

AEROHIVE NETWORKS, INC  
Form SC 13G  
February 17, 2015

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 13G**

**(Rule 13d-102)**

**INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT TO RULES 13d-1 (b), (c) AND (d) AND  
AMENDMENTS THERETO FILED PURSUANT TO 13d-2 (b)  
(Amendment No. )\***

**Aerohive Networks, Inc.**

(Name of Issuer)

**Common Stock, par value \$0.001 per share**

(Title of Class of Securities)

**007786106**

(CUSIP Number)

**December 31, 2014**

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

- ☐ Rule 13d-1(b)
- ☐ Rule 13d-1(c)
- ☒ Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

# Edgar Filing: AEROHIVE NETWORKS, INC - Form SC 13G

CUSIP No. 007786106

13 G

1	Names of Reporting Persons. Lightspeed Venture Partners VIII, L.P.	
2	Check the Appropriate Box if a Member of a Group* (a) <input type="radio"/> (b) <input checked="" type="radio"/> (1)	
3	SEC Use Only	
4	Citizenship or Place of Organization Cayman Islands	
Number of Shares Beneficially Owned by Each Reporting Person With	5	Sole Voting Power 0 shares
	6	Shared Voting Power 7,376,825 shares (2)
	7	Sole Dispositive Power 0 shares
	8	Shared Dispositive Power 7,376,825 shares (2)
9	Aggregate Amount Beneficially Owned by Each Reporting Person 7,376,825 shares (2)	
10	Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares* <input type="radio"/>	
11	Percent of Class Represented by Amount in Row 9 16.0% (3)	
12	Type of Reporting Person* PN	

(1) This Schedule 13G is filed by Lightspeed Venture Partners VIII, L.P., a Cayman Islands exempted limited partnership ( Lightspeed VIII ), Lightspeed General Partner VIII, L.P., a Cayman Islands exempted limited partnership ( LGP VIII ), Lightspeed Ultimate General Partner VIII, Ltd., a Cayman Islands exempted company ( LUGP VIII ), Barry Eggers ( Eggers ), Ravi Mhatre ( Mhatre ), Peter Y. Nieh ( Nieh ) and Christopher J. Schaepe ( Schaepe ) and together with Lightspeed VIII, LGP VIII, LUGP VIII, Eggers, Mhatre and Nieh, collectively, the Reporting Persons ). The Reporting Persons expressly disclaim status as a group for purposes of this Schedule 13G.

(2) LUGP VIII serves as the sole general partner of LGP VIII, which serves as the sole general partner of Lightspeed VIII. Eggers, Mhatre, Nieh and Schaepe are directors of LUGP VIII and share voting and dispositive power over the shares held by Lightspeed VIII; however, they disclaim beneficial ownership of the shares held by Lightspeed VIII except to the extent of their pecuniary interests therein. The information with respect to the ownership of the Common Stock by the Reporting Persons filing this statement on Schedule 13G is provided as of December 31, 2014.

(3) This percentage is calculated based upon 45,916,028 shares of Common Stock outstanding as of November 1, 2014 as indicated in the Issuer's Form 10-Q filed on November 13, 2014.



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13 G

1	Names of Reporting Persons. Lightspeed General Partner VIII, L.P.	
2	Check the Appropriate Box if a Member of a Group* (a) <input type="radio"/> (b) <input checked="" type="radio"/> (1)	
3	SEC Use Only	
4	Citizenship or Place of Organization Cayman Islands	
Number of Shares Beneficially Owned by Each Reporting Person With	5	Sole Voting Power 0 shares
	6	Shared Voting Power 7,376,825 shares (2)
	7	Sole Dispositive Power 0 shares
	8	Shared Dispositive Power 7,376,825 shares (2)
9	Aggregate Amount Beneficially Owned by Each Reporting Person 7,376,825 shares of Common Stock (2)	
10	Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares* <input type="radio"/>	
11	Percent of Class Represented by Amount in Row 9 16.0% (3)	
12	Type of Reporting Person* PN	

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CUSIP No. 007786106

13 G

1	Names of Reporting Persons. Lightspeed Ultimate General Partner VIII, Ltd.	
2	Check the Appropriate Box if a Member of a Group* (a) <input type="radio"/> (b) <input checked="" type="radio"/> (1)	
3	SEC Use Only	
4	Citizenship or Place of Organization Cayman Islands	
Number of Shares Beneficially Owned by Each Reporting Person With	5	Sole Voting Power 0 shares
	6	Shared Voting Power 7,376,825 shares (2)
	7	Sole Dispositive Power 0 shares
	8	Shared Dispositive Power 7,376,825 shares (2)
9	Aggregate Amount Beneficially Owned by Each Reporting Person 7,376,825 shares (2)	
10	Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares* <input type="radio"/>	
11	Percent of Class Represented by Amount in Row 9 16.0% (3)	
12	Type of Reporting Person* OO	

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CUSIP No. 007786106

13 G

1	Names of Reporting Persons. Barry Eggers
2	Check the Appropriate Box if a Member of a Group* (a) <input type="radio"/> (b) <input checked="" type="radio"/> (1)
3	SEC Use Only
4	Citizenship or Place of Organization United States of America
5	Sole Voting Power 0 shares
6	Shared Voting Power 7,376,825 shares (2)
7	Sole Dispositive Power 0 shares
8	Shared Dispositive Power 7,376,825 shares (2)
9	Aggregate Amount Beneficially Owned by Each Reporting Person 7,376,825 shares (2)
10	Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares* <input type="radio"/>
11	Percent of Class Represented by Amount in Row 9 16.0% (3)
12	Type of Reporting Person* IN

(1) This Schedule 13G is filed by the Reporting Persons. The Reporting Persons expressly disclaim status as a group for purposes of this Schedule 13G.

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CUSIP No. 007786106

13 G

1	Names of Reporting Persons. Ravi Mhatre
2	Check the Appropriate Box if a Member of a Group* (a) <input type="radio"/> (b) <input checked="" type="radio"/> (1)
3	SEC Use Only
4	Citizenship or Place of Organization United States of America
5	Sole Voting Power 0 shares
6	Shared Voting Power 7,376,825 shares (2)
7	Sole Dispositive Power 0 shares
8	Shared Dispositive Power 7,376,825 shares (2)
9	Aggregate Amount Beneficially Owned by Each Reporting Person 7,376,825 shares (2)
10	Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares* <input type="radio"/>
11	Percent of Class Represented by Amount in Row 9 16.0% (3)
12	Type of Reporting Person* IN

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CUSIP No. 007786106

13 G

1	Names of Reporting Persons. Peter Y. Nieh
2	Check the Appropriate Box if a Member of a Group* (a) <input type="radio"/> (b) <input checked="" type="radio"/> (1)
3	SEC Use Only
4	Citizenship or Place of Organization United States of America
5	Sole Voting Power 0 shares
6	Shared Voting Power 7,376,825 shares (2)
7	Sole Dispositive Power 0 shares
8	Shared Dispositive Power 7,376,825 shares (2)
9	Aggregate Amount Beneficially Owned by Each Reporting Person 7,376,825 shares (2)
10	Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares* <input type="radio"/>
11	Percent of Class Represented by Amount in Row 9 16.0% (3)
12	Type of Reporting Person* IN

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CUSIP No. 007786106

13 G

1	Names of Reporting Persons. Christopher J. Schaepe	
2	Check the Appropriate Box if a Member of a Group* (a) <input type="radio"/> (b) <input checked="" type="radio"/> (1)	
3	SEC Use Only	
4	Citizenship or Place of Organization United States of America	
Number of Shares Beneficially Owned by Each Reporting Person With	5	Sole Voting Power 0
	6	Shared Voting Power 7,376,825 shares (2)
	7	Sole Dispositive Power 0
	8	Shared Dispositive Power 7,376,825 shares (2)
9	Aggregate Amount Beneficially Owned by Each Reporting Person 7,376,825 shares (2)	
10	Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares* <input type="radio"/>	
11	Percent of Class Represented by Amount in Row 9 16.0% (3)	
12	Type of Reporting Person* IN	

(1) This Schedule 13G is filed by the Reporting Persons. The Reporting Persons expressly disclaim status as a group for purposes of this Schedule 13G.

(2) LUGP VIII serves as the sole general partner of LGP VIII, which serves as the sole general partner of Lightspeed VIII. Eggers, Mhatre, Nieh and Schaepe are directors of LGP VIII and share voting and dispositive power over the shares held by Lightspeed VIII; however, they disclaim beneficial ownership of the shares held by Lightspeed VIII except to the extent of their pecuniary interests therein. The information with respect to the ownership of the Common Stock by the Reporting Persons filing this statement on Schedule 13G is provided as of December 31, 2014.

(3) This percentage is calculated based upon 45,916,028 shares of Common Stock outstanding as of November 1, 2014 as indicated in the Issuer's Form 10-Q filed on November 13, 2014.

## Edgar Filing: AEROHIVE NETWORKS, INC - Form SC 13G

Introductory Note: This Statement on Schedule 13G is filed on behalf of the Reporting Persons, in respect of shares of Common Stock, par value \$0.001 per share ( Common Stock ), of Aerohive Networks, Inc. (the Issuer ).

### Item 1

- (a) Name of Issuer:  
Aerohive Networks, Inc.  
Address of Issuer's Principal Executive Offices:  
330 Gibraltar Drive  
Sunnyvale, California 94089

### Item 2

- (a) Name of Person(s) Filing:  
Lightspeed Venture Partners VIII, L.P. ( Lightspeed VIII )  
Lightspeed General Partner VIII, L.P. ( LGP VIII )  
Lightspeed Ultimate General Partner VIII, Ltd. ( LUGP VIII )  
Barry Eggers ( Eggers )  
Ravi Mhatre ( Mhatre )  
Peter Y. Nieh ( Nieh )  
Christopher J. Schaepe ( Schaepe )
- (b) Address of Principal Business Office:  
c/o Lightspeed Venture Partners  
2200 Sand Hill Road  
Menlo Park, CA 94025
- (b) Citizenship:  
Entities: Lightspeed VIII - Cayman Islands  
LGP VIII - Cayman Islands  
LUGP VIII - Cayman Islands
- Individuals: Eggers - United States of America  
Mhatre - United States of America  
Nieh - United States of America  
Schaepe - United States of America
- (d) Title of Class of Securities:  
Common Stock
- (e) CUSIP Number:  
007786106

### Item 3

Not applicable.

**Item 4 Ownership.**

The following information with respect to the ownership of the Common Stock by the Reporting Persons filing this statement on Schedule 13G is provided as of December 31, 2014:

Reporting Persons (1)	Shares Held Directly	Sole Voting Power	Shared Voting Power	Sole Dispositive Power	Shared Dispositive Power	Beneficial Ownership	Percentage of Class (2)
Lightspeed VIII	7,376,825		7,376,825		7,376,825	7,376,825	16.0%
LGP VIII			7,376,825		7,376,825	7,376,825	16.0%
LUGP VIII			7,376,825		7,376,825	7,376,825	16.0%
Eggers			7,376,825		7,376,825	7,376,825	16.0%
Mhatre			7,376,825		7,376,825	7,376,825	16.0%
Nieh			7,376,825		7,376,825	7,376,825	16.0%
Schaepe			7,376,825		7,376,825	7,376,825	16.0%

(1) The shares are held by Lightspeed VIII. Eggers, Mhatre, Nieh and Schaepe are directors of LUGP VIII and share voting and dispositive power over the shares held by Lightspeed VIII; however, they disclaim beneficial ownership of the shares held by Lightspeed VIII except to the extent of their pecuniary interests therein.

(2) This percentage is calculated based upon 45,916,028 shares of Common Stock outstanding as of November 1, 2014 as indicated in the Issuer's Form 10-Q filed on November 13, 2014.

**Item 5 Ownership of Five Percent or Less of a Class.**

If this statement is being filed to report the fact that as of the date hereof, the Reporting Persons have ceased to be the beneficial owner of more than five percent of the class of securities, check the following: "

**Item 6 Ownership of More than Five Percent on Behalf of Another Person.**

Not applicable.

**Item 7 Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company.**

Not applicable.

**Item 8 Identification and Classification of Members of the Group.**

Not applicable.

**Item 9 Notice of Dissolution of Group.**

Not applicable.

**Item 10**                      **Certification.**

Not applicable.

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: February 13, 2015

**Lightspeed Venture Partners VIII, L.P.**

By:                              Lightspeed General Partner VIII, L.P.  
Its:                              General Partner

By:                              Lightspeed Ultimate General Partner VIII, Ltd.  
Its:                              General Partner

By:                              /s/ Christopher J. Schaepe  
                                        Authorized Representative

**Lightspeed General Partner VIII, L.P.**

By:                              Lightspeed Ultimate General Partner VIII, Ltd.  
Its:                              General Partner

By:                              /s/ Christopher J. Schaepe  
                                        Authorized Representative

**Lightspeed Ultimate General Partner VIII, Ltd.**

By:                              /s/ Christopher J. Schaepe  
                                        Authorized Representative

By:                              /s/ Barry Eggers  
                                        **Barry Eggers**

By:                              /s/ Ravi Mhatre  
                                        **Ravi Mhatre**

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By: /s/ Peter Y. Nieh  
**Peter Y. Nieh**

By: /s/ Christopher J. Schaepe  
**Christopher J. Schaepe**

**Exhibit(s):**

A - Joint Filing Statement

EXHIBIT A

JOINT FILING STATEMENT

We, the undersigned, hereby express our agreement that the attached Schedule 13G (or any amendments thereto) relating to the Common Stock of Aerohive Networks, Inc. is filed on behalf of each of us.

Dated: February 13, 2015

**Lightspeed Venture Partners VIII, L.P.**

By: Lightspeed General Partner VIII, L.P.  
Its: General Partner

By: Lightspeed Ultimate General Partner VIII, Ltd.  
Its: General Partner

By: /s/ Christopher J. Schaepe  
Authorized Representative

**Lightspeed General Partner VIII, L.P.**

By: Lightspeed Ultimate General Partner VIII, Ltd.  
Its: General Partner

By: /s/ Christopher J. Schaepe  
Authorized Representative

**Lightspeed Ultimate General Partner VIII, Ltd.**

By: /s/ Christopher J. Schaepe  
Authorized Representative

By: /s/ Barry Eggers  
**Barry Eggers**

By: /s/ Ravi Mhatre  
**Ravi Mhatre**

By: /s/ Peter Y. Nieh  
**Peter Y. Nieh**

By: /s/ Christopher J. Schaepe



**Christopher J. Schaepe**