#### NU SKIN ENTERPRISES INC

Form 4 June 02, 2005

### FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB APPROVAL** 

**OMB** 3235-0287 Number:

January 31, Expires: 2005 Estimated average

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if no longer subject to Section 16. Form 4 or Form 5

Check this box

obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* Schwerdt Scott E

2. Issuer Name and Ticker or Trading Symbol

Issuer

5. Relationship of Reporting Person(s) to

NU SKIN ENTERPRISES INC

[NUS]

(Check all applicable)

(Last) (First) (Middle) 3. Date of Earliest Transaction (Month/Day/Year)

Director below)

10% Owner \_X\_\_ Officer (give title \_\_X\_\_ Other (specify below)

C/O NU SKIN ENTERPRISES, INC., 75 WEST CENTER STREET

(Street)

05/31/2005

Regional Vice President- / North America

6. Individual or Joint/Group Filing(Check

4. If Amendment, Date Original

Applicable Line)

Filed(Month/Day/Year)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

PROVO, UT 84601

| (City)                               | (State) (                               | Zip) Tabl   | e I - Non-D                             | erivative | Secur     | ities Acqu  | uired, Disposed o  | f, or Beneficial | ly Owned  |
|--------------------------------------|---|---|---|-----------|-----------|-------------|--|------------------|---|
| 1.Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | , , ,     |           |             | 5. Amount of Securities Form: Direct Beneficially (D) or Owned Indirect (I) Following (Instr. 4) Reported Transaction(s) |                  | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
| Class A                              |   |   | Code V                                  | Amount    | or<br>(D) | Price       | (Instr. 3 and 4)   |                  |   |
| Common<br>Stock                      | 05/31/2005                              |   | M                                       | 5,000     | A         | \$ 8.19     | 7,464 (1)  | D                |   |
| Class A<br>Common<br>Stock           | 05/31/2005                              |   | S(2)                                    | 100       | D         | \$<br>22.23 | 7,364  | D                |   |
| Class A<br>Common<br>Stock           | 05/31/2005                              |   | S(2)                                    | 4,900     | D         | \$ 22.2     | 2,464 (3)  | D                |   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

 $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (e.g., puts, calls, warrants, options, convertible securities) \end{tabular}$ 

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)  | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transactic<br>Code<br>(Instr. 8) | 5. Number on f Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                    | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |                                   |
|--|---|---|---|--|---|--|--------------------|---|-----------------------------------|
|  |   |   |   | Code V                                 | (A) (D)   | Date Exercisable   | Expiration<br>Date | Title   | Amoun<br>or<br>Number<br>of Share |
| Employee<br>Stock<br>Option<br>(right to<br>buy) (4) | \$ 13.91  |   |   |  |   | 08/21/1999 <u>(5)</u>                                    | 08/21/2008         | Class A<br>Common<br>Stock                                    | 18,00                             |
| Employee<br>Stock<br>Option<br>(right to<br>buy) (4) | \$ 20.8   |   |   |  |   | 07/13/2006 <u>(5)</u>                                    | 07/13/2009         | Class A<br>Common<br>Stock                                    | 75,00                             |
| Employee<br>Stock<br>Option<br>(right to<br>buy) (4) | \$ 12.94  |   |   |  |   | 08/31/2000 <u>(5)</u>                                    | 08/31/2009         | Class A<br>Common<br>Stock                                    | 20,00                             |
| Employee<br>Stock<br>Option<br>(right to<br>buy)     | \$ 8.19   | 05/31/2005                              |   | M                                      | 5,000   | 02/07/2001(5)  | 02/07/2010         | Class A<br>Common<br>Stock                                    | 5,000                             |
| Employee<br>Stock<br>Option<br>(right to<br>buy) (4) | \$ 6.56   |   |   |  |   | 08/31/2001 <sup>(5)</sup>                                | 08/31/2010         | Class A<br>Common<br>Stock                                    | 7,500                             |
| Employee<br>Stock<br>Option                          | \$ 6.56   |   |   |  |   | 08/31/2001(5)  | 08/31/2010         | Class A<br>Common<br>Stock                                    | 5,000                             |

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|          |   |            |                            | / Y    |
|----------|---|------------|----------------------------|--------|
|          |   |            |                            |        |
| \$ 8.2   | 02/28/2002(5)   | 02/28/2011 | Class A<br>Common<br>Stock | 10,00  |
| \$ 6.85  | 08/31/2002(5)   | 08/31/2011 | Class A<br>Common<br>Stock | 10,00  |
| \$ 8.99  | 03/01/2003(5)   | 03/01/2012 | Class A<br>Common<br>Stock | 7,500  |
| \$ 12    | 09/03/2003(5)   | 09/03/2012 | Class A<br>Common<br>Stock | 7,500  |
| \$ 9.04  | 03/10/2004(5)   | 03/10/2013 | Class A<br>Common<br>Stock | 12,50  |
| \$ 11.5  | 09/02/2004(5)   | 09/02/2013 | Class A<br>Common<br>Stock | 12,50  |
| \$ 19.15 | 02/27/2005(5)   | 02/27/2005 | Class A<br>Common<br>Stock | 12,50  |
| \$ 26.13 | 09/01/2005(5)   | 09/01/2014 | Class A<br>Common<br>Stock | 12,50  |
| \$ 22.33 | 02/28/2006(5)   | 02/28/2015 | Class A<br>Common<br>Stock | 12,50  |
|          | \$ 6.85<br>\$ 8.99<br>\$ 12<br>\$ 9.04<br>\$ 11.5<br>\$ 19.15 | \$ 6.85    | \$ 6.85                    | \$ 8.2 |

buy) (4)

# **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

Schwerdt Scott E C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET PROVO, UT 84601

Regional Vice President- North America

### **Signatures**

D. Matthew Dorny as Attorney-in-Fact for Scott E. Schwerdt

06/02/2005

\*\*Signature of Reporting Person

Date

### **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Updated to reflect shares acquired under the company's Employee Stock Purchase Plan which are exempt from filing.
- (2) Sale pursuant to a 10b5-1 plan adopted by the Reporting Person.
- (3) Represents number of shares beneficially owned as of May 31, 2005.
- (4) Previously reported.
- (5) Becomes exercisable in four equal annual installments beginning on the date indicated.
- (6) Price not applicable.

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Reporting Owners 4