EVERTEC, Inc. Form 10-Q August 02, 2016 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

 $\mathbf{or}$ 

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

**COMMISSION FILE NUMBER 001-35872** 

## **EVERTEC**, Inc.

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

Puerto Rico (State or other jurisdiction of

66-0783622 (I.R.S. employer

incorporation or organization)

**identification number**)

Cupey Center Building, Road 176, Kilometer 1.3,

San Juan, Puerto Rico (Address of principal executive offices)

00926 (Zip Code)

(787) 759-9999

(Registrant s telephone number, including area code)

## Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in rule 12b-2 of the Exchange Act).

Large accelerated filer x

Accelerated filer

Non-accelerated filer "(Do not check if a smaller reporting company) Smaller reporting company "Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

At July 28, 2016, there were 74,030,415 outstanding shares of common stock of EVERTEC, Inc.

#### **Explanatory Note**

This Quarterly Report on Form 10-Q for the period ended June 30, 2016 (this Form 10-Q) is being filed by EVERTEC, Inc. (EVERTEC, we, us, our, our Company and the Company) subsequent to the filing of the Company Annual Report on Form 10-K for the year ended December 31, 2015, which was filed with the Securities and Exchange Commission (the SEC) on May 26, 2016 (the 2015 Form 10-K), to meet the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended (the Exchange Act).

On March 17, 2016, Management and the Audit Committee of our Board of Directors concluded that our Consolidated Financial Statements for the years ended December 31, 2014 and 2013 and for each of the three years ended December 31, 2014, and as of the end of and for each quarterly period in 2014 and 2015 should no longer be relied upon and should be restated.

The 2015 Form 10-K includes restated audited results as of and for the years ended December 31, 2014 and 2013, as well as restated unaudited condensed consolidated financial information for the quarterly periods in 2015 and 2014, which we refer to as the Restatement. Our consolidated financial statements as of and for the years ended December 31, 2014 and 2013 included in the 2015 Form 10-K have been restated from the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2014.

The Restatement corrects material errors involved with the accounting for tax positions taken in the 2010 tax year. The Restatement corrects an error in the recognition of a deferred tax asset originating from 2010 tax deductions and the corresponding net operating loss for transaction costs that were based on an uncertain tax position and corrects an error related to the accounting for 2010 debt issuance cost tax deductions based on an uncertain tax position that affected book tax temporary differences and differences in the applicable tax rates over the affected period. These differences impacted deferred tax liability calculations over the affected period. The Restatement also establishes a liability for potential tax liabilities including penalties and interest related to these uncertain tax positions. In the third quarter of 2015, the liability for exposure to potential tax, interest and penalties with respect to the referenced 2010 debt issuance cost deductions was reversed in full as the related statute of limitations expired in such period. This tax liability reversal triggered recognition of a tax benefit of \$11.8 million in the third quarter of 2015.

The Restatement also corrects other miscellaneous insignificant accounting errors. These errors, individually and in the aggregate, would not have required a restatement.

The interim unaudited financial information for the three and six month periods ended June 30, 2015 contained herein are presented on a restated basis, consistent with the restated financial statements for the years ended December 31, 2014 and 2013 contained in the 2015 Form 10-K, and reflects corrections that were made during the Restatement process impacting such periods.

For more information on the matters that have led to the Restatement and data previously reported, see Note 2
Restatement of Previously Reported Financial Information to our unaudited consolidated condensed financial statements contained herein.

# TABLE OF CONTENTS

		Page
Part I. FIN	NANCIAL INFORMATION	1
Item 1.	Financial Statements	1
	Unaudited Consolidated Condensed Balance Sheets as of June 30, 2016 and December 31, 2015	1
	<u>Unaudited Consolidated Condensed Statements of Income and Comprehensive Income for the three and six months ended June 30, 2016 and 2015 (As restated)</u>	2
	<u>Unaudited Consolidated Condensed Statement of Changes in Stockholders</u> Equity for the six months ended June 30, 2016	3
	<u>Unaudited Consolidated Condensed Statements of Cash Flows for the six months ended June 30, 2016 and 2015 (As restated)</u>	4
	Notes to Unaudited Consolidated Condensed Financial Statements	5
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	20
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	32
Item 4.	Controls and Procedures	32
Part II. O	THER INFORMATION	34
Item 1.	<u>Legal Proceedings</u>	34
Item 1A.	Risk Factors	34
Item 2.	Unregistered Sales of Equity in Securities and Use of Proceeds	34
Item 3.	<u>Defaults Upon Senior Securities</u>	35
Item 4.	Mine Safety Disclosures	35
Item 5.	Other Information	35
Item 6.	<u>Exhibits</u>	35
SIGNATU	<u>JRES</u>	36

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of, and subject to the protection of, the Private Securities Litigation Reform Act of 1995. Such statements can be identified by the use of forward-looking terminology such as believes, expects, may, estimates, will, should, plans or anticipates negative thereof or other variations thereon or comparable terminology, or by discussions of strategy. Readers are cautioned that any such forward-looking statements are not guarantees of future performance and may involve significant risks and uncertainties, and that actual results may vary materially from those in the forward-looking statements as a result of various factors. Among the factors that significantly impact our business and could impact our business in the future are:

the effect of the Restatement of our previously issued financial results for the years ended December 31, 2014 and 2013 as described in Note 2 to the quarterly unaudited consolidated condensed financial statements, and any claims, investigations or proceedings arising as a result;

the effectiveness of our efforts to remediate the material weakness in our internal controls over financial reporting described in Item 4 of this Quarterly Report and our ability to maintain effective internal controls and procedures in the future;

our reliance on our relationship with Popular, Inc. ( Popular ) for a significant portion of our revenues and with Banco Popular de Puerto Rico ( Banco Popular ), Popular s principal banking subsidiary, to grow our merchant acquiring business;

For as long as we are deemed to be controlled by Popular, we will be subject to supervision and examination by U.S. federal banking regulators, and our activities will be limited to those permissible for Popular. Furthermore, as a technology service provider to regulated financial institutions, we are subject to additional regulatory oversight and examination. As a regulated institution, we most likely will be required to obtain regulatory approval before engaging in certain new activities or businesses, whether organically or by acquisition;

our ability to renew our client contracts on terms favorable to us;

our dependence on our processing systems, technology infrastructure, security systems and fraudulent payment detection systems, as well as on our personnel and certain third parties with whom we do business, and the risks to our business if our systems are hacked or otherwise compromised;

our ability to develop, install and adopt new software, technology and computing systems;

a decreased client base due to consolidations and failures in the financial services industry;

the credit risk of our merchant clients, for which we may also be liable;

the continuing market position of the ATH network;

a reduction in consumer confidence, whether as a result of a global economic downturn or otherwise, which leads to a decrease in consumer spending;

our dependence on credit card associations, including any adverse changes in credit card association or network rules or fees;

changes in the regulatory environment and changes in international, legal, political, administrative or economic conditions;

the geographical concentration of our business in Puerto Rico, including our business with the government of Puerto Rico, which is facing severe fiscal challenges and fiscal and regulatory oversight uncertainties;

additional adverse changes in the general economic conditions in Puerto Rico, including the continued migration of Puerto Ricans to the U.S. mainland, which could negatively affect our customer base, general consumer spending, our cost of operations and our ability to hire and retain qualified employees;

operating an international business in multiple regions with potential political and economic instability, including Latin America;

our ability to execute our geographic expansion and acquisition strategies;

our ability to protect our intellectual property rights against infringement and to defend ourselves against claims of infringement brought by third parties;

our ability to recruit and retain the qualified personnel necessary to operate our business;

our ability to comply with U.S. federal, state, local and foreign regulatory requirements;

evolving industry standards and adverse changes in global economic, political and other conditions;

our high level of indebtedness and restrictions contained in our debt agreements, including the senior secured credit facilities, as well as debt that could be incurred in the future;

our ability to prevent a cybersecurity attack or breach in our information security;

our ability to generate sufficient cash to service our indebtedness and to generate future profits;

our exposure to climate risks in Puerto Rico;

our ability to refinance our debt;

the risk that the counterparty to our interest rate swap agreement fails to satisfy its obligations under the agreement, and

other factors discussed in this Report, included in the section titled Risk Factors.

These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. The Company does not undertake, and specifically disclaims any obligation, to update any of the forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by the federal securities laws. Investors should refer to the Company s Form 10-K for the year ended December 31, 2015 (the 2015 Form 10-K ) and to Part II, Item 1A, of this Form 10-Q for a discussion of factors that could cause events to differ from those suggested by the forward-looking statements, including factors set forth in the sections entitled Risk Factors and Management s Discussion and Analysis of Financial Condition and Results of Operations .

# **EVERTEC, Inc. (Unaudited) Consolidated Condensed Balance Sheets**

## (Dollar amounts in thousands, except for share information)

	June 30, 2016	December 31, 2015
Assets		
Current Assets:		
Cash	\$ 35,728	\$ 28,747
Restricted cash	7,601	11,818
Accounts receivable, net	72,164	73,715
Deferred tax asset		1,685
Prepaid expenses and other assets	21,976	18,758
Total current assets	137,469	134,723
Investment in equity investee	12,193	12,264
Property and equipment, net	35,358	34,128
Goodwill	372,001	368,133
Other intangible assets, net	302,356	312,059
Long-term deferred tax asset	531	
Other long-term assets	4,544	2,347
Total assets	\$ 864,452	\$ 863,654
Liabilities and stockholders equity		
Current Liabilities:		
Accrued liabilities	\$ 34,365	\$ 37,308
Accounts payable	18,122	21,216
Unearned income	3,703	2,877
Income tax payable	2,903	1,350
Current portion of long-term debt	26,500	22,750
Short-term borrowings	20,000	17,000
Total current liabilities	105,593	102,501
Long-term debt	604,676	619,297
Long-term deferred tax liability	17,415	20,614
Unearned income - long term	12,690	10,939
Other long-term liabilities	16,632	12,089
Total liabilities	757,006	765,440

Commitments and contingencies (Note 12)

Stockholders equity

Preferred stock, par value \$0.01; 2,000,000 shares authorized; none issued

Edgar Filing: EVERTEC, Inc. - Form 10-Q

Common stock, par value \$0.01; 206,000,000 shares authorized; 74,027,206 shares		
issued and outstanding at June 30, 2016 (December 31, 2015 - 74,988,210)	741	750
Additional paid-in capital		9,718
Accumulated earnings	116,986	95,328
Accumulated other comprehensive loss, net of tax	(13,708)	(7,582)
Total EVERTEC, Inc s stockholders equity	104,019	98,214
Non-controlling interest	3,427	
Total equity	107,446	98,214
Total liabilities and equity	\$ 864,452	\$ 863,654

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.

**Table of Contents** 

# **EVERTEC, Inc.** (Unaudited) Consolidated Condensed Statements of Income and Comprehensive Income (Dollar amounts in thousands, except per share information)

Revenues	Thr	ee months 2016		ed June 30, 2015 restated)	Siz	x months of 2016		June 30, 2015 restated)
	\$	23,277	\$	21,165	\$	46,167	\$	41,256
Merchant acquiring, net Payment processing (from affiliates: \$7,951, \$7,644,	Ф	23,211	Ф	21,103	Ф	40,107	Ф	41,230
\$15,806 and \$15,016)		28,157		26,759		55,132		53,136
Business solutions (from affiliates: \$35,660, \$35,617, \$70,958 and \$69,355)		46,238		45,481		91,852		90,510
Total revenues		97,672		93,405		193,151		184,902
Operating costs and expenses								
Cost of revenues, exclusive of depreciation and								
amortization shown below		41,966		41,004		85,374		80,954
Selling, general and administrative expenses		12,573		8,948		23,408		16,651
Depreciation and amortization		14,941		16,006		29,611		32,834
Total operating costs and expenses		69,480		65,958		138,393		130,439
Income from operations		28,192		27,447		54,758		54,463
Non-operating income (expenses)								
Interest income		92		127		179		231
Interest expense		(6,138)		(6,210)		(12,016)		(12,411)
Earnings (losses) of equity method investment		29		84		(101)		199
Other income		860		764		1,258		1,049
Total non-operating expenses		(5,157)		(5,235)		(10,680)		(10,932)
Income before income taxes		23,035		22,212		44,078		43,531
Income tax expense		2,801		2,645		4,677		5,420
		·		·		·		·
Net income		20,234		19,567		39,401		38,111
Less: Net (loss) income attributable to non-controlling interest		(1)				18		
Net income attributable to EVERTEC, Inc. s common stockholders		20,235		19,567		39,383		38,111

Edgar Filing: EVERTEC, Inc. - Form 10-Q

Other comprehensive (loss) income, net of tax of \$442, \$26, \$445 and \$33				
Foreign currency translation adjustments	(2,047)	(87)	(1,579)	802
Loss on cash flow hedge	(1,475)		(4,547)	
Total comprehensive income attributable to EVERTEC, Inc. s common stockholders	\$ 16,712	\$ 19,480	\$ 33,257	\$ 38,913
Net income per common share - basic attributable to EVERTEC, Inc. s common stockholders	\$ 0.27	\$ 0.25	\$ 0.53	\$ 0.49
Net income per common share - diluted attributable to EVERTEC, Inc. s common stockholders	\$ 0.27	\$ 0.25	\$ 0.53	\$ 0.49
Cash dividends declared per share	\$ 0.10	\$ 0.10	\$ 0.20	\$ 0.20

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.

# EVERTEC, Inc. (Unaudited) Consolidated Condensed Statement of Changes in Stockholders Equity

(Dollar amounts in thousands, except share information)

	Number of Shares of Common Stock	Common Stock	Additional Paid-in Capital		cumulated Otl Comprehens <b>N</b> o Loss		Total intockholders Equity
Balance at December			_				
31, 2015	74,988,210	\$ 750	\$ 9,718	\$ 95,328	\$ (7,582)	\$	\$ 98,214
Share-based							
compensation recognized			3,403				3,403
Repurchase of common							
stock	(1,043,379)	(10)	(12,831)	(2,761)			(15,602)
Restricted stock units							
delivered, net of cashless	82,375	1	(290)				(289)
Net income				39,383		18	39,401
Cash dividends declared							
on common stock				(14,964)			(14,964)
Non-controlling interest							
on acquisition						3,409	3,409
Other comprehensive							
loss					(6,126)		(6,126)
Balance at June 30,							
2016	74,027,206	\$ 741	\$	\$ 116,986	\$ (13,708)	\$ 3,427	\$ 107,446

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.

# **EVERTEC, Inc. (Unaudited) Consolidated Condensed Statements of Cash Flows**

# (Dollar amounts in thousands)

		nonths e	June 30, 2015 restated)
Cash flows from operating activities			
Net income	\$ 3	9,401	\$ 38,111
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	2	9,611	32,834
Amortization of debt issue costs and accretion of discount		1,939	1,621
Provision for doubtful accounts and sundry losses		858	622
Deferred tax benefit	(	1,537)	(1,740)
Share-based compensation		3,403	2,191
Unrealized gain of indemnification assets			(12)
Loss on disposition of property and equipment and other intangibles		122	1
Losses (earnings) of equity method investment		101	(199)
Decrease (increase) in assets:			
Accounts receivable, net		2,776	1,998
Prepaid expenses and other assets		2,972)	(1,691)
Other long-term assets		1,826)	(50)
(Decrease) increase in liabilities:		. ,,	()
Accounts payable and accrued liabilities	(	6,793)	1,263
Income tax payable		1,553	(1,875)
Unearned income		2,578	1,580
Other long-term liabilities		210	2,027
Total adjustments	3	0,023	38,570
Net cash provided by operating activities	6	9,424	76,681
Cash flows from investing activities			
Net decrease (increase) in restricted cash		4,217	(543)
Additions to software	(1	0,015)	(6,713)
Acquisitions, net of cash acquired	(	5,947)	
Property and equipment acquired	(	9,017)	(8,649)
Proceeds from sales of property and equipment		40	11
Net cash used in investing activities	(2	0,722)	(15,894)
Cash flows from financing activities			
Statutory minimum withholding taxes paid on share-based compensation		(290)	(31)
Net increase (decrease) in short-term borrowings		3,000	(19,000)
The mercuse (decrease) in short-term borrowings		2,000	(17,000)

Edgar Filing: EVERTEC, Inc. - Form 10-Q

Repayment of short-term borrowing for purchase of equipment and software	(778)	
Dividends paid	(14,964)	(15,542)
Credit amendment fees	(3,587)	
Repurchase of common stock	(15,602)	(9,991)
Repayment of long-term debt	(9,500)	(9,500)
Net cash used in financing activities	(41,721)	(54,064)
Net increase in cash	6,981	6,723
Cash at beginning of the period	28,747	32,114
Cash at end of the period	\$ 35,728	\$ 38,837
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 10,225	\$ 10,950
Cash paid for income taxes	4,815	3,601
Supplemental disclosure of non-cash activities:		
Foreign currency translation adjustments	\$ (1,579)	\$ 802
Payable due to vendor related to software acquired	3,556	1,125

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.

# **Notes to Unaudited Consolidated Condensed Financial Statements**

Note 1	The Company and Basis of Presentation	6
Note 2	Restatement of Previously Reported Financial Information	6
Note 3	Recent Accounting Pronouncements	6
Note 4	Property and Equipment, net	6
Note 5	Goodwill and Other Intangible Assets	7
Note 6	Debt and Short-Term Borrowings	8
Note 7	Financial Instruments and Fair Value Measurements	9
Note 8	Equity	11
Note 9	Share-based Compensation	11
Note 10	Income Tax	12
Note 11	Net Income Per Common Share	13
Note 12	Commitments and Contingencies	13
Note 13	Related Party Transactions	14
Note 14	Segment Information	15
Note 15	Subsequent Events	16

## Note 1 The Company and Basis of Presentation

## The Company

EVERTEC, Inc. (formerly known as Carib Latam Holdings, Inc.) and its subsidiaries (collectively the Company, or EVERTEC) is the leading full-service transaction processing business in Latin America and the Caribbean. The Company is based in Puerto Rico and provides a broad range of merchant acquiring, payment processing and business process management services across 18 countries in the region. EVERTEC owns and operates the ATH network, one of the leading automated teller machine (ATM) and personal identification number (PIN) debit networks in Latin America. In addition, EVERTEC provides a comprehensive suite of services for core bank processing, cash processing and technology outsourcing in the regions the Company serves. EVERTEC serves a broad and diversified customer base of leading financial institutions, merchants, corporations and government agencies with solutions that are essential to their operations, enabling them to issue, process and accept transactions securely.

#### **Basis of Presentation**

The unaudited consolidated condensed financial statements of EVERTEC have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The preparation of the accompanying unaudited consolidated condensed financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the unaudited consolidated condensed financial statements. Actual results could differ from these estimates.

Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted from these statements pursuant to the rules and regulations of the SEC and, accordingly, these consolidated condensed financial statements should be read in conjunction with the Audited Consolidated Financial Statements of the Company for the year ended December 31, 2015, included in the Company s 2015 Form 10-K. In the opinion of management, the accompanying consolidated condensed financial statements, prepared in accordance with GAAP, contain all adjustments necessary for a fair presentation. All significant intercompany accounts and transactions have been eliminated in consolidation.

## **Note 2** Restatement of Previously Issued Financial Information

This Note 2 to the unaudited consolidated condensed financial statements discloses the nature of the restatement matters and adjustments and shows the impact of the restatement for the quarter and six month period ended June 30, 2015, which is referred to as the Restatement.

The Restatement corrects material errors involved with the accounting for tax positions taken in the 2010 tax year. The Restatement corrects an error in the recognition of a deferred tax asset originating from 2010 tax deductions and the corresponding net operating loss for transaction costs that were based on an uncertain tax position and corrects an error related to the accounting for 2010 debt issuance cost tax deductions based on an uncertain tax position that affected book tax temporary differences and differences in the applicable tax rates over the affected period. These differences impacted deferred tax liability calculations over the affected period. The Restatement also establishes a liability for potential tax liabilities including penalties and interest related to these uncertain tax positions. In the third quarter of 2015, the liability for exposure to potential tax, interest and penalties with respect to the referenced 2010 debt issuance cost deductions was reversed in full as the related statute of limitations expired in such period. This tax liability reversal triggered recognition of a tax benefit of \$11.8 million in the third quarter of 2015.

The Restatement also corrects other miscellaneous insignificant accounting errors. These errors, individually and in the aggregate, would not have required a restatement.

Restatement Background - Restatement adjustments needed to correct errors in accounting for 2010 uncertain tax positions

During the preparation of the consolidated financial statements for the year ended December 31, 2015, Management became aware of a potential misapplication of *Accounting Standards Codification Topic 740 Income Taxes* ( *ASC 740* ) in relation to the accounting for the tax benefit of certain 2010 transaction costs associated with the acquisition in September 2010 when Apollo acquired a 51% indirect ownership interest in EVERTEC as part of a merger (the Merger ). Certain transaction costs were deducted for tax purposes, increasing the Company s net operating loss and the corresponding deferred tax asset ( DTA ) by \$14.3 million at December 31, 2010. In accordance with ASC 740 if a tax deduction is not more likely than not of being sustained upon examination by the tax authority, based on its technical merits, a liability must be recognized to reflect the potential obligation to the taxing authority, including penalties and interest. Upon review, Management determined that its original conclusion that the tax benefit of the 2010 transaction cost tax deductions was not an uncertain tax position was incorrect. This erroneous conclusion created a material error requiring a restatement of prior periods.

As part of its restatement preparation and diligence, Management reviewed the accounting for tax positions taken with respect to the amount and timing of tax deductions for 2010 debt issuance costs. Those costs were deducted entirely in 2010. Upon review, Management concluded that the immediate deduction of these costs represented an uncertain tax position. As the deduction was not accounted for as an uncertain tax position, Management concluded there was an error that required correction. In order to correct this error, Management determined the portion of the debt issuance costs that were more likely than not of being allowed as a deduction in 2010 and calculated the resulting liability for unrecognized tax benefits as of December 31, 2010 and subsequent periods. A liability was established for potential tax liabilities including penalties and interest related to the uncertain tax position over the period of exposure. In the third quarter of 2015, the liability for exposure to potential tax, interest and penalties with respect to the 2010 debt issuance cost deduction was reversed in full as the related statute of limitations expired in such period. This tax liability reversal triggered recognition of a tax benefit of \$11.8 million in the third quarter of 2015.

The Restatement reflects the accounting for the referenced 2010 tax deductions as uncertain tax positions following ASC 740 and its impact on the affected years through 2014.

## Restatement adjustments

In addition to the above Restatement adjustments, Management elected to correct previously uncorrected misstatements included within Management s Staff Accounting Bulletin No. 99 (SAB 99) analysis wherein individual insignificant adjustments are tracked, aggregated and measured for purposes of determining whether in the aggregate such errors are material for the years ended December 31, 2014 and 2013 and for adjustments that affect the beginning balance as of January 1, 2013.

A brief summary of the restatement adjustments and the referenced SAB 99 corrective adjustments and other insignificant miscellaneous adjustments is described below and reflected and quantified, as applicable, in the table below. The adjustments are cross-referenced to the table below.

#### Restatement Adjustments (a)

Accounting for uncertain tax positions related to 2010 tax deductions The Company corrected an error to reflect an uncertain tax position with respect to a 2010 tax deduction for certain transaction costs that increased the net operating loss and related DTA. The tax position created a \$14.3 million increase to the deferred tax asset as of December 31, 2010. The deferred tax asset was based on a tax position that did not meet the required recognition threshold under ASC 740 of more likely than not of being sustained upon examination. Thus, the Company has derecognized the deferred tax asset in accordance with ASC 740 and, in addition, established a reserve for the exposure to potential penalties and interest. The Company corrected an error pertaining to the accounting for a 2010 tax deduction for debt issuance costs, the timing of which constituted an uncertain tax position. To correct the error over the restatement period, the Company established a reserve for potential penalties and interest due to the premature deduction of the costs. This reserve was reversed in the third quarter of 2015 as the statute of limitations lapsed in such period. In addition the Company calculated the tax impact of the other corrective adjustments related to revenue and expenses detailed below.

## Other Insignificant Corrective Adjustments

1. *Revenue recognition* The Company corrected errors related to revenue recognition of certain multiple element arrangements, by deferring certain revenues and recognizing such revenues over the expected customer life in

accordance with ASC 605-25, Revenue Recognition-Multiple Element Arrangements.

- 2. Cost of revenues and deferred costs The Company corrected the timing of expense recognition pertaining to certain completed projects for which costs had been previously deferred and not timely recognized on the income statement at completion.
- 3. *Compensation expense* The Company corrected an error related to the timing of recognition of certain termination agreements with former employees.
- 4. *Cost of revenues and intangible assets* The Company corrected certain errors related to the timing of capitalization of internally developed software.

7

The table below summarizes the effects of the Restatement adjustments and reclassifications on the unaudited consolidated condensed statement of income for the quarter and six-month period ended June 30, 2015:

	Three month period ended June 30, 2015								
	previously reported		tatement ustmentco			tsAs restated	Reference		
Revenues	1	J			J				
Merchant Acquiring, net	\$ 21,165	\$		\$		\$ 21,165			
Payment Processing	26,759					26,759			
Business Solutions	45,317				164	45,481	1		
Total revenues	93,241				164	93,405			
Operating costs and expenses									
Cost of revenues, exclusive of									
depreciation and amortization shown									
below	40,665				339	41,004	2, 3		
Selling, general and administrative									
expenses	8,948					8,948			
Depreciation and amortization	16,006					16,006			
Total operating costs and expenses	65,619				339	65,958			
Income from operations	27,622				(175)	27,447			
Non-operating income (expenses)									
Interest income	127					127			
Interest expense	(6,210)					(6,210)			
Earnings of equity method investment	84					84			
Other income	764					764			
Total non-operating expenses	(5,235)					(5,235)			
1 5 1						( ) /			
Income before income taxes	22,387				(175)	22,212			
Income tax expense	2,120		525			2,645	a		
•	,					ŕ			
Net income	20,267		(525)		(175)	19,567			
Other comprehensive (loss) income, net of tax									
Foreign currency translation adjustments	(87)					(87)			
Total comprehensive income	\$ 20,180	\$	(525)	\$	(175)	\$ 19,480			
Net income per common share - basic	\$ 0.26	\$	(0.01)	\$		\$ 0.25			

Net income per common share - diluted	\$	0.26	\$	(0.01) \$	\$ 0.25
Net income per common share - unuteu	J)	0.20	D)	(0.01)	\$ U.23

	Six month period ended June 30, 2015								
	As previous	lu Do	etetement	Othor	immaterial	As			
	reporte	•			e adjustments		Reference		
Revenues	теропе	4 710	ijastinenæ	orrectiv	e adjustificitis	restated	Reference		
Merchant Acquiring, net	\$ 41,25	66 \$		\$		\$ 41,256			
Payment Processing	53,13					53,136			
Business Solutions	90,18	31			329	90,510	1		
Total revenues	184,57	'3			329	184,902			
Operating costs and expenses									
Cost of revenues, exclusive of									
depreciation and amortization shown below	80,46	50			494	80,954	2, 3, 4		
Selling, general and administrative									
expenses	16,65	51				16,651			
Depreciation and amortization	32,83	4				32,834			
Total operating costs and expenses	129,94	-5			494	130,439			
Income from operations	54,62	28			(165)	54,463			
Non-operating income (expenses)									
Interest income	23	1				231			
Interest expense	(12,41					(12,411)			
Earnings of equity method investment	19					199			
Other income	1,04	.9				1,049			
Total non-operating expenses	(10,93	52)				(10,932)			
Income before income taxes	43,69	06			(165)	43,531			
Income tax expense	4,36	6	1,054			5,420	a		
Net income	39,33	0	(1,054)		(165)	38,111			
Other comprehensive (loss) income, net of tax									
Foreign currency translation adjustments	80	)2				802			
Total comprehensive income	\$ 40,13	\$2 \$	(1,054)	\$	(165)	\$ 38,913			
Net income per common share - basic	\$ 0.5	\$1 \$	(0.02)	\$		\$ 0.49			
Net income per common share - diluted	\$ 0.5	51 \$	(0.02)	\$		\$ 0.49			

The Restatement adjustments affecting the unaudited consolidated condensed statement of cash flows for the six-month period ended June 30, 2015 are insignificant and predominantly included in the Company s net income from operations, offset by non-cash adjustments to net income and changes in operating assets and liabilities. The non-cash

adjustments include adjustments to deferred taxes and the reclassification corrections described in the table above and in Note 1 to the Audited Consolidated Financial Statements included in the 2015 Form 10-K. There were no significant adjustments, related to cash used in investing and financing activities.

8

## **Note 3** Recent Accounting Pronouncements

Recently adopted accounting pronouncements

In November 2015, the Financial Accounting Standards Board (FASB) issued updated guidance to simplify the classification of deferred income taxes. The amendments in this Update require that deferred tax liabilities and assets be classified as noncurrent in a classified statement of financial position. The amendments in this Update apply to all entities that present a classified statement of financial position. The current requirement that deferred tax liabilities and assets of a tax-paying component of an entity be offset and presented as a single amount is not affected by the amendments in this Update. The amendments in this Update are effective for financial statements issued for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Earlier application is permitted for all entities as of the beginning of an interim or annual reporting period. The amendments in this Update may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. If an entity applies the guidance prospectively, the entity should disclose in the first interim and first annual period of change, the nature of and reason for the change in accounting principle and a statement that prior periods were not retrospectively adjusted. If an entity applies the guidance retrospectively, the entity should disclose in the first interim and first annual period of change the nature of and reason for the change in accounting principle and quantitative information about the effects of the accounting change on prior periods. The Company adopted this guidance on its Balance Sheet for June 30, 2016. The Company applied this guidance prospectively and the guidance was not retrospectively adjusted in the December 31, 2015 balance sheet. This guidance was adopted to simplify the presentation of deferred tax assets and liabilities. Please refer to the accompanying balance sheet for presentation.

## Recent Accounting Pronouncements

The FASB has issued the following accounting pronouncements and guidance relevant to the Company s operations:

In June 2016, the FASB issued updated guidance for the measurement of credit losses on financial instruments. The amendments in this Update require a financial asset (or a group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of the financial asset or assets to present the net carrying value at the amount expected to be collected on the financial asset. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount. An entity must use judgment in determining the relevant information and estimation methods that are appropriate in its circumstances. The amendments in this Update are effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. All entities may adopt the amendments in this Update earlier as of the fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. An entity will apply the amendments in this Update through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (that is, a modified-retrospective approach). The Company is currently evaluating the impact of the adoption of this guidance on its consolidated financial statements, if any.

#### **Note 4** Property and Equipment, net

Property and equipment, net consists of the following:

(Dollar amounts in thousands)

June 30, 2016 December 31, 2015

Edgar Filing: EVERTEC, Inc. - Form 10-Q

#### **Useful life** in years \$ **Buildings** 30 1,578 \$ 1,606 Data processing equipment 3 - 5 102,302 94,523 Furniture and equipment 3 - 20 7,942 8,170 Leasehold improvements 5 -10 3,789 3,649 115,611 107,948 Less - accumulated depreciation and amortization (81,652)(75,244)Depreciable assets, net 33,959 32,704 Land 1,399 1,424 \$ Property and equipment, net 35,358 34,128

Depreciation and amortization expense related to property and equipment for the three and six months ended June 30, 2016 amounted to \$3.4 million and \$6.8 million, respectively, compared to \$3.3 million and \$7.4 million, respectively, for the same periods in 2015.

## Note 5 Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill, allocated by reportable segments, were as follows (See Note 13):

	$\mathbf{N}$	<b>Ierchant</b>	<b>Payment</b>	<b>Business</b>	
(Dollar amounts in thousands)	Acq	uiring, net	<b>Processing</b>	<b>Solutions</b>	Total
Balance at December 31, 2015	\$	138,121	\$ 183,496	\$ 46,516	\$ 368,133
Goodwill attributable to acquisition			4,991		4,991
Foreign currency translation adjustments			(912)	(211)	(1,123)
Balance at June 30, 2016	\$	138,121	\$ 187,575	\$ 46,305	\$ 372,001

Goodwill is tested for impairment on an annual basis, or more often if events or changes in circumstances indicate there may be impairment. The goodwill impairment test is a two-step process at each reporting unit level. The first step (Step 1) compares the estimated fair value of the reporting units to their carrying values, including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is not considered impaired and the second step of the impairment test is unnecessary. If needed, the second step (Step 2) consists of comparing the implied fair value of the reporting units with the carrying amount of that goodwill. There were no triggering events or changes in circumstances that, subsequent to the impairment test, would have required an additional impairment evaluation. No impairment losses were reconized for the six months ended June 30, 2016 or 2015.

The carrying amount of other intangible assets at June 30, 2016 and December 31, 2015 consisted of the following:

(Dollar amounts in thousands)	June 30, 2016			
		Gross	Accumulated	Net carrying
	Useful life in years	amount	amortization	amount
Customer relationships	10 - 14	\$325,510	\$ (129,870)	\$ 195,640
Trademark	10 - 15	39,950	(19,918)	20,032
Software packages	3 - 10	165,790	(113,972)	51,818
Non-compete agreement	15	56,539	(21,673)	34,866
Other intangible assets, net		\$ 587,789	\$ (285,433)	\$ 302,356

(Dollar amounts in thousands)	December 31, 2015			
	Useful life	Gross	Accumulated	Net carrying
	in years	amount	amortization	amount
Customer relationships	10 - 14	\$ 322,632	\$ (117,963)	\$ 204,669
Trademark	10 - 15	39,950	(18,186)	21,764
Software packages	3 - 10	155,611	(106,735)	48,876
Non-compete agreement	15	56,539	(19,789)	36,750
Other intangible assets, net		\$ 574,732	\$ (262,673)	\$ 312,059

For the three and six months ended June 30, 2016, the Company recorded amortization expense related to other intangibles of \$11.4 million and \$22.7 million, respectively, compared to \$12.7 million and \$25.4 million for the corresponding 2015 periods.

The estimated amortization expense of the balances outstanding at June 30, 2016 for the next five years is as follows:

(Dollar amounts in thousands)	
Remaining 2016	\$21,706
2017	41,419
2018	37,872
2019	35,403
2020	32,991

10

## Note 6 Debt and Short-Term Borrowings

Total debt as of June 30, 2016 and December 31, 2015 was as follows:

(Dollar amounts in thousands)	June 30, 2016	Dec	ember 31, 2015
Senior Secured Credit Facility (Term A) due on			
April 17, 2018 paying interest at a variable interest			
rate (London InterBank Offered Rate ( LIBOR ) plus			
applicable margin <sup>(1)(3)</sup> )	\$ 252,251	\$	260,324
Senior Secured Credit Facility (Term B) due on			
April 17, 2020 paying interest at a variable interest			
rate (LIBOR Rate plus applicable margin <sup>(2)(3)</sup> )	378,925		381,723
Senior Secured Revolving Credit Facility expiring on			
April 17, 2018 paying interest at a variable interest			
rate	20,000		17,000
Note Payable due on October 1, 2017 <sup>(3)</sup>	2,255		2,967
Note Payable due on July 31, 2017 <sup>(3)</sup>	714		685
Note Payable due on April 30, 2021 <sup>(3)</sup>	587		
Total debt	\$ 654,732	\$	662,699

- (1) Applicable margin of 2.25% at June 30, 2016 and December 31, 2015.
- (2) Subject to a minimum rate ( LIBOR floor ) of 0.75% plus applicable margin of 2.50% at June 30, 2016 and December 31, 2015.
- (3) Net of unaccreted discount.

Senior Secured Credit Facilities

#### Term A Loan

As of June 30, 2016, the unpaid principal balance of the Term A Loan was \$255.0 million. The Term A Loan requires principal payments on the last business day of each quarter equal to (a) 1.250% of the original principal amount commencing on September 30, 2013 through June 30, 2016; (b) 1.875% of the original principal amount from September 30, 2016 through June 30, 2017; (c) 2.50% of the original principal amount from September 30, 2017 through March 31, 2018; and (d) the remaining outstanding principal amount on the maturity of the Term A Loan on April 17, 2018. Interest is based on EVERTEC Group LLC s ( EVERTEC Group ) first lien secured net leverage ratio and payable at a rate equal to, at the Company s option, either (a) LIBOR Rate plus an applicable margin ranging from 2.00% to 2.50%, or (b) Base Rate, as defined in the 2013 Credit Agreement, plus an applicable margin ranging from 1.00% to 1.50%. Term A Loan has no LIBOR or Base Rate minimum or floor.

#### Term B Loan

As of June 30, 2016, the unpaid principal balance of the Term B Loan was \$388.0 million. The Term B Loan requires principal payments on the last business day of each quarter equal to 0.250% of the original principal amount

commencing on September 30, 2013 and the remaining outstanding principal amount on the maturity of the Term B Loan on April 17, 2020. Interest is based on EVERTEC Group s first lien secured net leverage ratio and payable at a rate equal to, at the Company s option, either (a) LIBOR Rate plus an applicable margin ranging from 2.50% to 2.75%, or (b) Base Rate plus an applicable margin ranging from 1.50% to 1.75%. The LIBOR Rate and Base Rate are subject to floors of 0.75% and 1.75%, respectively.

#### Revolving Credit Facility

The revolving credit facility has an available balance up to \$100.0 million, with an interest rate on loans calculated the same as the applicable Term A Loan rate. The facility matures on April 17, 2018 and has a commitment fee payable one business day after the last business day of each quarter calculated based on the daily unused commitment during the preceding quarter. The commitment fee for the unused portion of this facility ranges from 0.125% to 0.375% and is based on EVERTEC Group s first lien secured net leverage ratio. As of June 30, 2016, the outstanding balance of the revolving credit facility was \$20.0 million.

All loans may be prepaid without premium or penalty.

The senior secured credit facilities contain various restrictive covenants. The Term A Loan and the revolving credit facility (subject to certain exceptions) require us to maintain on a quarterly basis a specified maximum senior secured leverage ratio of up to 6.60 to 1.00

11

as defined in the 2013 Credit Agreement (total first lien secured debt to adjusted EBITDA). In addition, the 2013 Credit Agreement, among other things: (a) limits our ability and the ability of our subsidiaries to incur additional indebtedness, incur liens, pay dividends or make certain other restricted payments and enter into certain transactions with affiliates; (b) restricts our ability to enter into agreements that would limit the ability of our subsidiaries to pay dividends or make certain payments to us; and (c) places restrictions on our ability and the ability of our subsidiaries to merge or consolidate with any other person or sell, assign, transfer, convey or otherwise dispose of all or substantially all of our assets.

#### Credit Amendment fees

During the second quarter of 2016, in connection with the Company s Senior Secured Credit Facilities, EVERTEC Group, together with certain other direct and indirect subsidiaries of the Company, entered into a second amendment and waiver to the outstanding Credit Agreement. The Company paid each lender that consented to the amendment a fee equal to 0.50% of the aggregate principal amount of outstanding term loans and revolving commitments held by such lender. The credit amendment fees paid during the second quarter of 2016 amounted to \$3.6 million.

#### Notes payable

In December 2014, June 2015 and May 2016, EVERTEC entered into non-interest bearing financing agreements amounting to \$4.6 million, \$1.1 million, and \$0.7 million, respectively, to purchase software. As of June 30, 2016, the outstanding principal balance of the notes payable is \$3.8 million. The current portion of these notes is recorded as part of accounts payable and the long-term portion is included in other long-term liabilities.

#### Interest Rate Swap

As of June 30, 2016, the Company has entered into the following interest rate swap transaction converting a portion of the interest rate exposure on our Term B loan from variable to fixed:

Effective date	<b>Maturity Date</b>	<b>Notional Amount</b>	Variable Rate	Fixed Rate
January 2017	April 2020	\$200 million	1-month LIBOR	1.9225%

The Company has accounted for this transaction as a cash flow hedge. The fair value of the Company s derivative instruments is determined using standard valuation models. The significant inputs used in these models are readily available in public markets, or can be derived from observable market transactions, and therefore have been classified as Level 2. Inputs used in these standard valuation models for derivative instruments include the applicable forward rates and discount rates.

As of June 30, 2016 and December 31, 2015 the carrying amount of the derivative instruments on the Company s balance sheet is as follows:

	June	30, 2016	Decemb	er 31, 2015
Other long-term liabilities	\$	5,061	\$	515

The cash flow hedge is considered highly effective and no impact on earnings is expected due to hedge ineffectiveness.

## Note 7 Financial Instruments and Fair Value Measurements

Recurring Fair Value Measurements

Fair value measurement provisions establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. This guidance describes three levels of input that may be used to measure fair value:

**Level 1**: Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets at the measurement date.

**Level 2**: Inputs, other than quoted prices included in Level 1, which are observable for the asset or liability through corroboration with market data at the measurement date.

**Level 3**: Unobservable inputs that reflect management s best estimate of what market participants would use in pricing the asset or liability at the measurement date.

12

The Company uses observable inputs when available. Fair value is based upon quoted market prices when available. If market prices are not available, the Company may employ internally-developed models that mostly use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. The Company limits valuation adjustments to those deemed necessary to ensure that the financial instrument s fair value adequately represents the price that would be received or paid in the marketplace. Valuation adjustments may include consideration of counterparty credit quality and liquidity as well as other criteria. The estimated fair value amounts are subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in estimating fair value could affect the results. The fair value measurement levels are not indicative of risk of investment.

The following table summarizes fair value measurements by level at June 30, 2016 and December 31, 2015 for assets measured at fair value on a recurring basis:

(Dollar amounts in thousands)	Level 1	Level 2	Level 3	Total
June 30, 2016				
Financial liabilities:				
Interest rate swap	\$	\$ 5,061	\$	\$5,061
December 31, 2015				
Financial liabilities:				
Interest rate swap	\$	\$ 515	\$	\$ 515

The fair value of financial instruments is price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value estimates are made at a specific point in time based on the type of financial instrument and relevant market information. Many of these estimates involve various assumptions and may vary significantly from amounts that could be realized in actual transactions.

For those financial instruments with no quoted market prices available, fair values have been estimated using present value calculations or other valuation techniques, as well as management s best judgment with respect to current economic conditions, including discount rates and estimates of future cash flows.

The following table presents the carrying value, as applicable, and estimated fair values for financial instruments at June 30, 2016 and December 31, 2015:

	June 30	<b>June 30, 2016</b>		31, 2015
	Carrying	Fair	Carrying	Fair
(Dollar amounts in thousands)	Amount	Value	Amount	Value
Financial liabilities:				
Interest rate swap	\$ 5,061	\$ 5,061	\$ 515	\$ 515
Senior secured term loan A	252,251	242,888	262,323	250,688
Senior secured term loan B	378,925	376,360	386,172	373,749

The fair value of the senior secured term loan at June 30, 2016 and December 31, 2015 were obtained using the prices provided by third party service providers. Their pricing is based on various inputs such as: market quotes, recent trading activity in a non-active market or imputed prices. Also, the pricing may include the use of an algorithm that

could take into account movement in the general high yield market, among other variants.

The senior secured term loans, which are not measured at fair value in the balance sheets, would be categorized as Level 3 in the fair value hierarchy.

13

## Note 8 Equity

Accumulated Other Comprehensive loss

The following table provides a summary of the changes in the balances of accumulated other comprehensive loss for the six month period ended June 30, 2016:

	U	n Currency Inslation		
	Adj	ustments	Cash I	Flow Hedge
Balance - December 31, 2015	\$	(7,067)	\$	(515)
Additions		(1,579)		(4,547)
Balance - June 30, 2016	\$	(8,646)	\$	(5,062)

## **Note 9** Share-based Compensation

#### Equity Incentive Plans

On September 30, 2010, the Holdings Board of Directors adopted the Carib Holdings, Inc. 2010 Equity Incentive Plan (the 2010 Plan ) to grant stock options, rights to purchase shares, restricted stock units and other stock-based rights to employees, directors, consultants and advisors. On April 17, 2012, in connection with the Reorganization, EVERTEC, Inc. assumed the 2010 Plan and all of the outstanding equity awards issued thereunder or subject thereto. EVERTEC, Inc. reserved 5,843,208 shares of its common stock for issuance upon exercise and grants of stock options, restricted stock and other equity awards under the 2010 Plan.

In connection with the Company s initial public offering, the Company adopted the EVERTEC, Inc. 2013 Equity Incentive Plan (the 2013 Plan and, together with the 2010 Plan, the Equity Incentive Plans ). Under the 2013 Plan, 5,956,882 shares of its common stock are reserved for issuance upon exercise and grants of stock options, restricted stocks and other equity awards. In connection with the adoption of the 2013 Plan, the 2010 Plan remains in effect. However, no new awards will be granted under the 2010 Plan. The Equity Incentive Plans have a contractual term of ten years.

The following table summarizes the stock options activity for the six months ended June 30, 2016:

		Weight	ted-Average
	Shares	exer	cise price
Outstanding December 31, 2015	140,000	\$	18.88
Outstanding June 30, 2016	140,000	\$	18.88
Exercisable at June 30, 2016	66,667	\$	24.01

Management uses the fair value method of recording stock-based compensation as described in the guidance for stock compensation in ASC topic 718.

Long-term Incentive Plan

In the first quarter of 2015, the Compensation Committee of the Board of Directors approved grants of restricted stock units (RSUs) to executives and certain employees pursuant to the 2015 Long-Term Incentive Program (2015 LTIP) under the terms of our 2013 Equity Incentive Plan. Under the 2015 LTIP, the Company granted restricted stock units to eligible participants as time-based awards and/or performance-based awards.

In the first quarter of 2016, the Compensation Committee of the Board of Directors approved grants of restricted stock units (RSUs) to executives and certain employees pursuant to the 2016 Long-Term Incentive Program (2016 LTIP) under the terms of our 2013 Equity Incentive Plan. Under the 2016 LTIP, the Company granted restricted stock units to eligible participants as time-based awards and/or performance-based awards.

The vesting of the RSUs is dependent upon service, market, and/or performance conditions as defined in the grants. Employees that received time-based awards with service conditions are entitled to receive a specific number of shares of the Company s common

14

stock on the vesting date if the employee is providing services to the Company on the vesting date. Time-based awards vest over a period of three years in substantially equal installments commencing on the start of the fiscal year during which the RSUs were granted or on the grant dateand ending on January 1st of each year for the 2015 LTIP and on mid-February of each year for 2016 LTIP. Employees that received awards with market conditions are entitled to receive a specific number of shares of the Company s common stock on the vesting date if the Company s total shareholder return ( TSR ) target relative to a specified group of industry peer companies is achieved. Employees that received awards with performance conditions are entitled to receive a specific number of shares of the Company s common stock on the vesting date if the Compound Annual Growth Rate ( CAGR ) of Diluted EPS target is achieved. Performance and market-based awards vest at the end of the performance period which commenced on the start of the fiscal year during which the RSUs were granted or on the grant date and ends on January 1, 2018 for 2015 LTIP and on February 19, 2019 for the 2016 LTIP. Awards are forfeited if the employee voluntarily ceases to be employed by the Company prior to vesting.

The following table summarizes nonvested restricted shares and RSUs activity for the six months ended June 30, 2016:

		Weight	ted-average
Nonvested restricted shares and RSUs	Shares	grant da	ate fair value
Nonvested at December 31, 2015	491,726	\$	22.32
Forfeited	(17,040)		22.23
Vested	(103,548)		21.91
Granted	816,139		11.78
Nonvested at June 30, 2016	1,187,277	\$	15.11

For the three and six months ended June 30, 2016 and 2015, the Company recognized \$1.8 million and \$3.4 million and \$1.5 million and \$2.2 million of share-based compensation expense, respectively.

As of June 30, 2016, the unrecognized share-based compensation expense related to stock options amounting to \$0.2 million is expected to be recognized over a weighted average period of 0.69 year. For the same period, the maximum unrecognized cost for restricted stocks and RSU s was \$13.8 million. The cost is expected to be recognized over a weighted average period of 2.27 years.

### Note 10 Income Tax

The components of income tax expense for the three and six months ended June 30, 2016 and 2015 consisted of the following:

	Thre	ee months	ended	l June 30,	Six	June 30,		
(Dollar amounts in thousands)		2016		2015		2016		2015
			(As	restated)			(As	restated)
Current tax provision	\$	3,534	\$	3,618	\$	6,214	\$	7,160
Deferred tax benefit		(733)		(973)		(1,537)		(1,740)

Edgar Filing: EVERTEC, In	nc Form	10-Q
---------------------------	---------	------

Income tax expense \$ 2,801 \$ 2,645 \$ 4,677 \$ 5,420

15

The Company conducts operations in Puerto Rico and certain countries in Latin America. As a result, the income tax expense includes the effect of taxes paid to the Puerto Rico government as well as foreign jurisdictions. The following table presents the components of income tax expense for the three and six months ended June 30, 2016 and 2015 and its segregation based on location of operations:

	e months 2016		l June 30, 2015	months <b>6 2016</b>		June 30, 2015
(Dollar amounts in thousands)		(As i	restated)		(As	restated)
Current tax provision						
Puerto Rico	\$ 1,795	\$	2,678	\$ 3,561	\$	5,327
United States	72		159	236		301
Foreign countries	1,667		781	2,417		1,532
Total currrent tax provision	\$ 3,534	\$	3,618	\$ 6,214	\$	7,160
Deferred tax (benefit) provision						
Puerto Rico	\$ (431)	\$	(672)	\$ (910)	\$	(1,340)
United States	(26)		(33)	(51)		(59)
Foreign countries	(276)		(268)	(576)		(341)
Total deferred tax (benefit) provision	\$ (733)	\$	(973)	\$ (1,537)	\$	(1,740)

Taxes payable to foreign countries by EVERTEC s subsidiaries will be paid by such subsidiary and the corresponding liability and expense will be presented in EVERTEC s consolidated financial statements.

As of June 30 2016, the gross deferred tax asset amounted to \$4.6 million and the gross deferred tax liability amounted to \$21.5 million, compared to \$3.5 million and \$22.4 million as of December 31, 2015.

Pursuant to the provision of the PR Code, net operating losses (NOL) can be carried forward for a period of seven, ten or twelve taxable years, depending on the taxable year generated. Act 72 of May 29, 2015, limited the amount of NOLs deduction to 80% for regular tax and 70% for AMT. At June 30, 2016, the Company has \$7.1 million of NOL carryforwards for tax return purposes available to offset future taxable income. As a result of certain realization requirements of ASC 718, gross deferred tax assets do not include the windfall tax benefit as of June 30, 2016, that arose directly from tax deductions related to equity compensation greater than compensation recognized for financial reporting. Equity will be increased by \$4.2 million if and when such windfall tax benefits are ultimately realized. The Company uses tax law ordering when determining when windfall tax benefits have been realized.

#### **Note 11 Net Income Per Common Share**

The reconciliation of the numerator and denominator of the income per common share is as follows:

	Three months	ended June 30,	Six months	s ended June 30,		
(Dollar amounts in thousands, except per	2016	2015	2016	2015		
share information)		(As restated)		(As restated)		

Edgar Filing: EVERTEC, Inc. - Form 10-Q

Net income attributable to EVERTEC, Inc.	\$	20,235	\$	19,567	\$	39,383	\$	38,111
Less: non-forfeitable dividends on restricted stock		3		3		15		3
Net income available to EVERTEC, Inc. s								
common shareholders	\$	20,232	\$	19,564	\$	39,368	\$	38,108
Weighted average common shares	7/	1 706 042	77	7 457 222	7/	1,826,946	77	1621 220
outstanding Weighted average potential dilutive	72	1,706,042	/ /	7,457,322	12	+,820,940	/ /	,631,339
common shares (1)		313,443		240,539		131,180		148,863
Weighted average common shares outstanding - assuming dilution	75	5,019,485	77	7,697,861	74	4,958,126	77	7,780,202
Net income per common share - basic	\$	0.27	\$	0.25	\$	0.53	\$	0.49
Net income per common share - diluted	\$	0.27	\$	0.25	\$	0.53	\$	0.49

<sup>(1)</sup> Potential common shares consist of common stock issuable under the assumed exercise of stock options and restricted stock awards using the treasury stock method.

On February 17, 2016, our Board declared a quarterly cash dividend of \$0.10 per share of common stock, which was paid on March 17, 2016 to stockholders of record as of the close of business on February 29, 2016. On May 11, 2016, our Board declared a quarterly cash dividend of \$0.10 per share of common stock, which was paid on June 10, 2016 to stockholders of record as of the close of business on May 23, 2016.

### Note 12 Commitments and Contingencies

Certain lease agreements contain provisions for future rent increases. The total amount of rental payments due over the lease term is being charged to rent expense on the straight-line method over the term of the lease. The difference between rent expense recorded and the amount paid is recorded as a deferred rent obligation.

Rent expense of office facilities and real estate for both the three and six months ended June 30, 2016 and 2015 amounted to \$2.0 million and \$4.0 million, and \$2.1 million and \$4.1 million, respectively. Rent expense for telecommunications and other equipment for the three and six months ended June 30, 2016 amounted to \$1.5 million and \$3.0 million, respectively, compared to \$1.3 million and \$2.6 million for the corresponding 2015 periods.

In the ordinary course of business, the Company may enter into commercial commitments. As of June 30, 2016, EVERTEC has outstanding letters of credit of \$4.2 million with a maturity of twelve months and \$0.3 million with a maturity of less than three months.

EVERTEC is a defendant in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel and other factors, Management believes that the final disposition of these matters will not have a material adverse effect on the business, results of operations, financial condition, or cash flows of the Company. The Company has identified certain claims as a result of which a loss may be incurred, but in the aggregate the loss would be minimal. For other claims regarding which proceedings are in an initial phase, the Company is unable to estimate the range of possible loss but at this time believes that any loss related to such claims will not be material.

## **Note 13 Related Party Transactions**

The following table presents the Company s transactions with related parties for the three and six months ended June 30, 2016 and 2015:

Thr	Three months ended June 30,			Six months ended June 30,			
	2016		2015		2016		2015
		(As	restated)			(As	restated)
\$	43,611	\$	43,261	\$	86,764	\$	84,371
\$	539	\$	426	\$	798	\$	1,122
\$	2,029	\$	1,974	\$	3,963	\$	3,967
\$	55	\$	43	\$	114	\$	87
	\$ \$ \$	<b>2016</b> \$ 43,611 \$ 539 \$ 2,029	2016 (As \$ 43,611 \$ \$ 539 \$ \$ 2,029 \$	2016 2015 (As restated) \$ 43,611 \$ 43,261 \$ 539 \$ 426 \$ 2,029 \$ 1,974	2016 2015 (As restated) \$ 43,611 \$ 43,261 \$ \$ 539 \$ 426 \$ \$ 2,029 \$ 1,974 \$	2016       2015       2016         (As restated)       \$ 43,611       \$ 43,261       \$ 86,764         \$ 539       \$ 426       \$ 798         \$ 2,029       \$ 1,974       \$ 3,963	2016       2015       2016         (As restated)       (As         \$ 43,611       \$ 43,261       \$ 86,764       \$         \$ 539       \$ 426       \$ 798       \$         \$ 2,029       \$ 1,974       \$ 3,963       \$

- (1) Total revenues from Popular as a percentage of revenues were 44%, 46%, 44% and 45% for each of the periods presented above.
- (2) Includes revenues generated from investee accounted for under the equity method of \$0.5 million and \$1.0 million for the three and six months ended June 30, 2016, respectively, and \$0.5 million and \$1.1 million for the corresponding 2015 periods.

17

At June 30, 2016 and December 31, 2015, EVERTEC had the following balances arising from transactions with related parties:

(Dollar amounts in thousands)	Jun	e 30, 2016	Decem	ber 31, 2015
Cash and restricted cash deposits in				
affiliated bank	\$	15,954	\$	23,872
Other due/to from affiliate				
Accounts receivable	\$	18,803	\$	20,196
Prepaid expenses and other assets	\$	65	\$	867
Accounts payable <sup>(1)</sup>	\$	2,759	\$	2,687
Unearned income <sup>(2)</sup>	\$	12,936	\$	11,970
Other long-term liabilities (1)	\$	14	\$	14

(2) Includes current and long-term unearned income.

## **Note 14** Segment Information

The Company operates in three business segments: Merchant Acquiring, Payment Processing and Business Solutions.

The Company s business segments are organized based on the nature of products and services. The Chief Operating Decision Maker ( CODM ) reviews their individual financial information to assess performance and to allocate resources.

The following tables set forth information about the Company s operations by its three business segments for the periods indicated:

	Merchant	Payment	Business		
(Dollar amounts in thousands)	Acquiring, net	<b>Processing</b>	<b>Solutions</b>	Other	Total
Three months ended June 30, 2016					
Revenues	23,277	36,289	46,238	$(8,132)^{(1)}$	97,672
Income from operations	8,786	14,276	15,126	$(9,996)^{(2)}$	28,192
Three months ended June 30, 2015 - As restated					
Revenues	21,165	33,702	45,481	$(6,943)^{(1)}$	93,405
Income from operations	9,626	14,515	13,288	$(9,982)^{(2)}$	27,447

<sup>(1)</sup> Includes an account payable and a long-term liability of \$13,700 for June 30, 2016 and an account payable of \$32,000 and a long-term liability of \$13,700 for December 31, 2015, related to the unvested portion of stock options as a result of the equitable adjustment approved by our Board of Directors on December 18, 2012 that will be payable to executive officers and employees upon vesting of stock options.

- (1) Represents the elimination of intersegment revenues for services provided by the Payment Processing segment to the Merchant Acquiring segment, and other miscellaneous intersegment revenues.
- (2) Primarily represents non-operating depreciation and amortization expenses generated as a result of the Merger and certain non-recurring fees and expenses.

	Merchant	<b>Payment</b>	<b>Business</b>		
(Dollar amounts in thousands)	Acquiring, net	<b>Processing</b>	<b>Solutions</b>	Other	Total
Six months ended June 30, 2016					
Revenues	46,167	70,828	91,852	$(15,696)^{(1)}$	193,151
Income from operations	17,212	26,690	28,369	$(17,513)^{(2)}$	54,758
Six months ended June 30, 2015 - As restated					
Revenues	41,256	66,802	90,510	$(13,666)^{(1)}$	184,902
Income from operations	18,901	28,058	27,356	$(19,852)^{(2)}$	54,463

<sup>(1)</sup> Represents the elimination of intersegment revenues for services provided by the Payment Processing segment to the Merchant Acquiring segment, and other miscellaneous intersegment revenues.

The reconciliation of income from operations to consolidated net income for the three and six months ended June 30, 2016 and 2015 is as follows:

18

<sup>(2)</sup> Primarily represents non-operating depreciation and amortization expenses generated as a result of the Merger and certain non-recurring fees and expenses.

(Dollar amounts in thousands)	ee months 2016	d June 30, 2015 restated)	Six	x months e 2016	June 30, 2015 restated)
Segment income from operations					
Merchant Acquiring	\$ 8,786	\$ 9,626	\$	17,212	\$ 18,901
Payment Processing	14,276	14,515		26,690	28,058
Business Solutions	15,126	13,288		28,369	27,356
Total segment income from operations	38,188	37,429		72,271	74,315
Merger related depreciation and amortization and other unallocated expenses <sup>(1)</sup>	(9,996)	(9,982)		(17,513)	(19,852)
Income from operations	\$ 28,192	\$ 27,447	\$	54,758	\$ 54,463
Interest expense, net	(6,046)	(6,083)		(11,837)	(12,180)
Earnings (losses) of equity method investment	29	84		(101)	199
Other income	860	764		1,258	1,049
Income tax expense	(2,801)	(2,645)		(4,677)	(5,420)
Net income	\$ 20,234	\$ 19,567	\$	39,401	\$ 38,111

## Note 15 Subsequent Events

On July 28, 2016, the Company s Board of Directors (the Board) declared a regular quarterly cash dividend of \$0.10 per share on the Company s outstanding shares of common stock. The Board anticipates declaring this dividend in future quarters on a regular basis; however future declarations of dividends are subject to board of director approval and may be adjusted as business needs or market conditions change. The cash dividend of \$0.10 per share will be paid on September 2, 2016 to stockholders of record as of the close of business on August 9, 2016.

<sup>(1)</sup> Primarily represents non-operating depreciation and amortization expenses generated as a result of the Merger and certain non-recurring fees and expenses.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis (MD&A) covers: (i) the results of operations for the three and six months ended June 30, 2016 and 2015, respectively; and (ii) the financial condition as of June 30, 2016. You should read the following discussion and analysis in conjunction with the audited consolidated financial statements (the Audited Consolidated Financial Statements) and related notes for the fiscal year ended December 31, 2015, included in the Company's Form 10-K and with the unaudited consolidated condensed financial statements (the Unaudited Consolidated Financial Statements) and related notes appearing elsewhere herein. This MD&A contains forward-looking statements that involve risks and uncertainties. Our actual results may differ from those indicated in the forward-looking statements. See Forward-Looking Statements for a discussion of the risks, uncertainties and assumptions associated with these statements.

Except as otherwise indicated or unless the context otherwise requires, (a) the terms EVERTEC, we, us, our, our Company and the Company refer to EVERTEC, Inc. and its subsidiaries on a consolidated basis, (b) the term Holdings refers to EVERTEC Intermediate Holdings, LLC, but not to any of its subsidiaries and (c) the term EVERTEC Group refers to EVERTEC Group, LLC and its predecessor entities and their subsidiaries on a consolidated basis, including the operations of its predecessor entities prior to the Merger (as defined below). EVERTEC Inc. s subsidiaries include Holdings, EVERTEC Group, EVERTEC Dominicana, SAS, EVERTEC Panamá, S.A., EVERTEC Costa Rica, S.A. (EVERTEC CR), EVERTEC Guatemala, S.A. and EVERTEC México Servicios de Procesamiento, S.A. de C.V. Neither EVERTEC nor Holdings conducts any operations other than with respect to its indirect or direct ownership of EVERTEC Group.

### **Restatement of Previously Issued Consolidated Financial Statements**

Note 2 to the unaudited consolidated condensed financial statements discloses the nature of the restatement matters and adjustments and shows the impact of the restatement for the unaudited consolidated condensed financial statements for the interim period ended June 30, 2015, which is referred to as the Restatement.

The Restatement corrects material errors involved with the accounting for tax positions taken in the 2010 tax year. The Restatement corrects an error in the recognition of a deferred tax asset originating from 2010 tax deductions and the corresponding net operating loss for transaction costs that were based on an uncertain tax position and corrects an error related to the accounting for 2010 debt issuance cost tax deductions based on an uncertain tax position that affected book tax temporary differences and differences in the applicable tax rates over the affected period. These differences impacted deferred tax liability calculations over the affected period. The Restatement also establishes a liability for potential tax liabilities including penalties and interest related to these uncertain tax positions. In the third quarter of 2015, the liability for exposure to potential tax, interest and penalties with respect to the referenced 2010 debt issuance cost deductions was reversed in full as the related statute of limitations expired in such period. This tax liability reversal triggered recognition of a tax benefit of \$11.8 million in the third quarter of 2015.

The Restatement also corrects other miscellaneous insignificant accounting errors. These errors, individually and in the aggregate, would not have required a restatement. The adjustments required to correct the errors in the unaudited consolidated condensed financial statements as a result of completing the restatement process are described in Note 2, Restatement of Previously Issued Financial Information included in Part I Item 1 Financial Statements.

The accompanying Management s Discussion and Analysis of Financial Condition and Results of Operations gives effect to the restatement adjustments made to the previously reported Consolidated Condensed Financial Statements for the three and six months period ended June 30, 2015. Refer to the *Explanatory Note* to this quarterly report and to Note 1 and Note 23 to the Audited Financial Statements included in the 2015 Form 10-K for a description of the

restatement adjustments and reclassifications.

### **Executive Summary**

EVERTEC is a leading full-service transaction processing business in Latin America (which includes Central America and the Caribbean, unless otherwise specified), providing a broad range of merchant acquiring, payment processing and business process management services. According to the July 2015 Nilson Report, we are the largest merchant acquirer in the Caribbean and Central America and one of the largest in Latin America, based on total number of transactions. We serve 18 countries in the region from our base in Puerto Rico. We manage a system of electronic payment networks that process more than two billion transactions annually, and offer a comprehensive suite of services for core bank processing, cash processing and technology outsourcing. In addition, we own and operate the ATH network, one of the leading personal identification number (PIN) debit networks in Latin America. We serve a diversified customer base of leading financial institutions, merchants, corporations and government agencies with mission-critical technology solutions that enable them to issue, process and accept transactions securely. We believe our business is well-positioned to continue to expand across the fast-growing Latin American region.

20

We are differentiated, in part, by our diversified business model, which enables us to provide our varied customer base with a broad range of transaction-processing services from a single source across numerous channels and geographic markets. We believe this single-source capability provides several competitive advantages that will enable us to continue to penetrate our existing customer base with new, complementary services; win new customers; develop new sales channels and enter new markets. We believe these competitive advantages include:

Our ability to provide best in class products;

Our ability to provide in one package a range of services that traditionally had to be sourced from different vendors;

Our ability to serve customers with disparate operations in several geographies with a single integrated technology solution that enables them to manage their business as one enterprise; and

Our ability to capture and analyze data across the transaction processing value chain and use that data to provide value-added services that are differentiated from those offered by pure-play vendors that serve only one portion of the transaction processing value chain (such as only merchant acquiring or payment processing).

Our broad suite of services spans the entire transaction processing value chain and includes a range of front-end customer-facing solutions such as the electronic capture and authorization of transactions at the point-of-sale, as well as back-end support services such as the clearing and settlement of transactions and account reconciliation for card issuers. These include: (i) merchant acquiring services, which enable point of sales ( POS ) and e-commerce merchants to accept and process electronic methods of payment such as debit, credit, prepaid and electronic benefit transfer ( EBT ) cards; (ii) payment processing services, which enable financial institutions and other issuers to manage, support and facilitate the processing for credit, debit, prepaid, automated teller machines ( ATM ) and EBT card programs; and (iii) business process management solutions, which provide mission-critical technology solutions such as core bank processing, as well as IT outsourcing and cash management services to financial institutions, corporations and governments. We provide these services through a highly scalable, end-to-end technology platform that we manage and operate in-house and that generates significant operating efficiencies that enable us to maximize profitability.

We sell and distribute our services primarily through a proprietary direct sales force with strong customer relationships. We are also building a variety of indirect sales channels that enable us to leverage the distribution capabilities of partners in adjacent markets, including value-added resellers. We also continue to pursue joint ventures and merchant acquiring alliances.

We benefit from an attractive business model, the hallmarks of which are recurring revenue, scalability, significant operating margins and low capital expenditure requirements. Our revenue is recurring in nature because of the mission-critical and embedded nature of the services we provide, the high switching costs associated with these services and the multi-year contracts we negotiate with our customers. Our business model enables us to continue to grow our business organically without significant additional capital expenditures.

## **Corporate Background**

EVERTEC, Inc. (formerly known as Carib Latam Holdings, Inc.) is a Puerto Rico corporation organized in April 2012. Holdings, a wholly-owned subsidiary of EVERTEC, Inc, is the sole owner of our main operating subsidiary, EVERTEC Group, LLC (formerly known as EVERTEC, LLC and EVERTEC, Inc., hereinafter EVERTEC Group ). EVERTEC Group was organized in Puerto Rico in 1988 and was formerly a wholly-owned subsidiary of Popular. On September 30, 2010, pursuant to an Agreement and Plan of Merger (as amended, the Merger Agreement ), AP Carib Holdings, Ltd. ( Apollo ) acquired a 51% indirect ownership interest in EVERTEC Group as part of a merger (the Merger ).

On April 17, 2012, EVERTEC Group was converted from a Puerto Rico corporation to a Puerto Rico limited liability company (the Conversion ) for the purpose of improving its consolidated tax efficiency by taking advantage of recent changes to the Puerto Rico Internal Revenue Code, as amended (the PR Code ), that permit limited liability companies to be treated as partnerships that are pass-through entities for Puerto Rico tax purposes. Concurrent with the Conversion, Holdings, which is our direct subsidiary, was also converted from a Puerto Rico corporation to a Puerto Rico limited liability company. Prior to these conversions, EVERTEC, Inc. was formed in order to act as the new parent company of Holdings and its subsidiaries, including EVERTEC Group. The transactions described above in this paragraph are collectively referred to as the Reorganization.

### Separation from and Key Relationship with Popular

Prior to the Merger on September 30, 2010, EVERTEC Group was 100% owned by Popular, the largest financial institution in the Caribbean, and operated substantially as an independent entity within Popular. After the consummation of the Merger, Popular

21

retained an indirect ownership interest in EVERTEC Group and is our largest customer. In connection with, and upon consummation of the Merger, EVERTEC Group entered into a 15-year Master Services Agreement (the MSA), and several related agreements with Popular. Under the terms of the MSA, Popular agreed to continue to use EVERTEC services on an ongoing and exclusive basis, for the duration of the agreement, on commercial terms consistent with those of our historical relationship. Additionally, Popular granted us a right of first refusal on the development of certain new financial technology products and services for the duration of the MSA.

### **Factors and Trends Affecting the Results of Our Operations**

The ongoing migration from cash and paper methods of payment to electronic payments continues to benefit the transaction processing industry globally. We believe that the penetration of electronic payments in the markets in which we operate is significantly lower relative to the U.S. market, and that this ongoing shift will continue to generate substantial growth opportunities for our business. For example, currently the adoption of banking products, including electronic payments, in the Latin American region is lower relative to the more mature U.S. and European markets. We believe that the unbanked and underbanked population in our markets will continue to shrink, therefore driving incremental penetration and growth of electronic payments in Puerto Rico and other Latin American regions. We also benefit from the trend for financial institutions and government agencies to outsource technology systems and processes. Many medium- and small-size institutions in the Latin American markets in which we operate have outdated computer systems and updating these IT legacy systems is financially and logistically challenging. We believe that our technology and business outsourcing solutions cater to the evolving needs of the financial institution customer base we target, providing integrated, open, flexible, customer-centric and efficient IT products and services.

Our results of operations may be affected by regulatory changes that occur as the payments industry has come under increased scrutiny from lawmakers and regulators.

As described in the risk factors in our 2015 Form 10-K and in Part II, Item 1A below, our financial condition and results of operations are, in part, dependent on the economic and general conditions of the geographies in which we operate.

### **Overview of Results of Operations**

The following briefly describes the components of revenues and expenses as presented in the unaudited consolidated condensed statements of income and comprehensive income. Descriptions of the revenue recognition policies are detailed in Note 2 of the Notes to Audited Consolidated Financial Statements included in our 2015 Form 10-K.

Merchant Acquiring, net. Merchant Acquiring revenue consists of revenues from services that allow merchants to accept electronic methods of payment. Our standard merchant contract has an initial term of one or three years, with automatic one-year renewal periods. In the Merchant Acquiring segment, sources of revenues include a discount fee (generally a percentage of the sales amount of a credit or debit card transaction value) and membership fees charged to merchants, debit network fees and rental income from POS devices and other equipment, net of credit card interchange and assessment fees charged by credit cards associations (such as VISA or MasterCard) or payment networks.

Merchant Acquiring accounted for \$23.3 million, or 23.8% of total revenues, and \$8.8 million or 23.0% of total segment income from operations for the three months ended June 30, 2016, compared with \$21.2 million, or 22.7%, of total revenues and \$9.6 million, or 25.7% of total segment income from operations for the comparable period in 2015. For the six months ended June 30, 2016, our Merchant Acquiring business accounted for \$46.2 million, or 23.9% of total revenues and \$17.2 million or 23.8% of total segment income from operations compared with \$41.3

million, or 22.3%, of total revenues and \$18.9 million, or 25.4%, of total segment income from operations for the six months ended June 30, 2015.

Payment Processing. Payment Processing revenue primarily reflects ATH network and payment transaction processing, including related services such as authorization, management and recording of ATM and POS transactions, and ATM management and monitoring. Payment Processing revenue also includes income from card processing services to debit or credit card issuers, such as credit and debit card processing, authorization and settlement and fraud monitoring and control services; payment processing services such as payment and billing products for merchants, businesses and financial institutions; and EBT, which principally consist of services to the Puerto Rico government for the delivery of government benefits to participants. Payment products include electronic check processing, automated clearing house ( ACH ), lockbox, interactive voice response and web-based payments through personalized websites, among others.

We generally enter into one to five year contracts with our private payment processing clients and one year contracts with our government payment processing clients. For ATH network and processing services, revenue is driven mainly by the number of transactions processed. Revenue is derived mainly from network fees, transaction switching and processing fees, and leasing of POS devices. For card issuer processing, revenue is dependent mostly upon the number of cardholder accounts on file, transactions and authorizations processed, the number of cards embossed and other processing services. For EBT services, revenue is derived mainly from the number of beneficiaries on file.

22

Payment Processing accounted for \$28.2 million, or 28.8%, of total revenues and \$14.3 million, or 37.4%, of total segment income from operations for the three months ended June 30, 2016, compared with \$26.8 million, or 28.6%, of total revenues and \$14.5 million, or 38.8%, of total segment income from operations for the three months ended June 30, 2015. For the six months ended June 30, 2016, our Payment Processing business accounted for \$55.1 million, or 28.5%, of total revenues and \$26.7 million, or 36.9%, of total segment income from operations, compared with \$53.1 million, or 28.7%, of total revenues and \$28.1 million, or 37.8%, of total segment income from operations for the six months ended June 30, 2015.

Business Solutions. Business Solutions revenue consists of revenues from a full suite of business process management solutions including core bank processing, network hosting and management, IT consulting services, business process outsourcing, item and cash processing, and fulfillment. We generally enter into one to five year contracts with our private Business Solutions clients and one year contracts with our government Business Solutions clients.

In addition, we are a reseller of hardware and software products; these resale transactions are generally one-time transactions. Revenue from sales of hardware or software products is recognized once the following four criteria are met: (i) evidence of an agreement exists, (ii) delivery and acceptance has occurred or services have been rendered, (iii) the selling price is fixed or determinable, and (iv) collection of the selling price is reasonably assured or probable, as applicable.

Business Solutions accounted for \$46.2 million, or 47.3%, of total revenues and \$15.1 million, or 39.6%, of total segment income from operations for the three months ended June 30, 2016, compared with \$45.5 million, or 48.7%, of total revenues and \$13.3 million, or 35.5%, of total segment income from operations for the three months ended June 30, 2015. For the six months ended June 30, 2016, Business Solutions accounted for \$91.9 million, or 47.6%, of total revenues and \$28.4 million, or 39.3%, of total segment income from operations, compared with \$90.5 million, or 49.0%, of total revenues and \$27.4 million, or 36.8%, of total segment income from operations for the six months ended June 30, 2015.

Cost of revenues. This caption includes the costs directly associated with providing services to customers, as well as product and software sales, including software licensing and maintenance costs; telecommunications costs; personnel and infrastructure costs to develop and maintain applications, operate computer networks and provide associated customer support, and other operating expenses.

*Selling, general and administrative*. This caption consists mainly of salaries, wages and related expenses paid to sales personnel, administrative employees and management, advertising and promotional costs, audit and legal fees, and other selling expenses.

Depreciation and amortization. This caption consists of our depreciation and amortization expense. Following the completion of the Merger, our depreciation and amortization expense increased as a result of the purchase price allocation adjustments to reflect the fair market value and revised useful life assigned to property and equipment and intangible assets in connection with the Merger.

### **Results of Operations**

The following tables set forth certain consolidated financial information for the three and six months ended June 30, 2016 and 2015. The following tables and discussion should be read in conjunction with the information contained in our unaudited consolidated financial statements and the notes thereto appearing elsewhere in this Quarterly Report on Form 10-Q.

Comparison of the three months ended June 30, 2016 and 2015

The following tables present the components of our unaudited consolidated condensed statements of income and comprehensive income by business segment and the change in those amounts for the three months ended June 30, 2016 and 2015.

23

Revenues

	Three months	Three months ended June 30,						
	2014	2015	Varian	ice				
		(As resta	ted)					
Merchant Acquiring, net	\$ 23,277	\$21,165	\$ 2,112	10%				
Payment Processing	28,157	26,759	1,398	5%				
Business Solutions	46,238	45,481	757	2%				
Total revenues	\$ 97,672	\$ 93,405	\$4,267	5%				

Total revenues for the three months ended June 30, 2016 increased by \$4.3 million or 5% as compared to the corresponding 2015 period, driven by the impact of the expanded FirstBank of Puerto Rico (FirstBank) relationship, as well as, a full quarter of revenues from our Colombian subsidiary Processa S.A.S (Processa).

Merchant Acquiring, net revenue grew by \$2.1 million or 10% driven by the expanded merchant relationship with FirstBank, partially offset by the shift of revenue from another bank in Puerto Rico which, due to contractual agreement changes, effective in 2016 will be recognized as part of Payment Processing. In addition, payment transaction volumes continued to grow at approximately 5% but sales volume was impacted by average ticket declines primarily related to changes in gas prices, higher spending in the prior year in anticipation of the sales tax increase as well as other merchant mix shifts and pricing changes that reduced net revenue.

Payment Processing revenue in the second quarter amounted to \$28.2 million, an increase of approximately 5% when compared with the prior year. Revenue growth was driven by increases in the ATH® debit network and card processing volume and a full quarter of revenue contribution from Processa. Payment processing revenue also benefited from the shift of revenue from merchant acquiring related to the above mentioned contractual changes with another bank in Puerto Rico. These increases were partially offset by the revenue shift associated with the FirstBank agreement where revenue was reclassified to merchant acquiring in the fourth quarter of 2015 and revenue reductions related to government programs. In addition, payment transaction volumes continued to grow in Puerto Rico, increasing approximately 5% during the second quarter of 2016.

Business Solutions revenue increased 2% to \$46.2 million primarily driven by growth in core banking and hardware sales, partially offset by a decreases in item and cash processing and reduced IT services. Prior year business solution revenue includes non-recurring revenue related to IT services for the Doral conversion, which was completed in the prior year period.

Operating costs and expenses

Tì	ree months	ended June 3	30,	
(Dollar amounts in thousands)	2016 2015		Variance	
		(As restat	ted)	
Cost of revenues, exclusive of depreciation and amortization				
shown below	\$41,966	\$41,004	\$ 962	2%
Selling, general and administrative expenses	12,573	8,948	3,625	41%

Edgar Filing: EVERTEC, Inc. - Form 10-Q

Depreciation and amortization	14,941	16,006	(1,065)	-7%
Total operating costs and expenses	\$ 69,480	\$ 65,958	\$ 3,522	5%

Total operating costs and expenses for the three months ended June 30, 2016 increased \$3.5 million as compared to the corresponding 2015 period.

Cost of revenues increased by approximately \$1.0 million or 2% when compared with the 2015 quarterly period mainly as a result of an increase in cost of sales driven by the revenue sharing agreement with FirstBank as part of the expanded merchant acquiring relationship, coupled with costs incurred in relation to the increase in hardware sales. In addition, there was a slight increase in professional fees as a result of the development of a new data warehouse and an increase in programming services. These increases were partially offset by a decrease in salaries due to higher capitalized hours for the development of new software coupled with lower medical insurance expense.

Selling, general and administrative expenses increased by \$3.6 million as a result of an increase in professional fees mainly driven by audit and consulting fees incurred as part of the restatement. In addition, there was a slight increase in compensation expense, mainly reflecting an increase in share-based compensation.

24

Depreciation and amortization expense decreased by \$1.1 million or 7% primarily related to lower software amortization expense related to software that became fully amortized in the prior year.

*Income from operations* 

The following table presents income from operations by reportable segments.

	Three months	30,		
(Dollar amounts in thousands)	2016	2015	Varian	ce
		(As restat	ed)	
Segment income from operations				
Merchant Acquiring, net	\$ 8,786	\$ 9,626	\$ (840)	-9%
Payment Processing	14,276	14,515	(239)	-2%
Business Solutions	15,126	13,288	1,838	14%
Total segment income from operations	38,188	37,429	759	2%
Merger related depreciation and amortization and other				
unallocated expenses (1)	(9,996)	(9,982)	(14)	0%
_				
Income from operations	\$ 28,192	\$ 27,447	\$ 745	3%

Income from operations for the three months ended June 30, 2016 increased \$0.7 million or 3% compared with the corresponding 2015 period. The increase in income from operations was the result of the aforementioned factors affecting our revenues and operating costs and expenses.

See Note 14 of the Notes to Unaudited Consolidated Condensed Financial Statements included in this Quarterly Report on Form 10-Q for additional information on the Company s reportable segments and for a reconciliation of income from operations to net income.

*Non-operating income (expenses)* 

	Three n	nonths	ended	d June :	30,		
(Dollar amounts in thousands)	2	2016		015	Varia	nce	
	(As restated)						
Non-operating income (expenses)							
Interest income	\$	92	\$	127	\$ (35)	-28%	
Interest expense	(	6,138)	(6	5,210)	72	1%	
Earnings of equity method investment		29		84	(55)	-65%	
Other income		860		764	96	13%	

<sup>(1)</sup> Primarily represents non-operating depreciation and amortization expenses generated as a result of the Merger and certain non-recurring fees and expenses.

Total non-operating expenses

\$(5,157) \$(

\$ (5,235) \$ 78

1%

Total non-operating expenses for the three months ended June 30, 2016 remained flat when compared with the corresponding 2015 period.

Income tax expense

Income tax expense for the three months ended June 30, 2016 amounted to \$2.8 million compared with an income tax expense of \$2.6 million in the prior year period, mainly as a result of an increase in taxable income and the effect of discreet tax items in the quarter.

See Note 10 of the Notes to Unaudited Consolidated Condensed Financial Statements included in this Quarterly Report on Form 10-Q for additional information regarding income taxes.

Comparison of the six months ended June 30, 2016 and 2015

The following tables present the components of our unaudited consolidated condensed statements of income and comprehensive income by business segment and the change in those amounts for the six months ended June 30, 2016 and 2015.

25

Revenues

	Six months ended June 30,							
(Dollar amounts in thousands)	2016	2015	Varian	ice				
	(As restated)							
Merchant Acquiring, net	\$ 46,167	\$ 41,256	\$4,911	12%				
Payment Processing	55,132	53,136	1,996	4%				
Business Solutions	91,852	90,510	1,342	1%				
Total revenues	\$ 193,151	\$ 184,902	\$ 8,249	4%				

Total revenues for the six months ended June 30, 2016 increased \$8.3 million or 4% compared with the corresponding 2015 period, driven by revenue growth across all our lines of business.

Merchant Acquiring revenue increased by 12% to \$46.2 million primarily driven by the expanded FirstBank relationship.

Payment Processing increased by 4% to \$55.1 million driven by increases in the ATH® debit network and card processing volume and a full quarter of revenue contribution from Processa. Payment processing revenue also benefited from the of revenue from merchant acquiring as a result of contractual changes with another bank in Puerto Rico, partially offset by lower revenues from government programs.

Business Solutions revenue increased by \$1.3 million to \$91.9 million as a result of increased revenues from core banking services partially offset by lower item and cash processing as well as lower IT services revenue.

Operating costs and expenses

(Dollar amounts in thousands)	Six months en 2016	nded June 30, 2015 (As restat	Varian	ce
Cost of revenues, exclusive of depreciation and				
amortization shown below	\$ 85,374	\$ 80,954	\$ 4,420	5%
Selling, general and administrative expenses	23,408	16,651	6,757	41%
Depreciation and amortization	29,611	32,834	(3,223)	-10%
-				
Total operating costs and expenses	\$ 138,393	\$ 130,439	\$ 7,954	6%

Total operating costs and expenses for the six months ended June 30, 2016 increased \$8.0 million or 6% as compared with the corresponding 2015 period.

Cost of revenue increased by \$4.4 million or 5% primarily related to the revenue sharing agreement with FirstBank and an increase in professional fees as described above.

Selling, general and administrative expenses increased by \$6.8 million primarily driven by an increase in salaries and benefits mainly related to an increase in share based compensation and severance recorded in the first quarter. In addition, professional fees increased as a result of costs incurred in connection with the restatement.

Depreciation and amortization expense for the six months ended June 30, 2016 decreased by 10% or \$3.2 million driven by lower software amortization expense as explained above.

26

*Income from operations* 

The following table presents income from operations by reportable segments.

(Dollar amounts in thousands)	Six months en 2016	ided June 30, 2015 (As restate	Variand	ce
Segment income from operations				
Merchant Acquiring, net	\$ 17,212	\$ 18,901	\$ (1,689)	-9%
Payment Processing	26,690	28,058	(1,368)	-5%
Business Solutions	28,369	27,356	1,013	4%
Total segment income from operations	72,271	74,315	(2,044)	-3%
Merger related depreciation and amortization and other unallocated			, · · ,	
expenses (1)	(17,513)	(19,852)	2,339	12%
Income from operations	\$ 54,758	\$ 54,463	\$ 295	1%

Income from operations for the six months ended June 30, 2016 increased \$0.3 million or 1% as compared to the corresponding 2015 period. The slight increase in income from operations was the result of the aforementioned factors affecting revenues and operating costs and expenses.

See Note 14 of the Notes to Unaudited Consolidated Condensed Financial Statements included in this Quarterly Report on Form 10-Q for additional information on the Company s reportable segments and for a reconciliation of income from operations to net income.

Non-operating income (expenses)

	Six months er	,		
(Dollar amounts in thousands)	2016	2015	Varia	nce
		(As restate	ed)	
Non-operating income (expenses)				
Interest income	\$ 179	\$ 231	\$ (52)	-23%
Interest expense	(12,016)	(12,411)	395	3%
Earnings of equity method investment	(101)	199	(300)	-151%
Other income	1,258	1,049	209	20%
Total non-operating expenses	\$ (10,680)	\$ (10,932)	\$ 252	2%

<sup>(1)</sup> Primarily represents non-operating depreciation and amortization expenses generated as a result of the Merger and certain non-recurring fees and expenses.

Total non-operating expenses for the six months ended June 30, 2015 decreased \$0.3 million compared with the corresponding 2015 period. The decrease is related to a decrease in interest expense mainly as a result of lower rates coupled with an increase in other income related to foreign currency exchange gains. These variances were partially offset by a decrease in earnings from the equity method investment.

## Income tax expense

Income tax expense for the six months ended June 30, 2016 amounted to \$4.7 million compared with an income tax expense of \$5.4 million for the corresponding 2015 period. The decrease is related to lower taxable income from our foreign subsidiaries.

See Note 10 of the Notes to Unaudited Consolidated Condensed Financial Statements included in this Quarterly Report on Form 10-Q for additional information regarding income taxes.

## **Liquidity and Capital Resources**

Our principal source of liquidity is cash generated from operations, and our primary liquidity requirements are the funding of capital expenditures and working capital needs. We also have a \$100.0 million revolving credit facility, of which \$80.0 million was available as of June 30, 2016.

27

At June 30, 2016, we had cash of \$35.7 million, of which \$24.6 million resides in our subsidiaries located outside of Puerto Rico for purposes of (i) funding the respective subsidiary s current business operations and (ii) funding potential future investment outside of Puerto Rico. We intend to indefinitely reinvest these funds outside of Puerto Rico, and based on our liquidity forecast, we will not need to repatriate this cash to fund the Puerto Rico operations or to meet debt-service obligations. However, if in the future we determine that we no longer need to maintain such cash balances within our foreign subsidiaries, we may elect to distribute such cash to the Company in Puerto Rico. Distributions from the foreign subsidiaries to Puerto Rico may be subject to tax withholding and other tax consequences.

Our primary use of cash is for operating expenses, working capital requirements, capital expenditures, dividend payments and debt service.

Based on our current level of operations, we believe our cash flows from operations and the available senior secured revolving credit facility will be adequate to meet our liquidity needs for the next twelve months. However, our ability to fund future operating expenses, dividend payments and capital expenditures and our ability to make scheduled payments of interest, to pay principal on or refinance our indebtedness and to satisfy any other of our present or future debt obligations will depend on our future operating performance, which will be affected by general economic, financial and other factors beyond our control.

	Six months ended June 3					
(Dollar amounts in thousands)	2016		2015			
		(As	restated)			
Cash provided by operating activities	\$ 69,424	\$	76,681			
Cash used in investing activities	(20,722)		(15,894)			
Cash used in financing activities	(41,721)		(54,064)			
Increase in cash	\$ 6,981	\$	6,723			

Net cash provided by operating activities for the six months ended June 30, 2016 was \$69.4 million compared with cash provided by operating activities of \$76.7 million for the corresponding 2015 period. The decrease of \$7.3 million was mainly driven by a decrease in accounts payable and accrued liabilities as more cash was used to pay down these obligations coupled with settlement activity and working capital timing.

Net cash used in investing activities for the six months ended June 30, 2016 was \$20.7 million compared with \$15.9 million for the corresponding period in 2015. The \$4.8 million increase was mainly attributable to the consideration paid in the acquisition of Processa and higher additions to software, offset by a decrease in restricted cash.

Net cash used in financing activities for the six months ended June 30, 2016 was \$41.7 million as compared with \$54.1 million for the corresponding 2015 period. The decrease in cash used in financing activities is due to an increase in short term borrowings partially offset by cash used for stock repurchases, cash dividends on common stock and principal repayments on long-term debt and the payment of the credit amendment fees.

## Capital Resources

Our principal capital expenditures are for hardware and computer software (purchased and internally developed) and additions to property and equipment. We invested approximately \$19.0 million and \$15.4 million for the six months

ended June 30, 2016 and 2015, respectively. Capital expenditures are expected to be funded by cash flow from operations and, if necessary, borrowings under our revolving credit facility.

### Dividend Payments

We currently have a policy under which we pay a regular quarterly dividend on our common stock, subject to the declaration thereof by our Board each quarter. On February 17, 2016, our Board declared a quarterly cash dividend of \$0.10 per share of common stock, which was paid on March 17, 2016 to stockholders of record as of February 29, 2016. On May 11, 2016, our Board declared a quarterly cash dividend of \$0.10 per share of common stock that was paid on June 10, 2016 to stockholders of record as of close of business on May 23, 2016. On July 28, 2016, our Board declared a quarterly cash dividend of \$0.10 per share that will be paid on September 2, 2016 to stockholders of record on August 9, 2016.

Financial Obligations

Senior Secured Credit Facilities

Term A Loan

As of June 30, 2016, the unpaid principal balance of the Term A Loan was \$255.0 million. The Term A Loan requires principal payments on the last business day of each quarter equal to (a) 1.250% of the original principal amount commencing on September 30, 2013 through June 30, 2016; (b) 1.875% of the original principal amount from September 30, 2016 through June 30, 2017; (c) 2.50% of the original principal amount from September 30, 2017 through March 31, 2018; and (d) the remaining outstanding principal amount on the maturity of the Term A Loan on April 17, 2018. For the six months ended June 30, 2016, the Company made principal payments amounting to \$7.5 million on the Term A Loan. Interest is based on EVERTEC Group s first lien secured net leverage ratio and payable at a rate equal to, at the Company s option, either (a) LIBOR plus an applicable margin ranging from 2.00% to 2.50% or (b) Base Rate, as defined in our 2013 Credit Agreement, plus an applicable margin ranging from 1.00% to 1.50%. The Term A Loan has no LIBOR or Base Rate minimum or floor.

### Term B Loan

As of June 30, 2016, the unpaid principal balance of the Term B Loan was \$388.0 million. The Term B Loan requires principal payments on the last business day of each quarter equal to 0.250% of the original principal amount commencing on September 30, 2013 and the remaining outstanding principal amount on the maturity of the Term B Loan on April 17, 2020. For the six months ended June 30, 2016, the Company made principal payments amounting to \$2.0 million on the Term B Loan. Interest is based on EVERTEC Group s first lien secured net leverage ratio and payable at a rate equal to, at the Company s option, either (a) LIBOR plus an applicable margin ranging from 2.50% to 2.75%, or (b) Base Rate plus an applicable margin ranging from 1.50% to 1.75%. The LIBOR and Base Rate are subject to floors of 0.75% and 1.75%, respectively.

### Revolving Credit Facility

The revolving credit facility has a balance up to \$100.0 million, with an interest rate on loans calculated the same as the applicable Term A Loan rate. The facility matures on April 17, 2018 and has a commitment fee payable one business day after the last business day of each quarter calculated based on the daily unused commitment during the preceding quarter. The commitment fee for the unused portion of this facility ranges from 0.125% to 0.375% based on EVERTEC Group s first lien secured net leverage ratio. As of June 30, 2016, the outstanding balance of the revolving credit facility was \$20.0 million.

All loans may be prepaid without premium or penalty. The new senior secured credit facilities allow EVERTEC Group to obtain, on an uncommitted basis at the sole discretion of participating lenders, an incremental amount of term loan and/or revolving credit facility commitments not to exceed the greater of (i) \$200.0 million and (ii) maximum amount of debt that would not cause EVERTEC Group s pro forma first lien secured net leverage ratio to exceed 4.25 to 1.00.

The senior secured revolving credit facility is available for general corporate purposes and includes borrowing capacity available for letters of credit and for short-term borrowings referred to as swing line borrowings. All obligations under the new senior secured credit facilities are unconditionally guaranteed by Holdings and, subject to certain exceptions, each of EVERTEC Group s existing and future wholly-owned subsidiaries. All obligations under the new senior secured credit facilities, and the guarantees of those obligations, are secured by substantially all of

EVERTEC Group s assets and the assets of the guarantors, subject to certain exceptions.

See Note 6 of the Notes to Unaudited Consolidated Condensed Financial Statements included in this Quarterly Report on Form 10-Q for additional information.

Note payable

In December 2014, June 2015 and May 2016, EVERTEC entered into non-interest bearing financing agreements amounting to \$4.6 million, \$1.1 million, and \$0.7 million, respectively, to purchase software. As of June 30, 2016, the outstanding principal balance of the notes payable is \$3.8 million. The current portion of these notes is recorded as part of accounts payable and the long-term portion is included in other long-term liabilities.

29

### Interest Rate Swap

In December 2015, the Company entered into a plain-vanilla floored interest-rate swap agreement (the Swap ) with a leading US bank. Prior to executing the Swap, 100% of EVERTEC s outstanding debt was at a variable interest rate. With the Swap, the Company will fix the interest rate on \$200 million of the Company s Term B loan beginning in January of 2017, which represents approximately 30% of the Company s outstanding debt. The Swap agreement has a notional amount of \$200 million, matures in April of 2020, a fixed rate of 1.9225%, which hedges the variable portion of the debt, the same payment dates as the underlying loan agreement and a floor equal to 75 basis points. The Company has accounted for this transaction as a cash flow hedge. The fair value of the Company s derivative instruments is determined using standard valuation models. The significant inputs used in these models are readily available in public markets, or can be derived from observable market transactions, and therefore have been classified as Level 2. Inputs used in these standard valuation models for derivative instruments include the applicable forward rates and discount rates.

As of June 30, 2016, the Company has a derivative liability included in other long-term liabilities amounting to \$5.1 million, and a corresponding cash flow hedge loss included in other comprehensive income (loss). The cash flow hedge is considered highly effective and no impact on earnings is expected due to hedge ineffectiveness.

### Covenant Compliance

The credit facilities contain various restrictive covenants. The Term A Loan and the revolving facility (subject to certain exceptions) require EVERTEC Group to maintain on a quarterly basis a specified maximum senior secured leverage ratio of up to 6.60 to 1.00 as defined in the 2013 Credit Agreement (total first lien senior secured debt to Adjusted EBITDA). In addition, the 2013 Credit Agreement, among other things: (a) limits EVERTEC Group s ability and the ability of its subsidiaries to incur additional indebtedness, incur liens, pay dividends or make certain other restricted payments and enter into certain transactions with affiliates; (b) restricts EVERTEC Group s ability to enter into agreements that would limit the ability of its subsidiaries to pay dividends or make certain payments to its parent company; and (c) places restrictions on EVERTEC Group s ability and the ability of its subsidiaries to merge or consolidate with any other person or sell, assign, transfer, convey or otherwise dispose of all or substantially all of their assets. However, all of the covenants in these agreements are subject to significant exceptions. As of June 30, 2016, the senior secured leverage ratio was 3.3 to 1.00 and we were in compliance with the applicable restrictive covenants under the 2013 Credit Agreement.

In this Quarterly Report on Form 10-Q, we refer to the term Adjusted EBITDA to mean EBITDA as so defined and calculated for purposes of determining compliance with the senior secured leverage ratio based on the financial information for the last twelve months at the end of each quarter.

Net Income Reconciliation to EBITDA, Adjusted EBITDA and Adjusted Net Income (Non-GAAP Measures)

We define EBITDA as earnings before interest, taxes, depreciation and amortization. We define Adjusted EBITDA as EBITDA further adjusted to exclude unusual items and other adjustments described below. We define Adjusted Net Income as net income adjusted to exclude unusual items and other adjustments described below.

We present EBITDA and Adjusted EBITDA because we consider them important supplemental measures of our performance and believe they are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. In addition, our presentation of Adjusted EBITDA is consistent with the equivalent measurements that are contained in the senior secured credit facilities in testing EVERTEC Group s compliance with covenants therein, such as the senior secured leverage ratio. We use Adjusted Net Income to measure

our overall profitability because it better reflects our cash flows generation by excluding the impact of the non-cash amortization and depreciation that was created as a result of the Merger. In addition, in evaluating EBITDA, Adjusted EBITDA and Adjusted Net Income, you should be aware that in the future we may incur expenses such as those excluded in calculating them. Further, our presentation of these measures should not be construed as an inference that our future operating results will not be affected by unusual or nonrecurring items.

Some of the limitations of EBITDA, Adjusted EBITDA and Adjusted Net Income are as follows:

they do not reflect cash outlays for capital expenditures or future contractual commitments;

they do not reflect changes in, or cash requirements for, working capital;

30

although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect cash requirements for such replacements;

in the case of EBITDA and Adjusted EBITDA, they do not reflect interest expense, or the cash requirements necessary to service interest, or principal payments, on indebtedness;

in the case of EBITDA and Adjusted EBITDA, they do not reflect income tax expense or the cash necessary to pay income taxes; and

other companies, including other companies in our industry, may not use EBITDA, Adjusted EBITDA and Adjusted Net Income or may calculate EBITDA, Adjusted EBITDA and Adjusted Net Income differently than as presented in this Report, limiting their usefulness as a comparative measure.

EBITDA, Adjusted EBITDA, Adjusted Net Income and Adjusted Net Income per common share are not measurements of liquidity or financial performance under GAAP. You should not consider EBITDA, Adjusted EBITDA, Adjusted Net Income per common share as alternatives to cash flows from operating activities or any other performance measures determined in accordance with GAAP, as an indicator of cash flows, as a measure of liquidity or as an alternative to operating or net income determined in accordance with GAAP.

A reconciliation of net income to EBITDA, Adjusted EBITDA and Adjusted Net Income is provided below:

(Dollar amounts in thousands)	Three months ended June 30, 2016	Six months ended June 30, 2016	Twelve months ended June 30, 2016	Three months ended June 30, 2015	Six months ended June 30, 2015
Net income	\$ 20,234	\$ 39,401	\$ 86,667	\$ 19,567	\$ 38,111
Income tax expense (benefit)	2,801	4,677	(4,078)	2,645	5,420
Interest expense, net	6,046	11,837	23,428	6,083	12,180
Depreciation and amortization	14,941	29,611	61,751	16,006	32,834
EBITDA	44,022	85,526	167,768	44,301	88,545
Software maintenance					
reimbursement and other costs <sup>(1)</sup>	149	461	1,434	455	929
Equity income (2)	(29)	101	153	(9)	(199)
Compensation and benefits (3)	2,349	6,030	15,603	1,831	2,664
Transaction, refinancing and					
other non-recurring fees (4)	611	970	1,554	411	732
Purchase accounting (5)			94	(9)	(12)
Restatement related expenses (6)	1,737	1,796	1,796		
Adjusted EBITDA	48,839	94,884	208,511	46,980	92,659

Edgar Filing: EVERTEC, Inc. - Form 10-Q

Operating depreciation and									
amortization <sup>(7)</sup>		(7,081)		(14,087)	(29,289)		(6,638)		(14,099)
Cash interest expense, net (8)		(5,264)		(10,301)	(20,324)		(5,309)		(10,642)
Income tax expense (9)		(4,438)		(7,470)	(12,229)		(4,171)		(8,452)
Non-controlling interest (10)		(69)		(88)	(88)				
Adjusted net income	\$	31,987	\$	62,938	\$ 146,581	\$	30,862	\$	59,466
Net income per common share									
(GAAP):									
Basic	\$	0.27	\$	0.53		\$	0.25	\$	0.49
Diluted	\$	0.27	\$	0.53		\$	0.25	\$	0.49
Adjusted net income per									
common share (Non-GAAP):									
Basic	\$	0.43	\$	0.84		\$	0.40	\$	0.77
Diluted	\$	0.43	\$	0.84		\$	0.40	\$	0.76
Shares used in computing									
adjusted net income per									
common share:									
Basic	<b>7</b> 4	1,706,042	7	4,826,946		77	7,457,322	7	7,631,339
Diluted	75	5,019,485	7	4,958,126		77	7,697,861	7	7,780,202

- 1) Predominantly represents reimbursements received for certain software maintenance expenses as part of the Merger.
- 2) Represents the elimination of non-cash equity earnings from our 19.99% equity investment in CONTADO, net of cash dividends received.
- 3) Primarily represents share-based compensation expense of \$1.9 million and \$1.5 million for the quarters ended June 30, 2016 and 2015 and severance payments of \$0.4 million and \$0.2 million for the quarters ended June 30, 2016 and 2015 and share-based compensation expense of \$3.5 million and \$2.3 million for the six-month period ended June 30, 2016 and 2015 and severance payments of \$2.5 million and \$0.2 million for the six month period ended June 30, 2016 and 2015
- 4) Represents fees and expenses associated with corporate transactions as defined in the Credit Agreement.
- 5) Represents the elimination of the effects of purchase accounting in connection with certain customer service and software-related arrangements whereby EVERTEC receives reimbursements from Popular.
- 6) Represents consulting, audit and legal expenses incurred as part of the restatement.
- 7) Represents operating depreciation and amortization expense, which excludes amounts generated as a result of the Merger.
- 8) Represents interest expense, less interest income, as they appear on our consolidated statements of income and comprehensive income, adjusted to exclude non-cash amortization of the debt issue costs, premium and accretion of discount.
- 9) Represents income tax expense calculated on adjusted pre-tax income using GAAP tax rate.
- 10) Represents the 35% non-controlling equity interest in Processa, net of amortization for intangibles created as part of the purchase.

31

## **Off Balance Sheet Arrangements**

In the ordinary course of business the Company may enter into commercial commitments. As of June 30, 2016, we had outstanding letters of credit of \$4.2 million, with a maturity of twelve months, and \$0.3 million, with a maturity of less than three months. Also, as of June 30, 2016 we had an off balance sheet item of \$4.2 million related to the unused amount of the windfall tax benefit that is available to offset future taxable income. See Note 10 of the Unaudited Consolidated Condensed Financial Statements within Item I of this Quarterly Report on Form 10-Q for additional information related to this off balance sheet item.

### Seasonality

Our payment businesses generally experiences increased activity during the traditional holiday shopping periods and around other nationally recognized holidays.

### **Effect of Inflation**

While inflationary increases in certain input costs, such as occupancy, labor and benefits, and general administrative costs, have an impact on our operating results, inflation has had minimal net effect on our operating results during the last three years as overall inflation has been offset by increased selling process and cost reduction actions. We cannot assure you, however, that we will not be affected by general inflation in the future.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We are exposed to market risks arising from our normal business activities. These market risks principally involve the possibility of changes in interest rates that will adversely affect the value of our financial assets and liabilities or future cash flows and earnings. Market risk is the potential loss arising from adverse changes in market rates and prices.

### Interest rate risks

We issued floating-rate debt which is subject to fluctuations in interest rates. Our senior secured credit facilities accrue interest at variable rates and only the Term B Loan is subject to floors or minimum rates. A 100 basis point increase in interest rates over our floor(s) on our debt balances outstanding as of June 30, 2016 under the senior secured credit facilities would increase our annual interest expense by approximately \$6.4 million, excluding the revolving credit facility. The impact on future interest expense as a result of future changes in interest rates will depend largely on the gross amount of our borrowings at that time.

### Foreign exchange risk

We conduct business in certain countries in Latin America. Some of this business is conducted in the countries local currencies. The resulting foreign currency translation adjustments, from operations for which the functional currency is other than the U.S. dollar, are reported in accumulated other comprehensive (loss) income in the unaudited consolidated balance sheet, except for highly inflationary environments in which the effects would be included in Other operating income in the consolidated statements of income and comprehensive (loss) income. For the six month period ended June 30, 2016, the Company had \$1.6 million in an unfavorable foreign currency translation adjustment as part of accumulated other comprehensive (loss) income compared with an unfavorable foreign currency translation adjustment of \$0.5 million for the year ended December 31, 2015.

### **Item 4. Controls and Procedures**

## Evaluation of Disclosure Controls and Procedures

The Company, under the direction of the Chief Executive Officer and the Chief Financial Officer, has established disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act ) that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms.

An evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls

32

and procedures pursuant to Rule 13a-15 under the Exchange Act. Based upon their evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that as of June 30, 2016, the Company s disclosure controls and procedures are not effective because of the material weakness in our internal control over financial reporting identified in our Annual Report on Form 10-K for the year ended December 31, 2015, as described below.

In our Annual Report on Form 10-K for the year ended December 31, 2015, Management has determined that the Company's controls related to the completeness and robustness of its assessment and monitoring of uncertain tax positions and the appropriate accounting related to the potential obligations were not operating effectively. Management concluded that this control deficiency is a material weakness. As a result of the material weakness, we have concluded that we did not maintain effective internal control over financial reporting as of December 31, 2015. The foregoing control deficiency contributed to the restatement of our consolidated financial statements for 2014 and 2013. Additionally, the foregoing control deficiency could result in material misstatements of the consolidated financial statements that would not be prevented or detected.

### Change in Internal Control Over Financial Reporting

There have not been any changes in the Company s internal control over financial reporting that occurred during the fiscal quarter ended June 30, 2016 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. However, as described below, Management implemented and enhanced control activities to remediate the material weakness identified in our Annual Report on Form 10K for the year ended December 31, 2015.

#### Remediation Actions

In response to the material weakness identified in the Annual Report on Form 10-K for the year ended December 31, 2015, Management implemented new and redesigned controls to remediate the underlying cause of the material weakness and improve the design of controls. Those actions include the following:

Developed an Uncertain Tax Positions Control Procedures Manual to enhance control procedures to ensure completeness of documented analyses supporting material tax positions taken by the Company. The control enhancements include the implementation of quarterly tools, such as:

- a. Identification of Tax Positions Quarterly Checklist
- b. Inventory of Tax Positions
- c. Internal Control Checklists for Uncertain Tax Positions

Enhanced monitoring activities over highly technical tax related aspects of material transactions, including the implementation of formal quarterly meetings attended by the Chief Financial Officer, Financial Director, General Counsel and tax department to ensure that material tax positions, including uncertain tax positions, are vetted fully and continuously monitored for appropriate income tax

accounting and disclosure purposes.

Given that the remedial actions we have taken are very recent, Management has determined that the material weakness exists until such controls are successfully operated for a longer period and tested to confirm them as effective and sustainable.

### PART II. OTHER INFORMATION

### **Item 1. Legal Proceedings**

We are defendants in various lawsuits or arbitration proceedings arising in the ordinary course of business. Management believes, based on the opinion of legal counsel and other factors, that the aggregated liabilities, if any, arising from such actions will not have a material adverse effect on the financial condition, results of operations and the cash flows of the Company.

#### Item 1A. Risk Factors

In addition to the risk factors previously disclosed under Item 1A. of the Company s 2015 Form 10-K, investors should consider the following updated risk:

Our business concentration in Puerto Rico and business with the Government of Puerto Rico impose risks.

For the fiscal years ended December 31, 2015 and 2014, approximately 86% and 87%, respectively, of our total revenues were generated from our operations in Puerto Rico. In addition, some revenues that are generated from our operations outside Puerto Rico are dependent upon our operations in Puerto Rico. As a result, our financial condition and results of operations are highly dependent on the economic and political conditions in Puerto Rico, and could be significantly adversely impacted by adverse economic or political developments in Puerto Rico. In 2015, the government of Puerto Rico was our second largest customer representing approximately 9% of our total revenues. Revenues from the government of Puerto Rico come from numerous agencies and public corporations. A substantial portion of the services we provide to the government of Puerto Rico is considered mission-critical. Some of the government-sponsored initiatives we provide are indirectly funded in part by U.S. federal government programs. On June 30, 2016, the U.S. President signed into law the Puerto Rico Oversight, Management and Economic Stability Act (PROMESA). PROMESA establishes a fiscal oversight and management board (the Oversight Board ) comprised of seven voting members appointed by the President. The Oversight Board has broad budgetary and financial powers over Puerto Rico s budget, laws, financial plans and regulations, including the power to approve restructuring agreements with creditors, file petitions for restructuring and reform the electronic system for the tax collection. The Oversight Board will have ultimate authority in preparing the Puerto Rico government s budget and any issuance of future debt by the government and its instrumentalities. In addition, PROMESA imposes an automatic stay on all litigation against Puerto Rico and its instrumentalities, as well as any other judicial or administrative actions or proceedings to enforce or collect claims against the Puerto Rico government. This stay will remain in effect until February 15, 2017 and can be extended by the Oversight Board or U.S. District Court of Puerto Rico.

If the Puerto Rico government defaults in payment, delays or withholds payment to us, we will not be able to enforce our claims against the government until the stay is lifted and may not be able to recover the full amount on the receivables due to us. In addition, the Puerto Rico government may elect not to renew contracts for our services, or the Oversight Board may decide not to approve the budget for them. While we believe that the government of Puerto Rico will continue to engage our services despite the challenging financial situation it is currently facing, a failure of the government to do so or the Oversight Board to approve the required budget could have a material adverse impact on our financial condition and results of operations. Further, it is uncertain what the impact of PROMESA will have on the future business and economic conditions of Puerto Rico. Such uncertainty and any further deterioration in local economic conditions may materially adversely affect our customers, results of operations and financial condition.

The foregoing risk and the risks described in our 2015 Form 10-K and elsewhere in this report are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also

may materially adversely affect our business, financial condition or results of operations

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table summarizes repurchases of the Company s common stock in the six month period ended June 30, 2016:

34

## **Total number of shares**

		1(	out number of snare			
	Total number of	of purch	ased as part of a puA	p <b>hip ly</b> oxi	mate dollar valu	e of
	shares	Average price paid	announced shar	es that	may yet be purc	hased
Period	purchased	per share	program <sup>(1)</sup>	und	er the program	
2/1/2016-2/29/2016	212,863	11.555	212,863			
6/1/2016-6/30/2016	830,516	15.827	830,516			
Total	1,043,379	\$ 13.691	1,043,379	\$	104,355,296	

## **Item 3. Defaults Upon Senior Securities**

None.

## **Item 4. Mine Safety Disclosures**

Not applicable.

### **Item 5. Other Information**

None.

## Item 6. Exhibits

31.1*	CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	CEO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	CFO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS XBRL**	Instance document
101.SCH XBRL**	Taxonomy Extension Schema
101.CAL XBRL**	Taxonomy Extension Calculation Linkbase
101.DEF XBRL**	Taxonomy Extension Definition Linkbase
101.LAB XBRL**	Taxonomy Extension Label Linkbase
101.PRE XBRL**	Taxonomy Extension Presentation Linkbase

<sup>\*</sup> Filed herewith.

On February 17, 2016, the Company announced that its Board of Directors approved an increase and extension to the current stock repurchase program, authorizing the purchase of up to \$120 million of the Company s common stock and extended the expiration to December 31, 2017.

\*\* Furnished herewith.

35

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EVERTEC, Inc.

(Registrant)

Date: August 2, 2016 By: /s/ Morgan Schuessler

Morgan Schuessler

Chief Executive Officer

Date: August 2, 2016 By: /s/ Peter J.S. Smith

Peter J.S. Smith

Chief Financial Officer

36