility in any one specific region or market. Net sales increased \$2.7 million or 5%. Operating income improved \$0.3 million as a \$1.3 million gross margin improvement was partially offset by a \$1.0 million increase in selling, general and administrative expenses. Net income improved from a \$0.2 million or \$0.03 per share to income of \$0.9 million or \$0.13 per share.

**Net Sales**

North American sales increased \$3.4 million or 11% from \$30.9 million in fiscal 2014 to \$34.3 million in fiscal 2015. A 17% increase in precision measuring tools coupled with continued growth in vision, optical and laser system equipment shipments were the principal drivers for the North American sales performance. International sales declined \$0.7 million or 3% from \$26.6 million in fiscal 2014 to \$25.9 million in fiscal 2015. An economic slowdown in Brazil and a weakening Brazilian Real more than offset gains in Europe and Asia.

**Gross Margin**

Gross margin improved \$1.4 million with higher revenue representing growth of \$0.8 million and margin improvement accounting for \$0.6 million. North American fiscal 2015 gross margin of \$10.5 million was a \$1.6 million gain compared with fiscal 2014 principally due to lower costs for precision tools and a favorable product mix related to sales growth in higher margin metrology systems. International gross margins declined \$0.2 million to \$8.7 million primarily due to a weakening Brazilian Real.

**Selling, General and Administrative Expenses**

Selling, general and administrative expenses increased \$1.0 million or 6% as a result of strategic investments in selling and marketing expenses in key growth markets. North American expenses increased \$0.3 million due to the addition of sales personnel to support the growth in our laser systems business. International selling expenses increased \$0.7 million to support continued growth in our capital equipment and saw product lines in the domestic Chinese market.

**Other Income**

Other Income improved \$0.6 million from \$0.1 million in fiscal 2014 to \$0.7 million in fiscal 2015 principally due to the stronger U. S. dollar as foreign subsidiaries dollar denominated assets, primarily accounts receivables related to export sales, translated higher balances in local currency.

**Net Income (loss)**

The Company recorded net income of \$0.9 million or \$0.13 per share in the first quarter of fiscal 2015 compared to a net income of \$0.2 million or \$0.03 per share in fiscal 2014 principally due to higher revenue and improved gross margins offsetting increased selling, general and administrative expenses.

**LIQUIDITY AND CAPITAL RESOURCES**

Cash flows (in thousands)	Three months Ended 9/30/20149/30/2013	
Cash provided by operating activities	\$4,835	\$ 5,237
Cash used in investing activities	(1,612)	(1,477 )
Cash used in financing activities	(100 )	(2,524 )

Effect of exchange rate changes on cash	(1,033)	157
Net increase in cash	\$2,090	\$ 1,393

Net cash increased \$2.1 million as profits and improved working capital management were sufficient to offset outflows for capital equipment, debt, dividends and unfavorable currency exchanges rates. The \$0.7 million improvement in cash flow compared to the same period one year ago was primarily due to improved profitability and reduced debt repayments.

### **Liquidity and Credit Arrangements**

The Company believes it has sufficient liquidity and has the resources to fund its operations. In addition to its cash and investments, the Company maintains a \$23 million line of credit in connection with its Loan and Security Agreement, of which, \$9.9 million was outstanding as of September 30, 2014. Availability under the agreement is further reduced by open letters of credit totaling \$0.6 million. The Loan and Security Agreement matures in April of 2015. The Loan and Security Agreement contains financial covenants with respect to leverage, tangible net worth, and interest coverage, and also contains customary affirmative and negative covenants, including limitations on indebtedness, liens, acquisitions, asset dispositions and fundamental corporate changes, and certain customary events of default. As of September 30, 2014, the Company was in compliance with all debt covenants related to its loan and Security Agreement. The Loan and Security Agreement expires on April 30, 2015 and the Company plans to negotiate an extension to the Agreement.

The effective interest rate on the short term borrowings under the Loan and Security Agreement during the three months ended September 30, 2014 was 2.0%.

### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no off-balance sheet arrangements, other than operating leases, that have or are reasonably likely to have a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

There have been no material changes in qualitative and quantitative disclosures about market risk from what was reported in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2014.

**ITEM 4. CONTROLS AND PROCEDURES**

The Company's management, under the supervision and with the participation of the Company's President and Chief Executive Officer and Chief Financial Officer, has evaluated the Company's disclosure controls and procedures as of September 30, 2014, and they have concluded that our disclosure controls and procedures were effective as of such date. All information required to be filed in this report was recorded, processed, summarized and reported within the time period required by the rules and regulations of the Securities and Exchange Commission, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Based on management's evaluation of controls at our Bytewise subsidiary at June 30, 2014, management concluded that the Company did not design and maintain effective controls over revenue transactions and information technology system at that subsidiary. Therefore, material weaknesses in the design and operating effectiveness of the internal control over revenue transactions and information technology system at Bytewise exist. As a result, management has concluded that the Company's internal control over financial reporting was not effective as of June 30, 2014 and continues to be not effective as of September 30, 2014.

Management's remediation of the material weakness that existed as of June 30, 2014, and which was noted in Item 9A of the Company's 2014 Annual Report on Form 10-K filed on September 10, 2014, is not complete as of September 30, 2014.

**PART II. OTHER INFORMATION**

**ITEM 1A. RISK FACTORS**

**SAFE HARBOR STATEMENT**

**UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

This Quarterly Report on Form 10-Q contains forward-looking statements about the Company's business, competition, sales, expenditures, foreign operations, plans for reorganization, interest rate sensitivity, debt service, liquidity and capital resources, and other operating and capital requirements. In addition, forward-looking statements may be included in future Company documents and in oral statements by Company representatives to securities analysts and investors. The Company is subject to risks that could cause actual events to vary materially from such forward-looking statements. You should carefully review and consider the information regarding certain factors which could materially affect our business, financial condition or future results set forth under Item 1A. "Risk Factors" in our Form 10-K for the year ended June 30, 2014. There have been no material changes from the factors disclosed in our Form 10-K for the year ended June 30, 2014.

**ITEM 6. EXHIBITS**

31a Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.

31b Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.

32 Certifications of the Principal Executive Officer and the Principal Financial Officer pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

10.1 The L.S. Starrett Company 2012 Long-Term Incentive Plan (incorporated by reference to Exhibit 4.2 to The L.S. Starrett Company's Registration Statement on Form S-8 (File No. 333-184934) filed November 14, 2012).

10.2 Form of Restricted Stock Unit Agreement under The L.S. Starrett Company 2012 Long-Term Incentive Plan

Edgar Filing: STARRETT L S CO - Form 10-Q

The following materials from The L. S. Starrett Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2014 are furnished herewith, formatted in XBRL (Extensible Business Reporting Language): (i) the 101 Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income (Loss), (iv) the Consolidated Statements of Stockholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) Notes to Consolidated Financial Statements, tagged as blocks of text.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE L. S. STARRETT COMPANY

(Registrant)

Date November 5, 2014 /S/R. Douglas A. Starrett  
Douglas A. Starrett - President and CEO (Principal Executive Officer)

Date November 5, 2014 /S/R. Francis J. O'Brien  
Francis J. O'Brien - Treasurer and CFO (Principal Accounting Officer)