

FLUOR CORP  
Form 10-Q  
October 29, 2015  
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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2015

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from        to

Commission File Number: 1-16129

## FLUOR CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**6700 Las Colinas Boulevard**  
**Irving, Texas**  
(Address of principal executive offices)

**33-0927079**  
(I.R.S. Employer  
Identification No.)

**75039**  
(Zip Code)

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469-398-7000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 23, 2015, 141,612,486 shares of the registrant's common stock, \$0.01 par value, were outstanding.

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**FLUOR CORPORATION**

**FORM 10-Q**

**September 30, 2015**

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UNAUDITED

| (in thousands, except per share amounts)   | Three Months Ended<br>September 30, |              | Nine Months Ended<br>September 30, |               |
|--|-------------------------------------|--------------|------------------------------------|---------------|
|  | 2015                                | 2014         | 2015                               | 2014          |
| <b>TOTAL REVENUE</b>   | \$ 4,384,612                        | \$ 5,440,081 | \$ 13,743,367                      | \$ 16,076,381 |
| <b>TOTAL COST OF REVENUE</b>   | 4,133,819                           | 5,059,960    | 12,901,133                         | 15,038,616    |
| <b>OTHER (INCOME) AND EXPENSES</b>   |                                     |              |                                    |               |
| Gain related to a partial sale of a subsidiary   | (68,162)                            |              | (68,162)                           |               |
| Corporate general and administrative expense   | 35,165                              | 35,131       | 124,060                            | 129,615       |
| Interest expense   | 10,170                              | 5,979        | 33,739                             | 20,321        |
| Interest income  | (4,590)                             | (4,373)      | (13,340)                           | (12,312)      |
| Total cost and expenses  | 4,106,402                           | 5,096,697    | 12,977,430                         | 15,176,240    |
| <b>EARNINGS FROM CONTINUING OPERATIONS<br/>BEFORE TAXES</b>  | 278,210                             | 343,384      | 765,937                            | 900,141       |
| <b>INCOME TAX EXPENSE</b>  | 91,417                              | 114,635      | 252,796                            | 282,919       |
| <b>EARNINGS FROM CONTINUING OPERATIONS<br/>LOSS FROM DISCONTINUED OPERATIONS,<br/>NET OF TAXES</b> | 186,793                             | 228,749      | 513,141                            | 617,222       |
| <b>NET EARNINGS</b>  | (5,057)                             | (113,859)    | (5,057)                            | (199,042)     |
| <b>NET EARNINGS</b>  | 181,736                             | 114,890      | 508,084                            | 418,180       |
| <b>LESS: NET EARNINGS ATTRIBUTABLE TO<br/>NONCONTROLLING INTERESTS</b>                             |                                     |              |                                    |               |
| <b>NET EARNINGS ATTRIBUTABLE TO FLUOR<br/>CORPORATION</b>  | 10,453                              | 45,388       | 44,215                             | 121,814       |
| <b>AMOUNTS ATTRIBUTABLE TO FLUOR<br/>CORPORATION</b>   | \$ 171,283                          | \$ 69,502    | \$ 463,869                         | \$ 296,366    |
| <b>Earnings from continuing operations</b>   | \$ 176,340                          | \$ 183,361   | \$ 468,926                         | \$ 495,408    |
| <b>Loss from discontinued operations, net of taxes</b>   | (5,057)                             | (113,859)    | (5,057)                            | (199,042)     |
| <b>Net earnings</b>  | \$ 171,283                          | \$ 69,502    | \$ 463,869                         | \$ 296,366    |

**BASIC EARNINGS (LOSS) PER SHARE  
ATTRIBUTABLE TO FLUOR CORPORATION**

|   |    |        |    |        |    |        |    |        |
|---|----|--------|----|--------|----|--------|----|--------|
| Earnings from continuing operations             | \$ | 1.22   | \$ | 1.17   | \$ | 3.21   | \$ | 3.12   |
| Loss from discontinued operations, net of taxes |    | (0.03) |    | (0.73) |    | (0.03) |    | (1.25) |
| Net earnings                                    | \$ | 1.19   | \$ | 0.44   | \$ | 3.18   | \$ | 1.87   |

**DILUTED EARNINGS (LOSS) PER SHARE  
ATTRIBUTABLE TO FLUOR CORPORATION**

|   |    |        |    |        |    |        |    |        |
|---|----|--------|----|--------|----|--------|----|--------|
| Earnings from continuing operations             | \$ | 1.21   | \$ | 1.15   | \$ | 3.17   | \$ | 3.08   |
| Loss from discontinued operations, net of taxes |    | (0.04) |    | (0.71) |    | (0.04) |    | (1.24) |
| Net earnings                                    | \$ | 1.17   | \$ | 0.44   | \$ | 3.13   | \$ | 1.84   |

**SHARES USED TO CALCULATE EARNINGS  
PER SHARE**

|         |  |         |  |         |  |         |  |         |
|---------|--|---------|--|---------|--|---------|--|---------|
| BASIC   |  | 144,293 |  | 157,332 |  | 146,095 |  | 158,670 |
| DILUTED |  | 146,085 |  | 159,456 |  | 147,974 |  | 160,756 |

|                                     |    |      |    |      |    |      |    |      |
|-------------------------------------|----|------|----|------|----|------|----|------|
| <b>DIVIDENDS DECLARED PER SHARE</b> | \$ | 0.21 | \$ | 0.21 | \$ | 0.63 | \$ | 0.63 |
|-------------------------------------|----|------|----|------|----|------|----|------|

See Notes to Condensed Consolidated Financial Statements.

Table of Contents**FLUOR CORPORATION****CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

UNAUDITED

| (in thousands)   | Three Months Ended<br>September 30, |                  | Nine Months Ended<br>September 30, |                   |
|--|-------------------------------------|------------------|------------------------------------|-------------------|
|  | 2015                                | 2014             | 2015                               | 2014              |
| <b>NET EARNINGS</b>  | \$ 181,736                          | \$ 114,890       | \$ 508,084                         | \$ 418,180        |
| <b>OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX:</b>                        |                                     |                  |                                    |                   |
| Foreign currency translation adjustment                                      | (45,053)                            | (66,381)         | (80,892)                           | (65,672)          |
| Ownership share of equity method investees other comprehensive income (loss) | (5,363)                             | (1,127)          | (8,191)                            | 9,218             |
| Defined benefit pension and postretirement plan adjustments                  | (9,347)                             | 11,339           | (3,982)                            | 14,496            |
| Unrealized loss on derivative contracts                                      | (4,093)                             | (2,109)          | (2,703)                            | (1,604)           |
| Unrealized gain (loss) on available-for-sale securities                      | 358                                 | (345)            | 732                                | (132)             |
| <b>TOTAL OTHER COMPREHENSIVE LOSS, NET OF TAX</b>                            | <b>(63,498)</b>                     | <b>(58,623)</b>  | <b>(95,036)</b>                    | <b>(43,694)</b>   |
| <b>COMPREHENSIVE INCOME</b>  | <b>118,238</b>                      | <b>56,267</b>    | <b>413,048</b>                     | <b>374,486</b>    |
| <b>LESS: COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS</b>   | <b>10,361</b>                       | <b>44,555</b>    | <b>44,103</b>                      | <b>117,007</b>    |
| <b>COMPREHENSIVE INCOME ATTRIBUTABLE TO FLUOR CORPORATION</b>                | <b>\$ 107,877</b>                   | <b>\$ 11,712</b> | <b>\$ 368,945</b>                  | <b>\$ 257,479</b> |

See Notes to Condensed Consolidated Financial Statements.

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**FLUOR CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEET**

UNAUDITED

| (in thousands, except share and per share amounts)  | September 30,<br>2015 | December 31,<br>2014 |
|---|-----------------------|----------------------|
| <b>ASSETS</b>   |                       |                      |
| <b>CURRENT ASSETS</b>   |                       |                      |
| Cash and cash equivalents (\$287,277 and \$352,996 related to variable interest entities ( VIEs ))  | \$ 1,781,399          | \$ 1,993,125         |
| Marketable securities, current (\$70,065 and \$14,082 related to VIEs)  | 245,752               | 105,131              |
| Accounts and notes receivable, net (\$202,887 and \$193,565 related to VIEs)  | 1,194,505             | 1,471,705            |
| Contract work in progress (\$137,075 and \$166,334 related to VIEs)   | 1,512,398             | 1,587,275            |
| Deferred taxes  | 189,914               | 340,223              |
| Other current assets (\$23,072 and \$38,848 related to VIEs)  | 305,790               | 260,588              |
| <b>Total current assets</b>   | <b>5,229,758</b>      | <b>5,758,047</b>     |
| Marketable securities, noncurrent   | 239,205               | 343,644              |
| Property, plant and equipment ( PP&E ) ((net of accumulated depreciation of \$1,071,693 and \$1,081,198) (net PP&E of \$78,401 and \$77,579 related to VIEs)) | 929,888               | 980,263              |
| Investments and goodwill  | 416,160               | 302,757              |
| Deferred taxes  | 220,855               | 201,004              |
| Deferred compensation trusts  | 349,103               | 405,022              |
| Other assets (\$24,428 and \$24,003 related to VIEs)  | 214,392               | 203,692              |
| <b>TOTAL ASSETS</b>   | <b>\$ 7,599,361</b>   | <b>\$ 8,194,429</b>  |
| <b>LIABILITIES AND EQUITY</b>   |                       |                      |
| <b>CURRENT LIABILITIES</b>  |                       |                      |
| Trade accounts payable (\$172,487 and \$213,837 related to VIEs)  | \$ 1,247,249          | \$ 1,422,084         |
| Convertible senior notes and other borrowings   |                       | 28,742               |
| Advance billings on contracts (\$164,393 and \$151,321 related to VIEs)   | 652,378               | 569,418              |
| Accrued salaries, wages and benefits (\$53,651 and \$51,749 related to VIEs)  | 700,659               | 725,586              |
| Other accrued liabilities (\$18,555 and \$21,709 related to VIEs)   | 261,515               | 585,023              |
| <b>Total current liabilities</b>  | <b>2,861,801</b>      | <b>3,330,853</b>     |
| <b>LONG-TERM DEBT DUE AFTER ONE YEAR</b>  | <b>992,689</b>        | <b>991,685</b>       |
| <b>NONCURRENT LIABILITIES</b>   | <b>568,929</b>        | <b>648,061</b>       |
| <b>CONTINGENCIES AND COMMITMENTS</b>  |                       |                      |
| <b>EQUITY</b>   |                       |                      |
| <b>Shareholders equity</b>  |                       |                      |
| Capital stock   |                       |                      |
| Preferred authorized 20,000,000 shares (\$0.01 par value); none issued  | 1,422                 | 1,486                |



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|                                      |  |                     |                     |
|--------------------------------------|--|---------------------|---------------------|
| Common                               | authorized 375,000,000 shares (\$0.01 par value); issued and outstanding 142,219,163 and 148,633,640 shares in 2015 and 2014, respectively |                     |                     |
| Additional paid-in capital           |  |                     |                     |
| Accumulated other comprehensive loss |  | (579,136)           | (484,212)           |
| Retained earnings                    |  | 3,640,054           | 3,593,597           |
| Total shareholders' equity           |  | 3,062,340           | 3,110,871           |
| Noncontrolling interests             |  | 113,602             | 112,959             |
| Total equity                         |  | 3,175,942           | 3,223,830           |
| <b>TOTAL LIABILITIES AND EQUITY</b>  |  | <b>\$ 7,599,361</b> | <b>\$ 8,194,429</b> |

See Notes to Condensed Consolidated Financial Statements.

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## FLUOR CORPORATION

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

UNAUDITED

| (in thousands)   | Nine Months Ended<br>September 30, |            |
|--|------------------------------------|------------|
|  | 2015                               | 2014       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                                    |            |
| Net earnings   | \$ 508,084                         | \$ 418,180 |
| Adjustments to reconcile net earnings to cash provided (utilized) by operating activities: |                                    |            |
| Loss from discontinued operations, net of taxes  | 5,057                              | 199,042    |
| Depreciation of fixed assets   | 140,961                            | 143,825    |
| Amortization of intangibles  | 668                                | 669        |
| Loss on sales of equity method investments   |                                    | 2,158      |
| Earnings from equity method investments, net of distributions                              | (5,825)                            | (4,093)    |
| Gain related to a partial sale of a subsidiary   | (68,162)                           |            |
| Gain on sale of property, plant and equipment  | (22,329)                           | (23,270)   |
| Restricted stock and stock option amortization   | 41,424                             | 36,256     |
| Deferred compensation trust  | 55,919                             | (8,315)    |
| Deferred compensation obligation   | (20,778)                           | 8,266      |
| Deferred taxes   | 78,302                             | 58,074     |
| Excess tax benefit from stock-based plans  |                                    | (3,965)    |
| Net retirement plan accrual (contributions)  | (11,056)                           | (35,910)   |
| Changes in operating assets and liabilities  | 178,281                            | (374,107)  |
| Cash outflows from discontinued operations   | (312,451)                          | (4,680)    |
| Other items  | 2,328                              | (4,781)    |
| Cash provided by operating activities  | 570,423                            | 407,349    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                                    |            |
| Purchases of marketable securities   | (362,790)                          | (275,907)  |
| Proceeds from the sales and maturities of marketable securities                            | 324,057                            | 233,506    |
| Capital expenditures   | (181,078)                          | (222,561)  |
| Proceeds from disposal of property, plant and equipment                                    | 70,403                             | 72,468     |
| Proceeds from a partial sale of a subsidiary   | 45,566                             |            |
| Proceeds from sales of equity method investments   |                                    | 44,000     |
| Investments in partnerships and joint ventures   | (80,886)                           | (34,185)   |
| Other items  | 14,479                             | 1,959      |
| Cash utilized by investing activities  | (170,249)                          | (180,720)  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                                    |            |
| Repurchase of common stock   | (359,560)                          | (410,637)  |
| Dividends paid   | (94,553)                           | (92,975)   |
| Repayment of convertible debt and other borrowings   | (28,425)                           | (74)       |
| Distributions paid to noncontrolling interests   | (44,577)                           | (75,510)   |
| Capital contributions by noncontrolling interests  | 3,628                              | 2,210      |
| Taxes paid on vested restricted stock  | (8,402)                            | (11,426)   |
| Stock options exercised  | 1,162                              | 23,961     |
| Excess tax benefit from stock-based plans  |                                    | 3,965      |
| Other items  | (3,482)                            | (1,788)    |
| Cash utilized by financing activities  | (534,209)                          | (562,274)  |
| Effect of exchange rate changes on cash  | (77,691)                           | (47,740)   |

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|  |              |              |
|--|--------------|--------------|
| Decrease in cash and cash equivalents            | (211,726)    | (383,385)    |
| Cash and cash equivalents at beginning of period | 1,993,125    | 2,283,582    |
| Cash and cash equivalents at end of period       | \$ 1,781,399 | \$ 1,900,197 |

See Notes to Condensed Consolidated Financial Statements.

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**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

UNAUDITED

(1) **Principles of Consolidation**

The Condensed Consolidated Financial Statements do not include footnotes and certain financial information normally presented annually under accounting principles generally accepted in the United States and, therefore, should be read in conjunction with the company's December 31, 2014 Annual Report on Form 10-K. Accounting measurements at interim dates inherently involve greater reliance on estimates than at year-end. The results of operations for the three and nine months ended September 30, 2015 may not necessarily be indicative of results that can be expected for the full year.

The Condensed Consolidated Financial Statements included herein are unaudited; however, they contain all adjustments of a normal recurring nature which, in the opinion of management, are necessary to present fairly its consolidated financial position as of September 30, 2015 and its consolidated results of operations and cash flows for the interim periods presented. All significant intercompany transactions of consolidated subsidiaries are eliminated. Management has evaluated all material events occurring subsequent to the date of the financial statements up to the filing date of this Form 10-Q.

(2) **Recent Accounting Pronouncements**

New accounting pronouncements implemented by the company during the nine months ended September 30, 2015 or requiring implementation in future periods are discussed below or in the related notes, where appropriate.

In the second quarter of 2015, the company adopted Accounting Standards Update (ASU) 2015-08, Pushdown Accounting: Amendments to SEC Paragraphs Pursuant to Staff Accounting Bulletin No. 115, which provides an acquired entity with an option to apply pushdown accounting in its separate financial statements upon acquisition. The adoption of ASU 2015-08 did not have an impact on the company's financial position, results of operations or cash flows.

In the first quarter of 2015, the company adopted ASU 2014-11, Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures, which makes limited amendments to the guidance in Accounting Standards Codification (ASC) 860, Transfers and Servicing, on accounting for certain repurchase agreements (repos). The ASU (1) requires entities to account for repurchase-to-maturity transactions as secured borrowings (rather than as sales with forward repurchase agreements); (2) eliminates accounting guidance on linked repurchase financing transactions; and (3) expands disclosure requirements related to certain transfers of financial assets that are accounted for as sales and certain transfers (specifically, repos, securities lending transactions and repurchase-to-maturity transactions) accounted for as secured borrowings. The adoption

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of ASU 2014-11 did not have a material impact on the company's financial position, results of operations or cash flows.

In the first quarter of 2015, the company adopted ASU 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity, which amends the definition of a discontinued operation and requires entities to provide additional disclosures about disposal transactions that do not meet the discontinued operations criteria. This ASU requires discontinued operations treatment for disposals of a component or group of components of an entity that represent a strategic shift that has or will have a major impact on an entity's operations or financial results. ASU 2014-08 also expands the scope of ASC 205-20, Discontinued Operations, to disposals of equity method investments and acquired businesses held for sale. The adoption of ASU 2014-08 did not have a material impact on the company's financial position, results of operations or cash flows.

In the first quarter of 2015, the company adopted ASU 2014-05, Service Concession Arrangements. This ASU clarifies that, unless certain circumstances are met, operating entities should not account for certain concession arrangements with public-sector entities as leases and should not recognize the related infrastructure as property, plant and equipment. The adoption of ASU 2014-05 did not have a material impact on the company's financial position, results of operations or cash flows.

In September 2015, the Financial Accounting Standards Board ( FASB ) issued ASU 2015-16, Simplifying the Accounting for Measurement-Period Adjustments. This ASU requires an acquirer in a business combination to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. ASU 2015-16 is effective for interim and annual reporting periods beginning after December 15, 2015, and should be applied prospectively to adjustments to provisional amounts that occur after the effective date. Management does not

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**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

expect the adoption of ASU 2015-16 to have a material impact on the company's financial position, results of operations or cash flows.

In August 2015, the FASB issued ASU 2015-15, *Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements* Amendments to SEC Paragraphs Pursuant to Staff Announcement at June 18, 2015 EITF Meeting (SEC Update), which clarifies the presentation and measurement of debt issuance costs incurred in connection with line of credit arrangements. The SEC staff has indicated that they would not object to an entity deferring and presenting debt issuance costs as an asset and subsequently amortizing the deferred debt issuance costs ratably over the term of the line of credit arrangement.

In August 2015, the FASB issued ASU 2015-14, *Revenue from Contracts with Customers* Deferral of the Effective Date which deferred the effective date of ASU 2014-09 by one year. ASU 2014-09, *Revenue from Contracts with Customers*, outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. ASU 2014-09 outlines a five-step process for revenue recognition that focuses on transfer of control, as opposed to transfer of risk and rewards, and also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenues and cash flows from contracts with customers. Major provisions include determining which goods and services are distinct and require separate accounting, how variable consideration (which may include change orders and claims) is recognized, whether revenue should be recognized at a point in time or over time and ensuring the time value of money is considered in the transaction price. The company will now be required to adopt ASU 2014-09 for interim and annual reporting periods beginning after December 15, 2017. Early adoption is permitted as of interim and annual reporting periods beginning after December 15, 2016. ASU 2014-09 can be applied either retrospectively to each prior period presented or as a cumulative-effect adjustment as of the date of adoption. Management is currently evaluating the impact of adopting ASU 2014-09 on the company's financial position, results of operations and cash flows.

In April 2015, the FASB issued ASU 2015-05, *Customer's Accounting for Fees Paid in a Cloud Computing Arrangement*. This ASU clarifies the circumstances under which a cloud computing customer would account for the arrangement as a license of internal-use software. ASU 2015-05 is effective for interim and annual reporting periods beginning after December 15, 2015. Management does not expect the adoption of ASU 2015-05 to have a material impact on the company's financial position, results of operations or cash flows.

In April 2015, the FASB issued ASU 2015-03, *Simplifying the Presentation of Debt Issuance Costs*. This ASU changes the presentation of debt issuance costs on the balance sheet by requiring entities to present such costs as a direct deduction from the related debt liability rather than as an asset. ASU 2015-03 is effective for interim and annual reporting periods beginning after December 15, 2015. Management does not expect the adoption of ASU 2015-03 to have a material impact on the company's financial position, results of operations or cash flows.

In February 2015, the FASB issued ASU 2015-02, *Amendments to the Consolidation Analysis*. This ASU amends the consolidation guidance for VIEs and general partners' investments in limited partnerships and modifies the evaluation of whether limited partnerships and similar legal

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entities are VIEs or voting interest entities. ASU 2015-02 is effective for interim and annual reporting periods beginning after December 15, 2015. Management does not expect the adoption of ASU 2015-02 to have a material impact on the company's financial position, results of operations or cash flows.

In January 2015, the FASB issued ASU 2015-01, Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items. Under this ASU, an entity will no longer be allowed to separately disclose extraordinary items, net of tax, in the income statement after income from continuing operations if an event or transaction is unusual in nature and occurs infrequently. ASU 2015-01 is effective for interim and annual reporting periods beginning after December 15, 2015 with early adoption permitted. Upon adoption, the company may elect prospective or retrospective application. Management does not expect the adoption of ASU 2015-01 to have a material impact on the company's financial position, results of operations or cash flows.

In August 2014, the FASB issued ASU 2014-15, Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This ASU requires management to perform interim and annual assessments of an entity's ability to continue as a

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**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

going concern within one year of the date the financial statements are issued and to provide certain disclosures if conditions or events raise substantial doubt about the entity's ability to continue as a going concern. ASU 2014-15 is effective for annual reporting periods ending after December 15, 2016 and subsequent interim reporting periods. Management does not expect the adoption of ASU 2014-15 to have a material impact on the company's financial position, results of operations or cash flows.

In June 2014, the FASB issued ASU 2014-12, Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved After the Requisite Service Period. This ASU requires that a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition. ASU 2014-12 is effective for interim and annual reporting periods beginning after December 15, 2015. Management does not expect the adoption of ASU 2014-12 to have a material impact on the company's financial position, results of operations or cash flows.

(3) **Discontinued Operations**

During the three and nine months ended September 30, 2014, the company recorded an after-tax loss from discontinued operations of \$114 million and \$199 million, respectively, in connection with the reassessment of estimated loss contingencies related to the lead business of St. Joe Minerals Corporation and The Doe Run Company in Herculaneum, Missouri, which the company sold in 1994. The tax effects associated with these losses were \$64 million and \$111 million for the three and nine months ended September 30, 2014, respectively. During both the three and nine months ended September 30, 2015, the company recorded an after-tax loss from discontinued operations of \$5 million resulting from the settlement of lead exposure cases related to the divested lead business and the payment of legal fees incurred in connection with a pending indemnification action against the buyer of the lead business for these settlements and others. The tax effects associated with these losses were \$3 million for both the three and nine months ended September 30, 2015.

(4) **Other Comprehensive Income (Loss)**

The tax effects of the components of other comprehensive income (loss) (OCI) for the three months ended September 30, 2015 and 2014 are as follows:



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| (in thousands)  | Three Months Ended<br>September 30, 2015 |                             |                      | Three Months Ended<br>September 30, 2014 |                             |                      |
|---|--|-----------------------------|----------------------|--|-----------------------------|----------------------|
|   | Before-Tax<br>Amount                     | Tax<br>Benefit<br>(Expense) | Net-of-Tax<br>Amount | Before-Tax<br>Amount                     | Tax<br>Benefit<br>(Expense) | Net-of-Tax<br>Amount |
| Other comprehensive income (loss):                                      |  |                             |                      |  |                             |                      |
| Foreign currency translation adjustment                                 | \$ (72,085)                              | \$ 27,032                   | \$ (45,053)          | \$ (105,841)                             | \$ 39,460                   | \$ (66,381)          |
| Ownership share of equity method investees                              |  |                             |                      |  |                             |                      |
| Other comprehensive loss  | (8,216)                                  | 2,853                       | (5,363)              | (1,724)                                  | 597                         | (1,127)              |
| Defined benefit pension and postretirement plan adjustments             | (14,955)                                 | 5,608                       | (9,347)              | 18,142                                   | (6,803)                     | 11,339               |
| Unrealized loss on derivative contracts                                 | (6,410)                                  | 2,317                       | (4,093)              | (3,244)                                  | 1,135                       | (2,109)              |
| Unrealized gain (loss) on available-for-sale securities                 | 572                                      | (214)                       | 358                  | (552)                                    | 207                         | (345)                |
| Total other comprehensive loss  | (101,094)                                | 37,596                      | (63,498)             | (93,219)                                 | 34,596                      | (58,623)             |
| Less: Other comprehensive loss attributable to noncontrolling interests | (92)                                     |                             | (92)                 | (833)                                    |                             | (833)                |
| Other comprehensive loss attributable to Fluor Corporation              | \$ (101,002)                             | \$ 37,596                   | \$ (63,406)          | \$ (92,386)                              | \$ 34,596                   | \$ (57,790)          |

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## FLUOR CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## UNAUDITED

The tax effects of the components of OCI for the nine months ended September 30, 2015 and 2014 are as follows:

| (in thousands)   | Nine Months Ended<br>September 30, 2015 |                             |                      | Nine Months Ended<br>September 30, 2014 |                             |                      |
|--|---|-----------------------------|----------------------|---|-----------------------------|----------------------|
|  | Before-Tax<br>Amount                    | Tax<br>Benefit<br>(Expense) | Net-of-Tax<br>Amount | Before-Tax<br>Amount                    | Tax<br>Benefit<br>(Expense) | Net-of-Tax<br>Amount |
| Other comprehensive income (loss):   |   |                             |                      |   |                             |                      |
| Foreign currency translation adjustment                                      | \$ (129,274)                            | \$ 48,382                   | \$ (80,892)          | \$ (102,282)                            | \$ 36,610                   | \$ (65,672)          |
| Ownership share of equity method investees other comprehensive income (loss) | (12,380)                                | 4,189                       | (8,191)              | 16,508                                  | (7,290)                     | 9,218                |
| Defined benefit pension and postretirement plan adjustments                  | (6,371)                                 | 2,389                       | (3,982)              | 23,193                                  | (8,697)                     | 14,496               |
| Unrealized loss on derivative contracts                                      | (4,348)                                 | 1,645                       | (2,703)              | (2,463)                                 | 859                         | (1,604)              |
| Unrealized gain (loss) on available-for-sale securities                      | 1,171                                   | (439)                       | 732                  | (212)                                   | 80                          | (132)                |
| Total other comprehensive loss   | (151,202)                               | 56,166                      | (95,036)             | (65,256)                                | 21,562                      | (43,694)             |
| Less: Other comprehensive loss attributable to noncontrolling interests      | (112)                                   |                             | (112)                | (4,807)                                 |                             | (4,807)              |
| Other comprehensive loss attributable to Fluor Corporation                   | \$ (151,090)                            | \$ 56,166                   | \$ (94,924)          | \$ (60,449)                             | \$ 21,562                   | \$ (38,887)          |

The changes in accumulated other comprehensive income ( AOCI ) balances by component (after-tax) for the three months ended September 30, 2015 are as follows:

| (in thousands)                     | Foreign<br>Currency<br>Translation | Ownership Share<br>of Equity Method<br>Investees Other<br>Comprehensive<br>Income (Loss) | Defined Benefit<br>Pension and<br>Postretirement<br>Plans | Unrealized<br>Gain (Loss)<br>on<br>Derivative<br>Contracts | Unrealized<br>Gain (Loss)<br>on Available-<br>for-Sale<br>Securities | Accumulated<br>Other<br>Comprehensive<br>Income (Loss),<br>Net |
|------------------------------------|------------------------------------|--|---|--|--|--|
| Attributable to Fluor Corporation: |                                    |  |   |  |  |  |
| Balance as of June 30, 2015        | \$ (155,000)                       | \$ (33,264)  | \$ (319,780)  | \$ (7,799)   | \$ 113   | \$ (515,730)   |

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|  |              |             |              |             |        |              |
|--|--------------|-------------|--------------|-------------|--------|--------------|
| Other comprehensive income (loss) before reclassifications | (51,260)     | (5,363)     | (17,919)     | (4,920)     | 329    | (79,133)     |
| Amounts reclassified from AOCI                             | 6,208        |             | 8,572        | 918         | 29     | 15,727       |
| Net other comprehensive income (loss)                      | (45,052)     | (5,363)     | (9,347)      | (4,002)     | 358    | (63,406)     |
| Balance as of September 30, 2015                           | \$ (200,052) | \$ (38,627) | \$ (329,127) | \$ (11,801) | \$ 471 | \$ (579,136) |

**Attributable to**

**Noncontrolling Interests:**

|   |          |    |    |       |    |       |
|---|----------|----|----|-------|----|-------|
| Balance as of June 30, 2015                       | \$ 1,073 | \$ | \$ | (450) | \$ | 623   |
| Other comprehensive loss before reclassifications | (1)      |    |    | (156) |    | (157) |
| Amounts reclassified from AOCI                    |          |    |    | 65    |    | 65    |
| Net other comprehensive loss                      | (1)      |    |    | (91)  |    | (92)  |
| Balance as of September 30, 2015                  | \$ 1,072 | \$ | \$ | (541) | \$ | 531   |

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## FLUOR CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## UNAUDITED

The changes in AOCI balances by component (after-tax) for the nine months ended September 30, 2015 are as follows:

| (in thousands)   | Foreign<br>Currency<br>Translation | Ownership Share<br>of Equity Method<br>Investees Other<br>Comprehensive<br>Income (Loss) | Defined Benefit<br>Pension and<br>Postretirement<br>Plans | Unrealized<br>Gain (Loss)<br>on<br>Derivative<br>Contracts | Unrealized<br>Gain (Loss)<br>on Available-<br>for-Sale<br>Securities | Accumulated<br>Other<br>Comprehensive<br>Income (Loss),<br>Net |
|--|------------------------------------|--|---|--|--|--|
| <b>Attributable to Fluor Corporation:</b>                  |                                    |  |   |  |  |  |
| Balance as of December 31, 2014                            | \$ (119,416)                       | \$ (30,436)  | \$ (325,145)  | \$ (8,954)   | \$ (261)   | \$ (484,212)   |
| Other comprehensive income (loss) before reclassifications | (86,844)                           | (8,191)  | (17,919)  | (4,444)  | 773  | (116,625)  |
| Amounts reclassified from AOCI                             | 6,208                              |  | 13,937  | 1,597  | (41)   | 21,701   |
| Net other comprehensive income (loss)                      | (80,636)                           | (8,191)  | (3,982)   | (2,847)  | 732  | (94,924)   |
| Balance as of September 30, 2015                           | \$ (200,052)                       | \$ (38,627)  | \$ (329,127)  | \$ (11,801)  | \$ 471   | \$ (579,136)   |
| <b>Attributable to Noncontrolling Interests:</b>           |                                    |  |   |  |  |  |
| Balance as of December 31, 2014                            | \$ 1,328                           | \$   | \$  | \$ (685)   | \$   | \$ 643   |
| Other comprehensive loss before reclassifications          | (256)                              |  |   | (54)   |  | (310)  |
| Amounts reclassified from AOCI                             |                                    |  |   | 198  |  | 198  |
| Net other comprehensive income (loss)                      | (256)                              |  |   | 144  |  | (112)  |
| Balance as of September 30, 2015                           | \$ 1,072                           | \$   | \$  | \$ (541)   | \$   | \$ 531   |

The changes in AOCI balances by component (after-tax) for the three months ended September 30, 2014 are as follows:

| (in thousands)                            | Foreign<br>Currency<br>Translation | Ownership Share<br>of Equity Method<br>Investees Other<br>Comprehensive<br>Income (Loss) | Defined Benefit<br>Pension and<br>Postretirement<br>Plans | Unrealized<br>Gain (Loss)<br>on<br>Derivative<br>Contracts | Unrealized Gain<br>(Loss) on<br>Available-for-<br>Sale Securities | Accumulated<br>Other<br>Comprehensive<br>Income (Loss),<br>Net |
|---|------------------------------------|--|---|--|---|--|
| <b>Attributable to Fluor Corporation:</b> |                                    |  |   |  |   |  |

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|  |             |             |              |            |        |              |
|--|-------------|-------------|--------------|------------|--------|--------------|
| Balance as of June 30, 2014                                | \$ 4,587    | \$ (21,929) | \$ (255,140) | \$ (7,205) | \$ 389 | \$ (279,298) |
| Other comprehensive income (loss) before reclassifications | (65,767)    | (1,127)     | 9,315        | (1,963)    | (325)  | (59,867)     |
| Amounts reclassified from AOCI                             |             |             | 2,024        | 73         | (20)   | 2,077        |
| Net other comprehensive income (loss)                      | (65,767)    | (1,127)     | 11,339       | (1,890)    | (345)  | (57,790)     |
| Balance as of September 30, 2014                           | \$ (61,180) | \$ (23,056) | \$ (243,801) | \$ (9,095) | \$ 44  | \$ (337,088) |

**Attributable to**

**Noncontrolling Interests:**

|   |          |    |    |         |    |          |
|---|----------|----|----|---------|----|----------|
| Balance as of June 30, 2014                       | \$ 3,843 | \$ | \$ | \$ 135  | \$ | \$ 3,978 |
| Other comprehensive loss before reclassifications | (614)    |    |    | (225)   |    | (839)    |
| Amounts reclassified from AOCI                    |          |    |    | 6       |    | 6        |
| Net other comprehensive loss                      | (614)    |    |    | (219)   |    | (833)    |
| Balance as of September 30, 2014                  | \$ 3,229 | \$ | \$ | \$ (84) | \$ | \$ 3,145 |

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## FLUOR CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## UNAUDITED

The changes in AOCI balances by component (after-tax) for the nine months ended September 30, 2014 are as follows:

| (in thousands)   | Foreign<br>Currency<br>Translation | Ownership Share<br>of Equity Method<br>Investees Other<br>Comprehensive<br>Income (Loss) | Defined Benefit<br>Pension and<br>Postretirement<br>Plans | Unrealized<br>Gain (Loss)<br>on<br>Derivative<br>Contracts | Unrealized Gain<br>(Loss) on<br>Available-for-<br>Sale Securities | Accumulated<br>Other<br>Comprehensive<br>Income (Loss),<br>Net |
|--|------------------------------------|--|---|--|---|--|
| <b>Attributable to Fluor Corporation:</b>                  |                                    |  |   |  |   |  |
| Balance as of December 31, 2013                            | \$ (164)                           | \$ (32,274)  | \$ (258,297)  | \$ (7,642)   | \$ 176  | \$ (298,201)   |
| Other comprehensive income (loss) before reclassifications | (61,016)                           | 9,218  | 8,364   | (1,690)  | (123)   | (45,247)   |
| Amounts reclassified from AOCI                             |                                    |  | 6,132   | 237  | (9)   | 6,360  |
| Net other comprehensive income (loss)                      | (61,016)                           | 9,218  | 14,496  | (1,453)  | (132)   | (38,887)   |
| Balance as of September 30, 2014                           | \$ (61,180)                        | \$ (23,056)  | \$ (243,801)  | \$ (9,095)   | \$ 44   | \$ (337,088)   |
| <b>Attributable to Noncontrolling Interests:</b>           |                                    |  |   |  |   |  |
| Balance as of December 31, 2013                            | \$ 7,885                           | \$   | \$  | \$ 67  | \$  | \$ 7,952   |
| Other comprehensive loss before reclassifications          | (4,656)                            |  |   | (166)  |   | (4,822)  |
| Amounts reclassified from AOCI                             |                                    |  |   | 15   |   | 15   |
| Net other comprehensive loss                               | (4,656)                            |  |   | (151)  |   | (4,807)  |
| Balance as of September 30, 2014                           | \$ 3,229                           | \$   | \$  | \$ (84)  | \$  | \$ 3,145   |

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## FLUOR CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

UNAUDITED

The significant items reclassified out of AOCI and the corresponding location and impact on the Condensed Consolidated Statement of Earnings are as follows:

| (in thousands)  | Location in<br>Condensed Consolidated<br>Statement of Earnings | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|---|--|-------------------------------------|------------|------------------------------------|------------|
|   |  | 2015                                | 2014       | 2015                               | 2014       |
| <b>Component of AOCI:</b>                               |  |                                     |            |                                    |            |
| Foreign currency translation adjustment                 | Gain related to a partial sale of a subsidiary                 | \$ (9,932)                          | \$         | \$ (9,932)                         | \$         |
| Income tax benefit                                      | Income tax expense   | 3,724                               |            | 3,724                              |            |
| Net of tax  |  | \$ (6,208)                          | \$         | \$ (6,208)                         | \$         |
| Defined benefit pension plan adjustments                | Various accounts(1)  | \$ (13,715)                         | \$ (3,239) | \$ (22,299)                        | \$ (9,811) |
| Income tax benefit                                      | Income tax expense   | 5,143                               | 1,215      | 8,362                              | 3,679      |
| Net of tax  |  | \$ (8,572)                          | \$ (2,024) | \$ (13,937)                        | \$ (6,132) |
| Unrealized gain (loss) on derivative contracts:         |  |                                     |            |                                    |            |
| Commodity contracts and foreign currency contracts      | Total cost of revenue  | \$ (1,153)                          | \$ 293     | \$ (1,613)                         | \$ 842     |
| Interest rate contracts                                 | Interest expense   | (419)                               | (419)      | (1,258)                            | (1,258)    |
| Income tax benefit (net)                                | Income tax expense   | 589                                 | 47         | 1,076                              | 164        |
| Net of tax  |  | (983)                               | (79)       | (1,795)                            | (252)      |
| Less: Noncontrolling interests                          | Net earnings attributable to noncontrolling interests          | (65)                                | (6)        | (198)                              | (15)       |
| Net of tax and noncontrolling interests                 |  | \$ (918)                            | \$ (73)    | \$ (1,597)                         | \$ (237)   |
| Unrealized gain (loss) on available-for-sale securities | Corporate general and administrative expense                   | \$ (46)                             | \$ 31      | \$ 66                              | \$ 14      |
| Income tax benefit (expense)                            | Income tax expense   | 17                                  | (11)       | (25)                               | (5)        |
| Net of tax  |  | \$ (29)                             | \$ 20      | \$ 41                              | \$ 9       |

(1) Defined benefit pension plan adjustments were reclassified primarily to total cost of revenue and corporate general and administrative expense.

(5) **Income Taxes**

The effective tax rate on earnings from continuing operations for the three and nine months ended September 30, 2015 was 32.9 percent and 33.0 percent, respectively, compared to 33.4 percent and 31.4 percent for the corresponding periods of 2014. The effective tax rate for all periods benefits from earnings attributable to noncontrolling interests for which income taxes are not typically the responsibility of the company. Additionally, the effective tax rate for the three months ended September 30, 2014 was unfavorably impacted by foreign losses for which the company will not receive a benefit. The effective tax rate for the nine months ended September 30, 2015 also benefited from an IRS settlement in 2015. The company's effective tax rate on the loss from discontinued operations for the three and nine months ended September 30, 2015 was 35.5 percent.

The company conducts business globally and, as a result, the company or one or more of its subsidiaries files income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. In the normal course of business, the company is subject to examination by taxing authorities throughout the world, including such major jurisdictions as Australia, Canada, the Netherlands, South Africa, the United Kingdom and the United States. Although the company believes its reserves for its tax positions are reasonable, the final outcome of tax audits could be materially different, both favorably and unfavorably. With few exceptions, the company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations for years before 2012.



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**(6) Cash Paid for Interest and Taxes**

Cash paid for interest was \$30 million and \$21 million for the nine months ended September 30, 2015 and 2014, respectively. Income tax payments, net of refunds, were \$148 million and \$240 million during the nine-month periods ended September 30, 2015 and 2014, respectively.

**(7) Earnings Per Share**

Diluted earnings per share ( EPS ) reflects the assumed exercise or conversion of all dilutive securities using the treasury stock method.

The calculations of the basic and diluted EPS for the three and nine months ended September 30, 2015 and 2014 are presented below:

| (in thousands, except per share amounts)            | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|---|-------------------------------------|------------|------------------------------------|------------|
|   | 2015                                | 2014       | 2015                               | 2014       |
| <b>Amounts attributable to Fluor Corporation:</b>   |                                     |            |                                    |            |
| Earnings from continuing operations                 | \$ 176,340                          | \$ 183,361 | \$ 468,926                         | \$ 495,408 |
| Loss from discontinued operations, net of taxes     | (5,057)                             | (113,859)  | (5,057)                            | (199,042)  |
| Net earnings  | \$ 171,283                          | \$ 69,502  | \$ 463,869                         | \$ 296,366 |
| <b>Basic EPS:</b>                                   |                                     |            |                                    |            |
| Weighted average common shares outstanding          | 144,293                             | 157,332    | 146,095                            | 158,670    |
| <b>Basic EPS attributable to Fluor Corporation:</b> |                                     |            |                                    |            |
| Earnings from continuing operations                 | \$ 1.22                             | \$ 1.17    | \$ 3.21                            | \$ 3.12    |
| Loss from discontinued operations, net of taxes     | (0.03)                              | (0.73)     | (0.03)                             | (1.25)     |
| Net earnings  | \$ 1.19                             | \$ 0.44    | \$ 3.18                            | \$ 1.87    |
| <b>Diluted EPS:</b>                                 |                                     |            |                                    |            |
| Weighted average common shares outstanding          | 144,293                             | 157,332    | 146,095                            | 158,670    |

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| Diluted effect:  |         |         |         |         |
|--|---------|---------|---------|---------|
| Employee stock options, restricted stock units and shares and Value Driver Incentive units | 1,792   | 1,726   | 1,759   | 1,663   |
| Conversion equivalent of dilutive convertible debt   |         | 398     | 120     | 423     |
| Weighted average diluted shares outstanding  | 146,085 | 159,456 | 147,974 | 160,756 |
| Diluted EPS attributable to Fluor Corporation:   |         |         |         |         |
| Earnings from continuing operations  | \$ 1.21 | \$ 1.15 | \$ 3.17 | \$ 3.08 |
| Loss from discontinued operations, net of taxes  | (0.04)  | (0.71)  | (0.04)  | (1.24)  |
| Net earnings   | \$ 1.17 | \$ 0.44 | \$ 3.13 | \$ 1.84 |
| Anti-dilutive securities not included above  | 3,500   | 667     | 3,387   | 596     |

During the three and nine months ended September 30, 2015, the company repurchased and cancelled 3,165,855 and 6,888,531 shares, respectively, of its common stock under its stock repurchase program for \$145 million and \$360 million, respectively. During the three and nine months ended September 30, 2014, the company repurchased and cancelled 1,218,503 and 5,431,188 shares, respectively, of its common stock under its stock repurchase program for \$87 million and \$411 million, respectively.

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**(8) Fair Value Measurements**

The fair value hierarchy established by ASC 820, Fair Value Measurement, prioritizes the use of inputs used in valuation techniques into the following three levels:

- Level 1 quoted prices in active markets for identical assets and liabilities
- Level 2 inputs other than quoted prices in active markets for identical assets and liabilities that are observable, either directly or indirectly
- Level 3 unobservable inputs

The company measures and reports assets and liabilities at fair value utilizing pricing information received from third parties. The company performs procedures to verify the reasonableness of pricing information received for significant assets and liabilities classified as Level 2.

The following table presents, for each of the fair value hierarchy levels required under ASC 820-10, the company's assets and liabilities that are measured at fair value on a recurring basis as of September 30, 2015 and December 31, 2014:

| (in thousands)                       | Total    | September 30, 2015<br>Fair Value Hierarchy |         |         | Total     | December 31, 2014<br>Fair Value Hierarchy |         |         |
|--------------------------------------|----------|--|---------|---------|-----------|---|---------|---------|
|                                      |          | Level 1                                    | Level 2 | Level 3 |           | Level 1                                   | Level 2 | Level 3 |
| Assets:                              |          |  |         |         |           |   |         |         |
| Cash and cash equivalents(1)         | \$ 7,384 | \$ 7,384                                   |         |         | \$ 14,419 | \$ 14,419                                 |         |         |
| Marketable securities, current(2)    | 81,731   |  | 81,731  |         | 80,706    |   | 80,706  |         |
| Deferred compensation trusts(3)      | 59,898   | 59,898                                     |         |         | 94,893    | 94,893                                    |         |         |
| Marketable securities, noncurrent(4) | 239,205  |  | 239,205 |         | 343,644   |   | 343,644 |         |
| Derivative assets(5)                 |          |  |         |         |           |   |         |         |

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|                            |          |          |          |          |
|----------------------------|----------|----------|----------|----------|
| Commodity contracts        | 335      | 335      | 561      | 561      |
| Foreign currency contracts | 7,258    | 7,258    | 180      | 180      |
| Liabilities:               |          |          |          |          |
| Derivative liabilities(5)  |          |          |          |          |
| Commodity contracts        | \$ 2,149 | \$ 2,149 | \$ 2,290 | \$ 2,290 |
| Foreign currency contracts | 16,735   | 16,735   | 4,392    | 4,392    |

(1) Consists primarily of registered money market funds valued at fair value. These investments represent the net asset value of the shares of such funds as of the close of business at the end of the period.

(2) Consists of investments in U.S. agency securities, U.S. Treasury securities and corporate debt securities with maturities of less than one year that are valued based on pricing models, which are determined from a compilation of primarily observable market information, broker quotes in non-active markets or similar assets.

(3) Consists primarily of registered money market funds and an equity index fund valued at fair value. These investments, which are trading securities, represent the net asset value of the shares of such funds as of the close of business at the end of the period based on the last trade or official close of an active market or exchange.

(4) Consists of investments in U.S. agency securities, U.S. Treasury securities and corporate debt securities with maturities ranging from one year to three years that are valued based on pricing models, which are determined from a compilation of primarily observable market information, broker quotes in non-active markets or similar assets.

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(5) See Note 9 for the classification of commodity and foreign currency contracts in the Condensed Consolidated Balance Sheet. Commodity and foreign currency contracts are estimated using standard pricing models with market-based inputs, which take into account the present value of estimated future cash flows.

All of the company's financial instruments carried at fair value are included in the table above. All of the above financial instruments are available-for-sale securities except for those held in the deferred compensation trusts (which are trading securities) and derivative assets and liabilities. The company has determined that there was no other-than-temporary impairment of available-for-sale securities with unrealized losses, and the company expects to recover the entire cost basis of the securities. The available-for-sale securities are made up of the following security types as of September 30, 2015: money market funds of \$7 million, U.S. agency securities of \$32 million, U.S. Treasury securities of \$96 million and corporate debt securities of \$193 million. As of December 31, 2014, available-for-sale securities consisted of money market funds of \$14 million, U.S. agency securities of \$73 million, U.S. Treasury securities of \$107 million and corporate debt securities of \$245 million. The amortized cost of these available-for-sale securities is not materially different from the fair value. During the three and nine months ended September 30, 2015, proceeds from sales and maturities of available-for-sale securities were \$94 million and \$296 million, respectively, compared to \$40 million and \$157 million for the corresponding periods of 2014.

In addition to assets and liabilities that are measured at fair value on a recurring basis, the company is required to measure certain assets and liabilities at fair value on a nonrecurring basis. On September 30, 2015, the company sold 50% of its ownership in its principal Spanish operating subsidiary for a cash purchase price of approximately \$46 million subject to certain purchase price adjustments. In connection with the deconsolidation of the former subsidiary, the company has accounted for its retained noncontrolling interest at its estimated fair value of \$44 million as of September 30, 2015. The fair value was estimated using a combination of income-based and market-based valuation approaches utilizing unobservable Level 3 inputs, including significant management assumptions such as forecasted revenue and operating margins, weighted average cost of capital and EBITDA multiples. Observable inputs, such as the cash consideration received for the divested share of the entity, were also considered. (See Note 18 for a further discussion of the sale.)

The carrying values and estimated fair values of the company's financial instruments that are not required to be measured at fair value in the Condensed Consolidated Balance Sheet are as follows:

| (in thousands) | Fair Value Hierarchy | September 30, 2015 |              | December 31, 2014 |              |
|----------------|----------------------|--------------------|--------------|-------------------|--------------|
|                |                      | Carrying Value     | Fair Value   | Carrying Value    | Fair Value   |
| Assets:        |                      |                    |              |                   |              |
| Cash(1)        | Level 1              | \$ 1,035,602       | \$ 1,035,602 | \$ 1,224,834      | \$ 1,224,834 |

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|   |         |            |            |            |            |
|---|---------|------------|------------|------------|------------|
| Cash equivalents(2)                               | Level 2 | 738,413    | 738,413    | 753,872    | 753,872    |
| Marketable securities, current(3)                 | Level 2 | 164,021    | 164,021    | 24,425     | 24,425     |
| Notes receivable, including noncurrent portion(4) | Level 3 | 20,189     | 20,189     | 19,284     | 19,284     |
| Liabilities:                                      |         |            |            |            |            |
| 3.375% Senior Notes(5)                            | Level 2 | \$ 497,375 | \$ 516,475 | \$ 497,045 | \$ 510,465 |
| 3.5% Senior Notes(5)                              | Level 2 | 495,044    | 506,375    | 494,640    | 498,914    |
| 1.5% Convertible Senior Notes(5)                  | Level 2 |            |            | 18,324     | 40,826     |
| Other borrowings(6)                               | Level 2 | 270        | 270        | 10,418     | 10,418     |

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(1) Cash consists of bank deposits. Carrying amounts approximate fair value.

(2) Cash equivalents consist of held-to-maturity time deposits with maturities of three months or less at the date of purchase. The carrying amounts of these time deposits approximate fair value because of the short-term maturity of these instruments.

(3) Marketable securities, current consist of held-to-maturity time deposits with original maturities greater than three months that will mature within one year. The carrying amounts of these time deposits approximate fair value because of the short-term maturity of these instruments. Amortized cost is not materially different from the fair value.

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(4) Notes receivable are carried at net realizable value which approximates fair value. Factors considered by the company in determining the fair value include the credit worthiness of the borrower, current interest rates, the term of the note and any collateral pledged as security. Notes receivable are periodically assessed for impairment.

(5) The fair value of the 3.375% Senior Notes, 3.5% Senior Notes and 1.5% Convertible Senior Notes were estimated based on quoted market prices for similar issues.

(6) Other borrowings as of December 31, 2014 primarily represent amounts outstanding under a short-term credit facility. The carrying amount of borrowings under this credit facility approximates fair value because of the short-term maturity.

(9) **Derivatives and Hedging**

The company limits exposure to foreign currency fluctuations in most of its engineering and construction contracts through provisions that require client payments in currencies corresponding to the currencies in which cost is incurred. Certain financial exposure, which includes currency and commodity price risk associated with engineering and construction contracts, currency risk associated with monetary assets and liabilities denominated in nonfunctional currencies and risk associated with interest rate volatility, may subject the company to earnings volatility. In cases where financial exposure is identified, the company generally implements a hedging strategy utilizing derivative instruments as hedging instruments to mitigate the risk. These hedging instruments are designated as either fair value or cash flow hedges in accordance with ASC 815, Derivatives and Hedging. The company formally documents its hedge relationships at inception, including identification of the hedging instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transaction. The company also formally assesses, both at inception and at least quarterly thereafter, whether the hedging instruments are highly effective in offsetting changes in the fair value of the hedged items. The fair values of all hedging instruments are recognized as assets or liabilities at the balance sheet date. For fair value hedges, the effective portion of the change in the fair value of the hedging instrument is offset against the change in the fair value of the underlying asset or liability through earnings. For cash flow hedges, the effective portion of the hedging instrument's gain or loss due to changes in fair value is recorded as a component of AOCI and is reclassified into earnings when the hedged item settles. Any ineffective portion of a hedging instrument's change in fair value is immediately recognized in earnings. The company does not enter into derivative instruments for speculative purposes. The company maintains master netting arrangements with certain counterparties to facilitate the settlement of derivative instruments; however, the company reports the fair value of derivative instruments on a gross basis.

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As of September 30, 2015, the company had total gross notional amounts of \$870 million of foreign currency contracts and \$9 million of commodity contracts outstanding relating to engineering and construction contract obligations and monetary assets and liabilities denominated in nonfunctional currencies. Both the foreign currency and commodity contracts are of varying duration, none of which extend beyond December 2017. The impact to earnings due to hedge ineffectiveness was immaterial for the three and nine months ended September 30, 2015 and 2014.

The fair values of derivatives designated as hedging instruments under ASC 815 as of September 30, 2015 and December 31, 2014 were as follows:

| (in thousands)             | Balance Sheet Location | Asset Derivatives  |                   | Balance Sheet Location    | Liability Derivatives |                   |
|----------------------------|------------------------|--------------------|-------------------|---------------------------|-----------------------|-------------------|
|                            |                        | September 30, 2015 | December 31, 2014 |                           | September 30, 2015    | December 31, 2014 |
| Commodity contracts        | Other current assets   | \$ 313             | \$ 365            | Other accrued liabilities | \$ 1,522              | \$ 1,362          |
| Foreign currency contracts | Other current assets   | 5,779              | 128               | Other accrued liabilities | 13,242                | 3,721             |
| Commodity contracts        | Other assets           | 22                 | 196               | Noncurrent liabilities    | 627                   | 928               |
| Foreign currency contracts | Other assets           | 1,479              | 52                | Noncurrent liabilities    | 3,493                 | 671               |
| Total                      |                        | \$ 7,593           | \$ 741            |                           | \$ 18,884             | \$ 6,682          |



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The pre-tax net gains recognized in earnings associated with the hedging instruments designated as fair value hedges for the three and nine months ended September 30, 2015 and 2014 were as follows:

| Fair Value Hedges (in thousands) | Location of Gain (Loss)                      | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |          |
|----------------------------------|--|-------------------------------------|------------|------------------------------------|----------|
|                                  |  | 2015                                | 2014       | 2015                               | 2014     |
| Foreign currency contracts       | Corporate general and administrative expense | \$ (7,641)                          | \$ (1,228) | \$ (3,558)                         | \$ 2,123 |

The pre-tax amount of gain (loss) recognized in earnings on hedging instruments for the fair value hedges noted in the table above offset the amount of gain (loss) recognized in earnings on the hedged items in the same locations in the Condensed Consolidated Statement of Earnings.

The after-tax amount of gain (loss) recognized in OCI associated with the derivative instruments designated as cash flow hedges was as follows:

| Cash Flow Hedges (in thousands) | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|---------------------------------|-------------------------------------|------------|------------------------------------|------------|
|                                 | 2015                                | 2014       | 2015                               | 2014       |
| Commodity contracts             | \$ (320)                            | \$ (175)   | \$ (421)                           | \$ (225)   |
| Foreign currency contracts      | (4,600)                             | (1,788)    | (4,023)                            | (1,465)    |
| Total                           | \$ (4,920)                          | \$ (1,963) | \$ (4,444)                         | \$ (1,690) |

The after-tax amount of gain (loss) reclassified from AOCI into earnings associated with the derivative instruments designated as cash flow hedges was as follows:

| Cash Flow Hedges (in thousands) | Location of Gain (Loss) | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |          |
|---------------------------------|-------------------------|-------------------------------------|---------|------------------------------------|----------|
|                                 |                         | 2015                                | 2014    | 2015                               | 2014     |
| Commodity contracts             | Total cost of revenue   | \$ (79)                             | \$ (9)  | \$ (289)                           | \$ 61    |
| Foreign currency contracts      | Total cost of revenue   | (577)                               | 198     | (521)                              | 488      |
| Interest rate contracts         | Interest expense        | (262)                               | (262)   | (787)                              | (786)    |
| Total                           |                         | \$ (918)                            | \$ (73) | \$ (1,597)                         | \$ (237) |

(10) **Retirement Benefits**

Net periodic pension expense for the U.S. and non-U.S. defined benefit pension plans included the following components:

| (in thousands)                     | U.S. Pension Plan  |          |                   |          | Non-U.S. Pension Plans |          |                   |           |
|------------------------------------|--------------------|----------|-------------------|----------|------------------------|----------|-------------------|-----------|
|                                    | Three Months Ended |          | Nine Months Ended |          | Three Months Ended     |          | Nine Months Ended |           |
|                                    | September 30,      |          | September 30,     |          | September 30,          |          | September 30,     |           |
|                                    | 2015               | 2014     | 2015              | 2014     | 2015                   | 2014     | 2015              | 2014      |
| Service cost                       | \$ 1,700           | \$ 950   | \$ 5,100          | \$ 2,850 | \$ 5,131               | \$ 4,071 | \$ 15,472         | \$ 12,400 |
| Interest cost                      | 3,799              | 7,919    | 11,398            | 23,756   | 6,672                  | 8,702    | 19,961            | 26,387    |
| Expected return on assets          | (5,276)            | (7,527)  | (15,826)          | (22,579) | (12,345)               | (12,120) | (36,945)          | (36,729)  |
| Amortization of prior service cost | 217                | 188      | 650               | 563      | (204)                  |          | (613)             |           |
| Recognized net actuarial loss      | 2,352              | 1,109    | 7,054             | 3,326    | 1,928                  | 1,943    | 5,786             | 5,923     |
| Settlements                        | 9,423              |          | 9,423             |          |                        |          |                   |           |
| Net periodic pension expense       | \$ 12,215          | \$ 2,639 | \$ 17,799         | \$ 7,916 | \$ 1,182               | \$ 2,596 | \$ 3,661          | \$ 7,981  |

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The company currently expects to contribute up to \$100 million into its defined benefit pension plans during 2015, which is expected to be in excess of the minimum funding required and includes estimated additional funding to settle the U.S. defined benefit pension plan (the U.S. Plan). During the nine months ended September 30, 2015, contributions of approximately \$33 million were made by the company.

The company's Board of Directors previously approved amendments to freeze the accrual of future service-related benefits for salaried participants of the U.S. Plan as of December 31, 2011 and craft participants of the U.S. Plan as of December 31, 2013. During the fourth quarter of 2014, the company's Board of Directors approved an amendment to terminate the U.S. Plan effective December 31, 2014. The U.S. Plan is expected to be settled in late 2015. The company's ultimate settlement obligation will depend upon the nature and timing of participant settlements and prevailing market conditions. Upon settlement, the company expects to recognize additional expense, consisting of unrecognized actuarial losses included in AOCI that totaled approximately \$285 million as of September 30, 2015, adjusted for the difference between the ultimate settlement obligation and the company's accrued pension liability, which could be significant. The company does not expect the settlement of the plan obligations to have a material impact on its cash position.

During the nine months ended September 30, 2015, lump-sum distributions to participants of the U.S. Plan exceeded the sum of the service cost and interest cost components of net periodic pension cost. As a result, the company recorded a pre-tax settlement charge of \$9 million during the third quarter of 2015 which was included in Corporate general and administrative expense in the Condensed Consolidated Statement of Earnings. The lump-sum distributions were funded by assets of the U.S. Plan.

In anticipation of the plan settlement, the company purchased \$10 million in investments in limited partnerships from the U.S. Plan during the third quarter of 2015, as allowed under a prohibited transaction exemption with the U.S. Department of Labor. The purchase price approximated the fair value of the investments as of September 30, 2015. The company's investments in the limited partnerships are accounted for as cost method investments.

(11) **Financing Arrangements**

As of September 30, 2015, the company had a combination of committed and uncommitted lines of credit that totaled \$5.7 billion. These lines may be used for revolving loans, letters of credit and/or general purposes. The committed lines of credit consist of a \$1.7 billion Revolving Loan and Letter of Credit Facility and a \$1.8 billion Revolving Loan and Letter of Credit Facility. Both facilities mature in May 2019. The company may utilize up to \$1.75 billion in the aggregate of the combined \$3.5 billion committed lines of credit for revolving loans. Each of the credit facilities may be increased up to an additional \$500 million subject to certain conditions, and contain customary financial and restrictive covenants, including a maximum ratio of consolidated debt to tangible net worth of one-to-one and a cap on the aggregate amount of debt of \$750 million for the company's subsidiaries. Borrowings under both facilities bear interest at rates based on the Eurodollar Rate or an alternative

base rate, plus an applicable borrowing margin.

In November 2014, the company issued \$500 million of 3.5% Senior Notes (the 2014 Notes ) due December 15, 2024 and received proceeds of \$491 million, net of underwriting discounts. Interest on the 2014 Notes is payable semi-annually on June 15 and December 15 of each year, and began on June 15, 2015. Prior to September 15, 2024, the company may redeem the 2014 Notes at a redemption price equal to 100 percent of the principal amount, plus a make whole premium described in the indenture. On or after September 15, 2024, the company may redeem the 2014 Notes at 100 percent of the principal amount plus accrued and unpaid interest, if any, to the date of purchase.

In September 2011, the company issued \$500 million of 3.375% Senior Notes (the 2011 Notes ) due September 15, 2021 and received proceeds of \$492 million, net of underwriting discounts. Interest on the 2011 Notes is payable semi-annually on March 15 and September 15 of each year, and began on March 15, 2012. The company may, at any time, redeem the 2011 Notes at a redemption price equal to 100 percent of the principal amount, plus a make whole premium described in the indenture.

For both the 2014 Notes and the 2011 Notes, if a change of control triggering event occurs, as defined by the terms of the respective indentures, the company will be required to offer to purchase the 2014 Notes and the 2011 Notes at a purchase price

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equal to 101 percent of their principal amount, plus accrued and unpaid interest, if any, to the date of purchase. The company is generally not limited under the indentures governing the 2014 Notes and the 2011 Notes in its ability to incur additional indebtedness provided the company is in compliance with certain restrictive covenants, including restrictions on liens and restrictions on sale and leaseback transactions.

In February 2004, the company issued \$330 million of 1.5% Convertible Senior Notes (the 2004 Notes ) due February 15, 2024 and received proceeds of \$323 million, net of underwriting discounts. In December 2004, the company irrevocably elected to pay the principal amount of the 2004 Notes in cash. The 2004 Notes were convertible if a specified trading price of the company's common stock (the trigger price ) was achieved and maintained for a specified period. The trigger price condition was satisfied during the first half of 2015 and the year ended December 31, 2014, and the 2004 Notes were therefore classified as short-term debt as of December 31, 2014. During the first half of 2015, holders converted \$8 million of the 2004 Notes in exchange for the principal balance owed in cash plus 167,674 shares of the company's common stock at a conversion rate of 37.0997 shares per each \$1,000 principal amount of the 2004 Notes. On May 7, 2015, the company redeemed the remaining \$10 million of outstanding 2004 Notes at a redemption price equal to 100 percent of the principal amount plus accrued and unpaid interest up to (but excluding) May 7, 2015.

During the third quarter of 2013, the company established a short-term credit facility to purchase land and construction equipment associated with the equipment operations in the Global Services segment. Outstanding borrowings under the facility were \$10 million as of December 31, 2014. All borrowings under the facility were repaid during the first nine months of 2015; therefore, no borrowings were outstanding under the credit facility as of September 30, 2015.

As of September 30, 2015, the company was in compliance with all of the financial covenants related to its debt agreements.

(12) **Stock-Based Plans**

The company's executive and director stock-based compensation plans are described, and informational disclosures are provided, in the Notes to Consolidated Financial Statements included in the Form 10-K for the year ended December 31, 2014. In the first nine months of 2015 and 2014, restricted stock units and restricted shares totaling 556,323 and 370,014, respectively, were granted to executives and directors, at weighted-average per share prices of \$58.85 and \$79.06, respectively. For the company's executives, the restricted stock units granted in 2015 and 2014 generally vest ratably over three years. For the company's directors, the restricted stock units and shares granted in 2015 and 2014 vest or vested on the first anniversary of the grant. During the first nine months of 2015 and 2014, options for the purchase of 963,288 shares at a weighted-average exercise price of \$59.05 per share and 684,486 shares at a weighted-average exercise price of \$79.19 per share, respectively, were awarded to executives. The options granted in 2015 and 2014 vest ratably over three years. The options expire ten years after the grant

date.

In the first nine months of 2015 and 2014, performance-based Value Driver Incentive ( VDI ) units totaling 430,970 and 315,551, respectively, were granted to executives at weighted-average per share prices of \$59.05 and \$79.19, respectively. The number of units is adjusted at the end of each performance period based on the achievement of certain performance criteria. The VDI awards granted in 2015 can only be settled in company stock and are accounted for as equity awards in accordance with ASC 718. The VDI awards granted in 2014 may be settled in cash, based on the closing price of the company's common stock on the vesting date, or company stock. In accordance with ASC 718, the awards granted in 2014 are classified as liabilities and remeasured at fair value at the end of each reporting period until the awards are settled. Both the VDI awards granted in 2015 and 2014 vest after a period of approximately three years.

(13) **Noncontrolling Interests**

The company applies the provisions of ASC 810-10-45, which establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net earnings attributable to the parent and to the noncontrolling interests, changes in a parent's ownership interest and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated.

As required by ASC 810-10-45, the company has separately disclosed on the face of the Condensed Consolidated Statement of Earnings for all periods presented the amount of net earnings attributable to the company and the amount of net earnings

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attributable to noncontrolling interests. For the three and nine months ended September 30, 2015, net earnings attributable to noncontrolling interests were \$10 million and \$44 million, respectively. For the three and nine months ended September 30, 2014, net earnings attributable to noncontrolling interests were \$45 million and \$122 million, respectively. Income taxes associated with earnings attributable to noncontrolling interests were immaterial in both periods presented. Distributions paid to noncontrolling interests were \$45 million and \$76 million for the nine months ended September 30, 2015 and 2014, respectively. Capital contributions by noncontrolling interests were \$4 million and \$2 million for the nine months ended September 30, 2015 and 2014, respectively.

(14) **Contingencies and Commitments**

The company and certain of its subsidiaries are subject to litigation, claims and other commitments and contingencies arising in the ordinary course of business, including matters related to government contracting and environmental regulations. The company does not expect that the ultimate resolution of any open matters will have a material adverse effect on its consolidated financial position or results of operations.

As of September 30, 2015, several matters were in the litigation and dispute resolution process. The following discussion provides a background and current status of these matters:

*St. Joe Minerals Matters*

Since 1995, the company has been named as a defendant in a number of lawsuits alleging injuries resulting from the lead business of St. Joe Minerals Corporation and The Doe Run Company in Herculaneum, Missouri, which the company sold in 1994. Until December 2010, substantially all of the lawsuits were settled and paid by the buyer of the business, who had agreed to indemnify the company for all such liabilities; in all of these cases the company was fully released. Since December 2010, the company has made payments to settle several other lawsuits relating to the lead business, including a \$306 million payment in January 2015. The company has filed suit against the buyer seeking indemnification for all liabilities arising from the post-December 2010 lead exposures cases, including the January 2015 payment.

*Other Matters*

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The company and certain of its clients have made claims arising from the performance under its contracts. The company recognizes revenue, but not profit, for certain claims (including change orders in dispute and unapproved change orders in regard to both scope and price) when it is determined that recovery of incurred costs is probable and the amounts can be reliably estimated. Under ASC 605-35-25, these requirements are satisfied when (a) the contract or other evidence provides a legal basis for the claim, (b) additional costs were caused by circumstances that were unforeseen at the contract date and not the result of deficiencies in the company's performance, (c) claim-related costs are identifiable and considered reasonable in view of the work performed, and (d) evidence supporting the claim is objective and verifiable. The company periodically evaluates its position and the amounts recognized in revenue with respect to all its claims. As of September 30, 2015 and December 31, 2014, the company had recorded \$25 million and \$21 million, respectively, of claim revenue for costs incurred to date and such costs are included in contract work in progress. Additional costs are expected to be incurred in future quarters. The company believes the ultimate recovery of incurred and future costs related to these claims is probable in accordance with ASC 605-35-25.

From time to time, the company enters into significant contracts with the U.S. government and its agencies. Government contracts are subject to audits and investigations by government representatives with respect to the company's compliance with various restrictions and regulations applicable to government contractors, including but not limited to the allowability of costs incurred under reimbursable contracts. In connection with performing government contracts, the company maintains reserves for estimated exposures associated with these matters.

In August 2015, the company entered into an agreement to form COOEC Fluor Heavy Industries Co., Ltd. ( CFHI ), a joint venture in which the company will have a 49% ownership interest and Offshore Oil Engineering Co., Ltd., a subsidiary of China National Offshore Oil Corporation, will have a 51% ownership interest. Through CFHI, the two companies will own, operate and manage the Zhuhai Fabrication Yard in China's Guangdong province. Under the agreement, the company has committed to



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make an initial cash investment of \$350 million after all regulatory approvals are received, which is targeted for late 2015 or early 2016, with a \$140 million additional investment targeted for the third quarter of 2016.

(15) **Guarantees**

In the ordinary course of business, the company enters into various agreements providing performance assurances and guarantees to clients on behalf of certain unconsolidated and consolidated partnerships, joint ventures and other jointly executed contracts. These agreements are entered into primarily to support the project execution commitments of these entities. The performance guarantees have various expiration dates ranging from mechanical completion of the project being constructed to a period extending beyond contract completion in certain circumstances. The maximum potential amount of future payments that the company could be required to make under outstanding performance guarantees, which represents the remaining cost of work to be performed by or on behalf of third parties under engineering and construction contracts, was estimated to be \$20.5 billion as of September 30, 2015. Amounts that may be required to be paid in excess of estimated cost to complete contracts in progress are not estimable. For cost reimbursable contracts, amounts that may become payable pursuant to guarantee provisions are normally recoverable from the client for work performed under the contract. For lump-sum or fixed-price contracts, the performance guarantee amount is the cost to complete the contracted work, less amounts remaining to be billed to the client under the contract. Remaining billable amounts could be greater or less than the cost to complete. In those cases where costs exceed the remaining amounts payable under the contract, the company may have recourse to third parties, such as owners, co-venturers, subcontractors or vendors for claims. The company assessed its performance guarantee obligation as of September 30, 2015 and December 31, 2014 in accordance with ASC 460, **Guarantees**, and the carrying value of the liability was not material.

Financial guarantees, made in the ordinary course of business in certain limited circumstances, are entered into with financial institutions and other credit grantors and generally obligate the company to make payment in the event of a default by the borrower. These arrangements generally require the borrower to pledge collateral to support the fulfillment of the borrower's obligation.

(16) **Partnerships and Joint Ventures**

In the normal course of business, the company forms partnerships or joint ventures primarily for the execution of single contracts or projects. The majority of these partnerships or joint ventures are characterized by a 50 percent or less, noncontrolling ownership or participation interest, with decision making and distribution of expected gains and losses typically being proportionate to the ownership or participation interest. Many of the partnership and joint venture agreements provide for capital calls to fund operations, as necessary. Receivables related to work performed for unconsolidated partnerships and joint

ventures included in Accounts and notes receivable, net in the Condensed Consolidated Balance Sheet were \$121 million and \$113 million as of September 30, 2015 and December 31, 2014, respectively.

The company accounts for its partnerships and joint ventures in accordance with ASC 810, Consolidation. In accordance with ASC 810, the company assesses its partnerships and joint ventures at inception to determine if any meet the qualifications of a VIE. The company considers a partnership or joint venture a VIE if either (a) the total equity investment is not sufficient to permit the entity to finance its activities without additional subordinated financial support, (b) characteristics of a controlling financial interest are missing (either the ability to make decisions through voting or other rights, the obligation to absorb the expected losses of the entity or the right to receive the expected residual returns of the entity), or (c) the voting rights of the equity holders are not proportional to their obligations to absorb the expected losses of the entity and/or their rights to receive the expected residual returns of the entity, and substantially all of the entity's activities either involve or are conducted on behalf of an investor that has disproportionately few voting rights. Upon the occurrence of certain events outlined in ASC 810, the company reassesses its initial determination of whether the partnership or joint venture is a VIE. The majority of the company's partnerships and joint ventures qualify as VIEs because the total equity investment is typically nominal and not sufficient to permit the entity to finance its activities without additional subordinated financial support.

The company also performs a qualitative assessment of each VIE to determine if the company is its primary beneficiary, as required by ASC 810. The company concludes that it is the primary beneficiary and consolidates the VIE if the company has both (a) the power to direct the economically significant activities of the entity and (b) the obligation to absorb losses of, or the

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right to receive benefits from, the entity that could potentially be significant to the VIE. The company considers the contractual agreements that define the ownership structure, distribution of profits and losses, risks, responsibilities, indebtedness, voting rights and board representation of the respective parties in determining if the company is the primary beneficiary. The company also considers all parties that have direct or implicit variable interests when determining whether it is the primary beneficiary. As required by ASC 810, management's assessment of whether the company is the primary beneficiary of a VIE is continuously performed.

In most cases, when the company is not the primary beneficiary and not required to consolidate the VIE, the proportionate consolidation method of accounting is used for joint ventures and partnerships in the construction industry, whereby the company recognizes its proportionate share of revenue, cost and profit in its Condensed Consolidated Statement of Earnings and uses the one-line equity method of accounting in the Condensed Consolidated Balance Sheet, which is a common application of ASC 810-10-45-14 in the construction industry. The cost and equity methods of accounting are also used, depending on the company's respective ownership interest and amount of influence on the entity, as well as other factors. The net carrying value of the unconsolidated VIEs classified under Investments and goodwill and Other accrued liabilities in the Condensed Consolidated Balance Sheet was a net asset of \$203 million and \$107 million as of September 30, 2015 and December 31, 2014, respectively. Some of the company's VIEs have debt; however, such debt is typically non-recourse in nature. The company's maximum exposure to loss as a result of its investments in unconsolidated VIEs is typically limited to the aggregate of the carrying value of the investment and future funding commitments. Future funding commitments as of September 30, 2015 for the unconsolidated VIEs were \$15 million.

In some cases, the company is required to consolidate certain VIEs. As of September 30, 2015, the carrying values of the assets and liabilities associated with the operations of the consolidated VIEs were \$846 million and \$412 million, respectively. As of December 31, 2014, the carrying values of the assets and liabilities associated with the operations of the consolidated VIEs were \$891 million and \$442 million, respectively. The assets of a VIE are restricted for use only for the particular VIE and are not available for general operations of the company.

The company has agreements with certain VIEs to provide financial or performance assurances to clients. See Note 15 for a further discussion of such agreements. A discussion of the company's more significant or unique VIEs is provided in the Notes to Consolidated Financial Statements included in the Form 10-K for the year ended December 31, 2014.

(17) **Operating Information by Segment**

Effective January 1, 2015, the company implemented certain organizational changes that impacted the composition of its reportable segments. The company's fabrication activities, previously included in the Global Services segment, have been integrated into the reporting segments for which the activities are being performed, primarily the Oil & Gas segment. Additionally, certain plant engineering offices located in Europe, Africa and the Middle East, which were previously included in the industrial services business line of the Industrial & Infrastructure segment, have been integrated into the Oil & Gas segment. Segment operating information for 2014 has been recast to reflect these organizational

changes.

Operating information by reportable segment is as follows:

| External Revenue (in millions) | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |             |
|--------------------------------|-------------------------------------|------------|------------------------------------|-------------|
|                                | 2015                                | 2014       | 2015                               | 2014        |
| Oil & Gas                      | \$ 2,407.3                          | \$ 3,263.5 | \$ 7,630.1                         | \$ 8,903.6  |
| Industrial & Infrastructure    | 927.5                               | 1,184.6    | 3,087.8                            | 4,248.4     |
| Government                     | 660.7                               | 615.1      | 1,909.8                            | 1,806.9     |
| Global Services                | 120.2                               | 140.0      | 375.3                              | 425.7       |
| Power                          | 268.9                               | 236.9      | 740.4                              | 691.8       |
| Total external revenue         | \$ 4,384.6                          | \$ 5,440.1 | \$ 13,743.4                        | \$ 16,076.4 |

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## FLUOR CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## UNAUDITED

The Global Services segment represents a combination of other operating segments that do not meet the ASC 280, Segment Reporting, requirements for separate disclosure or aggregation. Intercompany revenue for the Global Services segment, excluded from the amounts shown above, was \$107 million and \$331 million for the three and nine months ended September 30, 2015, respectively, and \$131 million and \$406 million for the three and nine months ended September 30, 2014, respectively.

| Segment Profit (Loss) (in millions) | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|-------------------------------------|-------------------------------------|----------|------------------------------------|----------|
|                                     | 2015                                | 2014     | 2015                               | 2014     |
| Oil & Gas                           | \$ 189.8                            | \$ 178.3 | \$ 575.4                           | \$ 484.5 |
| Industrial & Infrastructure         | 45.1                                | 100.6    | 174.5                              | 293.4    |
| Government                          | 30.0                                | 29.6     | 62.0                               | 56.0     |
| Global Services                     | 9.5                                 | 20.5     | 38.9                               | 62.8     |
| Power                               | (34.1)                              | 5.7      | (52.8)                             | 19.2     |
| Total segment profit                | \$ 240.3                            | \$ 334.7 | \$ 798.0                           | \$ 915.9 |

Power segment profit for the three and nine months ended September 30, 2015 and 2014 included the operations of NuScale, which are primarily for research and development activities associated with the licensing and commercialization of small modular nuclear reactor technology. In May 2014, NuScale entered into a cost-sharing agreement with the U.S. Department of Energy ( DOE ) establishing the terms and conditions of a multi-year funding award that allows certain qualified expenditures to be reimbursed. NuScale expenses included in the determination of segment profit were \$29 million and \$65 million for the three and nine months ended September 30, 2015, respectively, and \$17 million and \$33 million for the three and nine months ended September 30, 2014, respectively. NuScale expenses were net of qualified reimbursable expenses of \$13 million and \$44 million for the three and nine month periods of 2015, respectively, and \$6 million and \$23 million for the three and nine month periods of 2014, respectively. The company recognizes the cost-sharing award with the DOE, when earned, as a reduction of Total cost of revenue in the Condensed Consolidated Statement of Earnings and, correspondingly, as an increase to segment profit in the period for which the related costs are recognized, with the exception of certain pre-award costs which were recognized in the third quarter of 2014 upon entering into the cost-sharing agreement.

A reconciliation of total segment profit to earnings from continuing operations before taxes is as follows:

| Reconciliation of Total Segment Profit to Earnings from<br>Continuing Operations Before Taxes (in millions) | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|---|-------------------------------------|----------|------------------------------------|----------|
|   | 2015                                | 2014     | 2015                               | 2014     |
| Total segment profit  | \$ 240.3                            | \$ 334.7 | \$ 798.0                           | \$ 915.9 |
| Gain related to a partial sale of a subsidiary  | 68.2                                |          | 68.2                               |          |
| Corporate general and administrative expense  | (35.2)                              | (35.1)   | (124.1)                            | (129.6)  |
| Interest income (expense), net  | (5.6)                               | (1.6)    | (20.4)                             | (8.0)    |
| Earnings attributable to noncontrolling interests   | 10.5                                | 45.4     | 44.2                               | 121.8    |

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|  |    |       |    |       |    |       |    |       |
|--|----|-------|----|-------|----|-------|----|-------|
| Earnings from continuing operations before taxes | \$ | 278.2 | \$ | 343.4 | \$ | 765.9 | \$ | 900.1 |
|--|----|-------|----|-------|----|-------|----|-------|

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## FLUOR CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

UNAUDITED

Total assets by segment are as follows:

| Total Assets by Segment (in millions) | September 30,<br>2015 | December 31,<br>2014 |
|---------------------------------------|-----------------------|----------------------|
| Oil & Gas                             | \$ 1,585.6            | \$ 1,745.3           |
| Industrial & Infrastructure           | 779.4                 | 848.2                |
| Government                            | 491.5                 | 540.1                |
| Global Services                       | 711.6                 | 781.9                |
| Power                                 | 228.6                 | 178.6                |

The above changes in total assets by segment are primarily due to fluctuations in project working capital related to project execution activities.

(18) **Partial Sale of a Subsidiary**

On September 30, 2015, the company sold 50% of its ownership of Fluor S.A., its principal Spanish operating subsidiary, to Sacyr Industrial, S.L.U. for a cash purchase price of approximately \$46 million, subject to certain purchase price adjustments. The company deconsolidated the subsidiary and recorded a pre-tax non-operating gain of \$68 million during the third quarter of 2015, which was determined based on the sum of the proceeds received on the sale and the estimated fair value of the company's retained 50% noncontrolling interests, less the carrying value of the net assets associated with the former subsidiary. See Note 8 for further discussion for the company's valuation of its retained noncontrolling interest.

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**FLUOR CORPORATION**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis should be read in conjunction with the Condensed Consolidated Financial Statements and notes and the company's December 31, 2014 Annual Report on Form 10-K. For purposes of reviewing this document, segment profit is calculated as revenue less cost of revenue and earnings attributable to noncontrolling interests excluding: corporate general and administrative expense; interest expense; interest income; domestic and foreign income taxes; other non-operating income and expense items; and loss from discontinued operations.

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

Certain statements made herein, including statements regarding the company's projected revenue and earnings levels, cash flow and liquidity, new awards and backlog levels and the implementation of strategic initiatives and organizational changes are forward-looking in nature. We wish to caution readers that forward-looking statements, including disclosures which use words such as the company believes, anticipates, expects, estimates and similar statements are subject to various risks and uncertainties which could cause actual results of operations to differ materially from expectations. Factors potentially contributing to such differences include, among others:

- The cyclical nature of many of the markets the company serves, including our commodity-based business lines, and our vulnerability to downturns;
- The company's failure to receive anticipated new contract awards and the related impact on revenue, earnings, staffing levels and cost;
- Difficulties or delays incurred in the execution of contracts, or failure to accurately estimate the resources and time necessary for our contracts, resulting in cost overruns or liabilities, including those caused by the performance of our clients, subcontractors, suppliers and joint venture or teaming partners;
- Client cancellations of, or scope adjustments to, existing contracts and the related impacts on staffing levels and cost;
- Intense competition in the global engineering, procurement and construction industry, which can place downward pressure on our contract prices and profit margins;
- Failure of our joint venture partners to perform their venture obligations, which could impact the success of those ventures and impose additional financial and performance obligations on us, resulting in reduced profits or losses;
- Current economic conditions affecting our clients, partners, subcontractors and suppliers, which may result



in decreased capital investment or expenditures, or a failure to make anticipated increased capital investment or expenditures, by the company's clients or other financial difficulties by our partners, subcontractors or suppliers;

- Changes in global business, economic (including currency risk), political and social conditions;
- Civil unrest, security issues, labor conditions and other unforeseeable events in the countries in which we do business, resulting in unanticipated losses;
- Failure of our employees, agents or partners to comply with laws, which could result in harm to our reputation and reduced profits or losses;
- Failure to obtain favorable results in existing or future litigation or dispute resolution proceedings (including claims for indemnification), or claims against project owners, subcontractors or suppliers;
- Client delays or defaults in making payments;
- Failure to meet timely completion or performance standards that could result in higher cost and reduced profits or, in some cases, losses on projects;
- The risks associated with acquisitions, dispositions or other investments;
- Liabilities arising from faulty services that could result in significant professional or product liability, warranty or other claims;
- Failure of our suppliers or subcontractors to provide supplies or services at the agreed-upon levels or times;
- Repercussions of events beyond our control, such as severe weather conditions, that may significantly affect operations, result in higher cost or subject the company to liability claims by our clients;
- The potential impact of certain tax matters including, but not limited to, those from foreign operations and the ongoing audits by tax authorities;
- Possible systems and information technology interruptions or the failure to adequately protect intellectual property rights;
- The impact of anti-bribery and international trade laws and regulations;
- The impact of past and future environmental, health and safety regulations including climate change regulations;
- Foreign exchange risks;
- The inability to hire and retain qualified personnel;

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- Failure to maintain safe work sites;
- The availability of credit and restrictions imposed by credit facilities, both for the company and our clients, suppliers, subcontractors or other partners;
- Possible limitations of bonding or letter of credit capacity;
- The company's ability to secure appropriate insurance;
- Restrictions on possible transactions imposed by our charter documents and Delaware law.

Any forward-looking statements that we may make are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those anticipated by us. Any forward-looking statements are subject to the risks, uncertainties and other factors that could cause actual results of operations, financial condition, cost reductions, acquisitions, dispositions, financing transactions, operations, expansion, consolidation and other events to differ materially from those expressed or implied in such forward-looking statements.

Due to known and unknown risks, the company's actual results may differ materially from its expectations or projections. While most risks affect only future cost or revenue anticipated by the company, some risks may relate to accruals that have already been reflected in earnings. The company's failure to receive payments of accrued amounts or incurrence of liabilities in excess of amounts previously recognized could result in a charge against future earnings. As a result, the reader is cautioned to recognize and consider the inherently uncertain nature of forward-looking statements and not to place undue reliance on them.

Additional information concerning these and other factors can be found in the company's press releases and periodic filings with the Securities and Exchange Commission, including the discussion under the heading "Item 1A. Risk Factors" in the company's Form 10-K filed February 18, 2015. These filings are available publicly on the SEC's website at <http://www.sec.gov>, on the company's website at <http://investor.fluor.com> or upon request from the company's Investor Relations Department at (469) 398-7220. The company cannot control such risk factors and other uncertainties, and in many cases, cannot predict the risks and uncertainties that could cause actual results to differ materially from those indicated by the forward-looking statements. These risks and uncertainties should be considered when evaluating the company and deciding whether to invest in its securities. Except as otherwise required by law, the company undertakes no obligation to publicly update or revise its forward-looking statements, whether as a result of new information, future events or otherwise.

## **RESULTS OF OPERATIONS**

### *Summary*

Consolidated revenue for the three months ended September 30, 2015 decreased 19 percent from \$5.4 billion to \$4.4 billion compared to the three months ended September 30, 2014. Consolidated revenue for the nine months ended September 30, 2015 decreased 15 percent from \$16.1 billion to \$13.7 billion compared to the first nine months of the prior year. The revenue decreases in the current year periods were principally due to a significant decline in project execution activities in the mining and metals and infrastructure business lines of the Industrial &

Infrastructure segment and lower revenue from project execution activities for certain large upstream projects progressing to completion in the Oil and Gas segment.

Earnings from continuing operations attributable to Fluor Corporation were \$176 million and \$469 million for the three and nine months ended September 30, 2015, respectively, compared to earnings from continuing operations attributable to Fluor Corporation of \$183 million and \$495 million, respectively, for the corresponding periods of 2014. The three and nine month periods of 2015 reflect reduced contributions from the mining and metals and infrastructure business lines of the Industrial and Infrastructure segment and lower performance by the Power segment. These declines were partially offset by higher contributions from the Oil & Gas segment and a \$68 million pre-tax gain related to the sale of 50 percent of the company's ownership interest in its principal operating subsidiary in Spain to facilitate the formation of an Oil & Gas joint venture.

As discussed in Note 3 of the Notes to Condensed Consolidated Financial Statements, the company recorded a loss from discontinued operations of \$114 million (net of taxes of \$64 million) and \$199 million (net of taxes of \$111 million) during the three and nine months ended September 30, 2014, respectively, in connection with the reassessment of estimated loss contingencies related to the lead business of St. Joe Minerals Corporation ( St. Joe ) and The Doe Run Company ( Doe Run ) in Herculaneum, Missouri, which are discontinued operations. In 1994, the company sold its interests in St. Joe and Doe Run, along with all liabilities associated with the lead business, pursuant to a sale agreement in which the buyer agreed to indemnify the company for those liabilities. During both the three and nine months ended September 30, 2015, the company recorded a loss from discontinued operations of \$5 million (net of taxes of \$3 million) resulting from the settlement of lead exposure cases related to the divested lead business and the payment of legal fees incurred in connection with a pending indemnification action against the buyer of the lead business for these settlements and others.

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The effective tax rate on earnings from continuing operations for the three and nine months ended September 30, 2015 was 32.9 percent and 33.0 percent, respectively, compared to 33.4 percent and 31.4 percent for the corresponding periods of 2014. The effective tax rate for all periods benefits from earnings attributable to noncontrolling interests for which income taxes are not typically the responsibility of the company. Additionally, the effective tax rate for the three months ended September 30, 2014 was unfavorably impacted by foreign losses for which the company will not receive a benefit. The effective tax rate for the nine months ended September 30, 2015 also benefited from an IRS settlement in 2015. The company's effective tax rate on the loss from discontinued operations for the three and nine months ended September 30, 2015 was 35.5 percent.

Diluted earnings per share from continuing operations were \$1.21 and \$3.17 for the three and nine months ended September 30, 2015, respectively, compared to \$1.15 and \$3.08 for the corresponding periods of 2014. During both periods of 2015, the impact of having fewer outstanding shares due to the repurchase of common stock more than offset the reduction in earnings.

The company's results reported by foreign subsidiaries with non-U.S. dollar functional currencies are affected by foreign currency volatility. When the U.S. dollar appreciates against the non-U.S. dollar functional currencies of these subsidiaries, the company's reported revenue, cost and earnings, after translation into U.S. dollars, are lower than what they would have been had the U.S. dollar depreciated against the same foreign currencies or if there had been no change in the exchange rates. Although the company is exposed to foreign currency risk for both translation and remeasurement, the net impact on earnings was not significant for either the three and nine months ended September 30, 2015 or September 30, 2014.

The company is still experiencing a highly competitive business environment, with pressure on margins. In some cases, margins may be favorably or unfavorably impacted by a change in the mix of work performed or a change in the amount of customer-furnished materials, which are accounted for as pass-through costs. During the first nine months of 2015, the Oil & Gas segment experienced higher segment profit margin that was partially due to a shift in the mix of work from lower margin construction activities to higher margin engineering activities. This shift corresponds to an increase in the volume of project execution activities for projects that are in the earlier stages of the project life cycle compared to a year ago.

The Oil & Gas segment remains well positioned for new project activity in downstream markets; however, declining oil prices since the latter part of 2014 have affected the segment's current projects and the timing of new awards. In the **Industrial & Infrastructure segment**, mining and metals business has continued to slow as major capital investment decisions by most mining customers have been deferred. Revenue in the Government segment continues to be adversely impacted by reduced project execution activities of the Logistics Civil Augmentation Program ( LOGCAP IV ) in Afghanistan.

Consolidated new awards were \$5.3 billion and \$14.0 billion for the three and nine months ended September 30, 2015, respectively, compared to new awards of \$6.0 billion and \$22.5 billion for the three and nine months ended September 30, 2014, respectively. The Oil & Gas and Industrial & Infrastructure segments were the major contributors to the new award activity in the first nine months of 2015. Approximately 62 percent of consolidated new awards for the nine months ended September 30, 2015 were for projects located outside of the United States compared to 82 percent for the first nine months of 2014.

Consolidated backlog as of September 30, 2015 was \$41.7 billion compared to \$42.3 billion as of September 30, 2014. Backlog declines in the mining and metals business line of the Industrial & Infrastructure segment and the Government segment were mostly offset by increases in the

Oil & Gas segment and Power segment. Backlog was negatively impacted by approximately \$2.3 billion in the first nine months of 2015 due to a strengthening U.S. dollar compared to most major foreign currencies. As of September 30, 2015, approximately 66 percent of consolidated backlog related to projects outside of the United States compared to 72 percent as of September 30, 2014. Although backlog reflects business which is considered to be firm, cancellations or scope adjustments may occur. Backlog is adjusted to reflect any known project cancellations, revisions to project scope and cost, and deferrals, as appropriate.

Table of Contents*Oil & Gas*

Revenue and segment profit for the Oil & Gas segment are summarized as follows:

| (in millions)  | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|----------------|-------------------------------------|------------|------------------------------------|------------|
|                | 2015                                | 2014       | 2015                               | 2014       |
| Revenue        | \$ 2,407.3                          | \$ 3,263.5 | \$ 7,630.1                         | \$ 8,903.6 |
| Segment profit | 189.8                               | 178.3      | 575.4                              | 484.5      |

Revenue for the three and nine months ended September 30, 2015 decreased by 26 percent and 14 percent, respectively, compared to the corresponding periods in 2014, primarily due to reduced volume of project execution activities for certain large upstream projects progressing to completion, including a coal bed methane project in Australia and two oil sands facilities in Canada. This revenue decline was partially offset by an increase in project execution activities for numerous petrochemical and downstream projects across various regions.

Segment profit for the three and nine months ended September 30, 2015 increased by 7 percent and 19 percent, respectively, compared to the three and nine months ended September 30, 2014. Segment profit margin for the three and nine months ended September 30, 2015 was 7.9 percent and 7.5 percent compared to 5.5 percent and 5.4 percent for the corresponding periods in 2014. The improvement in segment profit and segment profit margin during the three month period primarily resulted from a shift in the mix of work from lower margin construction activities to higher margin engineering activities, as well as a reduction in segment overhead expenses due to our cost optimization activities. The improvement in segment profit and segment profit margin during the nine month period was largely attributable to the shift in the mix of work from lower margin construction activities to higher margin engineering activities and the positive effect of forecast revisions associated with the reassessment of risk for certain projects progressing towards completion.

During the third quarter of 2015, the company recognized a \$68 million pre-tax non-operating gain related to the sale of 50 percent of the company's ownership interest in its principal operating subsidiary in Spain to facilitate the formation of an Oil & Gas joint venture, which was excluded from segment profit above.

New awards for the three and nine months ended September 30, 2015 were \$3.6 billion and \$9.1 billion, compared to \$4.5 billion and \$14.8 billion for the corresponding periods of 2014. New awards in the most recent three month period included a refinery project in Kuwait and a refinery reconfiguration project in the United States. Backlog as of September 30, 2015 increased 9.2 percent to \$29.1 billion compared to \$26.6 billion as of September 30, 2014. The growth in backlog resulted from higher levels of new award activity for downstream projects since the third quarter of 2014, which reflects continued demand for new capacity. The segment remains well positioned for new project activity in these markets; however, declining oil prices since the latter part of 2014 have affected the segment's current projects and the timing of new awards.

Total assets in the segment decreased to \$1.6 billion as of September 30, 2015, compared to \$1.7 billion as of December 31, 2014.

*Industrial & Infrastructure*

Revenue and segment profit for the Industrial & Infrastructure segment are summarized as follows:

| (in millions)  | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|----------------|-------------------------------------|------------|------------------------------------|------------|
|                | 2015                                | 2014       | 2015                               | 2014       |
| Revenue        | \$ 927.5                            | \$ 1,184.6 | \$ 3,087.8                         | \$ 4,248.4 |
| Segment profit | 45.1                                | 100.6      | 174.5                              | 293.4      |

Revenue for the three and nine months ended September 30, 2015 decreased by 22 percent and 27 percent, respectively, compared to the three and nine months ended September 30, 2014, primarily due to declines in volume in the mining and metals and infrastructure business lines.

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Segment profit for the three and nine months ended September 30, 2015 decreased by 55 percent and 41 percent, respectively, from the corresponding periods in the previous year, due to reduced contributions from the mining and metals and infrastructure business lines. Segment profit margin for the three and nine months ended September 30, 2015 was 4.9 percent and 5.7 percent compared to 8.5 percent and 6.9 percent for the corresponding periods in the previous year. The reduction in segment profit margin during both the three and nine month periods was primarily due to the prior periods benefiting favorably from the completion of a domestic transportation project.

New awards for the three months ended September 30, 2015 were \$926 million compared to \$451 million for the third quarter of 2014. New awards for the current quarter were primarily in the infrastructure business line and included a highway project in Texas.

Backlog decreased to \$6.6 billion as of September 30, 2015 compared to \$8.6 billion as of September 30, 2014. This decline was primarily due to the work off of backlog outpacing the new award activity in the mining and metals business lines. The mining and metals business line continues to experience the deferral of major capital investment decisions by some mining customers as a result of softening commodity demand.

Total segment assets were \$779 million as of September 30, 2015, compared to \$848 million as of December 31, 2014.

**Government**

Revenue and segment profit for the Government segment are summarized as follows:

| (in millions)  | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |            |
|----------------|-------------------------------------|----------|------------------------------------|------------|
|                | 2015                                | 2014     | 2015                               | 2014       |
| Revenue        | \$ 660.7                            | \$ 615.1 | \$ 1,909.8                         | \$ 1,806.9 |
| Segment profit | 30.0                                | 29.6     | 62.0                               | 56.0       |

Revenue for the three and nine months ended September 30, 2015 increased 7 percent and 6 percent, respectively, compared to the same periods in the prior year. Increased revenues from project execution activities for the Magnox RSRL Project and the Paducah Gaseous Diffusion Plant Project, both awarded in 2014, were largely offset by a continued reduction in project execution activities associated with LOGCAP IV in Afghanistan for both the three and nine month periods ended September 30, 2015. Increased revenue from the Strategic Petroleum Reserve Project, also awarded in 2014, further contributed to the increase in revenue for the nine month period ended September 30, 2015.

Segment profit remained relatively flat for the three months ended September 30, 2015 compared to the prior year. Segment profit for the nine months ended September 30, 2015 increased 11 percent compared to the same period in the prior year. Segment profit growth resulting from the increase in project execution activities for the Magnox RSRL Project, the Strategic Petroleum Reserve Project and the Paducah Gaseous Diffusion Plant Project, as well as improved contributions from a base operations support services contract, more than offset the reduced contributions associated with the decline in project execution activities for LOGCAP IV for the nine month period ending September 30, 2015.



Segment profit margin for the three and nine months ended September 30, 2015 was 4.5 percent and 3.2 percent, respectively, compared to 4.8 percent and 3.1 percent for the three and nine months ended September 30, 2014.

New awards for the three months ended September 30, 2015 were \$277 million compared to \$700 million for the same period in the prior year. This decrease was primarily driven by the award of the Paducah Gaseous Diffusion Plant Project in the third quarter of 2014.

Backlog as of September 30, 2015 decreased to \$3.8 billion compared to \$5.2 billion as of September 30, 2014. This decrease resulted from continued project execution activities on several existing projects outpacing new award activity. Total backlog included \$1.3 billion of unfunded government contracts as of September 30, 2015 and \$2.2 billion of unfunded government contracts as of September 30, 2014.

Total assets in the Government segment were \$492 million as of September 30, 2015 compared to \$540 million as of December 31, 2014.

Table of Contents*Global Services*

Revenue and segment profit for the Global Services segment are summarized as follows:

| (in millions)  | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|----------------|-------------------------------------|----------|------------------------------------|----------|
|                | 2015                                | 2014     | 2015                               | 2014     |
| Revenue        | \$ 120.2                            | \$ 140.0 | \$ 375.3                           | \$ 425.7 |
| Segment profit | 9.5                                 | 20.5     | 38.9                               | 62.8     |

Revenue for the three and nine months ended September 30, 2015 decreased 14 percent and 12 percent, respectively, compared to the corresponding periods in 2014, primarily due to volume declines in the equipment business line's operations in Mexico, Afghanistan and Africa.

Segment profit for the three and nine months ended September 30, 2015 decreased 54 percent and 38 percent respectively from the corresponding periods in the prior year. Segment profit margin for the three and nine months ended September 30, 2015 was 7.9 percent and 10.4 percent, respectively, compared to 14.6 percent and 14.7 percent for the three and nine months ended September 30, 2014. Reduced segment profit and segment profit margins primarily result from the volume declines in the equipment business line's operations in Afghanistan and Africa.

The equipment, temporary staffing and supply chain solutions business lines do not report backlog or new awards.

Total assets in the Global Services segment were \$712 million as of September 30, 2015 compared to \$782 million as of December 31, 2014.

*Power*

Revenue and segment profit for the Power segment are summarized as follows:

| (in millions)         | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|-----------------------|-------------------------------------|----------|------------------------------------|----------|
|                       | 2015                                | 2014     | 2015                               | 2014     |
| Revenue               | \$ 268.9                            | \$ 236.9 | \$ 740.4                           | \$ 691.8 |
| Segment profit (loss) | (34.1)                              | 5.7      | (52.8)                             | 19.2     |

Revenue for the three and nine months ended September 30, 2015 increased 14 percent and 7 percent, respectively, compared to the three and nine months ended September 30, 2014. Revenue growth in both periods was principally due to increased project execution activities for several projects in the early stages of project execution, including a large gas-fired power plant in Greensville County, Virginia and two large gas-fired power plants in South Carolina and Florida.

Segment profit and segment profit margin for the three and nine months ended September 30, 2015 decreased significantly compared to the three and nine months ended September 30, 2014, substantially due to the impact of forecast revisions for the large gas fired power plant in Brunswick County, Virginia and an increase in NuScale expenses, net of qualified reimbursable expenditures.

The Power segment includes the operations of NuScale, which are primarily research and development activities. In May 2014, NuScale entered into a Cooperative Agreement establishing the terms and conditions of a funding award totaling \$217 million under the DOE's Small Modular Reactor Licensing Technical Support Program. This cost-sharing award requires NuScale to use the DOE funds to cover first-of-a-kind engineering costs associated with small modular reactor design development and certification. The DOE is to provide cost reimbursement for up to 43 percent of qualified expenditures incurred during the period from June 1, 2014 to May 31, 2019. The company recognizes the cost-sharing award as a reduction of Total cost of revenue in the Condensed Consolidated Statement of Earnings and, correspondingly, as an increase to segment profit in the period for which the related costs are recognized. NuScale expenses, net of qualified reimbursable expenditures, included in the determination of segment profit, were \$29 million and \$65 million, respectively, for the three and nine months ended September 30, 2015 compared to \$17 million and \$33 million, respectively, for the three and nine months ended September 30, 2014.

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New awards in the third quarter of 2015 were \$534 million compared to \$382 million in the third quarter of 2014. New awards in the most recent three month period included a gas-fired power plant in Florida. Backlog was \$2.2 billion as of September 30, 2015 and \$1.8 billion as of September 30, 2014.

Total assets in the Power segment were \$229 million as of September 30, 2015 and \$179 million as of December 31, 2014. The increase in total assets resulted from increased working capital in support of project execution activities.

*Other*

Corporate general and administrative expense for the three and nine months ended September 30, 2015 was \$35 million and \$124 million, respectively, compared to \$35 million and \$130 million for the three and nine months ended September 30, 2014, respectively. Declines in stock price-driven compensation expense during both the three and nine month periods were partially offset by increased expenses associated with the company's partial settlement of its U.S. pension plan during the third quarter of 2015. Net interest expense was \$6 million and \$20 million for the three and nine months ended September 30, 2015 compared to \$2 million and \$8 million during the corresponding periods of 2014. Interest expense increased in 2015 due to the issuance of \$500 million of 3.5% Senior Notes in November 2014. Income tax expense for the three and nine months ended September 30, 2015 and 2014 is discussed above under Summary.

**RECENT ACCOUNTING PRONOUNCEMENTS**

See Note 2 of the Notes to Condensed Consolidated Financial Statements.

**LITIGATION AND MATTERS IN DISPUTE RESOLUTION**

See Note 14 of the Notes to Condensed Consolidated Financial Statements.

**LIQUIDITY AND FINANCIAL CONDITION**

Liquidity is provided by available cash and cash equivalents and marketable securities, cash generated from operations, credit facilities and access to capital markets. The company has committed and uncommitted lines of credit totaling \$5.7 billion, which may be used for revolving loans, letters of credit and/or general purposes. The company believes that for at least the next 12 months, cash generated from operations, along with its unused credit capacity of \$4.2 billion and substantial cash position, is sufficient to support operating requirements. However, the company regularly reviews its sources and uses of liquidity and may pursue opportunities to increase its liquidity position. The company's conservative financial strategy and consistent performance have earned it strong credit ratings, resulting in competitive advantage and continued

access to the capital markets. As of September 30, 2015, the company was in compliance with all its covenants related to its debt agreements. The company's total debt to total capitalization ( debt-to-capital ) ratio as of September 30, 2015 was 24.5 percent compared to 24.7 percent as of December 31, 2014.

### *Cash Flows*

Cash and cash equivalents were \$1.8 billion as of September 30, 2015 compared to \$2.0 billion as of December 31, 2014. Cash and cash equivalents combined with current and noncurrent marketable securities were \$2.3 billion and \$2.4 billion as of September 30, 2015 and December 31, 2014, respectively. Cash and cash equivalents are held in numerous accounts throughout the world to fund the company's global project execution activities. As of both September 30, 2015 and December 31, 2014, non-U.S. cash and cash equivalents amounted to \$1.1 billion. Non-U.S. cash and cash equivalents exclude deposits of U.S. legal entities that are either swept into overnight, offshore accounts or invested in short-term, offshore time deposits, for which there is unrestricted access.

In evaluating its liquidity needs, the company considers cash and cash equivalents held by its consolidated VIEs (joint ventures and partnerships). These amounts (which totaled \$287 million and \$353 million as of September 30, 2015 and December 31, 2014, respectively, as reflected in the Condensed Consolidated Balance Sheet) were not necessarily readily available for general purposes. In its evaluation, the company also considers the extent to which the current balance of its advance billings on contracts (which totaled \$652 million and \$569 million as of September 30, 2015 and December 31, 2014, respectively, as reflected in the Condensed Consolidated Balance Sheet) is likely to be sustained or consumed over the near term for project execution activities and the cash flow requirements of its various foreign operations. In some cases, it may not be advantageous to move cash and cash equivalents between countries due to statutory dividend limitations or adverse tax consequences. The company did not consider any cash to be permanently reinvested overseas as of September 30, 2015 and December 31, 2014 and, as a result, has accrued the U.S. deferred tax liability on foreign earnings, as appropriate.

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*Operating Activities*

Cash flows from operating activities result primarily from earnings sources and are affected by changes in operating assets and liabilities which consist primarily of working capital balances for projects. Working capital levels vary from period to period and are primarily affected by the company's volume of work. These levels are also impacted by the mix, stage of completion and commercial terms of engineering and construction projects, as well as the company's execution of its projects within budget. Working capital requirements also vary by project and relate to clients in various industries and locations throughout the world. Most contracts require payments as the projects progress. The company evaluates the counterparty credit risk of third parties as part of its project risk review process and in determining the appropriate level of reserves. The company maintains adequate reserves for potential credit losses and generally such losses have been minimal and within management's estimates.

Additionally, certain projects receive advance payments from clients. A normal trend for these projects is to have higher cash balances during the initial phases of execution which then level out toward the end of the construction phase. As a result, the company's cash position is reduced as customer advances are worked off, unless they are replaced by advances on other projects. The company maintains cash reserves and borrowing facilities to provide additional working capital in the event that a project's net operating cash outflows exceed its available cash balances.

During the nine months ended September 30, 2015, working capital decreased primarily due to a decrease in accounts receivable and an increase in advance billings partially offset by an increase in prepaid income taxes and a decrease in accounts payable. Specific factors related to these drivers include:

- A decrease in accounts receivable in the Oil & Gas segment, primarily related to collections for a coal bed methane gas project in Australia.
- An increase in advance billings in the Oil & Gas segment which was the result of normal project execution activities for several projects.
- A decrease in accounts payable in the Oil & Gas segment. The lower accounts payable balance in 2015 resulted from invoicing and payment activities for numerous projects including an oil sands facility in Canada and the coal bed methane gas project in Australia.

During the nine months ended September 30, 2014, working capital increased due to decreases in accounts payable and advance billings partially offset by a decrease in accounts receivable. The drivers of these fluctuations were:

- Decreases in accounts payable across all segments except Global Services. The lower accounts payable balance as of the end of the third quarter of 2014 resulted primarily from normal invoicing and payment activities associated with numerous projects.
- A decrease in advance billings in the Industrial & Infrastructure segment which was the result of normal project execution activities for several projects.
- Decreases in accounts receivable in the Industrial & Infrastructure and Government segments. The lower accounts receivable balance in 2014 resulted primarily from normal billing and collection activities for various projects, including LOGCAP IV.

Cash provided by operating activities was \$570 million for the nine months ended September 30, 2015 compared to \$407 million for the corresponding period of the prior year. Operating cash flow improvement resulted from favorable year-over-year changes in working capital, partially offset by cash outflows totaling \$312 million associated with discontinued operations as discussed below.

The company contributed \$33 million into its defined benefit pension plans during the nine months ended September 30, 2015 compared to \$50 million during the corresponding period of the prior year. The company expects to contribute up to \$100 million during 2015, which is expected to be in excess of the minimum funding required and includes estimated additional funding to settle the U.S. Plan.

In May 2014, NuScale entered into a Cooperative Agreement establishing the terms and conditions of a multi-year funding award totaling \$217 million under the DOE's Small Modular Reactor Licensing Technical Support Program. For further discussion of the Cooperative Agreement, see [Power](#) above.

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During 2014, the company recorded a loss from discontinued operations in connection with the reassessment of estimated loss contingencies related to the previously divested lead business of St. Joe Minerals Corporation and The Doe Run Company in Herculaneum, Missouri. In October 2014, the company entered into a settlement agreement with counsel for a number of plaintiffs, and in January 2015, the company paid \$306 million pursuant to the settlement agreement. See Note 14 of the Notes to Condensed Consolidated Financial Statements for further discussion of this matter.

*Investing Activities*

Cash utilized by investing activities amounted to \$170 million and \$181 million for the nine months ended September 30, 2015 and 2014, respectively. The primary investing activities included purchases, sales and maturities of marketable securities; capital expenditures; disposals of property, plant and equipment; and investments in and sales of partnerships and joint ventures.

The company holds cash in bank deposits and marketable securities which are governed by the company's investment policy. This policy focuses on, in order of priority, the preservation of capital, maintenance of liquidity and maximization of yield. These investments include money market funds which invest in U.S. Government-related securities, bank deposits placed with highly-rated financial institutions, repurchase agreements that are fully collateralized by U.S. Government-related securities, high-grade commercial paper and high quality short-term and medium-term fixed income securities. During the nine months ended September 30, 2015 and 2014, purchases of marketable securities exceeded proceeds from sales and maturities of such securities by \$39 million and \$42 million, respectively. The company held combined current and noncurrent marketable securities of \$485 million and \$449 million as of September 30, 2015 and December 31, 2014, respectively.

Capital expenditures of \$181 million and \$223 million for the nine months ended September 30, 2015 and 2014, respectively, primarily related to construction equipment associated with equipment operations in the Global Services segment, as well as expenditures for facilities and investments in information technology. Proceeds from the disposal of property, plant and equipment of \$70 million and \$72 million during the nine months ended September 30, 2015 and 2014, respectively, primarily related to the disposal of construction equipment associated with the equipment operations in the Global Services segment.

On September 30, 2015, the company sold 50% of its ownership of Fluor S.A., its principal Spanish operating subsidiary, to Sacyr Industrial, S.L.U. for a cash purchase price of approximately \$46 million, subject to certain purchase price adjustments. The company deconsolidated the subsidiary and recorded a pre-tax non-operating gain of \$68 million during the third quarter of 2015, which was determined based on the proceeds received on the sale and the estimated fair value of the company's retained 50% noncontrolling interests, less the carrying value of the net assets associated with the former subsidiary. See Note 8 for further discussion for the company's valuation of its retained noncontrolling interest.

During the first nine months of 2014, the company sold its interest in two joint ventures in the Industrial & Infrastructure segment for \$44 million. The company had a 10 percent interest in both joint ventures and accounted for these investments using the equity method.

The company continues to make investments in partnerships or joint ventures primarily for the execution of single contracts or projects. Investments in unconsolidated partnerships and joint ventures were \$81 million and \$34 million during the nine months ended September 30,



2015 and 2014, respectively.

*Financing Activities*

Cash utilized by financing activities during the nine months ended September 30, 2015 and 2014 of \$534 million and \$562 million, respectively, included company stock repurchases, company dividend payments to stockholders and distributions paid to holders of noncontrolling interests.

Cash utilized by financing activities during the nine months ended September 30, 2015 and 2014 included the repurchase and cancellation of 6,888,531 and 5,431,188 shares of the company's common stock for \$360 million and \$411 million, respectively, under its stock repurchase program.

Quarterly cash dividends are typically paid during the month following the quarter in which they are declared. Therefore, dividends declared in the fourth quarter of 2014 were paid in the first quarter of 2015. Quarterly cash dividends of \$0.21 per share were declared in the third quarter of 2015 and 2014. The payment and level of future cash dividends is subject to the discretion of the company's Board of Directors.

In November 2014, the company issued \$500 million of 3.5% Senior Notes (the 2014 Notes) due December 15, 2024 and received proceeds of \$491 million, net of underwriting discounts. Interest on the 2014 Notes is payable semi-annually on

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June 15 and December 15 of each year, and began on June 15, 2015. Prior to September 15, 2024, the company may redeem the 2014 Notes at a redemption price equal to 100 percent of the principal amount, plus a make whole premium described in the indenture. On or after September 15, 2024, the company may redeem the 2014 Notes at 100 percent of the principal amount plus accrued and unpaid interest, if any, to the date of purchase.

In September 2011, the company issued \$500 million of 3.375% Senior Notes (the 2011 Notes ) due September 15, 2021 and received proceeds of \$492 million, net of underwriting discounts. Interest on the 2011 Notes is payable semi-annually on March 15 and September 15 of each year, and began on March 15, 2012. The company may, at any time, redeem the 2011 Notes at a redemption price equal to 100 percent of the principal amount, plus a make whole premium described in the indenture.

For both the 2014 Notes and the 2011 Notes, if a change of control triggering event occurs, as defined by the terms of the respective indentures, the company will be required to offer to purchase the 2014 Notes and the 2011 Notes at a purchase price equal to 101 percent of their principal amount, plus accrued and unpaid interest, if any, to the date of purchase. The company is generally not limited under the indentures governing the 2014 Notes and the 2011 Notes in its ability to incur additional indebtedness provided the company is in compliance with certain restrictive covenants, including restrictions on liens and restrictions on sale and leaseback transactions.

In February 2004, the company issued \$330 million of 1.5% Convertible Senior Notes (the 2004 Notes ) due February 15, 2024 and received proceeds of \$323 million, net of underwriting discounts. In December 2004, the company irrevocably elected to pay the principal amount of the 2004 Notes in cash. The 2004 Notes were convertible if a specified trading price of the company's common stock (the trigger price ) was achieved and maintained for a specified period. The trigger price condition was satisfied during the first half of 2015 and the year ended December 31, 2014, and the 2004 Notes were therefore classified as short-term debt as of December 31, 2014. During the first half of 2015, holders converted \$8 million of the 2004 Notes in exchange for the principal balance owed in cash plus 167,674 shares of the company's common stock at a conversion rate of 37.0997 shares per each \$1,000 principal amount of the 2004 Notes. On May 7, 2015, the company redeemed the remaining \$10 million of outstanding 2004 Notes at a redemption price equal to 100 percent of the principal amount plus accrued and unpaid interest up to (but excluding) May 7, 2015.

Distributions paid to holders of noncontrolling interests represent cash outflows to partners of consolidated partnerships or joint ventures created primarily for the execution of single contracts or projects. Distributions paid were \$45 million and \$76 million during the nine months ended September 30, 2015 and 2014, respectively. Distributions in 2015 primarily related to a mining joint venture project in Australia and an infrastructure road project in the United States. Distributions in 2014 primarily related to a transportation joint venture project in the United States and a mining joint venture project in Argentina.

*Effect of Exchange Rate Changes on Cash*

Unrealized translation gains and losses resulting from changes in functional currency exchange rates are reflected in the cumulative translation component of accumulated other comprehensive loss. During the nine months ended September 30, 2015 and 2014, most major foreign currencies weakened against the U.S. dollar resulting in unrealized translation losses of \$129 million and \$102 million, respectively, of which \$78 million and \$48 million, respectively, related to cash held by foreign subsidiaries. The cash held in foreign currencies will primarily be used for project-related expenditures in those currencies, and

therefore the company's exposure to exchange gains and losses is generally mitigated.

*Off-Balance Sheet Arrangements*

*Guarantees and Commitments*

As of September 30, 2015, the company had a combination of committed and uncommitted lines of credit that totaled \$5.7 billion. These lines may be used for revolving loans, letters of credit and/or general purposes. The committed lines of credit consist of a \$1.7 billion Revolving Loan and Letter of Credit Facility and a \$1.8 billion Revolving Loan and Letter of Credit Facility. Both facilities mature in May 2019. The company may utilize up to \$1.75 billion in the aggregate of the combined \$3.5 billion committed lines of credit for revolving loans. Each of the credit facilities may be increased up to an additional \$500 million subject to certain conditions, and contains customary financial and restrictive covenants, including a maximum ratio of consolidated debt to tangible net worth of one-to-one and a cap on the aggregate amount of debt of \$750 million for the company's subsidiaries. Borrowings under both facilities bear interest at rates based on the Eurodollar Rate or an alternative base rate, plus an applicable borrowing margin.

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Letters of credit are provided in the ordinary course of business primarily to indemnify the company's clients if the company fails to perform its obligations under its contracts. As of September 30, 2015, letters of credit and borrowings totaling \$1.5 billion were outstanding under these committed and uncommitted lines of credit. As an alternative to letters of credit, surety bonds are used as a form of credit enhancement.

In the ordinary course of business, the company enters into various agreements providing performance assurances and guarantees to clients on behalf of certain unconsolidated and consolidated partnerships, joint ventures and other jointly executed contracts. These agreements are entered into primarily to support the project execution commitments of these entities. The performance guarantees have various expiration dates ranging from mechanical completion of the project being constructed to a period extending beyond contract completion in certain circumstances. The maximum potential amount of future payments that the company could be required to make under outstanding performance guarantees, which represents the remaining cost of work to be performed by or on behalf of third parties under engineering and construction contracts, was estimated to be \$20.5 billion as of September 30, 2015. Amounts that may be required to be paid in excess of estimated cost to complete contracts in progress are not estimable. For cost reimbursable contracts, amounts that may become payable pursuant to guarantee provisions are normally recoverable from the client for work performed under the contract. For lump-sum or fixed-price contracts, the performance guarantee amount is the cost to complete the contracted work, less amounts remaining to be billed to the client under the contract. Remaining billable amounts could be greater or less than the cost to complete. In those cases where costs exceed the remaining amounts payable under the contract, the company may have recourse to third parties, such as owners, co-venturers, subcontractors or vendors for claims. The company assessed its performance guarantee obligation as of September 30, 2015 and December 31, 2014 in accordance with ASC 460, Guarantees, and the carrying value of the liability was not material.

Financial guarantees, made in the ordinary course of business in certain limited circumstances, are entered into with financial institutions and other credit grantors and generally obligate the company to make payment in the event of a default by the borrower. These arrangements generally require the borrower to pledge collateral to support the fulfillment of the borrower's obligation.

*Variable Interest Entities*

In the normal course of business, the company forms partnerships or joint ventures primarily for the execution of single contracts or projects. The company evaluates each partnership and joint venture to determine whether the entity is a VIE. If the entity is determined to be a VIE, the company assesses whether it is the primary beneficiary and needs to consolidate the entity.

For further discussion of the company's VIEs, see Note 16 to the Condensed Consolidated Financial Statements.

*Contractual Obligations*

In August 2015, the company entered into an agreement to form COOEC Fluor Heavy Industries Co., Ltd. (CFHI), a joint venture in which the company will have a 49% ownership interest and Offshore Oil Engineering Co., Ltd., a subsidiary of China National Offshore Oil Corporation,

will have a 51% ownership interest. Through CFHI, the two companies will own, operate and manage the Zhuhai Fabrication Yard in China's Guangdong province. Under the agreement, the company has committed to make an initial cash investment of \$350 million after all regulatory approvals are received, which is targeted for late 2015 or early 2016, with a \$140 million additional investment targeted for the third quarter of 2016.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

There have been no material changes to market risk in the first nine months of 2015. Accordingly, the disclosures provided in the Annual Report on Form 10-K for the year ended December 31, 2014 remain current.

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**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures*

Based on their evaluation as of the end of the period covered by this report, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Exchange Act) are effective, based upon an evaluation of those controls and procedures required by paragraph (b) of Rule 13a-15 or Rule 15d-15 of the Exchange Act.

*Changes in Internal Control over Financial Reporting*

There were no changes to our internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**FLUOR CORPORATION**  
**CHANGES IN CONSOLIDATED BACKLOG**

UNAUDITED

| (in millions)                          | Three Months Ended<br>September 30, |           |             |
|--|-------------------------------------|-----------|-------------|
|  | 2015                                |           | 2014        |
| Backlog beginning of period            | \$                                  | 41,592.0  | \$ 40,328.2 |
| New awards                             |                                     | 5,294.3   | 6,011.4     |
| Adjustments and cancellations, net (1) |                                     | (928.5)   | 1,229.7     |
| Work performed                         |                                     | (4,264.5) | (5,299.5)   |
| Backlog end of period                  | \$                                  | 41,693.3  | \$ 42,269.8 |

| (in millions)                          | Nine Months Ended<br>September 30, |            |             |
|--|------------------------------------|------------|-------------|
|  | 2015                               |            | 2014        |
| Backlog beginning of period            | \$                                 | 42,481.5   | \$ 34,907.1 |
| New awards                             |                                    | 14,010.4   | 22,543.0    |
| Adjustments and cancellations, net (1) |                                    | (1,430.5)  | 467.8       |
| Work performed                         |                                    | (13,368.1) | (15,648.1)  |
| Backlog end of period                  | \$                                 | 41,693.3   | \$ 42,269.8 |

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(1) Backlog was negatively impacted by approximately \$1.1 billion and \$2.3 billion for the three and nine months ended September 30, 2015, respectively, due to a strengthening U.S. dollar compared to most major foreign currencies.

Table of Contents**PART II: OTHER INFORMATION****Item 1. Legal Proceedings**

Fluor and its subsidiaries, as part of their normal business activities, are parties to a number of legal proceedings and other matters in various stages of development. Management periodically assesses our liabilities and contingencies in connection with these matters based upon the latest information available. We disclose material pending legal proceedings pursuant to Securities and Exchange Commission rules and other pending matters as we may determine to be appropriate.

For information on matters in dispute, see Note 14 to the Consolidated Financial Statements included in the company's Annual Report on Form 10-K for the year ended December 31, 2014 as filed with the Securities and Exchange Commission on February 18, 2015, and Note 14 to the Condensed Consolidated Financial Statements under Part I, Item 1 of this Quarterly Report on Form 10-Q.

**Item 1A. Risk Factors**

There have been no material changes from our risk factors as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(c) The following table provides information about purchases by the company during the quarter ended September 30, 2015 of equity securities that are registered by the company pursuant to Section 12 of the Exchange Act.

**Issuer Purchases of Equity Securities**

| Period                       | Total Number of Shares Purchased(1) | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased under the Plans or Program (2) |
|------------------------------|-------------------------------------|------------------------------|--|---|
| July 1, 2015 - July 31, 2015 | 570,013                             | \$ 51.04                     | 570,013  | 7,625,168   |



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|                   |                    |           |          |           |           |
|-------------------|--------------------|-----------|----------|-----------|-----------|
| August 1, 2015    | August 31, 2015    | 683,806   | 46.26    | 683,806   | 6,941,362 |
| September 1, 2015 | September 30, 2015 | 1,912,036 | 44.20    | 1,912,036 | 5,029,326 |
| Total             |                    | 3,165,855 | \$ 45.88 | 3,165,855 |           |

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(1) Consists of 3,165,855 shares of company stock repurchased and cancelled by the company under its stock repurchase program for total consideration of \$145 million.

(2) The share repurchase program was originally announced on November 3, 2011 for 12,000,000 shares and was subsequently amended on February 6, 2013, February 6, 2014 and November 18, 2014 to increase the size of the program by 8,000,000 shares, 6,000,000 shares and 10,000,000 shares, respectively. The company continues to repurchase shares from time to time in open market transactions or privately negotiated transactions, including through pre-arranged trading programs, at its discretion, subject to market conditions and other factors and at such time and in amounts that the company deems appropriate.

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**Item 6. Exhibits**

**EXHIBIT INDEX**

| <b>Exhibit</b> | <b>Description</b>   |
|----------------|--|
| 3.1            | Amended and Restated Certificate of Incorporation of the registrant (incorporated by reference to Exhibit 3.1 to the registrant's Current Report on Form 8-K filed on May 8, 2012).  |
| 3.2            | Amended and Restated Bylaws of the registrant (incorporated by reference to Exhibit 3.2 to the registrant's Current Report on Form 8-K filed on May 8, 2012).  |
| 4.1            | Senior Debt Securities Indenture between Fluor Corporation and Wells Fargo Bank, National Association, as trustee, dated as of September 8, 2011 (incorporated by reference to Exhibit 4.3 to the registrant's Current Report on Form 8-K filed on September 8, 2011). |
| 4.2            | First Supplemental Indenture between Fluor Corporation and Wells Fargo Bank, National Association, as trustee, dated as of September 13, 2011 (incorporated by reference to Exhibit 4.4 to the registrant's Current Report on Form 8-K filed on September 13, 2011).   |
| 4.3            | Second Supplemental Indenture between Fluor Corporation and Wells Fargo Bank, National Association, as trustee, dated as of June 22, 2012 (incorporated by reference to Exhibit 4.2 to the registrant's Form S-3ASR filed on June 22, 2012).                           |
| 4.4            | Third Supplemental Indenture between Fluor Corporation and Wells Fargo Bank, National Association, as trustee, dated as of November 25, 2014 (incorporated by reference to Exhibit 4.1 to the registrant's Current Report on Form 8-K filed on November 25, 2014).     |
| 10.1           | Fluor Corporation 2014 Restricted Stock Plan for Non-Employee Directors (incorporated by reference to Exhibit 10.1 to the registrant's Registration Statement on Form S-8 filed on May 1, 2014).   |
| 10.2           | Form of Restricted Stock Unit Agreement under the Fluor Corporation 2014 Restricted Stock Plan for Non-Employee Directors (incorporated by reference to Exhibit 10.2 to the registrant's Quarterly Report on Form 10-Q filed on July 30, 2015).                        |
| 10.3           | Fluor Executive Deferred Compensation Plan, as amended and restated effective April 21, 2003 (incorporated by reference to Exhibit 10.5 to the registrant's Annual Report on Form 10-K filed on February 29, 2008).  |
| 10.4           | Fluor Corporation Deferred Directors' Fees Program, as amended and restated effective January 1, 2002 (incorporated by reference to Exhibit 10.9 to the registrant's Annual Report on Form 10-K filed on March 31, 2003).  |
| 10.5           | Directors' Life Insurance Summary (incorporated by reference to Exhibit 10.12 to the registrant's Registration Statement on Form 10/A (Amendment No. 1) filed on November 22, 2000).   |
| 10.6           | Fluor Executives' Supplemental Benefit Plan (incorporated by reference to Exhibit 10.8 to the registrant's Annual Report on Form 10-K filed on February 29, 2008).   |
| 10.7           | Executive Severance Plan (incorporated by reference to Exhibit 10.7 to the registrant's Annual Report on Form 10-K filed on February 22, 2012).  |
| 10.8           | Fluor Corporation 2001 Fluor Stock Appreciation Rights Plan, as amended and restated on November 1, 2007 (incorporated by reference to Exhibit 10.12 to the registrant's Annual Report on Form 10-K filed on February 29, 2008).                                       |

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- 10.9 Fluor Corporation 2003 Executive Performance Incentive Plan, as amended and restated as of March 30, 2005 (incorporated by reference to Exhibit 10.15 to the registrant's Quarterly Report on Form 10-Q filed on May 5, 2005).
- 10.10 Form of Compensation Award Agreements for grants under the Fluor Corporation 2003 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.16 to the registrant's Quarterly Report on Form 10-Q filed on November 9, 2004).
- 10.11 Summary of Fluor Corporation Non-Management Director Compensation (incorporated by reference to Exhibit 10.10 to the registrant's Annual Report on Form 10-K filed on February 18, 2015).
- 10.12 Fluor Corporation 409A Director Deferred Compensation Program, as amended and restated effective as of January 1, 2015 (incorporated by reference to Exhibit 10.11 to the registrant's Annual Report on Form 10-K filed on February 18, 2015).

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- 10.13 Fluor 409A Executive Deferred Compensation Program, as amended and restated effective January 1, 2014 (incorporated by reference to Exhibit 10.13 to the registrant's Annual Report on Form 10-K filed on February 18, 2014).
- 10.14 Fluor Corporation Amended and Restated 2008 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on May 3, 2013).
- 10.15 Form of Stock Option Agreement under the Fluor Corporation Amended and Restated 2008 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.28 to the registrant's Quarterly Report on Form 10-Q filed on May 10, 2010).
- 10.16 Form of Indemnification Agreement entered into between the registrant and each of its directors and executive officers (incorporated by reference to Exhibit 10.21 to the registrant's Annual Report on Form 10-K filed on February 25, 2009).
- 10.17 Form of Change in Control Agreement entered into between the registrant and each of its executive officers (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on June 29, 2010).
- 10.18 Revolving Loan and Letter of Credit Facility Agreement dated as of November 9, 2012, among Fluor Corporation, the Lenders thereunder, BNP Paribas, as Administrative Agent and an Issuing Lender, Bank of America, N.A., as Syndication Agent, and Citibank, N.A. and The Bank of Tokyo - Mitsubishi UFJ, Ltd., as Co-Documentation Agents (incorporated by reference to Exhibit 10.29 to the registrant's Annual Report on Form 10-K filed on February 20, 2013).
- 10.19 Amendment No. 1 dated as of May 28, 2014 to that certain Revolving Loan and Letter of Credit Facility Agreement dated as of November 9, 2012, among Fluor Corporation, the Lenders thereunder, BNP Paribas, as Administrative Agent and an Issuing Lender, Bank of America, N.A., as Syndication Agent, and Citibank, N.A. and The Bank of Tokyo - Mitsubishi UFJ, Ltd., as Co-Documentation Agents (incorporated by reference to Exhibit 10.24 to the registrant's Quarterly Report on Form 10-Q filed on July 31, 2014).
- 10.20 Amendment No. 2 dated as of November 25, 2014 to that certain Revolving Loan and Letter of Credit Facility Agreement dated as of November 9, 2012 (as amended May 28, 2014), among Fluor Corporation, the Lenders thereunder, BNP Paribas, as Administrative Agent and an Issuing Lender, Bank of America, N.A., as Syndication Agent, and Citibank, N.A. and The Bank of Tokyo - Mitsubishi UFJ, Ltd., as Co-Documentation Agents (incorporated by reference to Exhibit 10.2 to the registrant's Current Report on Form 8-K filed on December 1, 2014).
- 10.21 Revolving Loan and Letter of Credit Facility Agreement dated as of May 28, 2014, among Fluor Corporation, the Lenders thereunder, BNP Paribas, as Administrative Agent and an Issuing Lender, Bank of America, N.A., as Syndication Agent, and Citibank, N.A. and The Bank of Tokyo - Mitsubishi UFJ, Ltd., as Co-Documentation Agents (incorporated by reference to Exhibit 10.25 to the registrant's Quarterly Report on Form 10-Q filed on July 31, 2014).
- 10.22 Amendment No. 1 dated as of November 25, 2014 to that certain Revolving Loan and Letter of Credit Facility Agreement dated as of May 28, 2014, among Fluor Corporation, the Lenders thereunder, BNP Paribas, as Administrative Agent and an Issuing Lender, Bank of America, N.A., as Syndication Agent, and Citibank, N.A. and The Bank of Tokyo - Mitsubishi UFJ, Ltd., as Co-Documentation Agents (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on December 1, 2014).
- 10.23 Form of Value Driver Incentive Award Agreement (for the senior team) under the Fluor Corporation Amended and Restated 2008 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.24 to the registrant's Quarterly Report on Form 10-Q filed on April 30, 2015).
- 10.24 Form of Value Driver Incentive Award Agreement (for non-senior executives) under the Fluor Corporation Amended and Restated 2008 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.25 to the registrant's Quarterly Report on Form 10-Q filed on April 30, 2015).
- 10.25 Form of Option Agreement under the Fluor Corporation Amended and Restated 2008 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.26 to the registrant's Quarterly Report on Form 10-Q filed on April 30, 2015).
- 10.26 Form of Restricted Stock Unit Agreement under the Fluor Corporation Amended and Restated 2008 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.27 to the registrant's Quarterly Report on Form 10-Q filed on April 30,

2015).

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| 10.27   | Form of Non-U.S. Stock Growth Incentive Award Agreement under the Fluor Corporation Amended and Restated 2008 Executive Performance Incentive Plan (incorporated by reference to Exhibit 10.28 to the registrant's Quarterly Report on Form 10-Q filed on April 30, 2015). |
| 10.28   | Offer of Employment Letter from Fluor Corporation to Biggs C. Porter (incorporated by reference to Exhibit 10.38 to the registrant's Quarterly Report on Form 10-Q filed on May 3, 2012).  |
| 10.29   | Retention Award granted to David R. Dunning on September 26, 2013 (incorporated by reference to Exhibit 10.36 to the registrant's Annual Report on Form 10-K filed on February 18, 2014).  |
| 10.30   | Consulting Agreement between Fluor Corporation and David R. Dunning (incorporated by reference to Exhibit 10.31 to the registrant's Quarterly Report on Form 10-Q filed on April 30, 2015).  |
| 31.1    | Certification of Chief Executive Officer of Fluor Corporation.*  |
| 31.2    | Certification of Chief Financial Officer of Fluor Corporation.*  |
| 32.1    | Certification of Chief Executive Officer pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350.*  |
| 32.2    | Certification of Chief Financial Officer pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350.*  |
| 101.INS | XBRL Instance Document.*   |
| 101.SCH | XBRL Taxonomy Extension Schema Document.*  |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document.*  |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document.*  |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document.*   |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document.*   |

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\* New exhibit filed with this report.

Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statement of Earnings for the three and nine months ended September 30, 2015 and 2014, (ii) the Condensed Consolidated Statement of Comprehensive Income for the three and nine months ended September 30, 2015 and 2014, (iii) the Condensed Consolidated Balance Sheet as of September 30, 2015 and December 31, 2014, and (iv) the Condensed Consolidated Statement of Cash Flows for the nine months ended September 30, 2015 and 2014.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FLUOR CORPORATION

Date: October 29, 2015

/s/ Biggs C. Porter  
Biggs C. Porter  
Executive Vice President and Chief Financial Officer

(Chief Accounting Officer)

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