

GALLAGHER ARTHUR J & CO  
Form DEFA14A  
April 15, 2004

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**  
**(Amendment No. \_\_)**

Filed by the Registrant ☒ Filed by a Party other than the Registrant ☐

Check the appropriate box:

- ☐ Preliminary Proxy Statement
- ☐ **Confidential, for Use of the Commission Only** (as permitted by Rule 14a-6(e)(2))
- ☐ Definitive Proxy Statement
- ☒ Definitive Additional Materials
- ☐ Soliciting Material Pursuant to §240.14a-12

**ARTHUR J. GALLAGHER & CO.**

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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Payment of Filing Fee (Check the appropriate box):

☒ No fee required.

☐ Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

(1) Title of each class of securities to which transaction applies:

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(2) Aggregate number of securities to which transaction applies:

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(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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(4) Proposed maximum aggregate value of transaction:

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(5) Total fee paid:

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☐ Fee paid previously with preliminary materials.

☐ Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

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(2) Form, Schedule or Registration Statement No.:

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(3) Filing Party:

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(4) Date Filed:

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[COMPUTERSHARE LOGO]

**Plan Managers**

MR A SAMPLE

DESIGNATION (IF ANY)

ADD 1

ADD 2

ADD 3

ADD 4

ADD 5

ADD 6

Computershare Trust Company, Inc.  
2 North LaSalle Street  
Chicago Illinois 60602  
Telephone 312 588 4753  
www.computershare.com

USA  
Australia  
Canada  
Channel Islands  
Germany  
Hong Kong  
Ireland  
New Zealand  
South Africa  
United Kingdom

Dear Shareholder:

Recently you were mailed proxy materials for the Arthur J. Gallagher & Co. 2004 Annual Meeting of Shareholders to be held on May 18, 2004. Unfortunately, we (Computershare Investor Services) inadvertently included the incorrect number of shares of Arthur J. Gallagher & Co. Common Stock held by you on your proxy card.

Enclosed is a new proxy card which now includes the correct number of shares of Arthur J. Gallagher & Co. Common Stock held by you as of the record date for the Annual Meeting, March 22, 2004. The matters to be voted upon are described in the proxy materials previously delivered to you. Those proxy materials govern your vote, and you should consult them prior to submitting your vote.

Whether or not you expect to attend the Annual Meeting, and whether or not you have previously returned the proxy card to the Company, please mark, date, sign and return promptly the enclosed proxy card in the accompanying envelope, which requires no postage if mailed in the United States. If you attend the Annual Meeting, having returned the enclosed proxy card will not restrict your right to vote in person.

To ensure that a quorum is present at the Annual Meeting and to avoid any additional expense to the Company, we urge you to return the enclosed proxy card immediately.

Your vote is important to the Company. We apologize for any inconvenience and thank you for your cooperation. If you have any questions, regarding this matter, please contact us at 312-588-4753.

Sincerely,

Computershare Investor Services



